

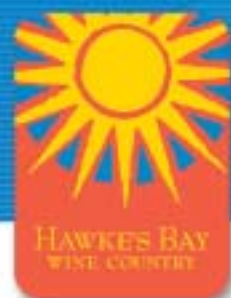


INBOUND TOUR OPERATORS COUNCIL
OF NEW ZEALAND INCORPORATED

www.itoc.org.nz

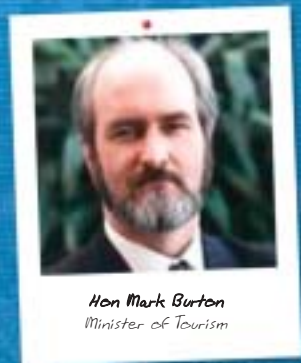


ITOC CONFERENCE HAWKE'S BAY
14/16 JULY 2004



www.hawkesbay.com

KEYNOTE SPEAKERS AND FACILITATORS



Venue:.....War Memorial Conference Centre, 48 Marine Parade, Napier

Conference Theme:.....'Enterprise Breeds Success'

Conference Chairman:.....Warren Harford, Managing Director, Agrodome

Conference Co-ordinators:....Hamish Lowry, General Manager, Hawke's Bay Tourism Kristine Lerner, Marketing Executive, International, Hawke's Bay Tourism

Dress:.....Smart Casual throughout Conference (unless specified)

PROGRAMME

WEDNESDAY 14 JULY

Am/Pm ITOC Delegates and Members arrive in Hawke's Bay

1030-1530 ITOC Board Meeting and Lunch

- The Hawke's Bay Club
- Lunch at The County Hotel

1400-1700 ITOC Conference Registration Desk Open

- War Memorial Conference Centre, 48 Marine Parade, Napier

1500 Afternoon Tea and Networking prior to Members Forum

- War Memorial Conference Centre

1530-1730 Full and Allied Member Forums

- 2nd Floor, War Memorial Conference Centre

Following Members Forums, Informal welcome from Hawke's Bay Tourism and the Hawke's Bay Wine Country Tourism Association. Transfers to Accommodation.

1830 Transfers from Accommodation to Craggy Range Winery

1900 A Taste of Hawke's Bay Wine Country

- An informal networking evening showcasing the very best of Hawke's Bay cuisine and fine wines with entertainment from local musicians.
- Dress: Smart Casual
- See conference brochure for full details

2200 Transfers from Craggy Range Winery

- Continue the evening at the Waterfront Bars and Cafes at Ahuriri or transfer to Accommodation.

THURSDAY 15 JULY

0730 Breakfast

- At Individual Accommodation – Own Arrangements

0830 Transfers from Accommodation to War Memorial Conference Centre

0830-1600 ITOC Conference Registration Desk Open

0900 Conference Programme Begins

- Official Opening
 - Welcome from the Mayor of Napier, Barbara Arnott
 - Presidential Address, ITOC President Stuart Neels
 - Keynote Address: The Minister of Tourism, the Hon Mark Burton
 - Keynote Address: The Hon Fran Wilde

1030 ITOC Operator of the Year Award

- Presentation by the Minister of Tourism, the Hon Mark Burton

1040 Morning tea is hosted by Qualmark

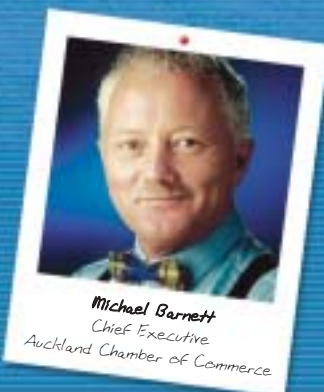
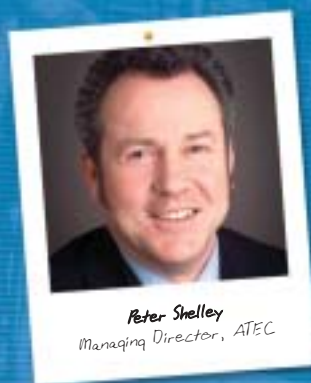
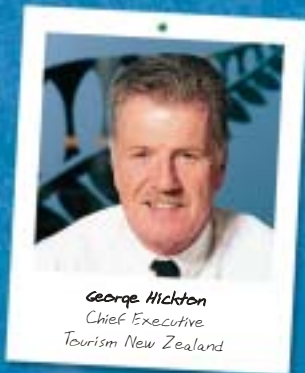
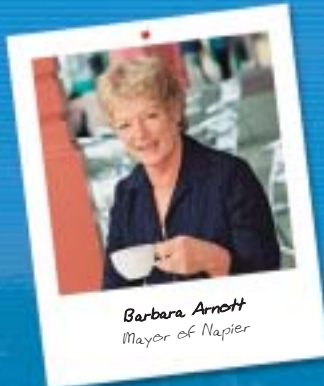
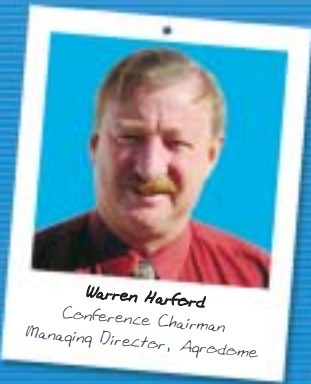
1100 Plenary Session – The Marketplace – Tourism New Zealand Update

- Facilitator George Hickton, Chief Executive Tourism New Zealand
 - The needs of the future visitor
 - The impact of value based airlines

1300 Networking Lunch

- War Memorial Conference Centre

**KEYNOTE SPEAKERS
AND FACILITATORS**



1400

Plenary Session – Enterprise Breeds Success

- Keynote Speaker: Kim Thorp, Worldwide Creative Board of Saatchi & Saatchi
- Keynote Speaker: Peter Shelley, Managing Director, Australian Tourism Export Council (ATEC) – an Australian View. Travel courtesy of Air New Zealand.

1445

Open Forum – Marketing New Zealand, Your Product and Service

Facilitator: Michael Barnett, Chief Executive Auckland Chamber of Commerce

1545

Afternoon Tea

1615

2005 ITOC Conference

- Bids from South Island Venues

1630

‘Obstacles = Opportunities’

Keynote Address: Steve Gurney

Well known as that ‘Crazy Coast to Coast’ guy has won the Coast to Coast three times running, invented a bike with wings, poisoned by bat dung while racing in Borneo jungles, nearly died and then fought back to win the Coast to Coast six times more.

1800

Transfers from War Memorial Conference Centre to Accommodation

1900

Transfers from Accommodation to Mission Estate for Evening Function

- Art Deco Divine
- Dress: Members are required to dress for the occasion – 1930’s theme.
- See conference brochure for full information

2300

Transfers from the Mission Estate to Accommodation

FRIDAY 16 JULY

0700-0730

Breakfast

- At Individual Accommodation – Own Arrangements

0800

Transfers from Accommodation to The Century Theatre, Hawke’s Bay Museum

Note: Golfers are required to bring their clubs

0830-1030

ITOC Annual General Meeting

- Century Theatre, Hawke’s Bay Museum
65 Marine Parade, Napier
- Golfers to bring golf clubs etc

1030

Optional Extras

Option 1: ITOC Golf Tournament – Cape Kidnappers

- Transfers from The Hawke’s Bay Museum to Cape Kidnappers
- Prize-giving and Social Function
- See conference brochure for full information

Option 2: Hawke’s Bay Sightseeing Opportunities

- Sightseeing Opportunities – sponsored by Hawke’s Bay Tourism and suppliers.
- See insert for activities and booking arrangements

SATURDAY 17 JULY

Optional Sightseeing – refer programme from Hawke’s Bay Tourism and Suppliers (separate insert in brochure)

ITOC WOULD LIKE TO THANK THE FOLLOWING SPONSORS

Air New Zealand

Arataki Honey

Art Deco Trust

Avis

Bay Tours & Charters

Brebner Print

Cape Kidnappers

Church Road Winery

Classic Sheepskins

Clearview Estate Winery

Craggy Range Winery

Deco City Motor Lodge

Fountain Court Motor Inn

Gannet Beach Adventures

Gannet Safaris Overland

Hawke’s Bay Cultural Trust

Hawke’s Bay Discover Tours

Hawkes Bay In a Glass

Hawke’s Bay Tourism

HB Wine Country Tourism Assn.

Heli Air Hawke’s Bay Ltd

Long Island Tours

MCK Hotels

Mission Estate Winery

Mitchell Corp New Zealand

Mon Logis Luxury B&B

National Aquarium NZ

Nimon and Sons Limited

Pernel Fruitworld

Quality Inn Napier

Qualmark

Rotorua 5 Star

Rydges Hotels & Resorts

Scenic Circle Hotels

Scenic Circle Te Pania Hotel

Silky Oak Chocolate Company

Sky City

Spencer on Byron Hotel

Splash Planet

The County Hotel

The Mill Liqueursave

Totally Tourism

War Memorial Conference Centre

WELCOME TO WINE COUNTRY

To say that there has been an increase in interest in Hawke's Bay Wine Country in recent years is an understatement. The region has been positively booming and is now firmly established as a must do destination on the international travel circuit in New Zealand.

There is an abundance of truly World Class product on offer. Whether your interest is in a relaxing al fresco lunch at a stylish local winery, a tour of a unique Art Deco city, or a trek out to one of New Zealand's most dramatic eco-adventure attractions at Cape Kidnappers, the region delivers. And that's not all, the food and art trails allow you to source products direct from artisan producers. In addition, the Maori cultural diversity of Hawke's Bay includes such icons as Te Mata Peak (and the legend of The Sleeping Giant).

We look forward to extending a warm welcome to you in Hawke's Bay Wine Country, New Zealand's premier food, wine and lifestyle destination!

'A TASTE OF HAWKE'S BAY WINE COUNTRY'

Craggy Range Winery - Wednesday 14th July.

It's a great story. The genesis of Craggy Range Winery began in 1987, when Steve Smith was smitten by a small parcel of land in the Tukituki Valley, part of the Hawke's Bay winegrowing region. With one of New Zealand's most beautiful (and best stocked) trout fishing rivers to the East and the massive symbolic escarpment of Te Mata Peak to the West, this place was indeed very special. The Craggy Range formed the backdrop to the site and close investigation of the soils showed a parcel with stony clay rich soils that were just perfect for producing a high quality single vineyard Chardonnay wine. This piece of land had it all and more - Craggy Range was a great name for a winery.

An informal networking evening showcasing the very best of Hawke's Bay cuisine, fine wines and entertainment.

Dress: smart casual, warm clothing recommended.

Accommodation pick ups from 1900 hours.

See separate transport schedule for exact pick up times.

Function transfers from venue to accommodation start at 2200 hours



'ART DECO DIVINE'

Mission Estate - Thursday 15th July

Spiffing old chap! Enjoy a fun filled evening at the Mission Estate Winery with a unique 1930's twist. This area is the historic home of New Zealand's wine industry with a legacy spanning 150 years. The Mission Estate has a well-respected reputation in both the New Zealand and international markets for consistent quality. Home to the world renowned annual Mission Concert in the vines, this refurbished domain will be sure to take your breath away.

The evening will include transfers and 'Bertie and Penelope' will be there to entertain. Enjoy local Hawke's Bay fare and music. Get ready to jazz it up darlings and party 1930s style. What ho!

Dress: Strictly Art Deco attire. Be in to win the grand prize for best dressed - a luxury weekend in Wine Country...

Accommodation pick ups from 1900 hours.

See separate transport schedule for exact pick up times.

Function transfers from venue to accommodation start at 2300 hours



HOW TO DRESS ART DECO - SIMPLY

Ladies – quick reference

- Evening frock mostly black, long or mid calf, beaded sequined or embroidered is always elegant and slimming.
- Accessories – use colour in a fringed scarf, long beads, drop earrings, bangles, small clutch bag and evening gloves
- Shoes – strappy or court with a closed-in toe suitable for dancing or strolling
- Evening cape of fur or velvet for the cooler evenings

Gentlemen – quick reference

- Evening wear - Black evening suit with shiny lapels, white wing-collar shirt, collarless black waistcoat, black shoes.
- Formal Evening – Black tail coat or fitted overcoat, satin lapels, matching trousers, white wing-collar shirt, white waistcoat, black top hat, black shoes and black walking-stick.
- Less formal – pin-striped suit, cream shirt, coloured bow tie, waistcoat.
- The Gangster Look – back shirt and trousers, white braces and white tie (straight or bow) two tones shoes and black felt hat.

CONTACT DETAILS FOR ART DECO COSTUME HIRE: (Location maps provided separately)

Deco Affair
190 Emerson Street
Napier
Ph (06) 835 8844

Decorum
86 Tennyson Street
Napier
Ph (06) 835 8951



If Cape Kidnappers were a book, it would be described as an epic. The play is seaside golf at its finest with the ocean some 500 feet below.

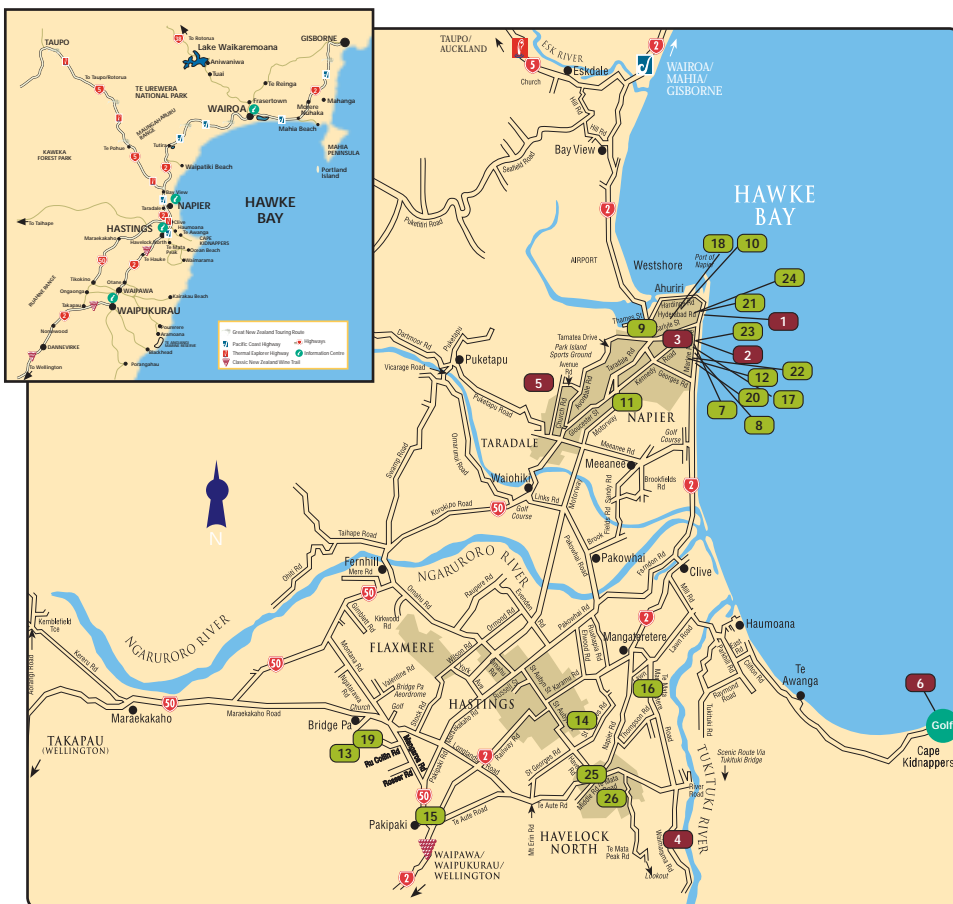
New Zealand's latest and most magnificent golf course opened on the ridges of Hawke's Bay's spectacular Cape Kidnappers in January 2004. The 18-hole championship course was designed by American Tom Doak and is owned by Julian and Josephine Robertson – the owners of Northland's Kauri Cliffs. The course sits on the ocean peninsula better known as home to the world's most accessible gannet colony.

The surface is fast and firm and the conditions can be windy, so the player who can control his trajectory will be master of the course. You'll hit heroic shots over the top of tea trees and play cautiously along the edges of deep ravines. The ultimate experience for golf lovers!

The format will be an ambrose team event providing an ideal opportunity for both golfers and non-golfers to experience a fun day out as a team. Ambrose involves a mixed team of all abilities that gives all teams a chance to enjoy the game. The draw will be random.

Departure transfers from Hotels and the Annual General Meeting will be from 10.30am. Following the golf, a prize giving and social function will be held at the Cape Kidnappers Club House for players.

REGIONAL MAP



Main Conference Venues

- 1 War Memorial Centre
- 2 The Hawke's Bay Club
- 3 The Century Theatre
- 4 Craggy Range Winery
- 5 Mission Estate
- 6 Cape Kidnappers

Accommodation (Special Offers)

- 7 Archie's Bunker
- 8 Beachfront Motel
- 9 Bluewater Hotel
- 10 Cobden Villa
- 11 Deco City Motor Lodge
- 12 Fountain Court Motor Inn
- 13 Greenhill The Lodge
- 14 Hastings Top 10 Holiday Park
- 15 Hawthorne Country House
- 16 Mangapapa Lodge
- 17 Mon Logis
- 18 Mornington Private Lodge
- 19 Olea Cottages
- 20 Quality Inn Napier
- 21 Scenic Circle Te Pania Hotel
- 22 Shoreline Motel
- 23 The County Hotel
- 24 The Master's Lodge
- 25 Village Motel
- 26 Woolshed Apartments

Venues and accommodation locations approximate only (see separate information for further detail)



INBOUND TOUR OPERATORS COUNCIL
OF NEW ZEALAND INCORPORATED

www.itoc.org.nz

AIR TRAVEL

AIR NEW ZEALAND Air New Zealand advises ITOC members attending the ITOC Conference in Hawke's Bay, to book the Air New Zealand Express class fares as these fares offer the best value. A recommendation is made that you book and ticket your travel as early as possible as these fares are subject to availability. For further information please visit the website - www.airnewzealand.co.nz

DRESS CODE

Conference:	Smart Casual
Craggy Range Winery	Smart Casual, Dress warm
Mission Estate Winery	Dress for the Occasion – 1930's Art Deco Attire

REGISTRATION DESK

The registration desk will be situated at the War Memorial Conference Centre, 48 Marine Parade (at times stated in the programme)
Sightseeing Opportunities: Discover what Hawke's Bay has to offer... see insert sheet for sightseeing offers. Please place sightseeing bookings through the registration tour desk. **Name badges must be worn at all times during the conference.**

REGISTRATION FEES

Full and Allied Members	\$498.00 + GST (62.25)	\$560.25
Partners (Life Partners NOT Business Partners)	\$428.00 + GST (53.50)	\$481.50
Golf	\$120.00 + GST (15.00)	\$135.00

The above registration fees for the conference include: All meals as stated in the programme, social functions and entertainment, transfers to and from hotels and venues as stated in the programme.

Special registration fee for additional senior staff of full and allied members - Thursday day programme only (includes lunch). This rate also applies to Hawke's Bay Wine Country Tourism Association members.

\$100.00 + GST (12.50)	\$112.50
<i>(please contact the secretariat for registration form)</i>	

Refer registration form for full details

Registration will be confirmed only after Registration Fee is received

HOW TO REGISTER

Please complete the attached registration form and return with your registration fees to:

Joanne Warren, Conference Co-ordinator
Inbound Tour Operators Council of New Zealand (ITOC)
PO Box 1888, DX SX10033
Level 5, 79 Boulcott Street
WELLINGTON
Phone: (04) 499 0104 Fax: (04) 499 0786
Email: joanne@itoc.org.nz

Additional registration forms can be obtained from the secretariat or can be downloaded from the ITOC website – www.itoc.org.nz



www.hawkesbay.com



ITOC CONFERENCE HAWKE'S BAY 14/16 JULY 2004

ACCOMMODATION

Archies's Bunker

14 Herschell Street, Napier
Ph: (06) 833 7990

www.archiesbunker.co.nz

Centrally located, Archie's Bunker is Napier's newest Backpackers Accommodation facility.

Room Rate: \$20.00 per person

Beachfront Motel

373 Marine Parade, Napier
Ph: (06) 835 5220

www.beachfrontnapier.co.nz

Beach Front Motel offers luxurious suites with ocean views for those seeking Napier accommodation.

Room Rate: Studio \$116.00 incl GST

One Bedroom \$134.00 incl GST (2 pax)

Two Bedroom \$134.00 incl GST (2 pax)

Bluewater Hotel

10 West Quay, Ahuriri, Napier
Ph: (06) 835 8668

www.bluewaterhotel.co.nz

Only 5 mins away from Airport and the centre of Napier town, the hotel accommodation provides spectacular views over the sea, marina and harbour.

Room Rate: \$125.00 incl GST

Cobden Villa

11 Cobden Road, Bluff Hill, Napier
Ph: (06) 835 9065

www.cobdenvilla.co.nz

Cobden Villa is an 1870's villa entirely restored in the Art Deco style from its light fixtures and china to its collection of artwork and furnishings.

Bed & Breakfast Rate: Twin \$112.50 incl GST

Queen: \$135.50 incl GST

King: \$182.50 incl GST

Deco City Motor Lodge

308 Kennedy Road, Napier
Ph: (06) 843 4342

www.decocity.co.nz

Deco City Motor Lodge is one of Napier's newest motor lodge/motel complex.

Room Rate: \$60.00 incl GST

Fountain Court Motor Inn

411 Hastings Street, Napier
Ph: (06) 835 7387

www.fountaincourt.co.nz

Fountain Court Motor Inn is an easy walk to the central Business District of Napier.

Room Rate: \$99.00 incl GST

Greenhill The Lodge

Greenhill Road, Ruakawa, Hastings
Ph: (06) 879 9944

www.greenhill.co.nz

Greenhill The Lodge is an opulent and tranquil private retreat steeped in local history and is located within 15 minutes of Hastings or Havelock North.

Bed & Breakfast Rate: \$376.00 incl GST pppn

Hastings Top 10 Holiday Park

610 Windsor Avenue, Hastings

Ph: (06) 878 6692

www.hastingsholidaypark.co.nz

Guests can relax and unwind in self-contained family units, motel units or cabins in ten acres of peaceful parklands.

Motel Unit: \$90.00 incl GST

Hawthorne Country House

420 State Highway 2, Hastings
Ph: (06) 878 0035

www.hawthorne.co.nz

Hawthorne Country House is a gracious Edwardian villa, surrounded by sweeping lawns, leafy gardens framed by graceful mature trees.

Bed & Breakfast Rate: Single \$85.00 incl GST

Twin \$110.00 incl GST

Mangapapa Lodge

466 Napier road, Havelock North
Ph: (06) 878 3234

www.mangapapa.co.nz

The 12 room luxurt lodge is set in 20 acres of orchards and manicured gardens, located 15 minutes from Napier.

Room Rate: \$180.00 excl GST

Mon Logis

415 Marine Parade, Napier
Ph: (06) 835 2125

www.babs.co.nz/monlogis

Originally built as an English Terrace House in 1860's, this bed & breakfast establishment is located on Marine Parade and overlooks the Pacific Ocean.

Bed & Breakfast Rate: \$144.00 incl GST

Mornington Private Lodge

20a Sealy Road, Bluff Hill, Napier
Ph: (06) 835 4450

www.mornington.co.nz

Mornington is a heritage Bed & Breakfast Lodge, situated close to town on Napier Hill. Restored, decorated and furnished to create an ambience of the era, Mornington is a wonderful example of Arts & Crafts architecture.

Bed & Breakfast Rate: Single \$95.00 incl GST

Twin \$115.00 incl GST

Olea Cottages

101 Ru Collin Road, Hastings
Ph: (06) 879 7674

www.oleacottages.co.nz

Set in the quiet countryside on the fringe of Hastings, Olea Coattges bring a classical blend of Elysian fields, contemporary architecture and quiet charm.

Cottage Rate: One Bedroom \$100.00 incl GST

Two Bedroom \$200.00 incl GST

Quality Inn Napier

311 Marine Parade, Napier, Contact: Janette Loomes

Tel: +64 6 835 3237 or Freephone 0800 404 800 (NZ only)

Fax: +64 6 833 5312

Email: sales@napiertravelinn.co.nz, Web: www.napiertravelinn.co.nz

Tariff: from \$140 (Rates incl GST)

Scenic Circle Te Pania Hotel

45 Marine Parade, Napier

Ph: (06) 833 7733

www.scenic-circle.co.nz

The Hotel is located on Marine Parade with unrestricted views of the beautiful bay from every room and is situated opposite the War Memorial Conference Centre.

Bed & Breakfast Rate: \$90.00 + GST (single)

\$105.00 + GST (twin)

Shoreline Motel

377 Marine Parade, Napier
Ph: (06) 835 5222

www.shorelinenapier.co.nz

Shoreline Motel on the Marine Parade is sunny Hawke's Bay is only four minutes walk from the centre of town and adjacent to the beach.

Room Rate: Studio \$116.00 incl GST

One Bedroom \$134.00 incl GST

The County Hotel

12 Browning Street, Napier
Ph: (06) 835 7800

www.countyhotel.co.nz

Refurbished in 2002, The County Hotel offers boutique accommodation and ambience at its finest.

Room Rate: \$120.00 excl GST

The Master's Lodge

10 Elizabeth Road, Bluff Hill, Napier
Ph: (06) 834 1946

www.masterslodge.co.nz

An architectural masterpiece, this exclusive retreat emanates style and incorporates magnificent leadlights, filigree woodwork and outstanding craftsmanship.

Bed & Breakfast rate: \$480.00 incl GST per suite

Village Motel

Corner Te Aute Road & Porter Drive, Havelock North
Ph: (06) 877 5401

www.villagemotel.co.nz

Village Motel opened in September 2002 and is located 40 metres from Havelock North Village centre.

Room Rate: Studio \$98.00 incl GST

One Bedroom \$130.00 incl GST

Wine Country Lodge

Corner Te Mata & Arataki Roads, Havelock North
Contact: Ernie & Pam Friedlander

Tel: +64 6 877 1107 or Freephone 0800 877 110 (NZ only)

Fax: +64 6 877 1108

Email: relax@winecountrylodge.com, Web: www.winecountrylodge.com

Tariff: Studio \$105 - One Bedroom \$125 (with spa bath \$135)

Two bedroom with spa bath \$175 (Rates incl GST)

Woolshed Apartments

1087 Te Mata Road, Havelock North
Ph: (06) 877 0031

www.woolshedapartments.co.nz

The Woolshed Apartments are designed on a corrugated woolshed theme.

Room Rate: Studio \$100.00 incl GST

One Bedroom \$136.00 incl GST

CONFERENCE VENUES

War Memorial Centre (Main Programme)

Marine Parade, Napier

Tel: +64 6 835 9001, Fax: +64 6 835 9003

Email: wmc@venues.co.nz, Web: www.venues.co.nz

The Century Theatre (AGM)

9 Herschell Street/ 65 Marine Parade, Napier
Tel: +64 6 835 7785

The Hawke's Bay Club (ITOC Board Meeting)

Marine Parade, Napier

Tel: +64 6 835 7269, Fax: +64 6 835 9105

Email: hawkesbay.club@xtra.co.nz



SIGHTSEEING OPPORTUNITIES

Arataki Honey

Talk informing about bees and operation. Visit to packing room. Honey tasting.

Offer: FOC Tour

Booking required: Tours daily at 1.30pm weekly. No booking required, unless time unsuitable.

Telephone: 0800 272 825

Email: gill@aratakihoneyhb.co.nz

Website: www.aratakihoneyhb.co.nz

Art Deco Trust

1 - hour Art Deco tour including 30 minute introduction & slide presentation as well as a one hour walk.

Offer: FOC

Booking required: yes

Telephone: 06 835 0022 x 4

Email: walks@artdeconapier.com

Website: www.artdeconapier.com

Church Road Winery

Take a tour with our friendly, informative guides and explore one of the oldest wineries in Hawke's Bay. You'll follow the wine making process, visit the Tom McDonald Cellar and New Zealand's first winery museum tracing the fascinating journey through the history and techniques of our winemaking. Concluding with a wine tasting of our current vintages. Duration 1 hour, tours commencing 10am, 11am, 2pm & 3pm.

Offer: FOC

Booking Required: yes

Telephone: 06 845 9137

Email: thecellardoor@churchroad.co.nz

Website: www.churchroad.co.nz

Classic Sheepskins

Free unique sheepskin tannery tour explaining the complete tanning and manufacturing process through to completed products. The only tour of its kind.

Offer: FOC Tour. Special discounts to delegates and partners of sheepskin products, woollen clothing and accessories as well as Lord of the Rings apparel.

Telephone: 0800 170 171

Email: info@classicsheepskins.co.nz

Website: www.classicsheepskins.co.nz

Clearview Estate

The restaurant at Clearview is a popular all seasons location with a tranquil and established setting.

Offer: FOC wine tasting & tour, \$30 lunch per person

Booking required: yes

Telephone: 06 875 0150

Email: clairec@clearviewestate.co.nz

Website: www.clearviewestate.co.nz

Gannet Beach Adventures

Cape Kidnappers experience by unique tractor & trailer. Narrated geology, earthquake fault lines and gannet information. Season - Oct-Apr.

Offer: FOC for ITOC Members. 50% discount - immediate family. Booking required: Voucher to be received from the Tour Desk for use during the next season.

Telephone: 06 875 0898

Email: book@gannets.com

Website: www.gannets.com

Gannet Safaris Overland Ltd

The only overland tour to Cape Kidnappers Gannet Colony, the world's largest and most accessible mainland gannet colony. Travel in 4x4 vehicles over the stunning Cape Kidnappers Station.

Offer: FOC

Booking required: yes

Telephone: 06 875 0888

Email: gannetsafaris@xtra.co.nz

Website: www.gannetsafaris.com

Grant Petherick Fly Fishing/Wine Tours

Fly fishing for 1-2 guests. Wine tour for 1-4 guests.

Offer: 50% discount for conference attendees. Regular rate \$630/day, \$360/half day.

Booking required: yes

Telephone: 025 863 924

Email: grantpetherick@xtra.co.nz

Website: www.flyfishingwinetours.co.nz

Hawke's Bay Cultural Trust

Hawke's Bay Cultural Trust delivers art, culture and heritage.

Offer: FOC entry into Hawke's Bay Museum, Century Theatre & Hawke's Bay Exhibition Centre

Booking required: no (proof of attendance at conference required)

Telephone: 06 835 7781

Email: ceo@hbt.co.nz

Website: www.hawkesbaymuseum.co.nz

Hawke's Bay Discovery Tours Ltd

Choice of sightseeing, art, garden or wine tour or combination of either. Max 7 per group.

Offer: FOC

Booking required: yes

Telephone: 0508 86 86 87

Email: discoverytours@clear.net.nz

Website: www.hbdiscoverytours.co.nz

Hawkes Bay in a Glass

Full day wine tour by luxury car. 10am - 4.30pm or to suit. Lunch - guests own account.

Offer: FOC (5 max).

Booking required: yes

Telephone: 021 772 444

Email: noel@qualityhb.co.nz

Website: www.qualityhb.co.nz

Long Island Tours

1. Daily scheduled tour including wine & food, Maori culture and artists. Duration 4 hours.

2. Wine & food lovers delight. A special experience. Taste the best of our wines, meet the personalities and be guided by a wine specialist. Duration 4 hours.

Offer: 1. \$40

2. FOC

Booking required: yes

Telephone: 06 877 0977

Email: info@longislandtoursnz.com

Website: www.longislandtoursnz.com

National Aquarium of NZ

"Behind the scenes tour". Tours can be tailored to suit any particular area of interest and include handling of some animals, when health & safety regulations allow, preparing food to feed different creatures and learning about some of the sophisticated equipment that controls the multi-million dollar complex.

Offer: FOC

Booking required: yes (10 pax max per group)

Telephone: 06 834 1404

Email: jenny@nationalaquarium.co.nz

Website: www.nationalaquarium.co.nz

Pernel Fruitworld

Take a trailer ride around our orchard, with owner/guide giving an in depth commentary. Includes a complimentary fruit tasting.

Offer: FOC

Booking required: yes

Telephone: 06 878 3383

Email: pernel@xtra.co.nz

Website: www.pernel.nzliving.co.nz

Prinsy's Rural Experience

Half day tour. Bluff Hill, Te Mata Peak, rural experience and winery visit.

Departure: 1pm

Offer: \$35 per person

Booking required: yes (8 people max)

Telephone: 06 856 8518

Email: prinsys@xtra.co.nz

Website: www.hawkesbay.com/pages/prinsyruralexperience

Sileni Estates

1. A short course at the Sileni Estates Culinary School (including lunch & wine). Class 2 hours duration and available for min group size of 8, max 25.
2. A winery tour and tasting of Sileni Estates wines, matched with cheeses from our temperature-controlled cheese room. 1 hour duration. Max 30.

Offer: 1. \$30
2. \$8

Booking required: Yes

Telephone: 06 879 8768

Email: helenb@sileni.co.nz

Website: www.sileni.co.nz

Splash Planet

NZ's first water-based theme park. At least 15 major attractions including 6 water slides, 3 motorised rides, a train and mini golf. A whole day's fun!

Offer: FOC Adult Super Pass entry on presentation of enclosed voucher.

Booking required: Voucher to be received from the Tour Desk for use during the next summer.

Telephone: 0508 775 274

Email: info@splashplanet.co.nz

Website: www.splashplanet.co.nz

The Silky Oak Chocolate Company Ltd

View chocolate being made through the windows of our factory shop or visit our café '5f'. 'History of Chocolate' museum opening October 2004.

Offer: FOC cup of coffee/tea at Café '5f'

Booking required: no (proof of attendance at conference required)

Telephone: 06 845 0908

Email: info@silkyoakchocs.co.nz

Website: www.silkyoakchocs.co.nz

