

Inbound

Travel Directory 2013

























www.tourismexportcouncil.org.nz



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Level 3, Tourism & Travel House 79 Boulcott Street PO Box 1888, Wellington 6140 DX SX10033, Wellington Ph: +64 4 495 0810 Fax: +64 4 499 0786 info@tourismexportcouncil.org.nz www.tourismexportcouncil.org.nz

Chief Executive

Lesley Immink lesley@tourismexportcouncil.org.nz DDI: +64 4 495 0810 Mob: +64 27 664 4836

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WELCOME

Welcome to the *New Zealand Inbound Travel Directory 2013*, your authoritative guide to those New Zealand tour operators and suppliers who handle a large share of New Zealand's inbound business and are members of the Tourism Export Council of New Zealand 2013 (formerly known as ITOC – Inbound Tour Operators Council).



The name brand change in 2012 has been well received by industry operators, organisations, and key local and national government agencies. Including the words 'tourism and export' into our name change has added value to the understanding of the tourism industry and connected the dots of why tourism is a valued export industry to the country.

New for this year is the start of the DOC Guiding Concession agreement between Full Members and the Department of Conservation. Being a 'DOC approved' inbound tour operator is an asset for members and encourages further visits to the DOC estate for visitors who are here in New Zealand.

The New Zealand Trade Manual is produced by Somo Creative and gives great value and promotion to members, with a distribution of 8,000 copies around the world. We know from feedback that this annual publication is valued as a major source of information by our New Zealand members, overseas trade, tour wholesalers and retail travel agencies.

Best wishes for the coming year, Lesley Immink and Martin Horgan.

WHAT IS THE TOURISM EXPORT COUNCIL OF NEW ZEALAND?

The Tourism Export Council of New Zealand is a trade association which has been representing the interests of inbound tourism since 1971. The organisation assists mainstream New Zealand and government agencies in understanding tourism as a key export industry.

What we do, who we represent

The Tourism Export Council's focus is to build long-term business relationships with distribution networks in New Zealand and offshore. The relationship with product suppliers in New Zealand and offshore wholesalers is integral to the country's continued growth as a visitor destination. Member categories include:

Full Members – an inbound tour operator (ITO) who meets the membership criteria of the Tourism Export Council of New Zealand and has full voting rights. Full Members must be registered in New Zealand and package two or more products and services on behalf

of principal suppliers in New Zealand, and successfully meet the Qualmark accreditation criteria for Endorsed inbound tour operators.

Allied Members – a supplier of products and services to Full Members who meets the membership criteria of the Tourism Export Council and has full voting rights.



VISION & MISSION STATEMENT

VISION

To achieve sustainable growth in export earnings and delivery of quality tourism experiences.



MISSION

To support and represent our members for the purpose of facilitating business partnerships in the tourism export sector.





Ten Reasons for using a Tourism Export Council Inbound Tour Operator

1. On-the-Spot Handling of Emergencies

Your loved ones can be assured that when booking through an Inbound Tour Operator, pastoral care for you and all your travel arrangements will be handled with the utmost care and professionalism. Even the best-planned travel can encounter problems and these are much easier to solve when there is a capable person on the spot.

2. Service From People You Trust

An Inbound Tour Operator acts just like your own branch office in New Zealand. Your request takes top priority because an Inbound Tour Operator is virtually an extension of your business.

3. Total Coordination of Tours

An Inbound Tour Operator will draw together the many aspects that make travel in New Zealand so rewarding. Many different travel combinations can be planned and organised to the last detail to suit individual client requirements.

4. Up-to-date Information

When changes occur, you will know about them. Inbound Tour Operators keep you informed about a range of topics that may have an effect on your business.

5. Local Advice and Planning

There is nothing like local knowledge. An Inbound Tour Operator will give you a first-hand view of the local scene.

6. Bookings Made Easy

It's as simple as sending an email or a fax. An Inbound Tour Operator in New Zealand will coordinate communication between New Zealand ground and air suppliers, and provide the information you need.

7. Attractive Volume Rates

An Inbound Tour Operator can negotiate on your behalf with hotels and other suppliers for the best available rates.

8. Confidential Agents Tariffs and Brochures

To allow you to quote and plan accurately, you will receive regular communications giving updates on tariffs within New Zealand.

9. Local Guides and Interpreters

An Inbound Tour Operator will arrange sightseeing with an experienced and knowledgeable guide in any New Zealand city or exciting resort/wilderness area. Interpreters can be provided if required.

10. Specialised Itineraries and Incentives

New Zealand is fast becoming a popular destination for incentive programs and specialised group tours. For these specific itineraries, an Inbound Tour Operator offers invaluable help in coordinating the many details that make for successful group travel.

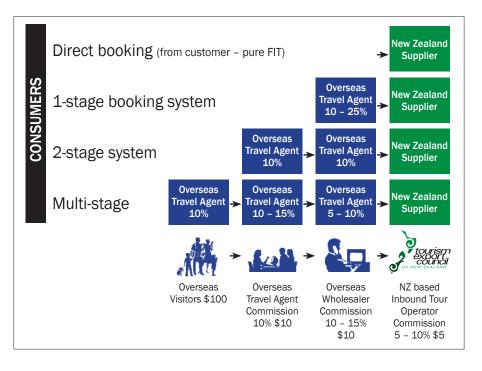


THE TOURISM DISTRIBUTION SYSTEM

Tourism Export Council Full Member tour operators make regular sales calls to overseas wholesalers and travel agents, and through these new business relationships they market the services and products of Allied Member suppliers on a preferred basis.

Although the marketplace is price driven and very competitive, product suppliers include sufficient margin for Full Member tour operators to work the market effectively and to pay recognised commissions to wholesalers and travel agents overseas.

Tourism Export Council Full Members are your one-stop-shop for marketing your products and services. They provide volume business and save you time, cost and marketing effort in going direct to the market. Full Members have the right contacts and expert knowledge, and work as your marketing arm to increase your business.



WHY IS TOURISM CONSIDERED AN EXPORT INDUSTRY?

Tourism, like agriculture, is one of New Zealand's biggest income earners. Both are export industries because they bring in foreign dollars to New Zealand.

With agriculture, you grow an apple, send it offshore and a foreigner eats it: a clear pathway of a New Zealand product purchased by someone overseas.

Tourism works slightly differently:

* The product is still developed in New Zealand (just like the apple);

- * It is sold offshore (like the apple);
- * It is purchased by a foreigner (again, like the apple);
- * BUT it is experienced in New Zealand, and therein lies the difference.

It is important for people to understand Tourism's role in bringing foreign earnings to New Zealand and the contribution it makes to the economy as an export industry.

Visit www.tourismexportcouncil.org.nz to find out more.

OVER 35 HOTELS

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- Call 0800 803 524
- Email inbound@choicehotels.co.nz





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young TOURISM EXPORT COUNCIL (young TEC)

If you are 36 or under and the company you work for is a Tourism Export Council of New Zealand member, we welcome you to register your interest in joining the *young* Tourism Export Council organisation for networking and mentoring opportunities.

young TEC is free to join and can help you to further your career in the tourism industry. The organisation offers its members regular networking events with other young professionals working in the tourism industry, educational workshops and a mentoring and development programme which gives you the most upto-date tourism information and tips to take into your own workplace.

To register your interest email: young@tourismexportcouncil.org.nz

TOURISM EXPORT COUNCIL

MEMBERSHIP BENEFITS		
	FULL MEMBER	ALLIED MEMBER
Receive Tourism Export Council e-newsletters	✓	√
Attend Annual Conference and networking functions	√	✓
Listing in Tourism Export Council directory	✓	√
Listing on www.tourismexportcouncil.org.nz	✓	✓
Voting rights on Tourism Export Council matters	✓	√
Membership to <i>young</i> Tourism Export Council group	✓	√
Access to business tools and resources	✓	√
Electronic copy of Tourism Export Council database	✓	√
Attend Full Member forums	✓	
Full membership of TIA included	✓	
Qualmark assessment fees included	✓	
Party to DOC Guiding Concession agreement	√	

FULL MEMBER ALLIED MEMBER Application Fee \$100 Annual Fee* \$2,565

MEMBERSHIP COSTS

*This includes annual Tourism Industry Association membership and annual Qualmark licence fee.

+GST

+GST

MEMBERSHIP

WHY INVEST IN TOURISM EXPORT COUNCIL MEMBERSHIP?

The Tourism Export Council of New Zealand is a trade association made up of Inbound Tour Operators (Full Members) and their suppliers (Allied Members).

The Tourism Export Council focus is commercial and is designed to build long-term business relationships with your distribution networks. It offers opportunities for networking and to expand your business horizons in order to boost your business growth.

Inbound visitor numbers have now exceeded 2.5 million annually and are forecast to grow to 3.4 million by 2016, at an annual growth rate of 3.5 per cent. There has never been a more exciting time to be involved in New Zealand's fastest growing export industry – now worth over \$9.7 billion to the economy and responsible for one in every nine jobs in New Zealand

Tourism Export Council Full Members endeavour to support and market Allied Member products because they meet quality standards and offer the overseas visitor a

New Zealand experience to remember. Quality standards are of the utmost importance with all Full Member tour operators being required to successfully complete the Qualmark endorsement for inbound tour operators as part of their membership criteria.

The majority of Tourism Export Council Allied Members are also Qualmark graded (for accommodation) or endorsed (for activities, transport and services).

YOUR MEMBERSHIP PROVIDES YOU WITH...

- An association that understands all aspects of inbound tourism.
- Trade (business to business) representation offshore and in New Zealand.
- Quality and sustainable world-class practices.
- Shared industry communications and intelligence.
- Business networking opportunities.

OPERATOR OF THE YEAR AWARDS

Each year, the Tourism Export Council presents its Operator of the Year Award to an outstanding tourism operation (Allied) and inbound tour operator (Full). This is a prestigious and much-sought after award which recognises excellence and an outstanding visitor experience.

Allied members nominate an inbound operator and Full members nominate a

supplier delivering world class service from its administration processes to front end delivery. The winners are presented with a plaque at the annual Tourism Conference.

The 2012 award winners were:

Pacific Destinationz – Inbound Tour Operator of the Year (Full Member), and

Scenic Hotel Group – Tour Operator of the Year (Allied Member).



THE KEY **TOURISM AGENCIES**

The Tourism Export Council

promotes and sells product suppliers outside New Zealand and purchases product in New Zealand.

TNZ **Promotes**

New Zealand *Government funded via MBIE

RT0s **Promotes your**

region Local Government

TIANZ

Advocacy & information *Membership funded

Oualmark

Provides a quality business assessment *Paid by operator

Tourism Export Council inbound tour operators 'buy' New Zealand-wide product, in volume, and are repeat business. Our members represent the commercial private sector of the industry who work in collaboration with the above agencies to increase tourism export receipts and growth for the economy.



Working with Qualmark

The Tourism Export Council has a commitment to quality, and has strengthened its focus on quality by implementing an inbound tour operator accreditation system in conjunction with Qualmark. All Tourism Export Council full inbound tour operators are Qualmark endorsed and must meet minimum standards, ensuring we play our part in New Zealand delivering a world-class visitor experience.



Working with DOC

The Tourism Export Council works closely with the Department of Conservation (DOC) on delivering sustainable managed visits to the DOC estate with their passengers. Inbound tour operator members have approved 'guiding concession status' which gives confidence and added value to offshore clients and agents wishing to work with an inbound tour operator.



Working with Tourism New Zealand

The Tourism Export Council promotes New Zealand internationally in joint venture promotions with Tourism New Zealand and independently. Tourism New Zealand organises international trade shows which involve participation from our inbound operators, regional tourism organisations and key product suppliers in a variety of destinations around the world. These trade shows aim to attract tour groups, business, conference/convention and FIT (Free Independent Travellers). Inbound operators visit offshore trade regularly and have the ability to develop product and itineraries which meet the needs of the international visitor to New Zealand.

2013/14 TOURISM EXPORT COUNCIL BOARD & SECRETARIAT

The Tourism Export Council of New Zealand is based in Wellington and led by Chief Executive Lesley Immink. The Board consists of 11 representatives, both Full and Allied Members, as well as two co-opted industry advisory members.

PRESIDENT

REPRESENTING FULL MEMBERS **Martin Horgan**

Managing Director Southern World NZ Ltd

VICE PRESIDENTS

REPRESENTING FULL MEMBERS Geoff Yee

Managing Director **GSN Pacific**

REPRESENTING ALLIED **ACCOMMODATION MEMBERS**

Steve Shearer

Director of International Sales & Brand Management Scenic Hotel Group

BOARD MEMBERS

REPRESENTING FULL MEMBERS

Anna Black

General Manager General Travel NZ Ltd

Dominic Cheng

Director

Winchester Travel Ltd

Stephen Ecclestone

Senior Contract Manager NZ GTA Kuoni Global Travel

Adele Marsden

Director

New Zealand Educational Tours

Lisa Li

General Manager China Travel Service

Rainer Heidtke

Managing Director C & E Tours

REPRESENTING ALLIED

MEMBERS

REPRESENTING TRANSPORT

Vance Boyd

Managing Director Kiwi Discovery

REPRESENTING ATTRACTION & ACTIVITIES

Michelle Caldwell

Regional Sales & Marketing

Ngai Tahu Tourism

CO-OPTED BOARD MEMBERS Jenny Simpson

Tourism Partnership Manager Air New Zealand Ltd

Stephen Marshall

General Manager **AOT New Zealand**

SECRETARIAT

Level 3, Tourism & Travel House 79 Boulcott Street PO Box 1888, Wellington 6140 DX SX10033, Wellington Ph: +64 4 495 0810 Fax: +64 4 499 0786

info@tourismexportcouncil.org.nz www.tourismexportcouncil.org.nz

CHIEF EXECUTIVE

Lesley Immink

lesley@tourismexportcouncil.org.nz DDI: +64 4 495 0810 Mob: +64 27 664 4836

ACCOUNTS MANAGER

Chris McGeown

DDI: +64 4 496 4891 chris.mcgeown@tianz.org.nz

SOLICITOR

A.R. (Andy) Marshall LLB (HONS)

Gault Mitchell & Co. Level 4. Natural Gas Corporation House 22 The Terrace PO Box 645, Wellington 6140 DX SP26507, Wellington Ph: +64 4 472 5074 Fax: +64 4 471 0835

arm@gaultmitchell.co.nz

AUDITOR

Grant Thornton

Chartered Accountants **AXA Centre** Level 13, 80 The Terrace PO Box 10712 Wellington 6143 Ph: +64 4 474 8500 Fax: +64 4 474 8509

BANKER

Australia New Zealand Bank Wellington

LIFE MEMBERS

Blair Sheehy Auckland

Keith Johnston

Chairman ID Tours New Zealand Ltd Auckland

Michael Wiedemann

Auckland

Russell White

Managing Director **ATS Pacific** Auckland

Peter Lowry

Wellington

TOURISM EXPORT COUNCIL **FULL MEMBERS**

A Full Member tour operator is an inbound tour operator who meets the Membership Criteria of the Tourism Export Council of New Zealand and has full voting rights. To become a Tourism Export Council of New Zealand Full Member, download an application form from www.tourismexportcouncil.org.nz/about/membership/membership-application-forms.

AAT KINGS TOURS

Legal Name: AAT Kings Tours Ltd

Physical Address: 15 Day Street, Newton, Auckland Postal Address: PO Box 68640, Newton,

Auckland 1145

Ph: +64 9 300 1520 NZ fp: 0800 500 146

Fax: +64 9 300 1595 DX Address: CP27510, Auckland Email: aatkings@aatkings.co.nz Website: www.aatkings.com Financial Controller: Mark Turner

General Manager - Operations: Bruce Gentry Description: AAT Kings is Australasia's number-one tour operator. AAT Kings sells in all major worldwide markets, distributing product under the AAT Kings brand. In addition we also handle the ground operations for our sister company Trafalgar USA and Brendan Worldwide Vacations. AAT Kings offers three escorted programmes - fully inclusive escorted touring, German language tours and small group touring - ranging from five to 18 days in both islands

Markets: Australia, United States, Canada, United

Kingdom, Europe (All) Products: Series Groups





A CHINA TRAVEL COMPANY

Legal Name: A China Travel Company Physical Address: Level 6A, 155 Queen Street,

Postal Address: PO Box 105173, Auckland 1143

Ph: +64 9 307 1206 NZ fp: 0800 155 168 Fax: +64 9 307 1675

DX Address: CP18009. Auckland Email: acts@achinatravel.co.nz Website: www.achinatravel.co.nz Managing Director: Nancy Liu Email: nancy@achinatravel.co.nz Inbound Manager: Sun Wei Email: sunwei@achinatravel.co.nz

Description: A China Travel is fully accredited with ADS, TIA and ITOC. We are also Qualmark endorsed and sole agent for China Southern Airline Holiday land tours. We operate group tours throughout New Zealand, as well as catering to FITs and business groups.

Markets: Australia, Hong Kong, Malaysia, Singapore,

China Taiwan

Products: Customised FITs, Educational Visits, Events,



AGRI-TRAVEL

Legal Name: Agri-Travel International NZ (2013) Ltd Physical Address: Level 1, 1088 Victoria Street,

Whitiora Hamilton

Postal Address: PO Box 1008, Hamilton 6340 Ph: +64 7 981 5862 Fax: +64 7 838 1097

Website: www.agritravel.co.nz Tour Manager: Karen Baldwin Email: karenb@agritravel.co.nz

Email: info@agritravel.co.nz

Tour Director: Judy Calder Email: judyc@agritravel.co.nz

Description: Agri Travel, New Zealand's only Qualmarkaccredited agricultural inbound tour operator. All itineraries tailormade for group travellers to suit the client's brief. Dairy, sheep and beef, cropping, wine, forestry, aquaculture and horticulture are just a selection of the industries we have expertise in. Tours include technical visits such as farms, orchards, research units, agri businesses and sightseeing. We arrange all transport, accommodation, meals and can provide tour managers and interpreters. Conferencing can be included in any itinerary.

Markets: Australia, United States, Canada, Latin/South America, United Kingdom, Europe (All), Scandinavia, Asia (All), China, India, Japan, South Africa, Rest of World Products: Special Interest Group Tours, Technical Visits



ANZ NATURE TOURS LTD

Legal Name: ANZ Nature Tours Ltd

Physical Address: Shop 229, Leftbank Arcade,

116 Cuba Mall, Wellington

Postal Address: PO Box 27508, Wellington 6001 Ph: +64 4 385 1024 Fax: +64 4 385 1025

Email: info@anznaturetours.com Website: www.anznaturetours.com Director: Frank Hildebrandt Email: frank@anznaturetours.com Reservations: Franziska Poetzsch Email: reservations@anznaturetours.com

Description: Our New Zealand and Australian guided tours present aspects that make experiences especially interesting for visitors. We cater for small to larger tours, providing intimate experiences at out-of-the-way destinations. For over 20 years we have established strong relationships with New Zealand and Australian specialists all over the world through diverse and customised tours and outstanding customer service. We provide the ultimate experience for individuals and a range of special interest tours.



ANZ SKY TOURS

Legal Name: ANZ Sky Tours Ltd

Physical Address: Suite 3, Level 6, Albert Plaza,

87 - 89 Albert Street, Auckland

Postal Address: PO Box 91051, Victoria Street West,

Auckland 1142

Ph: +64 9 302 1983 Fax: +64 9 302 1173 DX Address: CP18028. Auckland

Email: hyintl@xtra.co.nz Website: www.anzskytours.com Director: Sherry He

Email: sherry@anzskytours.com

Description: ANZ Sky Tours, with offices in both New Zealand and Australia, offers a wide range of services for cruises, customised FITs, series groups, special interest groups, technical visits, educational visits, events, incentives, conventions and meetings. We offer services in English, Mandarin, Cantonese,

Vietnamese and Hokkianese. We are dedicated to bringing our clients the best New Zealand and Australia have to offer.

Markets: Australia, Asia (All)

Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Events, Incentives, Conventions, Meetings



AOT NEW ZEALAND

Legal Name: AOT (NZ) Ltd

Physical Address: Level 9, SAP Tower,

151 Queen Street, Auckland

Postal Address: 9/151 Queen Street, Auckland 1010

Ph: +64 9 309 2565 Fax: +64 9 309 3216

Email: nzproduct@aot.co.nz Website: www.aot.co.nz

General Manager: Stephen Marshall Email: stephen.marshall@aot.co.nz General Manager Sales: Gary Paterson Email: gary.paterson@aot.co.nz

Description: AOT NZ is New Zealand's award-winning inbound operator, offering a range of products and services for customised FITs, groups and cruise ships. AOT NZ offers advanced eCommerce solutions including dynamic rates for accommodation product, supplied via XML connections and online tariff interfaces.

Markets: Australia, United States, Canada, Latin/South America, Eastern Europe, United Kingdom, Europe (All), Central Europe/Germany, Scandinavia, Asia (All), India,

South Africa, Rest of World

Products: Customised FITs, Series Groups, Special Interest Groups, Events, Incentives, Meetings ITOC Operator of the Year: 2011



APT GROUP

Legal Name: APT International Tours Ltd Physical Address: Suite 4, Level 1, 20 Augustus Terrace, Parnell, Auckland

Postal Address: PO Box 137276, Parnell, Auckland 1151

Ph: +64 9 302 5780 NZ fp: 0800 278 687

Fax: +64 9 302 0970 DX Address: EX10986, Auckland Website: www.aptouring.co.nz NZ Operations Manager: Ajay Vagha Email: ajay.vagha@aptouring.co.nz

Product Manager NZ and AUS: Maureen Styles Email: maureen.styles@aptouring.com.au Description: Luxury escorted coach touring with scheduled and guaranteed departures. Let our expert and highly skilled tour managers and drivers host you around the country. APT International Tours; a departure from the ordinary.

Markets: Australia, United States, Canada, United Kingdom, Europe (All), Scandinavia, New Zealand

Products: Series Groups



ATS PACIFIC

Legal Name: Australian Travel Services
Physical Address: Level 4, Westfield Tower, Westfield
Shoppingtown, Cnr Great South Road & Manukau

Station Roads, Manukau

Postal Address: PO Box 98981, Manukau 2241 **Ph:** +64 9 918 7120 **Fax:** +64 9 918 7145

Email: inbound@atspacific.co.nz Website: www.atspacific.com General Manager: Stuart Neels Email: stuart@atspacific.co.nz

Description: ATS Pacific New Zealand has been trading successfully since 1979, employing 45 staff, including a representative in the UK, but conducting business with clients worldwide. We provide New Zealand tourism services and products efficiently, competitively and with imagination. As experienced tourism professionals, we fully understand the FIT, Group, Meetings, Incentive, Event and Cruise markets. We pride ourselves on quick turnaround of bookings and we provide passenger support 24/7 for your clients while in New Zealand.

Markets: United States, Canada, Latin/South America, Eastern Europe, United Kingdom, Europe (All), Central Europe/Germany, Scandinavia, Asia (All), India, Japan,

South Africa, Rest of World

Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Events, Incentives



AUSTRALIA TOURS

Legal Name: Australia Tours (NZ) 2000 Ltd Physical Address: Suite 2, Level 4, 300 Queen Street,

Auckland

Postal Address: PO Box 7267, Wellesley Street,

Auckland 1141

Ph: +64 9 307 1234 Fax: +64 9 307 6772

Email: master@nztour.co.nz Website: www.nztour.co.nz Managing Director: Jaegwan Han Email: jaegwan@nztour.co.nz

Description: Australia Tours (NZ) 2000 Ltd specialises in New Zealand tours such as technical visits, customised FITs, golf, ski, campervan and honeymoon. We have been operating our travel agency business successfully since 1992 and cater for Korean visitors.

Markets: Asia (All), Korea

Products: Customised FITs, Series Groups, Technical

Visits, Educational Visits, Incentives



C&E TOURS

Legal Name: C&E Tours Ltd

Physical Address: 21 Bealey Avenue, Unit 12,

Carlton Mews, Christchurch

Postal Address: PO Box 4026, Christchurch 8140 **Ph:** +64 3 379 9126 **Fax:** +64 3 379 5769

Email: sales@cetours.co.nz Website: www.cetours.co.nz Director: Heiner Schwertheim

Description: With over 25 years' experience, C&E Tours specialises in group tours and tour series for the Central Europe and UK markets. We are well-known for our innovative market approach, professional service and continuous quality control. C&E Tours operates the most extensive programme of German-speaking scheduled tours in NZ with guaranteed departures. For Australian tours, we trade under the name Terra Nova Coach Tours.

Key Markets: United Kingdom, Europe (All),

Central Europe/Germany

Products: Series Groups, Special Interest Groups,

Technical Visits



CHINA TRAVEL SERVICE (NZ) LTD

Legal Name: China Travel Service (NZ) Ltd Physical Address: Level 2, 175 Queen Street, Auckland Postal Address: PO Box 105516, Auckland 1143

Postal Address: PO Box 105516, Auckland 114 Ph: +64 9 309 6458 **NZ fp:** 0800 287 888 Fax: +64 9 309 6459

DX Address: CP21028, Auckland Website: www.kiwiyou.co.nz Managing Director: Lisa Li Email: lisa@chinatravel.co.nz

Description: This is an overseas branch of the CTS network, with a fine reputation for handling Chinese travellers since 1928. Leisure and business travel to suit FITs and groups of any budget. Xi Yang Yang Holiday guaranteed departure sightseeing coach tours within

New Zealand.

Markets: Australia, China

Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Meetings, Incentives,

Conventions, Events



CONTIKI HOLIDAYS

Legal Name: Contiki Holidays (New Zealand) Ltd Physical Address: 15 Day Street, Newton, Auckland Postal Address: PO Box 68640, Newton, Auckland 1145

Ph: +64 9 300 1601 NZ fp: 0800 CONTIKI

Fax: +64 9 379 2372

DX Address: CP27510, Auckland

Email: contiki@contiki.co.nz

Website: www.contiki.com

Operations Manager: Murray Scott

Email: murray.scott@contiki.co.nz

General Manager: Tony Laskey
Email: tony.laskey@contiki.co.nz

Description: Contiki is the original travel company for 18- to 35-year-olds and knows New Zealand inside-out. Contiki crew are well-trained, knowledgeable and committed to delivering amazing experiences – they too are passionate travellers who live and breathe the destination. All trips offer the perfect balance of sightseeing, adventure and free time, at the best value possible to ensure that with Contiki, your clients will have the experience of a lifetime.

Markets: Australia, United States, Canada, Latin/ South America, United Kingdom, Europe (All), Central Europe/Germany, Scandinavia, Asia (All), Hong Kong, Philippines, Singapore, New Zealand, South Africa Products: Series Groups, Special Interest Groups,

Educational Visits



FLYING KIWI ADVENTURES

Legal Name: Flying Kiwi Wilderness Expeditions Limited Physical Address: 4A Forests Road, Stoke, Nelson Postal Address: PO Box 680, Nelson 7040 Ph: +64 3 547 0171 NZ fp: 0800 693 296

Fax: +64 3 547 0173
Website: www.flyingkiwi.com
Director: Dennis Christian
Email: dennis@flyingkiwi.com
Manager: Vonnie Christian

Description: Fantastic and unique adventure tours that are good for you and the environment. A range of award-winning trips covering both islands (3 – 27 days) with great food, stunning accommodation and exciting activity, hike and cycle options every day.

Markets: All

Products: Customised FITs, Series Groups, Special Interest Groups, Educational Visits









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nzproduct@aot.co.nz



GENERAL TRAVEL NEW ZEALAND

Legal Name: General Travel NZ Ltd

Physical Address: Level 2, 143 Nelson Street, Auckland Postal Address: PO Box 3981, Auckland 1140 Ph: +64 9 377 1764 Fax: +64 9 309 4167

Website: www.kiwiway.com General Manager: Anna Black Email: anna.black@gt.co.nz Executive Director: John Sng Email: john.sng@gt.co.nz Managing Director: Peter Black Email: peter.black@gt.co.nz

Description: Founded in 1973, General Travel's depth of experience, together with its commitment to provide the best possible service and product development, has earned it a solid reputation worldwide. Being privately owned and operated, the company's principals bring a truly hands-on approach to their business. Specialist divisions, employing highly skilled, multi-lingual staff with an intimate knowledge of New Zealand, cater for the range of widely differing needs from all major markets.



GREEN REALM TRAVEL

Legal Name: Hayward Coachlines Ltd

Physical Address: 55C Hillside Road, North Shore,

Auckland

Postal Address: PO Box 101311, Auckland 0754
Ph: +64 9 444 2501 Fax: +64 9 443 1944
Website: www.greenrealmtravel.com
Marketing Manager: Sam Hutchinson
Email: sam@greenrealmtravel.com
General Manager: Blake Hayward
Email: blake@greenrealmtravel.com

Description: Green Realm Travel provide luxury bus tours across New Zealand. Our coaches are the only ones of their kind and present an exclusive opportunity for our clients to travel our beautiful country in luxury. **Markets:** Australia, United States, Canada, United Kingdom, Europe (All), Central Europe/Germany,

Scandinavia, Asia (All), New Zealand

Products: Customised FITs, Series Groups, Special

Interest Groups, Educational Visits



, XXX

GSN PACIFIC LTD

Legal Name: GSN Pacific Ltd

Physical Address: Office Unit B, Building 2, 3 Ceres Court, Mairangi Bay, Auckland Postal Address: PO Box 33689, Takapuna,

Auckland 0740

Ph: +64 9 488 9992 Fax: +64 9 488 9982

Email: info@gsnpacific.co.nz Website: www.gsnpacific.co.nz Managing Director: Geoff Yee Email: geoff@gsnpacific.co.nz Operations Manager: Grace Tan Email: grace@gsnpacific.co.nz

Description: GSN Pacific Limited was established in 2000 as an inbound tour company specialising in group tours including tours series, special interest and technical visits tours, independent travellers, and incentives and conferences. GSN Pacific handles around 7,000 passengers every year and has built a great reputation with extensive product knowledge and an experienced team who work on the principle of providing excellent customer service, innovative itineraries and quality products at competitive rates.

Market: Australia, Asia (All), Hong Kong, Philippines, Vietnam, South East Asia, Indonesia, Malaysia, Singapore, Thailand, China, India, Rest of World Product: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Incentives, Conventions, Meetings



H.I.S. NEW ZEALAND LTD

Legal Name: H.I.S. New Zealand Ltd **Physical Address:** Level 2, AMI House, 63 Albert Street,

Auckland

Postal Address: PO Box 105701, Auckland 1143 **Ph:** +64 9 336 1338 **Fax:** +64 9 336 1334

DX Address: CP18011, Auckland Email: akl@histravel.co.nz Website: www.histravel.co.nz General Manager: Naoto Ikeshita Email: ikishita.naoto@histravel.co.nz

Description: Worldwide coverage – a worldwide network of 116 retail outlets in 92 overseas cities and 265 outlets throughout Japan. H.I.S. currently has 116 retail outlets in 92 overseas cities. Our highly experienced and knowledgeable local staff will respond to your demands promptly, giving you peace of mind so that you can thoroughly enjoy your travels.

Market: Japan

Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Events, Incentives, Conventions, Meetings



HOLIDAY TRAVEL MANAGEMENT

Legal Name: Holiday Travel Management Ltd Physical Address: Level 1, 30 – 34 Swanson Street,

Postal Address: PO Box 106470, Auckland 1143 **Ph:** +64 9 300 1299 **Fax:** +64 9 300 1295

Email: htm@holidaytravelnz.co.nz Website: www.holidaytravelnz.co.nz Managing Director: Jerry Guo

Description: Holiday Travel Management is in the heart of Auckland City, conveniently located for the business traveller – however, a large portion of our clients are based in other cities around New Zealand and overseas. Holiday Travel Management is fully accredited with TIA, TAANZ, IATA and the Tourism Export Council of New Zealand. We are also Qualmark endorsed.

Markets: Australia, United States, Latin/South America,

Malaysia, China, Taiwan, New Zealand **Products:** Customised FITs, Series Groups, Educational

Visits, Incentives



JTB NEW ZEALAND

Legal Name: JTB New Zealand Ltd

Physical Address: Level 5, 191 Queen Street, Auckland Postal Address: PO Box 4345, Shortland Street,

Auckland 1140

Phone: +64 9 309 7696 Fax: +64 9 309 2046

DX Address: CP25011, Auckland **Website:** www.jtb.co.nz

Managing Director: Naoyoshi Tashiro Email: tashiro_n.nz@jtbap.com

Description: JTB New Zealand is the New Zealand and Japan specialist with over 20 years' experience in delivering unforgettable vacations to customers from around the world. Our staff are extensively trained and experienced in all aspects of managing your travel requirements, and will continue to provide quality products with high levels of service, customer satisfaction and integrity.

Market: Japan

Products: Customised FITS, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Events, Incentives



KAD INTERNATIONAL TRAVEL SERVICES

Legal Name: KAD International Travel Services Limited Physical Address: Level 14, 120 Albert Street, Auckland Postal Address: PO Box 7554, Wellesley Street,

Auckland 1141

Ph: +64 9 916 9999 Fax: +64 9 916 9900

Website: www.kadtravel.com Director: Gigi Wang Email: gigi_kad@hotmail.com Tour Operation Manager: Ashley Zheng

Email: ashley_kad@hotmail.com
Description: KAD Travel has been providing the best travel solutions and highest quality to meet the demands of international and domestic visitors wishing to book and buy tourism products and services with confidence. After experiencing exciting growth, KAD Travel has

After experiencing exciting growth, KAD Travel has developed a wide range of local contacts and the necessary knowledge to arrange business activities for business delegations, and create any special-interest tour itinerary. Our friendly team of experienced and dedicated staff guarantee quality and professional service.

Market: China

Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Events, Incentives, Conventions, Meetings



KIRRA HOLIDAYS

Legal Name: Kirra Tours Ltd

Physical Address: 57 Shotover Street, Queenstown Postal Address: PO Box 1073, Queenstown 9348 Ph: +64 3 3450 1311 NZ fp: 0508 3675 4772

Fax: +64 3 350 1320

Email: nzreservations@kirraholidays.com **Website:** www.kirratours.co.nz

Website: www.kirratours.co.nz General Manager: Tracey Green Email: traceyg@kirraholidays.com

Description: Kirra Holidays prides itself on being 100% Kiwi owned, and has been showing visitors the best of New Zealand for over 45 years with a range of touring and travel options for domestic and international visitors.

We have the expertise to operate an in-house Special Interest Groups division that has provided many diverse groups with highly satisfying experiences. Our overriding strength is the customer service and attention to detail exhibited by our team, who receive extensive training in New Zealand product. Contact us today for a prompt quotation and personalised service.

Markets: Australia, United States, Canada, United Kingdom, Europe (All), Central Europe/Germany, Scandinavia, New Zealand, South Africa Products: Customised FITs, Series Groups, Special

Interest Groups, Events, Incentives



KIWI HOLIDAYS LTD

Legal Name: Kiwi Holidays Ltd

Physical Address: Level 3, 178 Willis Street, Education House West Block, Wellington Postal Address: PO Box 27147, Wellington 6141 Ph: +64 4 385 9918 Fax: +64 4 385 9912

Email: info@kiwiholidays.co.nz Website: www.kiwiholidays.co.nz Managing Director: David Chen Email: david.chen@kiwiholidays.co.nz

Director: Helen Chen

Email: helen.chen@kiwiholidays.co.nz Operations Manager: Vicky Lee Email: vicky@kiwiholidays.co.nz

Description: Kiwi Holidays Ltd is an official Qualmark Endorsed Inbound Tour Operator, established in 1993, with the Head Office based in the capital city, Wellington. Kiwi Holidays Ltd is pleased to be a finalist of the 1998 New Zealand Tourism Award. Customer satisfaction is the key; this is a company that guarantees to give its clients a memorable and enjoyable holiday in beautiful, thrilling New Zealand.

Markets: Australia, United States, Canada, Eastern Europe, United Kingdom, Europe (All), Brunei, Asia (All), Hong Kong, Philippines, Vietnam, South East Asia, Indonesia, Malaysia, Singapore, Thailand, China, Taiwan, India, New Zealand, Rest of World

Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Events, Incentives, Conventions, Meetings



KUONI GLOBAL TRAVEL SERVICES

Legal Name: GTA Australasia Pty Ltd Physical Address: Level 12, Brookfields House,

19 Victoria Street West, Auckland

Postal Address: PO Box 155050, Wellesley Street,

Auckland 1141

Ph: +64 9 303 2626 Fax: +64 9 307 0302

Website: www.kuoniglobaltravelservices.com

NZ Manager: Stephen Ecclestone

Email: stephen.ecclestone@gta-travel.co.nz

Description: Born from the powerful legacies of Kuoni Destination Management and GTA, Kuoni Global Travel Services is backed by the heritage, reputation and stability of the Kuoni Group which has been in the business of travel for more than a 100 years. Among the world's leading wholesalers of accommodation, ground travel services and group tours, we make the world easier to travel. Serving businesses and industry with one of the biggest networks on the planet, 3,200 staff in 86 offices across 38 cities worldwide, we live and love travel driving fully independent (FIT) and group travel, as well as that for meetings, incentives, conferences and exhibitions (MICE) through our brands GTA, Kuoni Group Travel Experts and Kuoni Destination Management respectively. Led by Chief Executive Rolf Schafroth, our people, network and technology provide solutions wherever businesses need us.

Markets: All

Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Incentives

Incentive



LEARNING JOURNEYS

Legal Name: Learning Journeys Ltd Physical Address: 31 Westridge Drive, Tauranga Postal Address: PO Box 3102, Tauranga 3142 Ph: +64 7 579 1062 Fax: +64 7 579 2061 Email: info@learningjourneys.co.nz

Website: www.learningjourneys.co.nz Director: Simon Beaton

Email: simon@learningjourneys.co.nz Managing Director: Michele Beaton Email: michele@learningjourneys.co.nz

Description: We have been helping teachers and students organise trips since 2001. Our trips include adrenaline-filled action tours for exchange students studying here in New Zealand, curriculum-linked science and geography programmes for New Zealand schools, and tailored multi-day trips for overseas schools visiting New Zealand. Let us help you with all of your needs; we can arrange transport and accommodation, and provide experienced teachers to facilitate all your programmes in both the North and South Islands.

Markets: Australia, Latin/South America, United Kingdom, Central Europe/Germany, Hong Kong, Vietnam, Singapore, China, Korea, Taiwan, New Zealand

Product: Educational Visits



LEISURE TIME TOURS

Legal Name: Leisure Time Tours Ltd
Physical Address: 12 Aztec Place, Hamilton
Postal Address: PO Box 5088, Hamilton 3242
Ph: +64 7 847 8258 NZ fp: 0800 534 787
AUS fp: 1800 639 132 Fax: +64 7 847 2921
Email: info@leisuretimetaurs on pr

Email: info@leisuretimetours.co.nz Website: www.leisuretimetours.co.nz General Manager: Scott Mehrtens

Email: scott@lttnz.co.nz

Business Development Manager: Rob Finlayson

Email: rob@lttnz.co.nz

Description: In business as a tour operator since 1987, Leisure Time Tours specialises in group travel for special or general interest tours – guaranteed group set departures. We can tailor-make an itinerary to meet clients' interests and budgets. Leisure Time also operates a nationwide fleet of modern European coaches with knowledgable and experienced drivers. We have built a fantastic rapport with our tourist operators, accommodation and cruise providers, enabling us to ensure a memorable experience with Leisure Time Tours for all the right reasons! We put our clients first in every area of our operations.

Markets: Australia, New Zealand, United States, Canada, Latin/South America, Scandinavia, United Kingdom, Europe (All), South Africa,

Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Events, Incentives, Conventions, Meetings







LNZ INTERNATIONAL TRAVEL SERVICE LIMITED

Legal Name: LNZ International Travel Service Ltd Physical Address: 3A Lewis Street, Blockhouse Bay, Auckland

Postal Address: 3A Lewis Street, Blockhouse Bay, Auckland 0600

Ph: +64 9 626 6816 Fax: +64 9 626 6810

Website: www.lnztravel.co.nz Director: Yuguang Zhou Email: zhouyg69@hotmail.com Operations Manager: Serena Liu Email: vip_serena@hotmail.com

Description: Founded in 2010, LNZ International Travel Service is located in Auckland, New Zealand. The company is endorsed by Qualmark New Zealand as an Inbound Tour Operator and also is an approved ADS Inbound Tour Operator. We arrange a variety of inbound tours travelling around New Zealand and outbound group visits to Australia and the Pacific Islands. We also design and organise personalised travel packages including honeymoons, fishing, hunting, golf and diving, as well as business and property investigation.

Markets: Australia, China, New Zealand Products: Customised FIT's, Educational Visits,

Meetings



MAGNETIC SOUTH

Legal Name: Magnetic South Ltd Physical Address: 5th Floor, GE Building, 8 Tangihua Street, Auckland 1010

Postal Address: PO Box 2837, Shortland Street,

Auckland 1140 **Ph:** +64 9 358 8249

Email: travel@magneticsouth.co.nz Website: www.magneticsouth.co.nz General Manager: Sanna McCulloch Email: sanna.mcculloch@magneticsouth.co.nz

Description: A boutique inbound operator to New Zealand, Australia and the South Pacific Islands, backed-up by years of industry experience and New Zealand's largest independent travel group, House of Travel. We are a multilingual team of specialised travel experts who are dedicated to detail and provide innovative, high-quality product.

Markets: Eastern Europe, United Kingdom, Europe (All), Central Europe/Germany, Scandinavia,

Asia (All), New Zealand

Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Incentives





MASTER TRAVEL GROUP LTD

Legal Name: Master Travel Group Ltd Physical Address: 4/97 Mokoia Road, Birkenhead,

Auckland

Postal Address: PO Box 340201, Birkenhead,

Auckland 0626

Ph: +64 9 480 9588 Fax: +64 9 480 9388

Email: mastertravel@xtra.co.nz Website: www.mtgholiday.co.nz Managing Director: Mark Ma

Description: Master Travel Group, founded in 2005, is an approved ADS Inbound Tour Operator by Tourism New Zealand, Tourism Export Council Full Member and Qualmark-endorsed inbound tour operator, offering professional and customer-orientated service for visitors to New Zealand. Master Travel has developed a wide range of local contacts and the necessary knowledge to arrange any business activities for government or business delegations, and create any special interest tour fitnerary.

Markets: Australia, Asia (All), China, New Zealand, Products: Customised FiTs, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Events, Incentives, Conventions, Meetings





Our specialist New Zealand touring experts can manage your client's holiday needs from start to finish.

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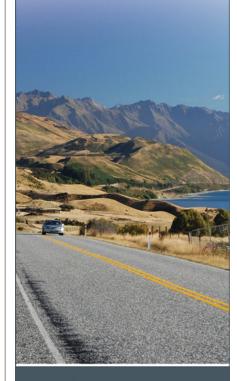
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Phone +64 3 443 0812 agents@newzealandwholesaletravel.com www.newzealandwholesaletravel.com



MOATREK NEW ZEALAND LTD

Legal Name: MoaTrek New Zealand Ltd **Physical Address:** 111 Waitea Road, Muriwai Beach,

Waimauku, Auckland

Postal Address: 111 Waitea Road, Muriwai Beach,

Waimauku, Auckland 0881

Ph: +64 9 575 6063 **NZ fp:** 0800 662 462

Email: info@moatrek.co.nz Website: www.moatrek.co.nz Director: Miles Clark Email: miles@moatrek.co.nz

Description: Big Moa small group tours cater for 10 to 18 travellers. Our tours offer enjoyment and flexibility with the personal touch. Discover the very best each region has to offer – natural wonders, beautiful private gardens and warm country hosts. Our driver/guides give you a fresh and personal insight into our country and its culture. We have over 25 years of experience and we are proud of our outstanding record of client service.

Markets: Australia, United States, Canada, United Kingdom, Europe (All), Central Europe/Germany, Scandinavia, Singapore, India, New Zealand,

South Africa, Rest of World

Products: Series Groups, Special Interest Groups



NATURALLY NZ HOLIDAYS

Legal Name: Naturally NZ Holidays (1995) Ltd Physical Address: 321 Elmhurst Road, Darfield Postal Address: 321 Elmhurst Road, RD 1,

Darfield 7571

Ph: +64 3 318 7540 Fax: +64 3 318 7543

Email: info@nzholidays.co.nz Website: www.nzholidays.co.nz Managing Director: Trish Abrahamson

Email: trish@nnzh.co.nz Social Media: Facebook

Description: A family owned and operated company based in New Zealand with an excellent reputation of personalised service for your clients when travelling. We offer a full range of inbound services and competitive pricing handling from 2 to 200+ passengers per enquiry. Our staff are highly skilled and committed to providing the best possible New Zealand experience for your clients. Our other known speciality is customised active, outdoor, adventure, nature trips for couples and families. Markets: Australia, United States, Canada, Latin/South America, United Kingdom, Europe (All), Asia (All), Hong Kong, South East Asia, Indonesia, Singapore, India, New Zealand, Rest of World

Products: Customised FIT's, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Incentives



NEW LAND ADVENTURES



Legal Name: New Land Adventures Ltd.
Physical Address: 36a Stottholm Road, Titirangi,

Auckland

Postal Address: 36a Stottholm Road, Titirangi,

Auckland 0604

Ph: +64 9 816 8809 Fax: +64 9 816 8809 Email: hello@newlandadventures.com Website: www.newlandadventures.com Managing Director: Mr Ivan Ivanov

Marketing & Sales Director: Mrs Natalia Semenova Description: We are one of the very few travel specialists bringing unique New Zealand experiences to Russianspeaking guests. We cater for FITs and groups from Russia and the Ukraine. Our bestsellers add a personal touch for small groups on guided multi-day tours with a difference around Aotearoa. In addition, independent travellers just love our self-drive 'off-the-beaten-track' packages with on-call Russian-speaking support. Our guides are highly professional. We also provide luxury accommodation and extraordinary exclusive activities for the top-end travellers. When designing our tours we focus on a fusion of Maori. Pakeha and Polynesian cultures - meeting the locals, showing off landscape contrasts, experiencing original, NZ-made adventures, indulging in local cuisine, unique natural heritage and warm hospitality.

Markets: Eastern Europe

Products: Customised FIT's, Special Interest Groups,

Educational Visits and Events



NEW ZEALAND EDUCATIONAL TOURS

Legal Name: New Zealand Educational Tours Ltd Physical Address: 1/556 Cameron Road, Tauranga Postal Address: PO Box 15056, Tauranga 3144 Ph: +64 7 571 0796 NZ fp: 0800 693 869

Fax: +64 7 571 0798 Email: tours@nzet.com Website: www.nzet.com Director: lan Turner Director: Adele Marsden

Description: Specialists in delivering tours to the educational and special interest sector. Whether a sports trip, a curriculum-based learning experience, the pursuit of some special interest or a school trip to experience a different culture, we promise to deliver a fun life-changing experience, safely. Being New Zealandowned and -operated, we have broad connections in the education and tourism sector so we can help clients make the best choices of destinations and activities.

Markets: Australia, United States, Latin/South America, United Kingdom, Europe (All), Central Europe/Germany, Asia (All), New Zealand, South Africa

Products: Series Groups, Special Interest Groups, Technical Visits, Educational Visits





NEW ZEALAND FINE TOURING LTD



Legal Name: New Zealand Fine Touring Ltd Physical Address: 93 Ardmore Street, Wanaka Postal Address: 93 Ardmore Street, Wanaka 9305

Ph: +64 3 443 0812

Website: www.newzealandfinetouring.co.nz Managing Director: David Kettle Fmail: david@nzft co.nz

General Manager: Kerry Kettle Email: kerry@nzft.co.nz

Description: New Zealand Fine Touring Ltd operates four different companies. New Zealand Self Drive Tours Ltd offers one of the largest range of 'off-the-shelf' self-drive tours. Custom tours are also available. Agents

can access these tours and our unique system allows the tour itinerary to be branded with your logo and details. Net costs are available online to agents. All documentation, reservation management and in-country support is provided by New Zealand Self Drive Tours Ltd. Fine Tours New Zealand specialises in custom-designed self-drive holidays. Drive New Zealand Holidays Ltd offers budget self-drive packages for the cost-conscious market. New Zealand Coach Tours Ltd specialises in custom independent coach tours which are available to agents at commissionable rates.

Markets: Australia, United States, Canada, Latin/South America, Eastern Europe, United Kingdom, Europe (All), Central Europe/Germany, Scandinavia, Asia (All), Hong Kong, Philippines, Vietnam, Indonesia, Malaysia, Singapore, Thailand, India, South Africa, Rest of World Products: Customised FITs



NEW ZEALAND JOURNEYS LIMITED

Legal Name: New Zealand Journeys (2007) Limited

Physical Address: 327D Dominion Road,

Mount Eden, Auckland

Postal Address: PO Box 10317, Dominion Road,

Auckland 1446

Ph: +64 9 630 4937 Fax: +64 9 631 7827 Email: tour@nzjourneysltd.co.nz Website: www.nzjourneysltd.co.nz

Director: John Dam

Email: john@nzjourneysltd.co.nz General Manager: Cindy Huynh Email: cindy@nzjourneysltd.co.nz

Description: New Zealand Journeys is an inbound tour operator based in Auckland. We are a relatively young company, with a solid team of staff who are highly experienced and possess deep insights within the inbound industry. Our team members are dedicated, motivated and passionate about our uniquely magnificent home, Aotearoa (New Zealand). We specialise in groups, FIT, MICE and special interest tours. We are currently dealing with 15 countries covering Asia, Eastern Europe and the Middle East. Markets: Eastern Europe, Hong Kong, Philippines, Vietnam, Indonesia, Malaysia, Singapore, Thailand, China. India

Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Incentives



NIPPON TRAVEL AGENCY (NZ) LTD

Legal Name: Nippon Travel Agency (NZ) Ltd Physical Address: Level 2, Southern Cross Building, 59 High Street, Auckland

Postal Address: PO Box 105 260, Auckland 1143

Country: New Zealand

Ph: +64 9 309 5750 Fax: +64 9 302 0061

Email: info@nippontravel.co.nz General Manager: Kenji Nishida Email: kenji.nishida@nippontravel.co.nz

Description: We are one of the major wholesale companys in Japan and have been running the business since 1992. We have arranged various types of travel for our clients

Market: Japan

Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Incentives



PACIFIC DESTINATIONZ LTD

Legal Name: Pacific Destinationz Ltd

Physical Address: Unit 7, 6 Omega Street, Albany,

Auckland

Postal Address: PO Box 302108, Auckland 0632

Ph: +64 9 915 8888 Fax: +64 9 915 8889

Email: tours@pdnz.co.nz

Website: www.pacificdestinationz.co.nz Managing Director: Mark Badland Email: mark@pdnz.co.nz

Executive Chairman: Graeme Badland Email: graeme@pdnz.co.nz

Description: With a focus on providing world-class, tailored travel solutions and with decades of industry experience, Pacific Destinationz is a New Zealand and Fiji travel specialist with a difference. We are a privately owned company formed in 1996 and have built our reputation on quality and service. Pacific Destinationz also operates Rest New Zealand Tours. The niche Rest products offer unique New Zealand experiences, such as self-four-wheel-drive or fully escorted tours focussing on taking you 'off the beaten track'.

Markets: Australia, United States, Canada, Latin/South America, Eastern Europe, United Kingdom, Europe (All), Central Europe/Germany, Scandinavia, Asia (All), South Africa

Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Incentives



PACIFIC HOLIDAYS (NZ) TOURS

Legal Name: Pacific Holidays (NZ) Tours Ltd Physical Address: Unit C, 248 - 250 Marua Road,

Ellerslie, Auckland

Postal Address: PO Box 87418, Meadowbank,

Auckland 1742

Ph: +64 9 589 1078 Fax: +64 9 589 1099

Email: pacholnz@ihug.co.nz Managing Director: Albert Thio

Markets: Brunei, Philippines, Vietnam, South East Asia, Indonesia, Malaysia, Singapore, Thailand Products: Series Groups, Special Interest Groups Technical Visits, Educational Visits, Events

Incentives, Conventions, Meetings



PAN PACIFIC TRAVEL

Legal Name: Pan Pacific Travel Corporation Ltd Physical Address: Level 1, 333 Remuera Road,

Remuera, Auckland

Postal Address: PO Box 128243, Auckland 1541 Ph: +64 9 520 4963 Fax: +64 9 520 0032

Email: reserve@panpacific.co.nz Website: www.panpacific.co.nz Managing Director: Matt Brady Email: matt@panpacific.co.nz

Description: For over 26 years, Pan Pacific Travel has been acknowledged as one of New Zealand's most successful and respected ground operators, with major clients in China, SE Asia, UK/Europe, and Canada and the Americas. We offer extremely competitive pricing - including access to dynamic pricing and/ or inventory at hundreds of properties - highly skilled and knowledgeable teams who offer exceptional service for customised FITs, series ad hoc and special interest groups, as well as the MICE market.

Markets: United States, Canada, Latin/South America, Eastern Europe, United Kingdom, Europe (All), Scandinavia, Asia (All), Hong Kong, South East Asia, Indonesia, Malaysia, Singapore, Thailand, China, Taiwan, India, South Africa, Rest of World

Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Incentives

ITOC Operator of the Year: 2010



OUEENS TRAVEL

Legal Name: Queens Travel Ltd

Physical Address: 6A/80 Paul Matthews Road,

Albany, Auckland

Postal Address: PO Box 40507, Glenfield,

Auckland 0747

Ph: +64 9 415 0791 Fax: +64 9 415 1428 Email: inbound@queenstravel.co.nz Website: www.queenstravel.co.nz

General Manager: Annette Cheng Sales and Marketing Manager: Tony Duo

Description: At Queens Travel you will find a team of dedicated professionals each contributing their specialist expertise to deliver and ensure the complete satisfaction of our clients. We are confident we can provide a reliable, quality service that exceeds all your needs. Markets: Asia (all), China, Hong Kong, Australia,

Central Europe/Germany

Products: Series Groups, Special Interest Groups,

Customised FITs



RED CARPET TOURS

Location: Nationwide

Company Type: Special Interest Groups Legal Name: Red Carpet Movie Tours

Physical Address: 2 Wilmington Place, Forrest Hill,

Auckland

Postal Address: PO Box 100-680 NSMC Auckland Ph: +64 9 410 6561 Fax: +64 9 410 6591

Email: info@redcarpet-tours.com Website: www.redcarpet-tours.com

Manager: Vic James Email: victorj@ihug.co.nz Marketing Manager: Julie James Email: julie@redcarpet-tours.com Office Manager: Raewyn James Email: raewyn@redcarpet-tours.com

Description: Since 2002 Red Carpet Tours has provided comprehensive tours for Lord of the Rings fans the world over, visiting the movie sites throughout the country, with opportunities to meet key people involved in the films. Response to the tours has been beyond expectations, with Trip Advisor rating Red Carpet Tours a 5-Star Winner in 2012. This is a 'must' tour for avid LOTR fans - and those who want to experience the real New 7ealand







SETTLERS TOURS

Legal Name: Settlers Investment Ltd Physical Address: 113 Queens Road, Panmure,

Auckland

Postal Address: PO Box 14346, Panmure,

Auckland 1741

Ph: +64 9 570 1053 Fax: +64 9 570 1051 DX Address: EP80528, Auckland Website: www hello-newzealand co nz Managing Director: Anne Zhou

Email: anne@tspanmure.co.nz

Description: Settlers Tours is an operated inbound and outbound tour company, and has a very proud heritage more than 15 years. Settlers Tours is a fully bonded member of TAANZ (Travel Agent Association of New Zealand), IATA (International Airline Travel Association) and Tourism Export Council of New Zealand. Settlers Tours is the approved ADS tour operator.

Markets: Asia (All), China, India



SOUTHERN TRAVELNET

Legal Name: Southern Travelnet Ltd

Physical Address: Level 6, 52 Swanson Street,

Postal Address: PO Box 3719, Shortland Street,

Auckland 1140 Ph: +64 9 308 9747 Fax: +64 9 309 1982

Email: akl@stravelnet.co.nz Website: www.stravelnet.com Commercial Manager: Yusuke Oki Email: yusuke@stravelnet.co.nz

Description: Southern Travelnet Limited is a longestablished inbound tour operator within New Zealand and Australia offering customised products and services for our trade partners and clients. With more than 20 years' experience, our proven track record ensures our customers receive a quality experience and service. Markets: South East Asia, Korea, India, Japan Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Educational Visits,

Events, Incentives



SOUTHERN WORLD NEW ZEALAND

Legal Name: Southern World Vacations (NZ) Ltd Physical Address: DHL House, cnr Ron Guthrev Road & Bolt Place, Christchurch Airport, Christchurch Postal Address: PO Box 14030, Christchurch Airport,

Christchurch 8544

Ph: +64 3 358 6880 Fax: +64 3 358 6899

Website: www.southernworld.com Managing Director: Martin Horgan Email: mhorgan@southernworld.com Auckland Manager: Tim Reid Email: treid@southernworld.com

Description: Southern World New Zealand's team of highly regarded Destination Specialists are carefully selected for their product knowledge and industry experience: our focused and loval team pride themselves on providing superior service and innovation. Our team are constantly engaging with our clients to develop new travel opportunities and to ensure our partners have access to the latest and greatest travel products and pricing. With offices in Auckland and Christchurch, we offer a full range of inbound services and ensure both quality and value for money at all levels.

Markets: Australia, United States, Canada, Latin/South America, Eastern Europe, United Kingdom, Europe (All), Central Europe/Germany, Scandinavia, Asia (All), Hong Kong, South East Asia, Malaysia, Singapore, Thailand, China, South Africa, Rest of World

Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Events, Incentives, Conventions, Meetings



TOURMASTERS SOUTH PACIFIC

Legal Name: Tourmasters South Pacific (NZ) Ltd Physical Address: Level 5, 18 St Martins Lane, Auckland

Postal Address: PO Box 949, Auckland 1140

Ph: +64 9 359 8380 Email: info@tourmasters.co.nz Website: www.tourmasters.co.nz

CEO: Brian Henderson Email: brian@tourmasters.co.nz

Description: Tourmasters South Pacific offers a comprehensive selection of travel options for FIT travellers. Operating a number of different brands including Thrifty Tours, Horizon Holidays, Newmans Holidays, Discover New Zealand, Super Thrifty and Magic Travellers Network. Tourmasters can also handle your group requirements, be they series, special interest, student or sporting.

Markets: Australia, United States, Canada, Europe (All),

Asia (All), New 7ealand

Products: Customised FITs, Series Groups, Special Interest Groups, Educational Visits





TOUR TIME NZ LTD

Legal Name: Tour Time NZ Ltd

Postal Address: PO Box 632, Orewa 0946, Auckland Ph: +64 9 426 8037 NZ fp: 0800 868 784

Fax: +64 9 426 8036 Australia fp: 1800 219 139 Website: www.tourtime.co.nz Director: Brent Imrie Fmail: brent@tourtime.co.nz

Description: Specialist group tours/events/travel - tour like never before with Tour Time, the specialists in total group tour planning, organisation and management for sports tours, music tours, education tours, special interest and sightseeing tours. Come to play, come to learn or simply come to take it all in. Whether you're touring around New Zealand or any one of our international destinations, Tour Time takes care of every detail so you can relax and focus on your experience. Markets: Australia, United States, Latin/South America, United Kingdom, Europe (All), New Zealand,

Products: Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Events, Incentives,







TRAVELMORE INTERNATIONAL

Legal Name: Travelmore International Corp Ltd Physical Address: Level 3, 18 Shortland Street,

Postal Address: PO Box 91187, Victoria Street West, Auckland 1142

Ph: +64 9 306 1092 Fax: +64 9 306 1098

DX Address: CP18022, Auckland Website: www.travelmore.co.nz Director: Charles You Email: charles@travelmore.co.nz

Markets: Australia, Asia (All), Europe (All)



TRAVEL TIME SOUTH PACIFIC

Legal Name: Travel Time South Pacific Ltd Physical Address: 12 Aztec Place, Frankton, Hamilton Postal Address: PO Box 6, Hamilton 3240

Ph: +64 7 846 0606 Fax: +64 7 847 2921 Email: info@ttnz.co.nz

Website: www.ttnz.co.nz

Business Development Manager: Rob Finlayson Email: rob@lttnz.co.nz

General Manager: Scott Mehrtens Email: scott@lttnz.co.nz

Description: Our staff are a dedicated team of experienced and knowledgeable travel industry professionals who take great pride in working with overseas wholesalers and agents who put their clients' needs first. Travel Time South Pacific provides customised arrangements for both group and independent travel. We have strong working relationships with key suppliers throughout New Zealand, which enables us to provide our clients with competitive and timely responses.

Markets: Australia, United States, Canada, Latin/South

America, Europe (All), United Kingdom, Scandinavia, New Zealand, South Africa

Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Events, Incentives, Meetings



WINCHESTER TRAVEL

Legal Name: Winchester Travel Ltd

Physical Address: Level 8, 17 Albert Street, Auckland Postal Address: PO Box 375, Shortland Street, Auckland 1140

Ph: +64 9 366 0018 Fax: +64 9 366 0039 DX Address: CP18005, Auckland

Director: Eva Lau

Fmail: evalau@winchestertravel.co.nz

Director: Dominic Cheng

Email: dominiccheng@winchestertravel.co.nz Description: Winchester Travel was established in September 1990. Our executive directors and owners are from Hong Kong and both have over 25 years of travel industry experience respectively. Staff members are New Zealand university graduates and speak fluent English, Mandarin and Cantonese with at least six years' experience in travel. We handle group tours, FIT, MICE and all travel-related business. We are a member of TAANZ, IATA and Tourism Export Council of NZ. Markets: Asia (All), South East Asia, Malaysia,

Singapore, Thailand, China, Hong Kong Products: Customised FITs, Series Groups, Special

Interest Groups, Technical Visits, Educational Visits, Incentives, Conventions, Meetings



Cross Reference Guide to Key Markets

AUSTRALIA AAT Kings Tours A China Travel Company Agri-Travel ANZ Sky Tours **AOT New Zealand** APT Group China Travel Service (NZ) Ltd Contiki Holidays Flying Kiwi Adventures Green Realm Travel GSN Pacific Ltd Holiday Travel Management Kirra Holidays Kiwi Holidays Ltd Kuoni Global Travel Services Learning Journeys Leisure Time Tours LNZ International Travel Service Master Travel Group Ltd MoaTrek New Zealand Ltd Naturally NZ Holidays New Zealand Educational Tours New Zealand Fine Touring Ltd

UNITED STATES

Pacific Destinationz Ltd

Southern World New Zealand

Tourmasters South Pacific

Travelmore International

Travel Time South Pacific

Oueens Travel

Red Carpet Tours

Tour Time NZ Ltd

AAT Kings Tours Agri-Travel ANZ Nature Tours Ltd **AOT New Zealand** APT Group ATS Pacific Contiki Holidays Flying Kiwi Adventures General Travel New Zealand Green Realm Travel Holiday Travel Management Kirra Holidays Kiwi Holidays Ltd Kuoni Global Travel Services Leisure Time Tours MoaTrek New Zealand Ltd Naturally NZ Holidays New Zealand Educational Tours New Zealand Fine Touring Ltd Pacific Destinationz Ltd Pan Pacific Travel Red Carpet Tours Southern World New Zealand Tourmasters South Pacific Tour Time NZ Ltd Travel Time South Pacific

CANADA AAT Kings Tours Agri-Travel ANZ Nature Tours Ltd **AOT New Zealand** APT Group ATS Pacific Contiki Holidays Flying Kiwi Adventures General Travel New Zealand Green Realm Travel Kirra Holidays Kiwi Holidays Ltd Kuoni Global Travel Services Leisure Time Tours

MoaTrek New Zealand Ltd Naturally NZ Holidays New Zealand Fine Touring Ltd Pacific Destinationz Ltd Pan Pacific Travel **Red Carpet Tours** Southern World New Zealand Tourmasters South Pacific Travel Time South Pacific

LATIN/SOUTH AMERICA

Agri-Travel ANZ Nature Tours Ltd **AOT New Zealand ATS Pacific** Contiki Holidays Flying Kiwi Adventures General Travel New Zealand Holiday Travel Management Kuoni Global Travel Services Learning Journeys Leisure Time Tours Naturally NZ Holidays New Zealand Educational Tours New Zealand Fine Touring Ltd Pacific Destinationz Ltd. Pan Pacific Travel Southern World New Zealand Tour Time NZ Ltd Travel Time South Pacific

EASTERN EUROPE

ANZ Nature Tours Ltd **AOT New Zealand** ATS Pacific Flying Kiwi Adventures General Travel New Zealand Kiwi Holidays Ltd Kuoni Global Travel Services Magnetic South New Land Adventures New Zealand Fine Touring Ltd New Zealand Journeys Limited Pacific Destinationz Ltd Pan Pacific Travel Southern World New Zealand

UNITED KINGDOM AAT Kings Tours

Agri-Travel ANZ Nature Tours Ltd **AOT New Zealand** APT Group ATS Pacific C&F Tours Contiki Holidays Flying Kiwi Adventures Green Realm Travel Kirra Holidays Kiwi Holidays Ltd Kuoni Global Travel Services Learning Journeys Leisure Time Tours Magnetic South MoaTrek New Zealand Ltd Naturally NZ Holidays New Zealand Educational Tours New Zealand Fine Touring Ltd Pacific Destinationz Ltd Pan Pacific Travel Red Carpet Tours Southern World New Zealand Tour Time NZ Ltd Travel Time South Pacific

EUROPE (ALL)

AAT Kings Tours Agri-Travel

ANZ Nature Tours Ltd AOT New Zealand APT Group ATS Pacific **C&E Tours** Contiki Holidays Flying Kiwi Adventures General Travel New Zealand Green Realm Travel Kirra Holidays Kiwi Holidays Ltd Kuoni Global Travel Services Leisure Time Tours Magnetic South MoaTrek New Zealand Ltd Naturally NZ Holidays New Zealand Educational Tours New Zealand Fine Touring Ltd Pacific Destinationz Ltd Pan Pacific Travel **Red Carpet Tours** Southern World New Zealand **Tourmasters South Pacific** Tour Time NZ Ltd Travelmore International Travel Time South Pacific

CENTRAL EUROPE/ **GERMANY**

ANZ Nature Tours Ltd AOT New Zealand ATS Pacific C&E Tours Contiki Holidays Flying Kiwi Adventures Green Realm Travel Kirra Holidays Kuoni Global Travel Services Learning Journeys Magnetic South MoaTrek New Zealand Ltd New Zealand Educational Tours New Zealand Fine Touring Ltd Pacific Destinationz Ltd Queens Travel Southern World New Zealand

SCANDINAVIA

Agri-Travel ANZ Nature Tours Ltd AOT New Zealand APT Group ATS Pacific Contiki Holidays Flying Kiwi Adventures Green Realm Travel Kirra Holidays Kuoni Global Travel Services Leisure Time Tours Magnetic South MoaTrek New Zealand Ltd New Zealand Fine Touring Ltd Pacific Destinationz Ltd Pan Pacific Travel **Red Carpet Tours** Southern World New Zealand Travel Time South Pacific

ANZ Nature Tours Ltd Flying Kiwi Adventures Kiwi Holidays Ltd Kuoni Global Travel Services Pacific Holidays (NZ) Tours

ASIA (ALL)

Agri-Travel ANZ Nature Tours Ltd ANZ Sky Tours AOT New Zealand ATS Pacific Australia Tours Contiki Holidays Flying Kiwi Adventures General Travel New Zealand Green Realm Travel GSN Pacific Ltd

Kiwi Holidays Ltd Kuoni Global Travel Services Magnetic South Master Travel Group Ltd Naturally NZ Holidays New Zealand Educational Tours New Zealand Fine Touring Ltd Pacific Destinationz Ltd Pan Pacific Travel Queens Travel Settlers Tours Southern World New Zealand Tourmasters South Pacific Travelmore International Winchester Travel

HONG KONG

A China Travel Company ANZ Nature Tours Ltd Contiki Holidays Flying Kiwi Adventures GSN Pacific Ltd Kiwi Holidays Ltd Kuoni Global Travel Services Learning Journeys Naturally NZ Holidays New Zealand Fine Touring Ltd New Zealand Journeys Limited Pan Pacific Travel Queens Travel Red Carpet Tours Southern World New Zealand Winchester Travel

PHILIPPINES

Contiki Holidays Flying Kiwi Adventures GSN Pacific Ltd Kiwi Holidays Ltd Kuoni Global Travel Services New Zealand Fine Touring Ltd New Zealand Journeys Limited Pacific Holidays (NZ) Tours

VIETNAM

Flying Kiwi Adventures GSN Pacific Ltd Kiwi Holidays Ltd Kuoni Global Travel Services Learning Journeys New Zealand Fine Touring Ltd New Zealand Journeys Limited Pacific Holidays (NZ) Tours

SOUTH EAST ASIA

ANZ Nature Tours Ltd Flying Kiwi Adventures GSN Pacific Ltd Kiwi Holidays Ltd Kuoni Global Travel Services Naturally NZ Holidays Pacific Holidays (NZ) Tours Pan Pacific Travel Southern Travelnet Southern World New Zealand Winchester Travel

INDONESIA

Flying Kiwi Adventures GSN Pacific Ltd Kiwi Holidays Ltd Kuoni Global Travel Services Naturally NZ Holidays New Zealand Fine Touring Ltd New Zealand Journeys Limited Pacific Holidays (NZ) Tours Pan Pacific Travel **Queens Travel**

MALAYSIA

A China Travel Company ANZ Nature Tours Ltd Flying Kiwi Adventures GSN Pacific Ltd Holiday Travel Management Kiwi Holidays Ltd Kuoni Global Travel Services New Zealand Fine Touring Ltd New Zealand Journeys Limited Pacific Holidays (NZ) Tours Pan Pacific Travel Southern World New Zealand Winchester Travel

SINGAPORE

A China Travel Company ANZ Nature Tours Ltd Contiki Holidays Flying Kiwi Adventures GSN Pacific Ltd Kiwi Holidays Ltd Kuoni Global Travel Services Learning Journeys MoaTrek New Zealand Ltd Naturally NZ Holidays New Zealand Fine Touring Ltd New Zealand Journeys Limited Pacific Holidays (NZ) Tours Pan Pacific Travel Red Carpet Tours Southern World New Zealand Winchester Travel

THAILAND

ANZ Nature Tours Ltd Flying Kiwi Adventures **GSN Pacific Ltd** Kiwi Holidays Ltd Kuoni Global Travel Services New Zealand Fine Touring Ltd New Zealand Journeys Limited Pacific Holidays (NZ) Tours Pan Pacific Travel Southern World New Zealand Winchester Travel

CHINA

A China Travel Company Agri-Travel ANZ Nature Tours Ltd China Travel Service (NZ) Ltd Flying Kiwi Adventures **GSN Pacific Ltd** Holiday Travel Management KAD International Travel Services Kiwi Holidays Ltd Kuoni Global Travel Services Learning Journeys LNZ International Travel Service Limited Master Travel Group Ltd New Zealand Journeys Limited Pan Pacific Travel Queens Travel **Settlers Tours** Southern World New Zealand

KOREA

Winchester Travel

Australia Tours Flying Kiwi Adventures Kuoni Global Travel Services Learning Journeys Southern Travelnet

TAIWAN

A China Travel Company Flying Kiwi Adventures Holiday Travel Management Kiwi Holidays Ltd Kuoni Global Travel Services Learning Journeys Pan Pacific Travel **Red Carpet Tours**

INDIA

Agri-Travel ANZ Nature Tours Ltd AOT New Zealand ATS Pacific Flying Kiwi Adventures General Travel New Zealand GSN Pacific Ltd Kiwi Holidays Ltd Kuoni Global Travel Services MoaTrek New Zealand Ltd

Naturally NZ Holidays New Zealand Fine Touring Ltd New Zealand Journeys Limited Pan Pacific Travel **Settlers Tours** Southern Travelnet

JAPAN

Agri-Travel ANZ Nature Tours Ltd ATS Pacific Flying Kiwi Adventures General Travel New Zealand H.I.S. New Zealand Ltd JTB New Zealand Kuoni Global Travel Services Nippon Travel Agency (NZ) Ltd Southern Travelnet

NEW ZEALAND

APT Group Contiki Holidays Flying Kiwi Adventures Green Realm Travel Holiday Travel Management Kirra Holidays Kiwi Holidays Ltd Kuoni Global Travel Services Learning Journeys LNZ International Travel Service Limited Magnetic South Master Travel Group Ltd MoaTrek New Zealand Ltd Naturally NZ Holidays New Zealand Educational Tours Tourmasters South Pacific Tour Time NZ Ltd Travel Time South Pacific

SOUTH AFRICA

Agri-Travel ANZ Nature Tours Ltd **AOT New Zealand ATS Pacific** Contiki Holidays Flying Kiwi Adventures Kirra Holidavs Kuoni Global Travel Services Leisure Time Tours MoaTrek New Zealand Ltd New Zealand Educational Tours New Zealand Fine Touring Ltd Pacific Destinationz Ltd Pan Pacific Travel **Red Carpet Tours** Southern World New Zealand Travel Time South Pacific

REST OF WORLD

Agri-Travel ANZ Nature Tours Ltd AOT New Zealand ATS Pacific Flying Kiwi Adventures GSN Pacific Ltd Kiwi Holidays Ltd Kuoni Global Travel Services MoaTrek New Zealand Ltd Naturally NZ Holidays New Zealand Fine Touring Ltd Pan Pacific Travel Southern World New Zealand Tour Time N7 Ltd



TOURISM EXPORT COUNCIL ALLIED MEMBERS

An Allied Member is a supplier of products and services to Full Members (accommodation, attraction, activity and transport providers). To become a Tourism Export Council of New Zealand Allied Member, download an application form from www.tourismexportcouncil.org.nz/about/membership/membership-application-forms.

AA TOURISM

Location: Nationwide Company Type: Advertising and

Marketing/Publishing and Brochure

Legal Name: AA Tourism - Business of Club Tourism Physical Address: Level 1, 29 Apollo Drive, Mairangi

Bay, North Shore, Auckland 0632

Postal Address: PO Box 101001, North Shore Mail

Centre Auckland 0745

Ph: +64 9 966 8720 NZ fp: 0800 224 843

Fax: +64 9 966 8721 Email: inquiries@aa.co.nz Website: www.aatravel.co.nz CEO: Moira Penman Sales Manager: Lynne Graham

Description: We're about inspiring travel, bringing new customers to your business through effective media and marketing solutions. We strongly encourage you to be passionate about your corner of New Zealand; 'with every customer that walks through the door, you have the opportunity to greatly enhance their holiday

ABEL TASMAN KAYAKS

Location: Nelson/Tasman Company Type: Kayaking Company Legal Name: Abel Tasman Soul

Physical Address: 273 Sandybay Rd - Marahau,

RD 2, Marahau, Motueka 7197

Ph: +64 3 527 8022 NZ fp: 0800 732 529

Fax: +64 527 8032

Email: info@abeltasmankayaks.co.nz Website: www.abeltasmankayaks.co.nz

Director: Jack Kelly

Email: jack@abeltasmankayaks.co.nz

Marketing: Maria Fillary

Email: marketing@abeltasmankayaks.co.nz

Description: Abel Tasman Kayaks was established in 1986, realising a vision to bring visitors into the glorious Abel Tasman National Park. Sea kayaking is a low impact way to explore beautiful golden beaches, coves, lagoons, offshore islands, wildlife and the native forest fringing our granite coastline! We offer guided, day and multi-day tours.



ACCOR HOTELS

Location: Nationwide Company Type: Hotels Legal Name: Accor

Physical Address: Level 8, 99 Queen Street, Auckland Postal Address: PO Box 1707, Auckland 1140 Ph: +64 9 365 0000 NZ fp: 0800 444 422

Fax: +64 9 365 0011

Website: www.accorhotels.com

Area Director of Sales & Marketing: John Farrell Director of Sales - Inbound: Arlene Lee

Email: arlene.lee@accor.com

Description: Accor, the world's leading hotel operator and market leader in Europe, is present in 92 countries with more than 3,500 hotels and 440,000 rooms. Accor's broad portfolio of hotel brands from luxury to budget include Sofitel, Pullman, MGallery, Quay West, The Sebel, Grand Mercure, Novotel, Mercure, Ibis, Ibis

Styles and Ibis Budget. They offer to their clients and partners nearly 45 years of know-how and expertise. In New Zealand and Fiji, Accor operates 38 hotels in 12 stunning locations covering all the major corporate and leisure travel destinations.



AERIUS HELICOPTERS & KAITUNA RIVER JET

Location: Bay of Plenty

Company Type: Jet Boat Tours/Scenic Flights

Legal Name: Aerius Ltd

Physical Address: 316 State Highway 33, Paengaroa Postal Address: 900 State Highway 2, RD 6,

Te Puke 3186

Ph: +64 7 533 1515 **NZ fp:** 0800 864 354

Fax: +64 7 533 1814 Email: info@aerius.co.nz Website: www.aerius.co.nz or www.springloadedadventures.com Senior Jet Boat Driver/Pilot: Dave Rayner

Description: Your adrenaline specialists! Kaituna River jet boat tours, Tauranga Harbour jet boat tours and Aerius Helicopters charters and flight-seeing.



AGRODOME



Location: Rotorua

Company Type: Adventure Activities/Attraction

Legal Name: Agrodome 2011 Ltd

Physical Address: Western Road, Ngongotaha, Rotorua Postal Address: PO Box 634, Rotorua 3040 Ph: +64 7 357 1050 NZ fp: 0800 339 400

Email: reservations@agrodome.co.nz Website: www.agrodome.co.nz

Customer Services Manager: Renee Teddy

Email: renee@agrodome.co.nz General Manager: Grant Kilby Email: grant@agrodome.co.nz

Description: Agrodome is the 'Unique Farm Experience'. A visit to Agrodome is simply a 'must do' during your travels around New Zealand. Agrodome offers visitors a fun, interactive and hands-on experience with Kiwi farming, and the opportunity to meet our animals and take part in our world-famous Agrodome Farm Show! The Agrodome is one of New Zealand's best-loved visitor attractions. A highlight is our very entertaining, multiaward-winning stage show. Farm Shows are at 9:30am, 11am and 2:30pm. Experience the Eco Farm Tour. It is

great fun, hands on, educational and very entertaining! In one hour, you will tour our New Zealand farm in an all-weather, all-terrain vehicle. Farm Tours depart at 10:40am, 12:10pm, 1:30pm and 3:40pm. ITOC Operator of the Year Award: 1994/2007







AGROVENTURES ADVENTURE PARK

Location: Rotorua Company Type: Adventure Activities Legal Name: Agroventures Adventure Park Physical Address: 1335 Paradise Valley Road,

Ngongotaha, Rotorua

Postal Address: PO Box 213, Rotorua 3040 Ph: +64 7 357 4747 NZ fp: 0800 949 888

Fax: +64 7 357 4259

Website: www.agroventures.co.nz Email: info@agroventures.co.nz Sales & Marketing: Mary Tolley Email: mary@agroventures.co.nz

Description: Experience New Zealand's most iconic adventure activities at unbelievable value. There is something for everyone with five adventures including NZ's best value Bungy or Swoop sky swing, NZ's only commercial jet sprint (and the fastest jet boat in the country), NZ's one and only wind tunnel and the incredible world's one and only Shweeb racing monorail. Located in the picturesque country surroundings of Paradise Valley, just 10 minutes north of Rotorua.



AIR NEW ZEALAND



Location: Nationwide Company Type: Airline

Legal Name: Air New 7ealand 1 td

Physical Address: 185 Fanshawe Street, Auckland Postal Address: Private Bag 92007, Auckland 1142

NZ fp: 0800 737 000 Website: www.airnz.co.nz Chief of Sales: Norm Thompson Email: norm.thompson@airnz.co.nz

Tourism Partnership Manager: Jenny Simpson

Email: jenny.simpson@airnz.co.nz Inbound Manager: Geraldine Hutchison Email: geraldine.hutchison@airnz.co.nz

Description: Air New Zealand is proud to be the national carrier of New Zealand and to offer our international visitors their first taste of New Zealand the moment they step onboard our aircraft. Featuring award-winning New Zealand wines and menus designed by some of New Zealand's leading chefs. Air New Zealand's distinctly New Zealand style of service sets us apart from

other airlines. We offer direct flights from Australia, the Pacific Islands, China, Hong Kong, Japan, USA, Canada and the United Kingdom to New Zealand, connecting to our 27 domestic destinations. Air New Zealand was named 2012 Airline of the Year by ATW magazine and is a member of the Star Alliance network of airlines. ITOC Operator of the Year Award: 1993 & 2001







AIR SAFARIS

Location: Mackenzie/West Coast Company Type: Scenic Flights

Legal Name: Air Safaris & Services (NZ) Ltd Physical Address: State Highway, Lake Tekapo Postal Address: PO Box 71, Lake Tekapo 7945 Ph: +64 3 680 6880 Fax: +64 3 680 6740

Website: www.airsafaris.co.nz Managing Director: Tim Rayward Email: tim@airsafaris.co.nz CEO: Richard Rayward

Description: Major scenic tour operator with a fleet of 7 to 15 passenger seat aircraft (all window seats). Specialising in the award-winning Grand Traverse of Aoraki Mount Cook and glaciers, with inter-airport options for tour groups. Past winner of the ITOC Operator of the Year Award, twice NZ Tour Drivers' Guild Operator of the Year, Qualmark endorsed, including Enviro Silver. Main base Lake Tekapo; West Coast base at Franz Josef and also operating from Glentanner and Mount Cook. ITOC Operator of the Year Award: 1984



AJ HACKETT BUNGY

Location: Queenstown/Auckland Company Type: Adventure Activities

Legal Name: AJ Hackett Bungy New Zealand Ltd Physical Address: The Station Building, Cnr Camp Street & Shotover Street, Queenstown Postal Address: PO Box 488, Queenstown 9348 Ph: +64 3 450 1300 NZ fp: 0800 BUNGY JUMP

Fax: +64 3 450 1304 Email: bungycentre@bungy.co.nz Website: www.bungy.co.nz Marketing Manager: Katie Sheely Email: katie@bungy.co.nz

Description: AJ Hackett Bungy New Zealand is a leader in adventure tourism. In 1988 they started the world's first commercial bungy in Queenstown, New Zealand: go for a water touch at the Kawarau Bridge, jump or swing 400 metres above Queenstown at the Ledge; or head to the Nevis and take on Australasia's highest bungy and the world's biggest swing. AJ Hackett Bungy also offers exclusive access to the Auckland Harbour Bridge.



AMORA HOTELS NEW ZEALAND

Locations: Auckland/Rotorua/Wellington

Company Type: Hotels

Legal Name: Neptune Properties Limited Physical Address: 100 Greys Avenue, Auckland Postal Address: PO Box 5950, Wellesley Street,

Auckland 1141

Ph: +64 9 375 1800 NZ fp: 0800 655 555

Fax: +64 9 375 1801

Fmail: res@auckland amorahotels com Website: www.amorahotels.com

Director of Sales New Zealand: Judy Lourens Email: dos@auckland.amorahotels.com

Description: Amora Hotels & Resorts feature three superior properties in New Zealand. Amora Hotel Auckland: centrally located with 149 accommodation rooms with kitchenettes, an outdoor pool and gym.

Amora Lake Resort Okawa Bay Rotorua: located on the shores of Lake Rotoiti, featuring 44 rooms, idyllic setting and facilities. Amora Hotel Wellington: 4.5 star. harbour views, 192 rooms & large conference facilities.



AORAKI DEVELOPMENT **BUSINESS & TOURISM**

Location: South Canterbury Company Type: Regional Tourism

Legal Name: Aoraki Development & Promotions Ltd Physical Address: 2 George Street, Timaru Postal Address: PO Box 524. Timaru 7940 Ph: +64 3 687 9997 Fax: +64 3 687 9992 Website: www.southcanterbury.org.nz Tourism Manager: Katerina Tiscenko Email: katerina@southcanterbury.org.nz

Admin & Marketing Assistant: Karyn Buckingham

Email: karyn@southcanterbury.org.nz

Description: Aoraki Development Business & Tourism (ADBT) is the official economic development and promotional agency for the Timaru District, also incorporating the functions of the South Canterbury Chamber of Commerce. Core services include the Timaru and Geraldine Visitor Centres; the South Canterbury website; regional promotion; business support services; industry and sector group representation; business support and training.

ART DECO TRUST

Locations: Napier

Company Type: Attractions, Sightseeing and Tours

Legal Name: Art Deco Trust Inc

Physical Address: 7 Tennyson Street, Napier Postal Address: PO Box 133, Napier 4140 **Ph:** +64 6 835 0022 ext 4 **Fax:** +64 6 835 1912

Email: walks@artdeconapier.com Website: www.artdeconapier.com

Sales, Marketing & Business Manager: Nicola Pentelow **Description:** Napier changed forever in 1931 as a result of a massive 7.8 earthquake; hear the story of recovery from disaster and experience Art Deco Napier, Offering for FITs: daily guided walks, mini-bus tours, vintage car tours, bike tours, self-guided tours, movies, retail shop, Art Deco collectibles. Customised tours for groups including some or all of the above, plus high-end addons, can be arranged for operators at times to suit. Also on offer is the Art Deco Weekend (annual festival event).





AUCKLAND ADVENTURE JET LTD

Location: Auckland

Company Type: Adventure Activities Legal Name: Auckland Adventure Jet Ltd Physical Address: Pier 3A, Auckland Ferry Terminal,

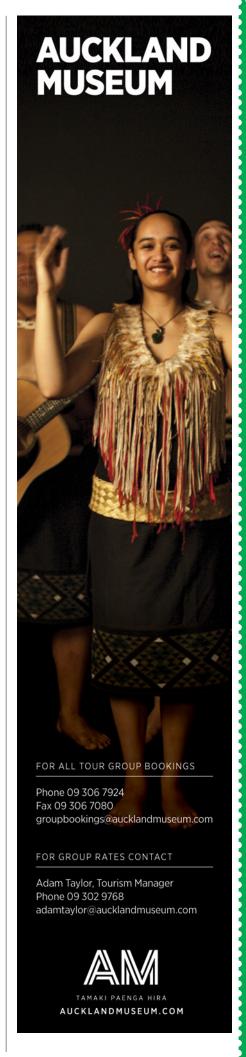
Postal Address: PO Box 105527, Auckland 1143 Cell: +64 21 379 155 NZ fp: 0800 255 538 Website: www.aucklandadventurejet.co.nz

CEO: Paul Macaulay

Marketing Contact: Amanda Pearson Email: amanda@aucklandadventurejet.co.nz

Description: Auckland Adventure Jet is the first sea iet boat of its kind in New Zealand to offer the ultimate jet boat ride on Auckland's Waitemata Harbour. The 35- to 40-minute trips take off from pier 3A, beside the historic Auckland Ferry Terminal building. Travel at high speeds - in excess of 50 knots - and enjoy sweeping fishtails, spins and power brakes; making the experience a fast and fun adventure. We also provide sunglasses, ponchos and life jackets.







AUCKLAND INTERNATIONAL AIRPORT

Location: Auckland Company Type: Airport Legal Name: Auckland International Airport Ltd Physical Address: 4 Leonard Isitt Drive, Auckland Airport, Manukau, Auckland

Postal Address: PO Box 73020, Manukau, 2150 Ph: +64 9 275 0789 NZ fp: 0800 247 767

Fax: +64 9 275 5835

Website: www.aucklandairport.co.nz

International Business Development Manager: Mark Frood

Email: mark.frood@aucklandairport.co.nz

Description: Auckland Airport has many corporate responsibilities to trade and tourism, our passengers and stakeholders. Auckland Airport is investing in an airport and traveller experience all New Zealanders can be proud of. Auckland Airport is continually developing its capacity and services to ensure it will sustainably cope with an anticipated 24 million passengers a year

AUCKLAND MUSEUM

Location: Auckland

Company Type: Attraction/Museum Legal Name: Auckland War Memorial Museum Physical Address: Auckland Domain, Parnell, Auckland Postal Address: Private Bag 92018, Auckland 1142 Ph: +64 9 306 7924 Fax: +64 9 306 7080

Email: groupbookings@aucklandmuseum.com Website: www.aucklandmuseum.com Tourism Manager: Adam Taylor

Email: adamtaylor@aucklandmuseum.com

Description: Auckland Museum stands in Auckland Domain, commanding spectacular views of the city and harbour. The collections of Maori and Pacific artefacts are the most important in New Zealand. Maori cultural performances three times daily, plus Maori Gallery and museum guided tours. Includes Auckland's memorial to New Zealanders at war. Browse the Museum shops, offering a wonderful range of New Zealand-inspired gifts, and relax at the welcoming café. Open daily from 10am.







AUCKLAND TOURISM, EVENTS & ECONOMIC DEVELOPMENT

Location: Auckland Company Type: Regional Tourism Legal Name: Auckland Tourism, Events & Economic Development Ltd

Physical Address: Level 8, 139 Quay Street, Auckland Postal Address: PO Box 5561, Wellesley Street,

Ph: +64 9 365 0500 NZ fp: 0800 AUCKLAND

Email: reception@aucklandnz.com Website: www.aucklandnz.com

Manager Trade Partnerships: Steffan Panoho

Email: steffan.panoho@aucklandnz.com

Description: The Destination unit of ATEED is charged with marketing the region as a visitor destination locally, nationally and internationally, and its aim is to encourage more people to come to Auckland, stay longer and do more. Areas of expertise include international marketing, conventions and incentives marketing and bidding, events marketing and media services, and it operates seven visitor information centres.

AVIS NEW ZEALAND

Location: Nationwide Company Type: Rental Vehicles Legal Name: Avis New Zealand

Physical Address: Building 4. Central Park. 666 Great South Road, Penrose, Auckland Postal Address: Private Bag 92809, Penrose,

Auckland 1642

Ph: +64 9 526 2800 Fax: +64 9 526 2857

Website: www.avis.co.nz

Travel Sales Manager: Guy Robinson

Email: grobinson@avis.co.nz

Travel Account Manager: Pam Fairbairn

Description: Avis is New Zealand's largest and leading car rental company, with an extensive range of late-model vehicles and services. Avis have 40 rental locations throughout New Zealand, including all major airport and ferry terminals. Avis do not allow vehicles on inter-island ferries so there are no expensive charges. Clients are provided with the Avis \$aver discount booklet which offers a wide range of discounts and savings on holiday activities and accommodation.

BEACHFRONT HOTEL



Location: West Coast Company Type: Hotels Legal Name: Tasman View Properties Physical Address: 111 Revell Street Hokitika Postal Address: 111 Revell Street, Hokitika 7810 Ph: +64 3 755 8344 NZ fp: 0800 400 344

Fax: +64 3 755 8258

Email: reservations@beachfronthotel.co.nz Website: www.beachfronthotel.co.nz General Manager: Anthony Moore

Email: anthony.moore@beachfronthotel.co.nz Description: We offer the best location for West Cost hotel accommodation. Our unique and convenient location on the beach and in the centre of Hokitika means beachcombing, shopping artisan galleries and service stores are all at your doorstep. Convenient to major attractions including Punakaiki's Pancake Rocks, Franz Josef Glacier, Shantytown and Monteith's Brewery. We have a wide range of accommodation in two very different wings to suit your needs. Our 3.5-star Ocean View wing is located beachfront and offers dramatic views from every room. Our 2.5-star Driftwood wing backs onto a main street of town and offers simple and affordable accommodation. Both wings offer easy access to the beach. Our on-site Oceanview Restaurant offers great New Zealand cuisine and gorgeous sunsets!







BEST WESTERN AUSTRALASIA

Location: Nationwide

Company Type: Hotels/Motels and Lodges/Resorts

Legal Name: Best Western Australasia Physical Address: Level 3, 213 Miller Street, North Sydney, NSW 2060, Australia Postal Address: PO Box 1987, North Sydney,

NSW 2059, Australia Ph: +61 2 8913 3300

NZ fp: 0800 237 893 AUS fp: 131 779

Fax: +61 2 9955 9555 Email: apcdesk@bestwestern.com Website: www.bestwestern.co.nz

NZ Sales Manager: Ann Due Email: adue@bestwesternaustralia.com.au

Description: Best Western, the World's Biggest Hotel Family™, has 14 hotels, motels and apartments across New Zealand. Ranging from 3.5 to 4.5 stars, each hotel, motel, apartment and resort is independently owned and managed, while being committed to the common worldwide standards of quality, service and value. Wherever you go, we promise warm and friendly service combined with international quality standards at an affordable price. We hope to welcome you soon.

BLUEBRIDGE COOK STRAIT FERRY



Location: Wellington/Marlborough Company Type: Sea Transport Legal Name: Strait Shipping Ltd Physical Address: Level 2, MSC House, 90 Waterloo Quay, Wellington

Postal Address: PO Box 1144, Wellington 6140 Ph: +64 4 473 7289 NZ fp: 0800 844 844

Fax: +64 4 472 7243

Email: bookings@bluebridge.co.nz Website: www.bluebridge.co.nz General Manager: Peter Ellison Email: petere@bluebridge.co.nz

Description: Cross Cook Strait on a Bluebridge ferry and enjoy some real Kiwi hospitality. If you can tear your eyes away from the view you'll find everything you need aboard to make your trip a comfortable and enjoyable one. Sit back and enjoy a free recent release movie, have a glass of award-winning Marlborough wine at the bar, or just relax and surf the free Wi-Fi in any of our lounges.





BRENTWOOD HOTEL

Location: Wellington Company Type: Hotel Legal Name: Brentwood Hotel Ltd Physical Address: 16 - 20 Kemp Street,

Kilbirnie, Wellington

Postal Address: PO Box 14045, Wellington 6241 Ph: +64 4 920 0400 NZ fp: 0508 273 689

Fax: +64 4 920 0401

Email: reservations@brentwoodhotel.co.nz Website: www.brentwoodhotel.co.nz

General Manager: Anthony Dey Email: anthony@brentwoodhotel.co.nz

Description: Conveniently located five minutes' drive from Wellington Airport and ten minutes from the city centre in a quiet urban location. 116 spacious rooms offering affordable accommodation for families, groups, sports teams and overnight airport stopovers. Extensive conference facilities, Aqua Bistro & Bar, outdoor heated pool (summer months), SKY TV and wireless internet. 24-hour courtesy airport shuttle and free car parking. Walking distance to ASB Sports and Aquatic Centres.



BTM MARKETING

Location: Nationwide Company Type: Advertising and

Marketing/General Services Legal Name: BTM Marketing Ltd

Physical Address: B3, 40 Triton Drive, Albany, Auckland

Postal Address: PO Box 305128, Triton Plaza,

Auckland 0757

Ph: +64 9 478 5427 Fax: +64 9 478 8066

Email: info@btmnz.co.nz Website: www.btmnz.co.nz Managing Director: Tony Boot

Business Development Manager: Craig Bridge **Description:** BTM provides marketing and translation services relating to Japan, South Korea and Chinesespeaking tourism markets. We have more than 17 years experience in New Zealand tourism. Our clients include Tourism New Zealand, RTOs and a range of tourism operators nationwide.

BUDGET RENT A CAR

Location: Nationwide Company Type: Rental Vehicles

Legal Name: Budget Rent A Car

Physical Address: Building 4, Central Park, 666 Great South Road, Penrose, Auckland Postal Address: Private Bag 92809, Auckland 1642

Ph: +64 9 529 9604 Fax: +64 9 526 2857

Website: www.budget.co.nz

Travel Sales Manager: Guy Robinson Email: grobinson@budget.co.nz Travel Account Manager: Pam Fairbairn

Description: Budget Rent a Car is established as a major player in New Zealand car, 4WD and truck rentals. With more than 40 rental locations from Kerikeri to Invercargill, Budget has depots in all major cities, airports and provincial towns. One-way rental available. With a complete range of the latest high-specification cars, station wagons, 4WDs and vans; Budget has the right vehicle for any need. All cars are air-conditioned and GPS technology enhances 'the ideal way to tour around New Zealand': a self-drive tour with Budget.





BULARANGI MOTORBIKES – HARLEY TOURS OF NEW ZEALAND

Location: National

Company Type: Sightseeing and Tours/Rental Vehicles

Legal Name: Bularangi Limited

Physical Address: 12 Waitete Road, Waihi Postal Address: 12 Waihete Road, Waihi 3610 Ph: +64 7 863 6069 NZ fp: 0800 787 980

Email: harley@bularangi.com Website: www.motorbikesnz.co.nz Directors: Alison and Baz Howie

Description: Bularangi Motorbikes has been operating nationwide throughout New Zealand for six years and is a Qualmark Endorsed Visitor Activity with depots in Auckland, The Coromandel, Wellington, Christchurch and Queenstown. Offering Harley Davidson motorbike rentals and tours throughout New Zealand, their fleet of 17 bikes is the largest Harley Davidson rental fleet in New Zealand. For those without a motorbike licence they also offer chauffeured passenger tours with P-endorsed riders - great for incentive and conference groups.







BUS & COACH ASSOCIATION

Location: Nationwide

Company Type: Industry Organisation Legal Name: Bus and Coach Association

(New Zealand) Incorporated

Physical Address: Level 3, 79 Boulcott Street,

Wellington

Postal Address: PO Box 9336, Wellington 6141 Ph: +64 4 499 7334 Fax: +64 4 499 7353

Website: www.busandcoach.co.nz Email: info@busandcoach.co.nz

CEO: Philip Manning

Email: ceo@busandcoach.co.nz

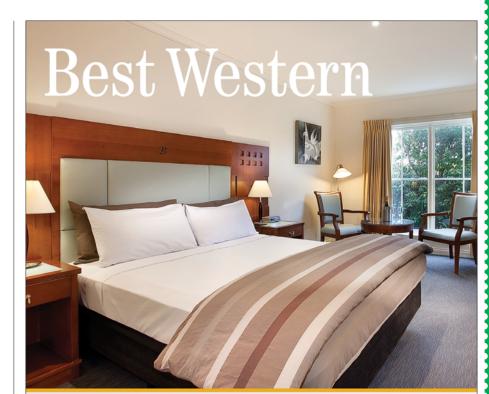
Description: The Bus and Coach Association of New Zealand (BCA) is a voluntary industry organisation representing all areas of the bus and coach sector. This sector includes: urban buses, school charter services, long distance coach services and charter operations, tourism, and other businesses associated with the industry such as vehicle, equipment, and service suppliers.

BUSH AND BEACH

Location: Auckland

Company Type: Sightseeing and Tours/Wine and Food Legal Name: Bush and Beach 2004 Limited Physical Address: 3A Enterprise Drive,

Henderson, Auckland



Best Western has 14 individually owned and operated hotels, motels, apartments and resorts throughout New Zealand. Best Western properties deliver quality accommodation at an affordable price, measured by one of the finest quality assurance programmes in the industry.

North Island Hotels:



Auckland (Airport)
BEST WESTERN BK's Pionee
T: 09 275 7752
W: bestwestern co. -- 4.



Auckland (City) BEST WESTERN Pre T: 09 303 1333 W: bestwestern.co.nz/presidenthotelauckland



Auckland (Ellerslie) BEST WESTERN Ellerslie International Motor Inr T: 09 525 1909 W: bestwestern.co.nz/ellerslie



Auckland (Newmarket)
BEST WESTERN Great South Road Motor Lodge
T: 09 520 5509 stern.co.nz/greatsouth



Hamilton BEST WESTERN Hygate Motor Lodge T: 07 839 3277 W: bestwestern.co.nz/hvgatemotorlodge



Rotorua BEST WESTERN Braeside Resort T: 07 347 9497 bestwestern.co.nz/braeside



Rotorua BEST WESTERN Capri Court Motor Inn T: 07 347 6126 W: bestwestern.co.nz/capricourt



Wellington BEST WESTERN Wellington T: 04 939 0039 estern.co.nz/wellington

South Island Hotels:



Christchurch BEST WESTERN Clyde on Riccarton T: 03 341 1280 estern.co.nz/clydemotel



Dunedin BEST WESTERN 555 on Bayview T: 03 455 5779 estern.co.nz/555onbayview



Invercargill RN Townsman Motor Lodge BEST WESTER T: 03 218 8027 W: bestwestern.co.nz/townsman



Nelson BEST WESTERN Tuscany Gardens Motor Lodge T: 03 548 5522 W: bestwestern.co.nz/tuscanygardens



Queenstown BEST WESTERN Cranbury Court Apartme T: 03 442 6483



Wanaka BEST WESTERN Belvedere Luxury Apartments T: 03 443 6969 W: hestwestern.co.nz/helvedere







THE WORLD'S BIGGEST HOTEL FAMILYSM

Call 0800 BEST WEST from NZ or 131 779 or visit bestwestern.co.nz Postal Address: PO Box 121007, Henderson, Auckland 0650

Ph: +64 9 837 4130 **NZ fp:** 0800 423 224

Fax: +64 9 837 4193

Email: info@bushandbeach.co.nz Website: www.bushandbeach.co.nz

CEO: Helen Bissett

General Manager: Ben Thornton

Description: Multi-award winning day tours to Auckland's rainforest, black-sand beaches and Coromandel give a unique experience of spectacular natural worlds. The city tour shows how Aucklanders live and play. Their new daily Hobbiton Express Tour is a huge hit. Experience food and wine on a Great Taste Tour to Matakana or Kumeu.



CENTAMAN

Location: Nationwide/Australia Company Type: Technology Legal Name: Centaman NZ Ltd

Physical Address: 101 Station Road, Penrose, Auckland

Postal Address: PO Box 112364, Penrose,

Auckland 1061

Ph: +64 9 579 4600 NZ fp: 0800 236 826

Fax: +64 9 579 4670
Email: sales@centaman.co.nz
Website: www.centaman.co.nz
General Manager: Mike Henton
Email: mikehenton@centaman.co.nz

Description: With 21 years' experience, Centaman is the market leader in computer systems for the tourism and attractions industry. Centamans' integrated modules cover all aspects of your business including: point of sale, reservations, CRM, agent purchasing, ticketing, stock management, access control and much more. Centaman also provides a range of hardware and services backed up with 24 hours/7 days customer support.

CENTRAL RESERVATIONS NEW ZEALAND

Location: Nationwide Company Type: Accommodation

Services/Motels

Legal Name: Tourism & Accommodation Marketing

Services Ltd

Physical Address: 43 Gerald Street, Lincoln Postal Address: PO Box 154, Lincoln 7640 Ph: +64 3 325 3015 NZ fp: 0800 692 727

Fax: +64 3 325 3019

Email: res@nzapartments.co.nz **Website:** www.nzapartments.co.nz,

www.nzluxurymotels.co.nz or www.staybellavista.co.nz

Managing Director: Anton Wilke Email: anton@nzapartments.co.nz

Description: Sales, marketing, representation and reservations for independently owned serviced apartment and motel properties in New Zealand targeting domestic and international visitors. We provide competitive wholesale rates for 95 properties nationwide.

CHATEAU TONGARIRO

Location: Ruapehu Company Type: Hotel Legal Name: Kah New Zealand Ltd

Physical Address: State Highway 48, Whakapapa Postal Address: Private Bag, Tongariro National Park

Ph: +64 7 892 3809 **Fax:** +64 7 892 3704 **NZ fp:** 0800 242 832

Email: stay@chateau.co.nz
Website: www.chateau.co.nz
Marketing Manager: Gareth Pearce
Email: marketing@chateau.co.nz

Description: Chateau Tongariro Hotel believes in providing visitors with a timeless elegance and in preserving history and tradition. With the hotel's location within a dual World Heritage National Park, Chateau Tongariro advocates conservation and upholds strong cultural beliefs. Today, the hotel provides accommodation, restaurants, bars and conference

facilities, and is a popular wedding destination. The hotel is surrounded by a stunning natural playground bursting with diverse landscapes for visitors to discover.



CHOICE HOTELS AUSTRALASIA

Locations: Nationwide

Company Type: Hotels/Motels and Lodges Legal Name: Choice Hotels Australasia Postal Address: PO Box 3654, Shortland Street,

Auckland 1140

Cell: +64 27 474 9574 NZ fp: 0800 803 524

Website: www.choicehotels.co.nz

Senior Sales Manager, New Zealand: Peter Doherty

Email: peter_doherty@choicehotels.co.nz

Description: Choice Hotels Australasia has over 270 Econo Lodge, Comfort, Quality and Clarion hotels, inns, suites and resorts across New Zealand, Australia and Singapore. There are over 35 properties around New Zealand, from Auckland in the north to Invercargill in the south. Choice Hotels provides friendly, affordable accommodation to suit corporate and leisure travellers alike, ranging from three- to five-star. So whether your clients are off on a business trip or heading away for a weekend getaway, you'll find a Choice hotel just around

CHRIS JOLLY OUTDOORS

Location: Lake Taupo/Wairarapa

Company Type: Adventure Activities/Hunting

Legal Name: Chris Jolly Boats Ltd Physical Address: 16 Rauhoto Street, Taupo Postal Address: PO Box 1020, Taupo 3351 Ph: +64 7 378 0623 NZ fo: 0800 252 628

Fax: +64 7 378 9458 Email: enquiries@chrisjolly.co.nz

Website: www.chrisjolly.co.nz Director: Sue Jolly Email: sue@chrisjolly.co.nz Bookings Manager: Anna Willis

Description: 33 years in the region makes Chris Jolly Outdoors Taupo's most experienced outdoor operator. Their selection of launches on the lake provide a superb choice of activities such as daily scenic cruises, private trout-fishing charters, dinner and party cruises. Guided hiking, fly fishing, hunting and biking packages are also a major part of the business.

CHRISTCHURCH AND CANTERBURY TOURISM

Location: Christchurch & Canterbury Company Type: Regional Tourism Legal Name: Christchurch and Canterbury

Marketing Ltd

Physical Address: 4th Floor, Carpark Building, Christchurch Airport, Memorial Avenue, Christchurch Postal Address: PO Box 2600, Christchurch 8140

Ph: +64 3 379 9629

Website: www.christchurchnz.com

CEO: Tim Hunter

Email: tim.hunter@christchurchnz.com Trade Marketing Manager: Julia Panfilo Email: julia.panfilo@christchurchnz.com

Description: We are the Regional Tourism Organisation (RTO) for Christchurch and Canterbury, New Zealand. From Christchurch, South Island's gateway city, explore the regions in our amazing backyard – Banks Peninsula, Waimakariri, Selwyn, Kaikoura, Hurunui, Mid Canterbury, South Canterbury and Aoraki/Mount Cook Mackenzie.

CHRISTCHURCH INTERNATIONAL AIRPORT

Location: Christchurch & Canterbury

Company Type: Airport

Legal Name: Christchurch International Airport Ltd **Physical Address:** Memorial Avenue, Christchurch

Airport, Christchurch

Postal Address: PO Box 14001, Christchurch 8544 **Ph:** +64 3 358 5029 **Fax:** +64 3 353 7730

Email: enquiries@cial.co.nz

Website: www.christchurchairport.co.nz Marketing Manager – Terminal & Corporate:

Emma Smith

Email: emma.smith@cial.co.nz Brand Manager – South: Dave Hawkey

Email: dave.hawkey@cial.co.nz

Description: Christchurch International Airport is the major gateway for visitors to the South Island with over 80% of all international arrivals and departures into the South Island passing through the airport.

CITY LODGE ACCOMMODATION

Location: Auckland Company Type: Backpacker Legal Name: Young Men's Christian Association

Physical Address: 150 Vincent Street, Auckland Postal Address: 150 Vincent Street, Auckland 1010 Ph: +64 9 379 6183 NZ fp: 0800 766 686

Fax: +64 9 379 6182
Email: info@citylodge.co.nz
Website: www.citylodge.co.nz
Hotel Manager: Glenn Gairdner
Email: glenn.gairdner@citylodge.co.nz
Rooms Division Manager: Joelle Gagnon

Description: With a 5-star Qualmark Backpacker rating, City Lodge is outstanding for convenience, quality, and value-for-money in Auckland. Located in a quiet tree-lined street in the heart of the city, every room has a private ensuite, fridge, TV and tea/coffee making facilities. City Lodge is well appointed and offers a clean and safe environment for guests, 24-hour reception, security door system and CCTV. It's perfect for budget-conscious business, family, or world travelers wanting a high-quality, yet affordable, experience.



CLASSIC SHEEPSKINS

Location: Hawke's Bay

Company Type: Sightseeing and Tours/Retail

Legal Name: Classic Decor Ltd

Physical Address: 22 Thames Street, Pandora, Napier Postal Address: PO Box 126. Napier 4140

Ph: +64 6 835 9662 Fax: +64 6 835 7089 Email: info@classicsheepskins.co.nz Website: www.classicsheepskins.co.nz Director: Maurice Callaghan Shop & Tour Manager: Carmel Meyer

Description: Over 20,000 people visit annually for the free factory tour and enjoy seeing the step-by-step sheepskin tanning and manufacturing processes. This is the only tour of its kind in New Zealand. Factory door prices for top quality sheepskin rugs, slippers, boots and hair on hide products. New Zealand-made possum/merino knitwear and accessories. Tax free international mailing service available.

Endorsed Visitor Service

CONNECTABUS

Locations: Queenstown/Wanaka/Fiordland **Company Type:** Sightseeing and Tours/Tour Coaches

Legal Name: Remarkable New Zealand Ltd

Physical Addres: 132 Glenda Drive, Frankton Industrial, Queenstown

Postal Address: PO Box 656, Queenstown 9348 Ph: +64 3 441 4471 NZ fp: 0800 405 066

Fax: +64 3 441 4756
Email: reservations@connectabus.com

Website: www.connectabus.com
Marketing Manager: Morgan McCammon

Email: morgan@connectabus.com
Description: Connectabus Queenstown is Queenstown's

transportation system, giving full transportation services to visitors in Queenstown. The Connectabus system offers clients multi-ride day passes covering the Queenstown, Wanaka and Arrowtown areas. It's a great way to experience Queenstown, Wanaka and Arrowtown at vour leisure.



CRYSTAL MOUNTAIN

Location: Auckland

Company Type: Attraction/Museum Legal Name: Crystal Mountain Ltd

Physical Address: 80 Candia Road, Swanson, Auckland Postal Address: PO Box 21135. Henderson 0650 Ph: +64 9 833 5033 Fax: +64 9 833 5044 Email: inquiry@crystalmountain.co.nz Website: www.crvstalmountain.co.nz

Description: Crystal Mountain is located 20 kilometres from the Auckland CBD, in the foothills of the Waitakere Ranges. Crystal Mountain is Qualmark endorsed and won the Waitakere Tourism and Leisure Awards 2005 and 2006. We receive over 200,000 visitors per year. We offer the Crystal Mine Museum, gallery and souvenir shop, themed animal park, café and Vineyard Function Centre, which caters for all ages and is suitable for large groups. Crystal Mountain is open Tue - Sun.



DART RIVER JET SAFARIS & FUNYAKS

Location: Oueenstown

Company Type: Adventure Activities Legal Name: Dart River Jet Safaris Ltd Physical Address: Mull Street, Glenorchy Postal Address: PO Box 76, Queenstown 9348 Ph: +64 3 442 4933 NZ fp: 0800 327 853

Fax: +64 3 442 9075 Email: info@dartriverjetsafaris.co.nz Website: www.dartriverjetsafaris.com

Manager: Clark Scott

Description: The Dart River Safari combines New Zealand's most scenic jet boating with a short forest walk and a backroad journey through Lord of the Rings film locations. With Funyaks, jet boat upriver; paddle down in inflatable canoes. A total wilderness experience in a World Heritage Area.



DEPARTMENT OF CONSERVATION

Location: Nationwide Company Type: Trekking Legal Name: Department of Conservation (DOC) Physical Address: 18 - 32 Manners Street, Wellington Postal Address: PO Box 10420, Wellington 6143 Ph: +64 4 471 0726 Fax: +64 4 381 3057

Email: enquiries@doc.govt.nz Website: www.doc.govt.nz Commercial Director: David Wilks

Email: dwilks@doc.govt.nz Commercial Channel Manager: Jake Downing

Email: idowning@doc.govt.nz

Description: DOC looks after New Zealand's unique landscapes and wildlife. DOC manages national parks and reserves, and maintains the walking tracks, cycle trails, historic places, huts and campgrounds in them. Traversing New Zealand's national parks, the Great Walks - Milford, Routeburn, Kepler, Abel Tasman, Heaphy, Tongariro, Whanganui, Lake Waikaremoana and Rakiura - showcase some of the country's best scenery and are hugely popular with international visitors.

DESTINATION COROMANDEL

Location: The Coromandel Company Type: Regional Tourism Legal Name: Destination Coromandel Trust Physical Address: 1st Floor, Goldfields Shopping

Centre, Queen Street, Thames

Postal Address: PO Box 592, Thames 3540 Ph: +64 7 868 0017 Fax: +64 7 868 5986 Email: info@thecoromandel.com Website: www.thecoromandel.com

Manager: Hadley Dryden Email: hadley@thecoromandel.com

Description: A key driver of the visitor industry in The Coromandel and Hauraki regions, while preserving the special values of The Coromandel. Renowned worldwide for its natural beauty - misty rainforests and pristine golden beaches - The Coromandel is blessed with hundreds of natural hideaways, making it an ideal place to slow down, relax and unwind. Plan your trip on the official tourism site for The Coromandel and discover why this destination is 'good for your soul'.

DESTINATION FIORDLAND

Location: Fiordland Company Type: Regional Tourism

Legal Name: Destination Fiordland

Physical Address: Level 1, 116 Town Centre, Te Anau Postal Address: PO Box 155, Te Anau 9640

Ph: +64 3 249 7959

Website: www.fiordland.org.nz Email: info@fiordland.org.nz Manager: Kate Hebblethwaite Email: kate@fiordland.org.nz

Description: Regional Tourism Organisation for Fiordland, responsible for destinational marketing incorporating the holiday resorts of Te Anau, Manapouri and scenic icons Milford and Doubtful Sounds.

DESTINATION GREAT LAKE TAUPO

Location: Lake Taupo

Company Type: Regional Tourism Legal Name: Destination Great Lake Taupo Physical Address: Level 1, 32 Roberts Street, Taupo Postal Address: PO Box 149, Taupo 3351

Ph: +64 7 376 0400 Fax: +64 7 376 0410 Email: info@greatlaketaupo.com

Website: www.greatlaketaupo.com General Manager: Vanessa Freeman Email: vanessa@greatlaketaupo.com Marketing and Trade Sales: Maggie Sando Email: maggie@greatlaketaupo.com

Description: Destination Great Lake Taupo (DGLT) is the Regional Tourism Organisation responsible for promoting the Great Lake Taupo region, one of New Zealand's premier fishing, golfing and mountain biking destinations. The Great Lake Taupo region encompasses the area from Turangi - Tongariro in the south to Mangakino in the north, and is centered around the largest freshwater lake in the Southern Hemisphere. DGLT's areas of expertise include domestic and international marketing, travel trade sales, conventions and incentives marketing and media liaison DGLT also operates i-SITE Visitor Centres in Taupo and Turangi, and works with local businesses to promote the region.



DESTINATION MARLBOROUGH

Location: Marlborough

Company Type: Regional Tourism Legal Name: Destination Marlborough Physical Address: 8 Sinclair Street, Blenheim Postal Address: PO Box 29, Blenheim 7240 Ph: +64 3 577 5523 Fax: +64 3 577 5530 Email: info@destinationmarlborough.com Website: www.lovemarlborough.co.nz General Manager: Tracy Johnston

Email: tjohnston@destinationmarlborough.com Marketing Manager: Rachael Brown Email: rbrown@destinationmarlborough.com

Description: Marlborough is a region of spectacular beauty where water, wine and wilderness combine to create a relaxing escape. Home to the Marlborough Sounds, the Queen Charlotte Track and 40 winery cellar doors, Marlborough is a not to be missed holiday destination. Enjoy local fresh seafood matched to its famous wines - you are going to love Marlborough.

DESTINATION QUEENSTOWN

Location: Oueenstown

Company Type: Regional Tourism Organisation Legal Name: Destination Queenstown Incorporated Physical Address: 44 Stanley Street, Queenstown Postal Address: PO Box 353, Queenstown 9300 Ph: +64 3 441 0700 Fax: +64 3 442 7441

Website: www.queenstownnz.co.nz

International Markets Manager: Ben Chapman

Email: benc@queenstownnz.co.nz Trade Marketing Executive: Christiana Zhu Email: christianaz@queenstownnz.co.nz

Description: Destination Queenstown is the Regional Tourism Organisation responsible for marketing Queenstown as the Southern Hemisphere's premier four-season lake and alpine resort. As the neutral tourism contact point, the organisation works with local businesses, tourism operators, the hospitality industry, accommodation providers, retailers and service sectors to promote the region. Rated as one of the world's top destinations, the challenge is deciding what to do first.

DESTINATION ROTORUA MARKETING

Location: Rotorua Company Type: Regional Tourism Legal Name: Destination Rotorua Marketing Physical Address: 3rd Floor, Library Building, 1136 Arawa Street, Rotorua

Postal Address: Private Bag 3007. Rotorua 3046

Ph: +64 7 348 4133

Email: marketing@rotoruanz.com Website: www rotoruanz com General Manager: Oscar Nathan Email: oscar@rotoruanz.com

Trade Marketing Manager: Patrick Dault

Email: patrick@rotoruanz.com

Description: Rotorua's unique experiences will capture your heart and elevate your soul. Rotorua is the place where you can discover authentic culture and explore physical pursuits. Experience Maori culture, geothermal earth forces, spa rejuvenation, thrills and adventure, some of the world's best mountain biking trails or fantastic trout fishing - Rotorua delivers it all!

DESTINATION WAIRARAPA

Location: Wairarapa Company Type: Regional Tourism Legal Name: Destination Wairarapa Incorporated

Physical Address: Radio House, 7 - 13 Church Street, Masterton

Postal Address: PO Box 674, Masterton 5840

Ph: +64 6 370 0900

Website: www.wairarapanz.com General Manager: David Hancock Email: david@wairarapanz.com Marketing Manager: Barb Hyde Email: barb@wairarapanz.com

Description: Destination Wairarapa, the Regional Tourism Organisation for the Wairarapa, is a member of the Classic New Zealand Wine Trail. Wairarapa is a region of big skies, wide valleys and small characterful towns. Just an hour's drive or train ride from Wellington. it's renowned for its premium wines, gourmet food and boutique accommodation. Wairarapa combines stunning mountain, coastal and rural scenery with a busy event programme and unique attractions.

DISTINCTION HOTELS

Locations: Nationwide Company Type: Hotels

Legal Name: Distinction Hotels

Physical Address: Lakefront Drive, Te Anau Postal Address: PO Box 46, Te Anau 9640 Ph: +64 3 249 9700 Fax: +64 3 249 7947 Website: www.distinctionhotels.co.nz

CFO: Duncan Fletcher

Email: duncan.fletcher@distinctionhotels.co.nz **Description:** The Distinction Group of Hotels prides itself on providing an international standard of accommodation to the discerning traveller. Distinction Hotels New Zealand are proudly 100% Kiwi owned and operated, with eight hotels nationwide encompassing the Distinction and Discovery hotel brands.

ITOC Operator of the Year Award: 2009

DOWNUNDER TRAVEL BULLETIN

Location: Nationwide

Company Type: Publishing and Brochure Distribution

Legal Name: Downunder Travel Bulletin

Physical Address: The Sail Loft, Northbridge, Sydney,

Postal Address: PO Box 747, Northbridge, Sydney,

New South Wales 1560, Australia

Ph: +61 2 9967 4070 Fax: +61 2 9967 2748

Website: www.instantdownunder.com Publisher: lan Johnston

Email: ian@instantdownunder.com **Description:** Publishing a fortnightly trade bulletin

of latest developments and news of tourism developments and distributing by both post and website around the world to specialist wholesalers and retailers

of New Zealand tourism.

EAGLES NEST

Location: Northland

Company Type: Luxury Accommodation

Legal Name: Eagles Nest

Physical Address: 60 Tapeka Road, Russell Postal Address: PO Box 60, Russell 0242 Ph: +64 9 403 8333 Fax: +64 9 403 8880

Email: eagle@eaglesnest.co.nz Website: www.eaglesnest.co.nz General Manager: Callum Farnell Email: callum@eaglesnest.co.nz Assistant Manager: Kelly Hamill Email: kellv@eaglesnest.co.nz

Description: Eagles Nest is a world-class retreat overlooking the spectacular Bay of Islands. Designed and furnished in an international contemporary style. The 75-acre estate offers five multi-award-winning luxury villas, each offering its own private heated infinity-edge lap pool, jacuzzi, air conditioning, home theatre system and fully equipped gourmet kitchen.

EDGEWATER – LAKE WANAKA

Location: Wanaka Company Type: Hotel Legal Name: Edgewater Resort Hotel Ltd Physical Address: Sargood Drive, Wanaka Postal Address: PO Box 61, Wanaka 9343 Ph: +64 3 443 0011 NZ fp: 0800 108 311

Fax: +64 3 443 8323

Email: reservations@edgewater.co.nz Website: www.edgewater.co.nz General Manager: Leigh Stock Email: gm@edgewater.co.nz

Description: Edgewater lies right at the water's edge of Lake Wanaka. It is the perfect destination for your clients to experience all that Central Otago's seasons have to offer. Long, hot summers fade slowly into beautiful autumn colours, before the clear mountain air promises snow and crisp winter days. As the snowfalls melt, spring returns with its lush, bright greens. All three room styles feature a balcony or patio with lake and mountain views. Come and touch the seasons at Edgewater.



ELITE TOUR CONNECTIONS

Location: Auckland/North Island

Company Type: Sightseeing and Tours/Transport

Legal Name: Elite Tour Connections NZ Ltd Physical Address: Unit 17B, Kudos Business Park, 203 Kirkbride Road, Airport Oaks, Auckland Postal Address: PO Box 107002, Airport Oaks,

Auckland 2150

Ph: +64 9 275 7377 Fax: +64 9 275 7399

Website: www.elitetour.co.nz Managing Director: Alan Carr Email: alan@elitetour.co.nz Operations Manager: Cheryl Carron Email: elite@elitetour.co.nz

Description: For over 20 years, Elite Tour Connections have provided luxury transport for visitors, corporate clients and New Zealanders travelling overseas. From the comfort of our vehicles and level of service to our local knowledge and the calibre of our drivers, our reputation is unequalled. Elite's vehicles include luxury sedans and 7- and 12-seat passenger vans.

ENCOUNTER KAIKOURA



Location: Kaikoura Company Type: Adventure Activity/

Sightseeing and Tours

Legal Name: Encounter Kaikoura Physical Address: 96 Esplanade, Kaikoura Postal Address: 96 Esplanade, Kaikoura 7300 Ph: +64 3 319 6777 NZ fp: 0800 733 365

Fax: +64 3 319 6064

Email: info@encounterkaikoura.co.nz Website: www.encounterkaikoura.co.nz Admin Manager: Bev Chambers Email: bev@dolphin.co.nz

Marketing & Product Development: Lynette Buurman

Email: lynette@dolphin.co.nz

Description: Kaikoura is undoubtedly the wildlife capital of New Zealand with a diversity of marine mammals and birdlife. Our Dolphin Encounter is focused on the Dusky Dolphins and we offer opportunities to swim with these graceful and intelligent marine mammals - all equipment is provided. Our Albatross Encounter offers superb sightings of more than 12 species of albatross including the Wandering and Royal Albatross and much more on a boat-based birding tour. Encounter Kaikoura focuses on environmental sustainability ensuring our clients experience a nature-based activity at its very best, with the least impact on the environment and its inhabitants. Friendly professional crew provide expert commentary ensuring life-long memories.



EUROPCAR NEW ZEALAND

Location: Nationwide Company Type: Rental Vehicles

Legal Name: Europcar New Zealand

Physical Address: 73 Orchard Road, Harewood,

Christchurch

Postal Address: 73 Orchard Road, Harewood,

Christchurch 8053

Ph: +64 9 379 5084 NZ fp: 0800 800 115

Fax: +64 9 379 5081

DX Address: WP23502. Christchurch Email: info@europcar.co.nz Website: www.europcar.co.nz

Travel Sales Manager: Derek Batchelor-Cook Email: derek.batchelor-cook@europcar.com

General Manager: Steven White Email: steven.cook@europcar.com

Description: Europear is the leader in car rental services in Europe. Present in 140 countries, the company provides customers with access to the world's largest

vehicle rental network. With 6,600 employees committed to delivering customer satisfaction and an average fleet of 190,000 vehicles, Europear is conscious of its corporate citizenship responsibilities. Furopcar New Zealand prides itself on its excellent service, competitive rates and wide selection of reliable fleet vehicles. With over 20 locations across New Zealand including Auckland, Christchurch, Queenstown and Wellington, Europear is a national auto hire company.



EXPLORE NZ

Location: Northland/Auckland Company Type: Adventure Activities/Cruises/Sightseeing and Tours

Legal Name: Explore NZ

Physical Address: 120 Halsev Street, Auckland Postal Address: PO Box 106267, Auckland 1143 Ph: +64 9 359 5987 NZ fp: 0800 397 567

Fax: +64 9 358 3137 Email: info@explorenz.co.nz Website: www.explorenz.co.nz

General Manager Sales & Marketing: Dominik Strobel

Email: dominik@explorenz.co.nz CFO: Kit Nixon

Email: kit@explorenz.co.nz

Social Media: Facebook/YouTube/Twitter Description: Explore NZ is a multi-award winning. sustainable and dynamic company offering excursions in Auckland and the Bay of Islands, New Zealand. In Auckland race an original America's Cup yacht, see whales and dolphins all year around in the Hauraki Gulf or sit back, relax and enjoy a Pride of Auckland sailing and dining experience. In the Bay of Islands swim with dolphins, cruise to the must see 'Hole in the Rock', sail on New Zealand's famous oceangoing 80ft maxi yacht Lion New Zealand, discover the majestic Far North off-road including Cape Reinga or relax at Otehei Bay on Urupukapuka Island.



FARM TO FARM AGRICULTURAL TOURS

Location: Nationwide Company Type: Home and

Farm Stays/Sightseeing and Tours Legal Name: Farm to Farm Tours

Physical Address: 77 - 83 High Street, Rangiora Postal Address: PO Box 239, Rangiora 7440 Ph: +64 3 313 5855 Fax: +64 3 313 5596

Fmail: info@farmtofarm.co.nz Website: www.farmtofarm.co.nz Managing Director: Ross MacMillan Technical Tour Manager: James Dixon

Description: Agricultural and farm tours of New Zealand are our speciality. Farm to Farm Agricultural Tours is owned and operated by an Agricultural Graduate/ Registered Farm Management Consultant and has been established for 25 years. Full tour arrangements, technical tours, farm visits and farm stays, especially special interest groups relating to agriculture, agribusiness, forestry or wine. Full Member of ATOI; Agricultural Tour Operators International.

FLY MY SKY

Locations: Auckland/Ruapehu Company Type: Scenic Flights/Airlines Legal Name: Commercial Helicopters Ltd Physical Address: Air NZ Domestic Terminal, Auckland Airport, Mangere, Auckland

Postal Address: PO Box 152, Taumarunui 3946

Ph: +64 7 895 8820 NZ fp: 0800 222 123

Fax: +64 7 895 3405 Email: greatbarrier@flymysky.co.nz Website: www.flymysky.co.nz Governing Director: Keith McKenzie General Manager: Robyn McKenzie

Description: 1. Great Barrier Island: scheduled flight service between Auckland International Airport and Great Barrier Island, 2, Sky Taxi: New Zealand-wide 10-seat aircraft (transport) hire for groups. 3. Hughes 500D: helicopter operations with Keith McKenzie QSM all types of operations within the North Island.



FOX GLACIER GUIDING

Location: West Coast

Company Type: Glacier Adventures Legal Name: Alpine Guides Fox Glacier Ltd Physical Address: 44 Main Road, Fox Glacier Postal Address: PO Box 38, Fox Glacier 7859 Ph: +64 3 751 0825 NZ fp: 0800 111 600

Fax: +64 3 751 0857 Website: www.foxguides.co.nz

Sales & Marketing Manager: Jo Wisniewski

Email: jo@foxguides.co.nz

Chief Executive Officer: Rob Jewell

Email: rob@foxguides.co.nz

Description: New Zealand's most experienced glacier guiding company, operating on the biggest and most accessible West Coast glacier. Offering half- and all-day walks, heli-hikes, ice climbing and alpine treks. Café and gift shop on site.



FRANZ JOSEF GLACIER GUIDES



Location: West Coast Company Type: Adventure

Activities/Thermal Spa

Legal Name: Franz Josef Glacier Guides Physical Address: Main Road, Franz Josef Postal Address: PO Box 41, Franz Josef Ph: +64 3 752 0763 NZ fp: 0800 GUIDES

Fax: +64 3 752 0102

Email: walks@franzjosefglacier.com Website: www.franzjosefglacier.com Sales & Marketing Manager: Kerry Myers Email: marketing@franzjosefglacier.com

Social Media: Facebook

Description: Visit a world-renowned glacier! Experience one of the most unique activities that New Zealand has to offer; a guided trip onto the majestic Franz Josef Glacier. This internationally recognised guiding operation prides itself on providing an incredible glacier experience. Their commitment is to offer the most spectacular and rewarding trip available - walking up into the glacier terrain with an experienced guide is a once-in-a-lifetime opportunity. There is a range of trips available to suit every ability. After a day's adventure on the glacier, there is no better reward than to rejuvenate body, soul and mind at the Glacier Hot Pools. Nestled in lush rainforest, three invitingly warm main pools await, or opt for one of three secluded private pools; perfect for families or couples.



FULLERS GROUP

Location: Auckland Company Type: Sea Transport

Legal Name: Fullers Group Ltd Physical Address: Ferry Terminal,

99 Quay Street, Auckland

Postal Address: PO Box 1346, Auckland Ph: +64 9 367 9111 Fax: +64 9 367 9148

Website: www.fullers.co.nz Fmail: enquiries@fullers co nz Sales Manager: Brett Warman Email: brett.warman@fullers.co.nz

Description: Fullers has been the leading ferry operator in Auckland for over 20 years and offers ferry trips, tours and charters around Auckland Harbour and the Hauraki Gulf. Leisure trips include the historic seaside suburb of Devonport, the volcanic Rangitoto Island, beautiful Waiheke Island and the Fullers Harbour Cruise. Commuter ferry services operate between Downtown Auckland and Birkenhead, Bayswater, Northcote Point, Stanley Bay and Half Moon Bay. Fullers also owns and operates the Waiheke Island Bus Company.

GANNET SAFARIS

Location: Hawke's Bay

Company Type: Attractions/Sightseeing and Tours Legal Name: Gannet Safaris Overland Ltd Physical Address: 396 Clifton Road, Te Awanga Postal Address: PO Box 28161, Havelock North 4157 Ph: +64 6 875 0888 NZ fp: 0800 427 232

Fax: +64 6 875 0893

Website: www.gannetsafaris.co.nz

Manager: Lyn Allam

Email: gannetsafaris@xtra.co.nz Manager: Michael Neilson Email: m.neilson@xtra.co.nz

Description: Cape Kidnappers is the largest and most accessible mainland gannet colony in the world. Visitors will see these amazing birds nesting, preening, flying and performing the famous recognition ritual 'Dance of the Gannets'. Gannet Safaris has been operating successfully for over 45 years; the only operator that drives you to within a few metres of the birds. No walking or hill climbing required!



GOLDFIELDS JET

Location: Otago Company Type: Adventure Activities

Legal Name: Goldfields Jet (2003) Ltd

Physical Address: State Highway 6, Kawarau Gorge,

Cromwell

Postal Address: PO Box 81, Cromwell 9342 Ph: +64 3 445 1038 NZ fp: 0800 111 038

Fax: +64 3 445 1037 Email: info@goldfieldsjet.co.nz Website: www.goldfieldsjet.co.nz Managing Director: Hamish Egerton Email: hamish@goldfieldsjet.co.nz

Description: A spectacular jet boat ride on the mighty Kawarau River through the heart of one of New Zealand's most historic gold-mining regions. Our specially designed jet boats and highly trained drivers will take you on an unforgettable 40-minute ride through the Kawarau Gorge.



GO RENTALS

Location: Auckland Company Type: Rental Vehicles Legal Name: GO Rentals New Zealand

Physical Address: 531b Great South Road,

Penrose, Auckland

Postal Address: PO Box 12873, Auckland, 1061 Ph: +64 9 974 1598 NZ fp: 0800 467 368

Fax: +64 9 579 0293 Website: www.gorentals.co.nz Email: info@gorentals.co.nz

Reservations Manager: Daniel King Email: daniel.king@gorentals.co.nz Marketing Manager: Daniel Ung Email: daniel.ung@gorentals.co.nz

Description: We're a big team of extremely passionate people who GO further in every way to make your journey a roaring success. Of course we have hundreds of safe, reliable, clean and affordable late-model vehicles like the other top companies. And what you see is what you get, meaning no hidden costs and the car you book is the car you drive. All that, plus our standout service, will really put a smile on your dial.



GRAY LINE NEW ZEALAND

Location: Nationwide

Company Type: Sightseeing and Tours Legal Name: Gray Line New Zealand

Physical Address: 64 Westney Road, Mangere,

Auckland

Postal Address: PO Box 53164, Auckland Airport,

Auckland 2150

Ph: +64 9 307 7880 NZ fp: 0800 698 687

Fax: +64 9 307 7977 Email: info@grayline.co.nz Website: www.gravline.co.nz

Sales & Marketing Executive: Joleen Redden Description: Since 1967, Gray Line New Zealand has operated deluxe day and overnight sightseeing tours around Auckland City and to famous destinations including Waitomo, Rotorua, Bay of Islands and Milford Sound. All coaches have multilingual commentary and toilets on board for full-day tours. Our popular Waitomo/ Rotorua Day Tour departs Auckland daily featuring a purpose-built five-star coach with GPS mapping via a large plasma screen. Morning tea, boxed lunch, evening snack and a comprehensive multilingual commentary in Japanese, Spanish and Mandarin.





GREATSIGHTS NEW ZEALAND

Location: Nationwide Company Type: Cruises/ Sightseeing and Tours/Tour Coaches

Legal Name: InterCity Group (NZ) Ltd

Physical Address: Millennium Centre, Building C. Level 2, 602 Great South Road, Greenlane, Auckland Postal Address: PO Box 26601, Epsom, Auckland 1344 Ph: +64 9 583 5700 NZ fp: 0800 744 487

Website: www.intercity.co.nz

Inbound Sales Manager: Ross Grundy

Email: rossg@intercity.co.nz

Description: GreatSights NZ offers New Zealand's largest daily sightseeing network with day tour options throughout the country. The professional and dedicated team at GreatSights showcases the best New Zealand has to offer, from the Bay of Islands to Milford Sound. Fullers GreatSights Bay of Islands operates the most comprehensive range of marine cruises, dolphin swimming cruises and sightseeing tours in the Bay of Islands and Northland region.

ITOC Operator of the Year: 2010



GREEN JOURNEYS

Location: Nationwide

Company Type: Accommodation Services/Sightseeing

and Tours

Legal Name: Green Collection Limited Postal Address: 574 Riwaka Valley Road, RD3,

Motueka 7198 Ph: +64 3 528 4664

Website: www.greenjourneys.co.nz Email: travel@greenjourneys.co.nz

ALLIED MEMBERS

Directors: Clare de Carteret-Bisson and Meg Taylor Description: Green Journeys is a hand-picked collection of accommodation in stunning natural environments matched with the best activities along some of New Zealand's most iconic touring routes. Choose one of our suggested Green Journeys or build your own unique itinerary including your favourite destinations and particular interests. Aimed at the FIT couple, all product is agent-ready. Download our e-brochures and browse The Collection for ideas. Travellers want to experience the authentic New Zealand - we deliver.

GUIDED WALKS NEW ZEALAND LTD

Location: Oueenstown

Company Type: Adventure Activities/Trekking Legal Name: Guided Walks New Zealand Ltd Postal Address: PO Box 347, Queenstown 9348 Ph: +64 3 442 7126 NZ fp: 0800 455 712

Fmail: info@nzwalks.com Website: www.nzwalks.com Directors: Peter and Karyn Hitchman

Description: Guided Nature Walks, Snowshoeing and 'You vs Wild'. The only guiding company permitted to guide you 'off track' in the national parks. Touch, taste, see and feel the real New Zealand as we walk along original Maori trails. Big river valleys carved by glaciers, surrounded by high craggy mountains and covered in ancient rainforest will engulf you in an unforgettable wilderness encounter. Experience the passion and knowledge of 'Kiwis' who are actively involved in New Zealand's nature conservation.



HAAST RIVER SAFARI

Location: West Coast Company Type: Adventure Activities/Attractions/Cruises/Sightseeing and Tours

Legal Name: Haast River Safari Physical Address: Red Barn, Haast Junction Postal Address: PO Box 51, Haast 7844 Ph: +64 3 750 0101 NZ fp: 0800 865 382

Fax: +64 3 750 0181 Email: info@haastriver.co.nz Website: www.haastriver.co.nz Operations Manager: Chantelle Hewer Description: River boat cruises in a fleet of fully enclosed custom-built jet boats. One-way tours for coach groups; to suit itinerary. 1 ½ one-way or return safari plus picnic lunch departures by arrangement. Bookings



HALLMARK CHAUFFEUR DRIVE

Locations: Auckland/Rotorua/Tauranga Company Type: Sightseeing and Tours/Luxury Vehicles

Legal Name: Hallmark Chauffeur Drive

Physical Address: 1/180 James Fletcher Drive, Otahuhu, Auckland

Postal Address: PO Box 59199, Mangere Bridge, Auckland 2151

Ph: +64 9 258 5000 NZ fp: 0800 805 466

Fax: +64 9 276 5010 Email: operations@limos.co.nz

Website: www.limos.co.nz General Manager: Mike Graves

Business Development Manager: Niki Dowe Description: Hallmark Chauffeur Drive has been a tourism transport service leader for over 26 years offering memorable experiences showcasing the beauty of New Zealand. From guest arrival to departure we offer genuine kiwi hospitality entwined with a professional service, modern fleet, friendly and professional chauffeurs/drivers, and a wonderful journey.



HAMILTON & WAIKATO TOURISM

Location: Waikato & Waitomo Company Type: Regional Tourism

Legal Name: Hamilton & Waikato Tourism Ltd Postal Address: C/- Hamilton International Airport,

Airport Road, RD 2, Hamilton 3282 Ph: +64 7 843 0056 Fax: +64 7 843 2365 Email: info@hamiltonwaikato.com

Website: www.hamiltonwaikato.com Marketing Manager: Rebecca Evans Email: rebecca@hamiltonwaikato.com

Description: Hamilton & Waikato Tourism is the Regional Tourism Organisation for the Hamilton and Waikato region. Our role is to market the region as a visitor destination to domestic and international consumers, travel trade, media and the MICE sector. Representing the region's tourism operators. Hamilton & Waikato Tourism provides assistance with general information, product enquiries, itinerary planning and famils/educationals. We also work closely with national agencies such as Tourism New Zealand, the Tourism Industry Association and counterpart Regional Tourism Organisations, as well as with local district councils, i-SITEs and tourism cluster groups.

Hamilton&Waikato

HAMMONDS SCENIC TOURS

Location: Wellington

Company Type: Sightseeing and Tours Legal Name: Wellington Sightseeing Tours Ltd Physical Address: 90 Waterloo Quay, Level 3,

Seaworks Building, Wellington

Postal Address: PO Box 3382, Wellington 6140 Ph: +64 4 472 0869 Fax: +64 4 471 1730 Email: info@wellingtonsightseeingtours.com Website: www.wellingtonsightseeingtours.com Managing Director: Wally Hammond Office & Marketing Manager: Marina Mann Description: Over 55 years experience!! Established in 1958 by present-day Managing Director, Wally Hammond, Hammonds Scenic Tours is Wellington's original private sightseeing company, and one of Wellington's most highly regarded sightseeing companies. Five brilliant tours are offered daily throughout the Wellington region, covering a range of 'must-see' attractions and sights.

HAWKE'S BAY TOURISM

Location: Hawke's Bay

Company Type: Regional Tourism Legal Name: Hawke's Bay Tourism Ltd

Physical Address: 19 Waghorne Street, Ahuriri, Napier Postal Address: PO Box 12009, Napier 4144 Ph: +64 6 834 1918 Fax: +64 6 280 5469

Email: enquire@hawkesbavtourism.co.nz Website: www.hawkesbaynz.com General Manager: Annie Dundas Email: annied@hawkesbaytourism.co.nz

Description: This Regional Tourism Organisation is jointly funded by Hawke's Bay Regional Council and the local tourism industry via the Hawke's Bay Tourism Industry Association. Our aim is to spread the word about Hawke's Bay, ensuring we are a highly competitive player, increasing our market share of domestic and international visitors and overall economic contribution to the region. Our mission statement is: 'let's get on with it'. ITOC Operator of the Year Award: 2002

HELLS GATE GEOTHERMAL PARK & MUD SPA

Location: Rotorua

Company Type: Attractions/Maori Culture Legal Name: Tikitere Holdings Limited

Physical Address: State Highway 30, Tikitere, Rotorua Postal Address: PO Box 7199, Te Ngae, Rotorua 3042

Ph: +64 7 345 3151 Fax: +64 7 345 6481

Website: www.hellsgate.co.nz CEO: Bryan Hughes Email: bryan@hellsgate.co.nz

Description: Rotorua's most active natural geothermal field; 50 acres of rumbling, steaming geothermal activity. Guided walks and tours available. On-site interactive experiences, unique geothermal mud bathing, soak in the warm Sulphur Spas, experience one of our Mud Therapies or a wonderful Miri Miri Massage. Bookings for therapies essential.



HERITAGE HOTELS

Location: Nationwide Company Type: Hotels

Legal Name: Heritage Hotel Group

Physical Address: 35 Hobson Street, Auckland Postal Address: PO Box 3904. Auckland 1140 **Ph**: +64 9 302 1277 **NZ fp**: 0800 368 888

Fax: +64 9 303 0152 Email: res@heritagehotels.co.nz Website: www.heritagehotels.co.nz Chief Executive Officer: Graham Yan Email: grahamy@heritagehotels.co.nz

Wholesale and Leisure Executive: Amber Silvester

Email: ambers@heritagehotels.co.nz

Description: From country retreats to city suites, Heritage Hotels, CityLife Hotels and Heritage Boutique Collection offer stylish accommodation New Zealand wide Superior guest facilities cater to couples families and groups, with well-appointed hotel rooms, multi-room suites and self-contained apartments. Resort-style leisure facilities include heated swimming pool and spa pools, tennis courts, restaurants and more (differs by hotel).



HERTZ CAR RENTAL

Location: Nationwide Company Type: Rental Vehicles

Legal Name: Hertz New Zealand Ltd

Physical Address: 801 Wairakei Road, Christchurch Postal Address: Private Bag 4716, Christchurch 8140 Ph: +64 3 358 6789 NZ fp: 0800 654 321

Fax: +64 3 358 6756 Email: salesnz@hertz.com

Website: www.hertz.co.nz Regional Manager Travel Distribution: Claire Flack

Email: apactours@hertz.com

Description: Hertz offers you quality late-model vehicles that you can pick up and return from over 40 locations across New Zealand. Your experience is more than just a great vehicle, Hertz offers you NeverLost® GPS, mobile Wifi on the go and access to Emergency Roadside Assistance 24/7. Whether it is travel for business or holiday, make the most of it with Hertz.



HILTON HOTELS & RESORTS

Location: Auckland/Lake Taupo/Queenstown Company Type: Hotels/Restaurants/Bars Legal Name: Hilton Hotels & Resorts Physical Address: Shed 21, Princes Wharf, 147 Quay Street, Auckland

Postal Address: PO Box 106-410, Auckland 1143

Ph: +64 9 978 2000 Fax: +64 9 978 2001 Email: reservations.auckland@hilton.com. reservations.laketaupo@hilton.com or queenstown.reservations@hilton.com

Website: www.hilton.co.nz

General Manager (Auckland & Lake Taupo):

Roger Brantsma

Email: roger.brantsma@hilton.com

General Manager (Queenstown): Andrew Nisbet

Email: andrew.nisbet@hilton.com

Description: With four properties between the North and South Islands, Hilton Hotels & Resorts let you tour around New Zealand in super comfort. Find out more at www.hilton.co.nz



HOBBITON MOVIE SET TOURS

Location: Waikato & Waitomo

Company Type: Attraction/Sightseeing and Tours

Legal Name: Rings Scenic Tours Ltd

Physical Address: 501 Buckland Road, Matamata Postal Address: 501 Buckland Road, RD 2,

Matamata 3472

Ph: +64 7 888 1505 Fax: +64 7 888 1507

Email: office@hobbitontours.com Website: www.hobbitontours.com Managing Director: Russell Alexander Sales & Operations Manager: Henry Horne Description: The Hobbiton Movie Set Tour is a visitor experience based at the place where Hobbiton was created for filming The Lord of the Rings and The Hobbit. This interesting and entertaining experience incorporates the famous film set and an insight into rural life, starting with a drive through a picturesque 1,250-acre sheep farm with views to the Kaimai Ranges. Your guide will escort you through the ten-acre Hobbiton Movie Set, recounting details of how it was created. See Hobbit Holes, The Green Dragon Inn and The Mill, and find out how this farmland was transformed into The Shire from Middle-earth. Sample specially brewed beverages at The Green Dragon Inn, and afterwards return to The Shires Rest Café and The Shire Store.



HOLIDAY PARKS ASSOCIATION OF NEW ZEALAND

Location: Nationwide Company Type: Accommodation

Services/Industry Organisation

Legal Name: Holiday Accommodation Parks Association

of New Zealand

Physical Address: Unit 21, Copperfield, 7 - 13 Seaview Road, Paraparaumu Beach, Paraparaumu

Postal Address: PO Box 394, Paraparaumu 5254 Ph: +64 4 298 3283 Fax: +64 4 298 9284

Email: info@holidayparks.co.nz Website: www.holidayparks.co.nz Chief Executive: Fergus Brown Email: fergus@holidayparks.co.nz

Description: HAPNZ is the industry association that represents the commercial holiday park sector in New Zealand. HAPNZ has 305 member parks and over 90 trade members. HAPNZ is a full member of the Tourism Industry Association (TIANZ) and all HAPNZ members are affiliate members of TIANZ.

HOLLYFORD TRACK

Location: Fiordland Company Type: Hiking Legal Name: Hollyford Guided Walks Ltd Physical Address: Unit 1, 175 Glenda Drive, Frankton,

Oueenstown

Postal Address: PO Box 360. Queenstown 9348 Ph: +64 3 442 3000 NZ fp: 0800 832 226

Fax: +64 3 442 3280 Email: info@hollyfordtrack.co.nz Website: www.hollyfordtrack.co.nz Manager: Mick Holzmann

Reservations Manager: Katharine Franey

Description: Located in Fiordland National Park is the Hollyford Track guided walk. In three days you will be transported from the wilderness to the sea, traversing the Hollyford Valley by foot, jet boat and helicopter. Your expert guides will bring to life the diversity of landscape, vegetation and wildlife, sharing captivating stories of early Maori and pioneering families. Intimate group sizes ensure personalised service in our comfortable private lodges where first rate cuisine is served.



HOSPITALITY PLUS

Location: Nationwide Company Type: Accommodation Services/Home and Farm Stavs

Legal Name: The New Zealand Home and Farmstay Company Ltd

Physical Address: 11 Pye Road, Geraldine 7991 Postal Address: PO Box 66, Geraldine 7956 Ph: +64 3 693 7463

Website: www.hospitalityplus.co.nz Director: Lesley Fallon

Email: lesley@hospitalityplus.co.nz Groups Manager: Yvonne Hohenberger Email: yvonne@hospitalityplus.co.nz

Description: We are a 'one-stop-shop' for the booking of farmstays, homestays, B&Bs and home-hosted dinners and lunches. We have 300+ properties listed and are happy to book for FITs and groups, and to assist with any special clients' requests. All properties have been inspected and provide a high level of comfort, cleanliness and hospitality. We can also arrange home stays with English lessons in a qualified teacher's home.

HOTEL GRAND CHANCELLOR

Location: Auckland/Wellington Company Type: Hotels

Legal Name: Grand Hotels International

Physical Address: James Cook Hotel Grand Chancellor.

147 The Terrace, Wellington 6140

Postal Address: PO Box 2429 Wellington 6140 Ph: +64 4 498 9901 NZ fp: 0800 2 SLEEP

Fax: +64 4 499 8203

Email: judy.chen@ghi-hotels.com Website: www.grandchancellorhotels.com Director International Sales: Judy Chen Description: Hotel Grand Chancellor is a member of Grand Hotels International for the Asia Pacific

region. The group portfolio includes hotels in Malaysia, Singapore, China, Australia and New Zealand. Hotel Grand Chancellor has three hotels in New Zealand located in Wellington, Auckland City and Auckland Airport. Hotel Grand Chancellor properties are 4 to 4 $\frac{1}{2}$ star superior hotels offering a range of facilities and services to meet the demands of all travellers.



HUKAFALLS JET

Location: Lake Taupo

Company Type: Adventure Activities Legal Name: Hukafalls Jet Ltd

Physical Address: 200 Karetoto Road, Taupo Postal Address: PO Box 563, Taupo 3351 Ph: +64 7 374 8572 NZ fp: 0800 485 253

Fax: +64 7 374 8573 Email: info@hukafallsjet.com Website: www.hukafallsjet.com

Sales & Marketing Manager: Michelle Caldwell Business Manager (Operations): Simon Thew

Description: Half an hour of thrills, fun and excitement as you zoom along a stunning river environment, lined with native bush, sheer rock cliff face and natural hot springs. Combine 360° spins and passing nature by incredibly close - at speed! - for an amazing must-do experience before even reaching the awe-inspiring majesty of the Huka Falls where, from your unique vantage point on the boat ,you have the best water-level view of New Zealand's most visited natural attraction



HUKA PRAWN PARK

Location: Lake Taupo Company Type: Attractions Legal Name: Prawn Farm Tourism Ltd Physical Address: Huka Falls Road, Wairakei Park,

Postal Address: PO Box 1475, Taupo 3351 Ph: +64 7 374 8474 Fax: +64 7 374 8063

Email: info@hukaprawnpark.co.nz Website: www.hukaprawnpark.co.nz Marketing Manager: Carla Denmead

Description: Huka Prawn Park offers an Activity Pass which includes nursery and hatchery tours, interactive water features, riverside nature walk, trout feeding, geothermal foot bath and Hook-a-Prawn fishing. Licensed on-site restaurant and bar offering spectacular river views and riverside dining.

INTERCONTINENTAL **HOTELS GROUP**

Location: Auckland/Rotorua/Wellington/Queenstown

Company Type: Hotels

Legal Name: InterContinental Hotels Group

Physical Address: Level 14, 120 Albert Street, Auckland Postal Address: PO Box 3921, Shortland Street,

Auckland 1140

Ph: +64 9 367 0202 Fax: +64 9 309 3577

DX Address: CX10193, Auckland Website: www.ihg.com

Key Account Manager: Richard Hudson

Email: richard.hudson@ihg.com

Description: Across New Zealand, IHG properties are conveniently located in central CBD regions, outer city suburbs and some of New Zealand's most spectacular and exclusive holiday regions. Famous for including some of New Zealand's most iconic landmarks and remote places, hotel locations include Queenstown,

Rotorua, Auckland and Wellington. ITOC Operator of the Year Award: 1989



INTERISLANDER



Location: Wellington/Marlborough Company Type: Sea Transport Legal Name: Interislander

Physical Address: Level 7, 109 Featherston Street,

Wellington

Postal Address: Private Bag 39988, Lower Hutt 5045

Ph: +64 4 498 3161 NZ fp: 0800 265 626

Fax: +64 4 498 2074

Email: wholesale@interislander.co.nz Website: www.interislander.co.nz Sales Manager: Simon Payne Email: spayne@interislander.co.nz Wholesale Manager: Lisa Ashford Email: lashford@interislander.co.nz

Description: Interislander operates ferries for passengers and their vehicles between Wellington in the North Island and Picton in the South Island. With a fleet of three ferries, there is a wide range of sailings to fit your holiday plans. The service features an array of entertainment facilities including cinema, cafés, bars, children's play areas and observation decks to take in the majestic scenery along the way.









INTERNATIONAL ANTARCTIC CENTRE



Location: Christchurch & Canterbury

Company Type: Attraction

Legal Name: International Antarctic Centre Physical Address: 38 Orchard Road, Christchurch

Postal Address: PO Box 14088, Christchurch 8544 **Ph:** +64 3 357 0519 **NZ fp:** 0508 736 4846

Email: info@iceberg.co.nz Website: www.iceberg.co.nz General Manager: Nicki Sare-Dawson Email: nicki.sare@cial.co.nz

Reservations: Orry Schist Email: info@iceberg.co.nz

Fax: +64 3 357 3499

Description: The International Antarctic Centre is Christchurch's leading visitor attraction. Located across from Christchurch International Airport, it offers a fun, exciting and interactive experience of Antarctica. The indoor attraction includes the popular Snow & Ice Experience, complete with real snow and ice, and Antarctic Storm. The New Zealand Penguin Encounter is home to up to 26 Little Blue Penguins and is New Zealand's first indoor/outdoor penguin encounter. The 4D EXTREME Theatre takes visitors on a cruise to Antarctica, offering all the thrills and spills of any Antarctica cruise - and something unexpected! The outdoor Hagglund takes visitors over a purpose-built adventure course on a genuine Antarctic vehicle. Open every day of the year from 9am, including Christmas Day, this is one Antarctic adventure not to be missed.





INVERCARGILL LICENSING TRUST

Location: Christchurch & Canterbury/Dunedin/Otago/ Southland

Company Type: Hotels/Motels and Lodges/Restaurants Legal Name: Invercargill Licensing Trust Physical Address: 252 Dee Street, Invercargill Postal Address: PO Box 208, Invercargill 9840 Ph: +64 3 211 3640 Fax: +64 3 214 4418

Email: info@ilt.co.nz Website: www.ilt.co.nz

Marketing & Sales Manager: Gary Muir

Email: gary@ilt.co.nz Sales Executive: Nikki Buckley Email: nikki@ilt.co.nz

Description: The Invercargill Licensing Trust owns and operates the following accommodation properties: Ascot Park Hotel, Kelvin Hotel, Homestead Villa Motel and Balmoral Lodge Motel in Invercargill; Cable Court Motel in Dunedin; and Ashford Motor Lodge in Christchurch.

JOHN FREED TOURS



Location: Hamilton Company Type: Limousines/

Tour Coaches/Sightseeing and Tours

Legal Name: John Freed Tours

Postal Address: PO Box 102, Te Awamutu 3840

Cell: +64 27 494 3633 Email: johnfreedtours@hotmail.com

Owner/Operator: John Freed
Description: John Freed Tours is a New Zealand-owned and -operated company specialising in tour itineraries, special interest tours, golf tours, 'whole of New Zealand' tours and limousine tours. Based in Hamilton and operated by the owner for 28 years. Member: Allied ITOC. Tourism Industry Association. Skal (Hamilton).



Rotary Club Te Awamutu. Kiwi Host certified.

JOHNSTON'S COACHLINES

Location: Nationwide

Company Type: Shuttles/Tour Coaches Legal Name: Johnston's Coachlines Ltd Physical Address: 64 Westney Road, Mangere,

Auckland

Postal Address: PO Box 53164, Auckland Airport,

Auckland 2150

Ph: +64 9 255 1144 NZ fp: 0800 662 266

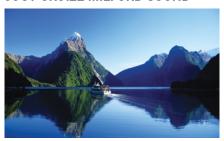
Fax: +64 9 255 5270 Email: info@johnstons.co.nz Website: www.johnstons.co.nz

Sales & Marketing Executive: Jolene Redden Description: Johnston's Coachlines is a charter coach company operating since 1926: it now operates the largest luxury coach fleet in New Zealand. The Johnston's team know we are 'the right choice' when hiring a coach as we believe in your safety, the environment, flexibility and professional, friendly service. With a wide range of coaches ranging from 21 to 49 seats, three-star to the newest five-star coaches, we can offer you and your clients a coach to suit your needs and/or budget. We offer 24-hour service and are always available to help your group regardless if it is an airport transfer, dinner transfer or an extended tour.





JUCY CRUIZE MILFORD SOUND



Location: Queenstown/Fiordland

Company Type: Cruises/Sightseeing and Tours Legal Name: Cruising Milford Sound Ltd Physical Address: 26B Shotover Street, Queenstown & Milford Sound Boat Terminal, Milford Sound Postal Address: PO Box 2003, Wakatipu,

Queenstown 9349

Ph: +64 3 442 4196 NZ fp: 0800 500 121

Fax: +64 3 441 3914 Email: info@jucycruize.co.nz Website: www.jucycruize.co.nz General Manager: Rob Burnell Email: rob@jucy.co.nz

Operations Manager: Grahame Saunders

Email: info@jucycruize.co.nz Sales Manager: Lisa Goersch Email: lisa@jucycruize.co.nz

Description: JUCY Cruize provides boutique, uncrowded, smaller-boat-style cruises of Milford Sound and coach/cruise excursions from Queenstown and Te Anau. We spoil customers with unlimited close-up viewings of waterfalls, wildlife and rainforests from our two viewing decks and from our all-weather glass-roofed external viewing area. Lunch, snacks and drinks are available from the bar. Tea and coffee are complimentary. We'll embrace you as one of our JUCY family, whilst showing you around Milford Sound.



KAPITI HELIWORX

Location: Wellington/Manawatu

Company Type: Adventure Activities/Scenic Flights

Legal Name: Kapiti Heliworx

Physical Address: Lindale Tourist Complex, 94 Main Road North, Paraparaumu Postal Address: 94 Main Road North, Paraparaumu 5036

Ph: +64 27 624 4335 NZ fp: 0508 HELIWORX

Website: www.kapitiheliworx.co.nz Email: kapitiheliworx2010@gmail.com Operations Manager: Dennis Young Office Manager: Trista Miles

Description: Kapiti Heliworx offer scenic flights, lodge transfers and tailor-made packages to suit your requirements for hunting trip transfers, wedding flights, picnics for two, birthdays, special occasions or corporate events, as well as commercial services. Let our friendly, professional service introduce you to the area's stunning scenery. 'If it's helicopters – we can do it!'



KEA CAMPERS

Location: Auckland/Christchurch Company Type: Rental Vehicles Legal Name: Tourism Holdings Ltd

Physical Address: 36 Richard Pearse Drive, Mangere Postal Address: PO Box 4293, Shortland Street,

Auckland 1140

Ph: +64 9 336 4299 NZ fp: 0800 651 080

Fax: +64 9 309 9269 Email: keares@thlonline.com Website: www.keacampers.com General Manager Sales: Sue Sullivan Email: sue.sullivan@thlonline.com

General Manager Marketing & Customer Experience:

Kate Meldrum

Email: kate.meldrum@thlonline.com

Description: Holidaying in a KEA motorhome allows you to explore at your own pace from the comfort of our custom-built motorhomes. Like a well-appointed hotel room, everything you need is included. KEA gives you more than a holiday; we help create lifelong memories.



KIWI360

Location: Bay of Plenty Company Type: Attraction

Legal Name: Green Circle Ltd

Physical Address: State Highway 2, Te Puke **Postal Address:** PO Box 541, Te Puke 3153 **Ph:** +64 7 573 6340 **NZ fp:** 0800 KIWI 360

Fax: +64 7 573 6345 Website: www.kiwi360.com Chief Executive: Graeme Crossman Email: graeme@kiwi360.com

Description: Kiwi360 is situated in the centre of the Bay of Plenty province where nearly all of NZ's kiwifruit is grown. Kiwifruit, 'the world's healthiest fruit', flourishes in the unique climatic and fertile soil conditions which prevail along the province's coastal strip. Take an expert guided tour through the commercial kiwifruit farm, sample the wines and liqueurs, and browse for kiwifruit-inspired gifts and souvenirs. There are gourmet refreshments in the garden café.



KIWI COUNTRY LIMITED

Locations: Christchurch & Canterbury/Fiordland/ West Coast Company Type: Restaurants/Retail

Legal Name: Kiwi Country Limited **Postal Address:** PO Box 64, Te Anau 9640 **Ph:** +64 3 249 7020 **Fax:** +64 3 249 7014

Chief Executive: Noel Walker Email: noel@kiwicountry.co.nz

Description: Tourism complexes (retail shopping, restaurant, toilets and other visitor services) in Kiwi Country Te Anau and Geraldine. Working New Zealand jade factory and retail at Westland Greenstone in Hokitika. All complexes provide services and facilities for visitors and coaches on main tourist routes – 70% of business generated by coach groups.

KIWI DISCOVERY

Location: Queenstown

Company Type: Sightseeing and Tours Legal Name: Adventure Discovery

Physical Address: 37 Camp Street, Queenstown Postal Address: PO Box 53, Queenstown 9348 Ph: +64 3 442 7340 NZ fp: 0800 505 504

Fax: +64 3 442 7249 Email: info@kiwidiscovery.com Website: www.kiwidiscovery.com General Manager: Tim Barke Email: tim@kiwidiscovery.com

Senior Sales & Marketing Executive: Sharon Gray

Email: marketing@kiwidiscovery.com

Description: Locally owned and established company providing a variety of adventure and sightseeing options. Ski ground operator providing mountain transport, airport transfers, ski and snowboard rental, clothing hire and snow packages. Milford Sound day excursions and group coach charters. Milford Track and Routeburn Track independent hiking packages.



KIWI KARMA

Location: Nationwide

Company Type: Accommodation Services

Legal Name: Kiwi Karma Ltd

Postal Address: PO Box 7122, Wellington 6242 Ph: +64 4 389 7781 Fax: +64 4 389 7782

Website: www.kiwikarma.co.nz Owner: Craig Crestani Email: craig@kiwikarma.co.nz

Social Media: www.facebook.com/kiwikarma Description: Kiwi Karma is a great way to book accommodation while travelling through New Zealand. Kiwi Karma donates 3% of your room rate to a New Zealand charity. The charities we support include World Vision, Breast Cancer Research Trust and other health, environmental and animal welfare charities. We have a wide range of accommodation options available so check us out on www.kiwikarma.co.nz.

KIWIRAIL SCENIC JOURNEYS

Location: Nationwide Company Type: Rail Travel Legal Name: Scenic Journeys a division of KiwiRail Limited

Physical Address: Wellington Railway Station, Bunny Street, Wellington

Postal Address: Private Bag, Wellington 6011 Ph: +64 4 495 0775 NZ fp: 0800 872 467

Fax: +64 4 472 8903

Email: bookings@kiwirailscenic.co.nz Website: www.kiwirailscenic.co.nz

Passenger Marketing Manager: Richard Keenan

Email: info@kiwirailscenic.co.nz

Description: KiwiRail Scenic Journeys, New Zealand's only long-distance passenger rail service, provides an unforgettable train experience for tourists and domestic travellers alike

KJET

Location: Queenstown

Company Type: Adventure Activities

Legal Name: Kawarau Jet Services Holdings Ltd Physical Address: Main Town Pier, Marine Parade,

Postal Address: PO Box 459, Queenstown 9348 Ph: +64 3 409 0000 NZ fp: 0800 529 272

Email: bookings@kjet.co.nz Website: www.kjet.co.nz

Sales & Marketing Manager: Ginny Goding

Email: ginny@kjet.co.nz

Description: Proud to be locally owned and operated, KJet offers 60-minute iet boat rides on Lake Wakatipu. and the Kawarau and Shotover Rivers. Trips depart every hour on the hour from the Main Town Pier, Queenstown Bay. All trips include admission to Queenstown's Underwater Observatory. Combo options include helicopters, bungy, wine trail and white-water rafting. Exciting and unique C&I options available. Join us for an hour of exhilaration and a lifetime of memories.







LAKE WANAKA TOURISM

Location: Wanaka Company Type: Regional Tourism Legal Name: Lake Wanaka Tourism Inc Physical Addres: 99 Ardmore Street, Wanaka Postal Address: PO Box 147, Wanaka 9305 Ph: +64 3 443 1574 Fax: +64 3 443 9238

Email: info@lakewanaka.co.nz Website: www.lakewanaka.co.nz General Manager: James Helmore Email: james@lakewanaka.co.nz Business Development: Geoff Marks Email: geoff@lakewanaka.co.nz

Description: Lake Wanaka Tourism is responsible for promoting the Lake Wanaka region to the world. As the world's first lifestyle reserve, Lake Wanaka invites visitors to experience its exceptional lifestyle but also highlights the destination's long-term commitment to ensuring the quality of the experience is not compromised. Its spectacular lake and mountain scenery, and the Mount Aspiring National Park World Heritage area nearby, makes it a magnet for outdoor lovers the world over.

LARNACH CASTLE

Location: Dunedin

Company Type: Motels and Lodges/Attractions

Legal Name: Larnach Castle Ltd

Physical Address: 145 Camp Road, Dunedin Postal Address: PO Box 1350, Dunedin 9054 Ph: +64 3 476 1616 Fax: +64 3 476 1574 Email: larnach@larnachcastle.co.nz

Website: www.larnachcastle.co.nz Sales & Marketing Manager: Deborah Price Email: deborah@larnachcastle.co.nz

Description: New Zealand's only castle, privately owned by the Barker family. Built in 1871 by William Larnach, the castle features magnificent architecture, superb craftsmanship, tragic and scandalous stories, and tower views. The garden is rated a 'Garden of International Significance'. Three types of accommodation are available: Camp Estate - luxury; Larnach Lodge -

unique; and Stable Stay - budget. ITOC Operator of the Year Award: 1997









LIMOUSINE SERVICES QUEENSTOWN

Location: Queenstown

Company Type: Limousines/Sightseeing and Tours Legal Name: Limousine Services Queenstown (2011) Ltd Physical Address: 825 Frankton Road (off Sugar Lane),

Postal Address: PO Box 627, Queenstown 9348 Ph: +64 3 441 4405 Fax: +64 3 441 4406

Email: info@LSQ.co.nz Website: www.LSQ.co.nz Directors: Duncan and Claire Field Operations Manager: Anna Field

Description: From airport transfers to privately guided scenic tours of the entire South Island, Limousine Services Queenstown delivers luxury transport with a refreshingly flexible twist. Our fleet of modern vehicles includes luxury sedans, vans and small coaches. We specialise in fully escorted private South Island tours, private charters to Milford Sound, Doubtful Sound. Stewart Island, Aoraki/Mount Cook, West Coast glaciers, unforgettable local sightseeing, art gallery, golf, vineyard, Lord of the Rings and garden tours, conference and incentive transport, weddings, dinner transfers and special events. Catering for both overseas and domestic visitors who like to relax and enjoy the stunning scenery while someone else does the driving. All itineraries reflect our clients' schedules and interests. Headquartered in Queenstown, our professional, friendly and discrete driver-guides have unsurpassed passion and knowledge of the South Island's sights and experiences.



Waiheke and Great Barrier Islands SeaLink offers the following services: ~ Passenger and car ferries to both islands ~ Accommodation booking service

~ Activity booking service

Special rates apply for groups, rental cars and motor homes.

All SeaLink products are commissionable.



Sales Centre Call + 64 9 300 5900 Email info@sealink.co.nz

Business Development Manager Call + 64 21 502 771 Email jeff.hunter@sealink.co.nz

www.sealink.co.nz





MANTRA GROUP

Location: Nationwide Company Type: Hotels/Resorts Legal Name: Mantra Group

Postal Address: PO Box 29233, Greenwoods Corner, Auckland 1347

Cell: +64 21 608 611

Website: www.mantragroup.com.au

Director of Sales - New Zealand: Sara MacLeod

Email: sara.macleod@mantragroup.co.nz

Description: Mantra Group provides access to more than 130 resorts, retreats, hotels and apartments throughout Australia and New Zealand's most soughtafter destinations. From self-contained apartments to luxurious resorts and retreats, Mantra Group spans all major visitor destinations: Queenstown, Rotorua, Christchurch, Tekapo, Northland and Marlborough Sounds. Mantra Group provides a central booking service for: Peppers Retreats, Resorts and Hotels: Mantra Hotels, Resorts and Apartments; BreakFree Hotels, Resorts and Apartments.

MARLBOROUGH TRAVEL

Location: Marlborough

Category: Cruises/Sightseeing and Tours Legal Name: MarlboroughTravel.co.nz Postal Address: PO Box 1000, Blenheim 7240 Ph: +64 3 577 9997 NZ fp: 0800 990 800

Email: info@marlboroughtravel.co.nz Website: www.marlboroughtravel.co.nz Sales and Marketing: Scott McKenzie

Description: Marlborough Travel has been successfully operating for over 15 years in the Marlborough region. With an extensive fleet, fantastic staff and a commitment to quality service, we are well-placed to create memorable experiences. Our Qualmark-endorsed tours and services include: Greenshell™ Mussel Cruise; Marlborough Icons Tour; Taste Marlborough Tour; halfday and full-day Marlborough Wine Tours; private touring and transfers; private and group cruises; and lunch and dinner cruises.



MILLBROOK RESORT



Location: Queenstown Company Type: Resort Legal Name: Millbrook Country Club Limited Physical Address: Malaghans Road, Arrowtown Postal Address: Private Bag 50078, Queenstown 9348

Ph: +64 3 441 7000 NZ fp: 0800 800 604 Email: reservations@millbrook.co.nz Website: www millbrook co nz

Sales & Marketing Manager: Julie Jolley

Email: julie.jolley@millbrook.co.nz

Description: Boasting 500 acres of lush green fairways, rolling hills, walking and biking trails, and gentle babbling streams, Millbrook Resort is perfectly located close to the old gold mining town of Arrowtown and less than 20 minutes from Queenstown. Recently voted the Best Golf Resort in Australasia and New Zealand Millbrook Resort has 175 beautifully appointed superior rooms, suites and villas that complement the history and character of the region. Spacious, luxurious rooms have large windows and balconies that take advantage of the stunning views that surround the resort. Millbrook encompasses a world-class 27-hole golf course, covered driving range, award-winning day spa, health and fitness centre with gymnasium, 25-metre lap swimming pool and hot pools, four restaurants and extensive conference and event venues. An impressive 95% of the Millbrook grounds are open space, resulting in a peaceful and

tranquil environment. Once you arrive at Millbrook, you may never want to leave!



MILLENNIUM HOTELS & RESORTS

Location: Nationwide Company Type: Hotels Legal Name: Hospitality Services Ltd Physical Address: Level 13, 280 Centre, 280 Queen Street, Auckland

Postal Address: PO Box 5640, Wellesley Street,

Auckland 1141

Ph: +64 9 309 4411 NZ fp: 0800 808 228 Fax: +64 9 968 8977

DX Address: CX10036, Auckland Email: central.res@millenniumhotels.co.nz Website: www.millenniumhotels.co.nz

Director International Sales & Marketing:

Brendan Davies

Email: brendan.davies@millenniumhotels.co.nz Description: Our fine hotels are located throughout New Zealand, in whatever style you choose ... total luxury at Millennium, superbly appointed at Copthorne or 'Kiwi' hospitality at Kingsgate.

MITAI MAORI VILLAGE

Location: Rotorua

Company Type: Attraction/Maori Culture Legal Name: Mitai Maori Village

Physical Address: 196 Fairy Springs Road, Rotorua Postal Address: PO Box 302, Rotorua 3041 Ph: +64 7 343 9132 Fax: +64 7 343 9133

Website: www.mitai.co.nz Marketing Manager: Tania Charteris Email: marketing@mitai.co.nz

General Manager: Turipuku Dara Raharuhi

Email: dara@mitai.co.nz

Description: Mitai Maori Village offers vou an authentic introduction to Maori culture incorporating a ground-cooked traditional hangi meal, an educational performance that encompasses stories about the past, carvings and ta moko (tattoo art), displays of weaponry and combat coupled with the grace and beauty of the poi, dance, and a spine-tingling haka finale. Witness warriors in traditional dress paddling a waka (ancient warrior canoe) and glow-worms in their natural habitat.





MITCHELL CORP NEW ZEALAND

Location: Nationwide

Company Type: Accommodation Services/Advertising

and Marketing

Legal Name: Mitchell Corp New Zealand Ltd Physical Address: 36 Sir William Pickering Drive,

Christchurch

Postal Address: PO Box 5341, Christchurch 8542 Phone: +64 3 358 7900 Fax: +64 3 358 6023

Website: www.mainstay.co.nz General Manager – Sales: Phil Jack Email: phil@mchg.co.nz

Sales Manager: Stephen Susabda Email: stephen@mchg.co.nz

Description: Hotel/motel sales, marketing and representation including Mainstay Hotels, Golden Chain Motels, Oceana Apartments and B2B live inventory technology services.

MONTEITH'S BREWING COMPANY



Location: West Coast Company Type: Brewery Legal Name: Monteith's Brewing Company Ltd Physical Address: 60 Herbert Street, Greymouth Postal Address: PO Box 126, Greymouth Ph: +64 3 768 4149 Fax: +64 3 768 5297

Website: www monteiths co nz Experience Manager: Anne Thomas Email: anne.thomas@monteiths.co.nz

Description: One beer, two beer, three beer, four ... at Monteith's Brewing Company, we love beer and we're all about sharing our handcrafted, award-winning beers and their accompanying stories ... with whoever will listen. From our home in the heart of New Zealand's rugged West Coast, we create experiences for everyone we welcome through our front door. From tasting trays to brewery tours and everything in between, let us help you sell the New Zealand sizzle by mixing in a touch of Monteith's magic. For a full range of our commissionable product, please call me on +64 3 768 4620 or email me at anne.thomas@monteiths.co.nz.

MONTEITH'S BREWING CO

MOUNTAIN JADE

Legal Name: Jade Factory Company Type: Attaction/Retail

Physical Address: 1280 Fenton Street, Rotorua Postal Address: 1280 Fenton Street, Rotorua 3010

Locations: Auckland/Rotorua/Hokitika Ph: +64 7 348 1828 NZ fp: 0800 523 332 Website: www.mountainjade.co.nz Marketing Manager: Sabine Willemsen Email: sabinew@mountainjade.co.nz

Social Media: Search 'Mountain Jade' on Facebook. Description: A truly unique experience. Mountain Jade, New Zealand's leading jade retailer, offers the best selection of jade and is the best place to see jade carvers at work. Watch them transform a piece of iade into a magnificent work of art. The workshop is open all day. FIT tours three times daily; group tours as per booking. The retail shops offer a wide range of beautiful shaped pendants and artefacts. Mountain Jade's designers are continuously creating new and exciting jade jewellery.

MOUNT CLASSIC TOURS

Location: Bay of Plenty

Company Type: Sightseeing and Tours/Limousines Legal Name: Mount Classic Tours Ltd

Physical Address: Hangar 8, Jean Batten Drive,

Tauranga Airport, Tauranga

Postal Address: PO Box 4678, Tauranga 3149 **Ph**: +64 7 574 1779 **Fax**: +64 7 574 1775

Email: info@mctours.co.nz Website: www.mctours.co.nz Managing Director: Ian Holroyd

Description: Luxury tourism transport focussed on meeting the needs of the cruise ship and VIP market, including government transfers. Our fleet includes Rolls Royces, Daimlers, stretch limousines and a range of small to large passenger vehicles. Our aim is to consistently exceed our customers' expectations.







MOUNT COOK HOTEL COLLECTION

Location: Mackenzie

Company Type: Hotels/Restaurants Legal Name: Mount Cook Collection Ltd Physical Address: Cnr Ostler Road &

Waireno Road Twizel

Postal Address: PO Box 99, Twizel 7944 Ph: +64 3 435 0869 NZ fp: 0800 500 869

Fax: +64 3 435 0857

Website: www.mountcookcollection.co.nz

General Manager: lan Clark

Email: ian@mountcookcollection.co.nz Description: Mackenzie Country Inn - Twizel; Godley Hotel – Lake Tekapo; Heritage Gateway – Omarama; Countrytime – Omarama. Four hotels in the centre of New Zealand's South Island – all with restaurant and bar, perfect for weddings and conferences. A spectacular landscape of turquoise lakes, snow-capped mountains and golden tussock, and an abundance of ski fields and lakes, make the area ideal for winter sports and water activities. Mount Cook is right in the heart of the region.

NELSON TASMAN TOURISM

Location: Nelson Company Type: Regional Tourism Legal Name: Tourism Nelson Tasman Ltd Physical Address: 75 Trafalgar Street, Nelson Postal Address: PO Box 788, Nelson 7040 Ph: +64 3 546 6228 NZ fp: 0800 635 827 (NELTAS)

Fax: +64 3 545 6850 Email: info@nelsonnz.com Website: www.nelsonnz.com

International Marketing Manager: Loren Heaphy

Email: loren@nelsonnz.com Chief Executive: Lynda Keene Email: lynda@nelsonnz.com

Description: To discover Nelson Tasman is to find the best of New Zealand in one place – from golden beaches to mountains, blue waters to bush-clad hills, from aromatic wines to boutique beers. Home to Abel Tasman National Park, Nelson Tasman is an artisan paradise where locals create an abundance of artworks, culinary delights and opportunities to explore nature, yourself, or new experiences.

NEW ZEALAND MAORI TOURISM

Location: National Company Type: Other Legal Name: New Zealand Maori Tourism Society Physical Address: 259 Wakefield Street, Wellington Postal Address: PO Box 19122, Wellington

Ph: +64 4 385 1433

Website: www.maoritourism.co.nz Email: info@maoritourism.co.nz CEO: Pania Tyson-Nathan Email: pania@maoritourism.co.nz

Description: New Zealand Maori Tourism (NZMT) is a national organisation, representing over 200 Maori tourism businesses throughout New Zealand. Our focus is to develop relationships, influence investment, contribute to policy, implement strategies that encourage business growth and prosperity for Maori tourism, the Maori economy and broader NZ economy. NZMT provides a collective voice for Maori tourism operators. For industry and government NZMT provides an accessible point of communication with Maori and the broader tourism sector.

NGAI TAHU TOURISM

Locations: Rotorua/Lake Taupo/West Coast/

Queenstown/Fiordland

Company Type: Adventure Activities/Attractions

Legal Name: Ngai Tahu Tourism

Physical Address: 12 Orchard Road, Christchurch

Airport, Christchurch

Postal Address: PO Box 3075, Christchurch Mail

Centre, Christchurch 8140 **Ph:** +64 3 371 2614

Website: www.ngaitahutourism.co.nz Chief Executive: John Thorburn Email: tourism@nttourism.co.nz

Description: Owns and operates some of NZ's leading activities and attractions in all main visitor destinations, providing iconic experiences for visitors to New Zealand. The group comprises Rainbow Springs and Agrodome in Rotorua; Hukafalls Jet in Taupo; Franz Josef Glacier Guides and Glacier Hot Pools in Franz Josef; Shotover Jet and Dart River Jet Safaris in Queenstown; and Hollyford Track in Fiordland.



NORTHLAND INC

Location: Northland Company Type: Regional Tourism

Legal Name: Northland Inc

Physical Address: Unit 3, 22 Selwyn Road, Paihia

Postal Address: PO Box 365, Paihia 0247 **Ph:** +64 9 402 7683 **Fax:** +64 9 402 7672

Email: tourism@northlandinc.co.nz Website: www.northlandnz.com

International Marketing Manager: Cheryl Jensen

Email: cheryl@northlandinc.co.nz

Description: Discover the magic of subtropical Northland, where ancient bush, unspoilt beaches and fascinating Maori and European history all await you. Northland is a nature-lover's paradise, from sun swept golden beaches along the east coast where kayaking, diving, snorkelling, sailing, fishing, swimming with dolphins, and boat cruises are all popular activities – to the west coast with its dramatic surf beaches, huge harbours, enormous sand dunes and ancient forests, home to some of our country's oldest residents, the giant Kauri trees.

NZ SNOW & EXTREME ADVENTURES/REAVERS LODGE

Location: Queenstown

Company Type: Motels and Lodges/Sporting Activities

Legal Name: NZ Snow Ltd

Physical Address: 56 Hamilton Road, Queenstown Postal Address: 56 Hamilton Road, Queenstown 9300

Ph: +64 3 441 1059

Email: reception@reavers.co.nz Website: www.reavers.co.nz General Manager: Dean Stuart Email: dean@nzsnowadventures.co.nz

Description: Reavers Lodge and self-contained Loft Rooms offer modern accommodation in close proximity to town. We have a variety of room types, all of which have en suites. NZ Snow offers fully-integrated ski packages for clients choosing Queenstown as their holiday destination.

NZ WALDORF APARTMENTS



Location: Auckland Company Type: Hotels

Legal Name: NZ Waldorf Apartments Ltd Physical Address: 40 Beach Road, Auckland Postal Address: PO Box 3791, Shortland Street,

Auckland 1010

Ph: +64 9 337 5330 NZ fp: 0800 700 001

Fax: +64 9 337 5301

Email: reservations@waldorf.co.nz Website: www.waldorf.co.nz Sales Manager: Toni Booth Email: sales@waldorf.co.nz

Description: Excellent locations - great value for money. NZ Waldorf Apartments, the largest operator of serviced hotel apartments in Auckland, offers apartment hotel-style accommodation in six locations throughout Auckland City. Properties of varying standards offer something for everyone, with spacious apartments, kitchen facilities and quality furnishings. Choose from long-term un-serviced or serviced apartments ranging from one night upwards, with discounted weekly and monthly rates. The convenience of easy motorway access, readily accessible parking and just a few minutes' walk to the CBD make the Waldorf Group's city centre locations ideal for the corporate or leisure guest. Just out of the city centre, Waldorf Newhaven (located opposite Botany Downs Town Centre) is another great choice for accommodation in the Manukau/airport area.







- World-class casino open
 24 hours, seven days a week
- Over 20 restaurants, cafés and bars including the Federal Street dining precinct
- Experience stunning 36O-degree views from Auckland's Sky Tower
- Two first-class hotels in the heart of Auckland city

SKYCITY

Corner Victoria & Federal Streets Ph (09) 363 6000 skycityauckland.co.nz

R2O to enter the Casino. Game Responsibly. Excluding Christmas Day, Good Friday and between 3am and 1pm on Anzac Day.





OAKS HOTELS & RESORTS

Locations: Auckland/Queenstown Company Type: Hotels/Resorts Legal Name: Oaks Hotels & Resorts NZ Ltd

Physical Address: 16 Gore Street, Auckland Postal Address: 16 Gore Street, Auckland 1010 Ph: +64 9 909 9999 NZ fp: 0800 565 333

Fax: +64 9 909 9500

Website: www.oakshotelsresorts.com

Group Sales Manager - Leisure: Lachlan Rentell

Email: lachlanr@theoaksgroup.com.au

Description: Oaks Hotels & Resorts is an operator in the management and letting rights industry, currently operating three apartment properties in New Zealand. The properties, located in Auckland and Queenstown, offer a range of studio, one- and two-bedroom apartments in Auckland, and one-, two-, three- and fourbedroom luxury apartments in Oueenstown.

OCEANIA COACHLINES

Location: Nationwide Company Type: Tour Coaches

Legal Name: Oceania Coachlines Limited

Postal Address: PO Box 31013, Milford, Auckland 0741 Ph: +64 9 476 6901 Fax: +64 9 476 6902

Email: action@oclnz.com Website: www.oclnz.com Managing Director: Tim O'Rourke

Email: tim@oclnz.com

Description: New Zealand's premier supplier for luxury

coach services.



ORAKEI KORAKO CAVE & THERMAL PARK

Location: Rotorua/Lake Taupo

Company Type: Attraction/Sightseeing and Tours Legal Name: Orakei Korako Geyserland Resort 2000 Ltd Physical Address: 494 Orakei Korako Road, RD 2,

Reporoa

Postal Address: Private Bag 3019, Rotorua 3046 Ph: +64 7 378 3131 Fax: +64 7 378 0371

Email: admin@orakeikorako.co.nz Website: www.orakeikorako.co.nz

Director: Craig Gibson

Description: Orakei Korako Cave & Thermal Park is 25 minutes north of Taupo and 45 minutes south of Rotorua. Recognised as one of the finest examples of geothermal activity in the world, Orakei Korako Cave & Thermal Park has undergone major redevelopment. A new visitor centre services the attraction with a café and souvenirs. A new ferry has been commissioned for the trip across the lake to the attraction; this runs on demand between 8am and 4pm daily.





PACIFIC TOURWAYS



Location: Nationwide Company Type: Tour Coaches Legal Name: Pacific Tourways (Auckland) Ltd Physical Address: 17 Brigade Road, Airport Oaks,

Postal Address: PO Box 76-685, Manukau, Auckland

Ph: +64 9 275 6981 Fax: +64 9 275 8010

Website: www.pacifictourways.com Company Manager: Paul Williams Email: paulw@pacifictourways.com Operations Manager: Robert Harman Email: roberth@pacifictourways.com

Description: Travel in style with Pacific Tourways, a premium coach operator recognised as one of New Zealand's leading coach companies. We offer a wide range of air-conditioned vehicles from 13 to 53 seaters based in Auckland, Wellington, Christchurch and Queenstown. Our coach captains are ambassadors of our country with the local knowledge of both the North and South Islands. We're 100% committed to tourism in New Zealand. Our goal is to make life as easy as possible for the tour organiser and to show all our passengers exactly what New Zealand has to offer. We genuinely believe New Zealand is the greatest place on earth to tour and we aim to prove it!





PACIFIC TOURWAYS **CHRISTCHURCH**

Location: Nationwide Company Type: Tour Coaches Legal Name: Pacific Tourways (Christchurch) Ltd Physical Address: 502A Wairakei Road, Burnside, Christchurch

Postal Address: PO Box 14037, Christchurch 8051 Ph: +64 3 359 9133 Fax: +64 3 359 9058

Website: www.pacifictourways.co.nz Logistics Manager: Doug Kirk Email: dougk@pacifictourways.co.nz Financial Controller: Geoff Mitchell Email: geoffm@pacifictourways.co.nz

Description: Our impressive range of high quality luxury coaches range from 10 to 53 seats, with a fleet of over 60 vehicles nationwide. We can cater for all requirements and provide a consistently high level of service at all times. We are committed to being a leading coach operator by providing a full range of specialist services. By utilising our local knowledge, we can offer competitive rates for all your travel requirements.



PAVLOVICH COACHLINES

Location: Auckland Company Type: Tour Coaches Legal Name: Pavlovich Coachlines Ltd

Physical Address: 58b Carr Road, Mt Roskill, Auckland Postal Address: PO Box 27 329, Mt Roskill,

Auckland 1440

Ph: +64 9 620 5490 NZ fp: 0800 BUS HIRE

Email: sales@pavlovich.co.nz Website: www.pavlovich.co.nz Sales Executive: Amanda McCullough Email: amanda@pavlovich.co.nz

Description: Transport solutions and services. From tour groups and conference transfers through to day trips and overnight charters, Pavlovich Coachlines offers a complete range of buses and coaches to match your occasion and budget. A range of coach sizes, full-commentary-capable drivers, fast quote turnaround, on-board RT, GPS, iPod/iPad connectivity and loads of other features ensure your clients receive the best touring experience in New Zealand. Contact Amanda and Angela now.





PKF ROSS MELVILLE

Location: Auckland

Company Type: Accounting and Finance

Legal Name: PKF Ross Melville

Physical Address: Level 3, 50 Anzac Avenue, Auckland Postal Address: PO Box 881, Shortland Street,

Auckland 1140

Ph: +64 9 373 0100 Fax: +64 9 309 3247

Website: www.pkfrm.co.nz Partner: Jugdis Parbhu Email: jugdis.parbhu@pkfrm.co.nz

Description: PKF Ross Melville is an Auckland-based chartered accountant practice with offices in Auckland CBD and Takapuna. Our firm comprises seven partners and 55 staff, and our clients include tourism operators, accommodation suppliers, inbound tour operators and many other related industries. With experience in all accounting, finance, taxation and information systems, we are able to provide clients with quality advice and cost-effective solutions

POLYNESIAN SPA

Location: Rotorua Company Type: Geothermal Spa

Legal Name: Polynesian Spa Ltd

Physical Address: 1000 Hinemoa Street, Rotorua Postal Address: PO Box 40, Rotorua 3040 Ph: +64 7 348 1328 NZ fp: 0508 765 977

Fax: +64 7 348 9486 Email: info@polynesianspa.co.nz Website: www.polynesianspa.co.nz

CEO: George White

Email: george.white@polynesianspa.co.nz Marketing Executive: Simone Chin Email: simone.chin@polynesianspa.co.nz

Description: Overlooking Lake Rotorua, Polynesian Spa is New Zealand's leading internationally acclaimed spa. Experience a unique thermal spa at this World Top Ten Spa (medical/thermal/natural), as voted by *Condé* Nast 2004 - 2007, 2009 & 2011. Hot mineral bathing is offered in four bathing areas – deluxe Lake Spa, Adult Pools & Priest Spa, Private Pools or Family Spa. Or indulge in an enticing array of sumptuous spa therapies.



POSITIVELY WELLINGTON TOURISM

Location: Wellington Company Type: Regional Tourism Legal Name: Partnership Wellington Trust Physical Address: Level 28, Grand Plimmer Tower, Gilmer Terrace, Wellington

Postal Address: PO Box 10017, Wellington 6143 Ph: +64 4 916 1205 Fax: +64 4 916 1214

Email: info@wellingtonnz.com Website: www.wellingtonnz.com

CEO: David Perks

Email: david.perks@wellingtonnz.com General Manager Marketing: Sarah Meikle Email: sarah.meikle@wellingtonnz.com

Description: Positively Wellington Tourism (PWT) is responsible for marketing the 'coolest little capital in the world' as a destination. PWT is a public-private partnership, funded through the Wellington City Council and regional and commercial partnerships. Thanks to its diverse events calendar, café culture, attractions and artistic edge, Wellington is the undisputed creative capital of New Zealand, as well as its political centre.



PROGUIDES NEW ZEALAND

Location: Nationwide Company Type: Industry

Organisation

Legal Name: ProGuides New Zealand Inc. Physical Address: 33 Hebe Place, Birkenhead, Auckland

Cell: +64 021 236 9644

Email: info@proguides.co.nz Website: www.proguides.co.nz Chairperson: Vera Huehn Email: vera@proguides.co.nz

Membership Secretary: Sharron Hickman

Email: sharron@proguides.co.nz

Description: ProGuides is a not for profit organisation for NZ-based tour guides, tour directors, driver guides and those interested in the tourism industry. Our mission is to raise the tour guide profession whilst maintaining our high standards of work and customer service in consideration of New Zealand as a tourist destination. Joining ProGuides and you will have a voice through an organisation with well-established networks and industry relations.

QANTAS AIRWAYS

Location: Nationwide Company Type: Airline Legal Name: Qantas Airways Ltd

Physical Address: Level 6, AXA Centre, 191 Oueen Street, Auckland

Postal Address: PO Box 59, Shortland Street,

Auckland 1140

Ph: +64 9 357 8700 NZ fp: 0800 808 767

Fax: +64 9 357 6567

DX Address: CX10012, Auckland

Website: www.qantas.com
Marketing Development Manager: Maria Beer

Email: mariabeer@gantas.com.au

Description: Qantas is one of Australia's leading brands, with a history of safety, reliability, operational and engineering excellence, and outstanding customer service. Qantas flies to more than 170 destinations in over 40 countries in Asia, the Americas, Africa, UK and the Pacific, plus within Australia, including those served by codeshare partner airlines around the world.

QUALMARK

Location: Nationwide

Company Type: Industry Organisation
Legal Name: Qualmark New Zealand Ltd
Physical Address: 147 Victoria Street West

Physical Address: 147 Victoria Street West, Auckland Postal Address: PO Box 91018, Auckland 1142 Ph: +64 9 377 2130 NZ fp: 0800 782 562

Fax: +64 9 377 2132

Email: enquiries@qualmark.co.nz Website: www.qualmark.co.nz National Account Manager: Grant Ward

Email: grant@qualmark.co.nz
Description: Qualmark is New

Description: Qualmark is New Zealand tourism's official quality assurance organisation and operates as a service for the New Zealand tourism industry. Qualmark provides official star ratings for accommodation providers and endorsements for activity, transport and service providers. Qualmark is owned by the government organisation Tourism New Zealand and the privately owned New Zealand Automobile Association, and is strongly supported by leading industry organisations.

QUEENSTOWN RAFTING

Location: Queenstown

Company Type: Adventure Activities Legal Name: Queenstown Rafting

Physical Address: 35 Shotover Street, Queenstown Postal Address: PO Box 53, Queenstown 9348 Ph: +64 3 442 9792 NZ fp: 0800 723 846

Fax: +64 3 442 4609

Email: info@queenstownrafting.co.nz Website: www.rafting.co.nz General Manager: Tim Barke Email: tim@queenstownrafting.co.nz

Senior Sales & Marketing Executive: Sharon Gray

Email: marketing@queenstownrafting.co.nz

Description: New Zealand's largest white-water rafting specialists, operating half-day trips on the Shotover and Kawarau Rivers as well as fully guided, multi-day rafting trips on the stunning and remote Landsborough River. Combos available to include jet boats, helicopter, canyon swing, bungy and skydive. C&I and group options available too.





RAINBOW'S END

Location: Auckland Company Type: Attractions

Legal Name: Rainbow's End

Physical Address: Cnr Great South & Manukau Station

Roads, Manukau, Auckland

Postal Address: Private Bag 76924, Manukau 2241 **Ph:** +64 9 262 2030 **NZ fp:** 0800 438 672

Fax: +64 9 262 1958

Website: www.rainbowsend.co.nz Email: info@rainbowsend.co.nz General Manager: Chris Deere Email: chris@rainbowsend.co.nz Marketing Manager: Katharine Murray Email: katharine@rainbowsend.co.nz

Description: Rainbow's End is New Zealand's best day out. With 20+ rides and attractions, there's something for everyone. For younger children, the amazing Kidz Kingdom has a covered outdoor ride area and an indoor complex with play structures. Rainbow's End also hosts private functions, conferences and team building, as well as birthdays, school groups and special events.



RAINBOW SPRINGS

Location: Rotorua Company Type: Attraction

Legal Name: Rainbow Springs Ltd

Physical Address: 192 Fairy Springs Road, Rotorua Postal Address: PO Box 25, Rotorua 3040 Ph: +64 7 350 0440 NZ fp: 0800 724 626

Fax: +64 7 350 0441

Email: info@rainbowsprings.co.nz Website: www.rainbowsprings.co.nz

Sales & Marketing Manager: Michelle Caldwell Email: michelle.caldwell@rainbowsprings.co.nz

Business Manager: Andy Chapman

Email: andy.chapman@rainbowsprings.co.nz

Description: Rainbow Springs is truly an attraction like no other in the world. As well as being home to many of New Zealand's most precious inhabitants, including tuatara and kiwi, it is now also home to The Big Splash, New Zealand's newest themed water ride. The Big Splash isn't just the adrenalin rush at the end; it is a nine-minute journey through time as you explore the ecological evolution of New Zealand.





REAL JOURNEYS

Location: Queenstown/Southland/Fiordland **Company Type:** Cruises/Sightseeing and Tours

Legal Name: Real Journeys Ltd

Physical Address: Level 2, 74 Shotover Street,

Oueenstown

Postal Address: PO Box 94, Queenstown 9348 **Ph:** +64 3 442 7509 **NZ fp:** 0800 656 501

Email: sales@realjourneys.co.nz Website: www.realjourneys.co.nz Director of Sales: Ryan Ingram Email: ringram@realjourneys.co.nz

Description: Family-owned operator of day and overnight tours, and cruises through Milford and Doubtful Sounds including kayaking options, the Te Anau Glowworm Caves, Milford Track Guided Day Walks, the TSS Earnslaw in Queenstown with Walter Peak dining and farm excursions, and Stewart Island Experience including Stewart Island Lodge.



RENDEZVOUS GRAND HOTEL AUCKLAND

Location: Auckland Company Type: Hotel Legal Name: Rendezvous Hotels (NZ) Ltd Physical Address: 71 Mayoral Drive (Cnr Vincent Street), Auckland

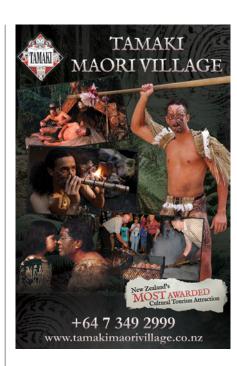
Postal Address: PO Box 7312, Wellesley Street,

Auckland 1141

Ph: +64 9 366 3000 Fax: +64 9 366 5575 Email: enquiry.auckland@rendezvoushotels.com Website: www.rendezvoushotels.com

Director of Sales and Marketing: Richard Dodds

Email: r.dodds@rendezvoushotels.com



Description: Rendezvous Grand Hotel Auckland is situated in the heart of cosmopolitan Auckland. As New Zealand's largest stand-alone hotel, it features 452 guest rooms and suites, from Deluxe Rooms of 36 sqm to the ultimate indulgence of the Royal Suite at 186 sqm. The hotel boasts a wealth of facilities including a business centre, gymnasium, indoor pool, sauna, Japanese rooftop garden, two restaurants and a bar.



RÉSERVEGROUP

Location: Bay of Plenty/Nationwide Company Type: Marketing/Technology Legal Name: Reserve New Zealand Ltd

Physical Address: 1 Cessna Place, Mount Maunganui

Postal Address: PO Box 10088, Bayfair, Mount Maunganui 3152

Mount Maunganui 3152

Ph: +64 7 541 1111 Fax: +64 7 541 1121 Email: marketing@reservegroup.biz Website: www.reservegroup.biz General Manager Sales: Jo Anne Taute

Email: jo@reservegroup.biz

Description: Tourism services include évoSuite booking engine, website design, copywriting, graphic design, project marketing strategy, creative services, software project management and development, and other marketing plan implementation services.

RITCHIES TRANSPORT

Location: Nationwide Company Type: Tour Coaches Legal Name: Ritchies Transport Holdings Ltd Physical Address: 619 Swanson Road, Swanson, Auckland

Postal Address: PO Box 95085, Swanson,

Auckland 0653

Ph: +64 9 833 6053 Fax: +64 9 833 6511 DX Address: CX10286, Auckland Email: auckland.depot@ritchies.co.nz

Website: www.ritchies.co.nz Manager: Tim Briscoe Email: tim.briscoe@ritchies.co.nz

Description: With over 70 years operating in the bus and coach industry and a fleet of 900 vehicles, Ritchies Transport prides itself on remaining at the forefront of safety, comfort and passenger satisfaction.



RIVERLAND ADVENTURES

Location: Auckland/Waikato & Waitomo Company Type: Adventure Activities/Maori Culture



Legal Name: Riverland Adventures Ltd

Physical Address: 108 Kohanga Road, RD 3, Tuakau Postal Address: 108 Kohanga Road, RD 3,

Tuakau 2693

Ph: +64 9 232 8798 NZ fp: 0800 47 48 375 Email: info@riverlandadventures.co.nz Website: www riverlandadventures co nz

Director: Nancy Kukutai

Email: nancy@riverlandadventures.co.nz

Director: Percy Kukutai

Description: Riverland Adventures offers 4x4 safaris by quad bike or utility vehicle, as well as Paintball. We pride ourselves on providing a culturally authentic, fun and safe journey over some of New Zealand's diverse landscape. Following safety and operational instructions, your guided tour will take you past old Maori village sites and out to the breaking surf of New Zealand's 'Wild West Coast', where New Zealand's longest river meets the sea.

ROTORUA CANOPY TOURS

Location: Rotorua Company Type: Activity

Legal Name: Skyfly Ltd

Physical Address: 173 Old Taupo Road,

Utuhina, Rotorua

Postal Address: 173 Old Taupo Road,

Utuhina, Rotorua, 3015

Ph: +64 7 343 1001 NZ fp: 0800 CANOPY

Website: www.canopytours.co.nz Email: hello@canopytours.co.nz Sales Director: Brooke Healey Email: brooke@canopytours.co.nz Social Media: Facebook, Twitter, YouTube

Description: Opened in 2012 and, far more than simply a zipline tour, Rotorua Canopy Tours operates in a protected and untouched New Zealand forest that has stood for a millennium. Customers soar high in ancient. treetops on zipline flights of up to 220 metres from platforms at heights of 22 metres in the canopy during this inspirational conservation and adventure tourism activity. A three-hour fun-filled adventure for everyone!

ROTORUA TRAVEL NZ LTD

Location: Rotorua

Company Type: Sightseeing and Tours/

General Services

Legal Name: Rotorua Travel NZ Ltd Physical Address: 67 Wylie Street, Rotorua Postal Address: PO Box 9001, Rotorua 3048 Ph: +64 7 349 0388 Fax: +64 7 349 0380

Email: info@rotoruatravel.co.nz Website: www.rotoruatravel.co.nz Director: Don Gunn

Email: don@rotoruatravel.co.nz

Description: Rotorua Travel NZ Ltd offers a range of sightseeing passes and packages including many of the iconic visitor attractions in Rotorua. Rotorua Travel's main source of business is through overseas wholesalers and New Zealand-based Inbound Tour Operators. There are a wide selection of passes and packages on offer. ensuring that there is something for everyone - whether it be passive or adventurous - to experience the very best of Rotorua.

RURAL HOLIDAYS NEW ZEALAND



Location: Nationwide Company Type: Accommodation Services/Home and Farm Stays

Legal Name: Rural Holidays New Zealand Ltd Physical Address: 5 Rehua Lane, Merivale,

Postal Address: PO Box 2155, Christchurch 8140 Ph: +64 3 355 6218 Fax: +64 3 355 6271

Email: stay@ruralholidays.co.nz Website: www.ruralholidays.co.nz Operations Manager: Lindsay Pearce Marketing Manager: David Lawlor

Description: Today, Rural Holidays New Zealand is the only original one-owner operator in the New Zealand farm and country home stay market. Established in 1983, we specialise in overnight stays for FIT travellers and tour groups, farm visits and related technical visits, combined with morning, afternoon tea or lunch, in addition to home-hosted dinners. Rural Holidays New Zealand is New Zealand's leading provider of quality farm and country stay accommodation, with an extensive network of over 300 host properties nationwide. We provide a central reservations point and pre-booking service that can be accessed in conjunction with our website listings. See our website to view the collection of host properties.



RURAL TOURISM HOLDINGS LTD

Location: Nationwide

Company Type: Home and Farm Stays Legal Name: Rural Tourism Holdings Ltd Physical Address: C/- Cambridge Raceway,

Taylor Road, Cambridge

Postal Address: PO Box 228, Cambridge 3450 Ph: +64 7 827 8055 NZ fp: 0800 FARMSTAY

Fax: +64 7 827 7154

Email: reservations@ruraltourism.co.nz Website: www.ruraltourism.co.nz Manager: Melissa Beets

Email: melissa@ruraltourism.co.nz

Description: A farmstay will provide your clients with a unique opportunity to enjoy the hospitality of friendly New Zealanders in the comfort of their homes. They will meet people who are genuinely interested in sharing their country, their lifestyle and themselves with international visitors. Your clients will be accommodated in a guest room within the family home, or in some cases they will be accommodated in self-contained accommodation. They will become a part of the family for the duration of their stay and treated as friends rather than guests. Each farmstay is on a dinner, bed and breakfast basis.



RYDGES HOTELS & RESORTS

Location: Nationwide Company Type: Hotels Legal Name: Rydges Hotels & Resorts Physical Address: 59 Federal Street, Auckland Postal Address: PO Box 6214, Wellesley Street,

Auckland 1141

Ph: +64 9 375 5900 NZ fp: 0800 RYDGES

Fax: +64 9 375 5921 Website: www.rydges.com

Director of Wholesale and Inbound Sales - AHL

Hotels: Kellie Fustace

Email: kellie_eustace@rydges.com

National Sales Coordinator: Siobhan Lambert

Email: siobhan_lambert@rydges.com

Description: Rydges Hotels & Resorts is a rapidly expanding hotel chain with hotels in New Zealand, Australia, UAE and the United Kingdom. Rydges New Zealand currently has five Qualmark-accredited properties including Auckland, Rotorua, Wellington, Christchurch and Queenstown. All properties are in central city locations, close to restaurants, shopping and attractions. Each property contains comprehensive conference facilities covering small meetings to large seminars; our dedicated conference teams are on hand to plan your perfect event. Our rooms are tailored to provide warmth and comfort - with all the required amenities, Rydges Hotels & Resorts are ideal for the corporate and leisure guest alike.



SCENIC HOTEL GROUP

Location: Nationwide Company Type: Hotels Legal Name: Scenic Circle Hotels Ltd

Physical Address: 9 Sheffield Crescent, Christchurch Postal Address: PO Box 29369. Christchurch 8540 Ph: +64 3 357 1919 NZ fp: 0800 696 963

Email: sales@scenicgroup.co.nz Website: www.scenichotelgroup.co.nz Director International Sales: Steve Shearer Email: steve.shearer@scenicgroup.co.nz

Description: Scenic Hotel Group is the largest 100% New Zealand owned and operated hotel chain. The Group's current portfolio of 15 properties is divided into three categories, with distinct levels of experience across the brands: Heartland Hotels, Scenic Hotels and Te Waonui Forest Retreat. As part of its commitment to further expansion, Scenic Hotel Group has also recently acquired its first property in the South Pacific - Scenic Hotel Tonga

SEALINK

Location: Auckland

Company Type: Ferry Transport Legal Name: SeaLink Travel Group NZ Ltd Postal Address: PO Box 90-543, Victoria Street West,

Auckland 1142

Ph: +64 9 300 5900 NZ fp: 0800 732 546

Email: info@sealink.co.nz Website: www.sealink.co.nz Managing Director: Todd Bolton Email: todd.bolton@sealink.co.nz

Business Development Manager: Jeff Hunter

Email: jeff.hunter@sealink.co.nz

Description: SeaLink operates car and passenger ferry services to Waiheke and Great Barrier Islands. Rental cars and motorhomes can be driven on board, making the islands very accessible to tourists. Waiheke Island is an eclectic mix of vineyards, art galleries, outdoor activities, awesome scenery, cafés and restaurants. Up to 14 sailings depart daily from Half Moon Bay (eastern suburbs). A Friday night/weekend service operates from Auckland City. Great Barrier Island is an untouched paradise with pristine native bush, white sandy beaches and great outdoor activities. Daily departures in summer; twice weekly in winter. Commissionable ferry and accommodation packages available.



SERVICEIO

Location: Nationwide Company Type: Education Legal Name: Service Skills Institute Physical Address: Level 14, Plimmer Tower,

2 - 6 Gilmer Terrace, Wellington

Postal Address: PO Box 25522, Featherston Street,

Wellington 6146

Ph: +64 4 817 5200 NZ fp: 0800 863 693

Email: intel@serviceiq.org.nz Website: www serviceig org nz Chief Executive: Dean Minchington

Description: The industry training organisation for New Zealand's aviation, hospitality, retail, wholesale, travel, tourism and museum industries. ServicelQ works with these industries to identify skill requirements and develop qualifications to meet the needs of businesses, and with employers, training providers, schools, trainees and trainers to arrange high-quality industry training. All ServiceIQ qualifications are nationally recognised and registered by the New Zealand Qualifications Authority on the New Zealand Qualifications Framework.

SHANTYTOWN

Location: West Coast Company Type: Attractions

Legal Name: West Coast Historical &

Mechanical Society Inc.

Physical Address: Rutherglen Road, Paroa, Greymouth

Ph: +64 3 762 6634 NZ fp: 0800 742 689

Fax: +64 3 762 6649

Website: www.shantytown.co.nz

General Manager: Andrea Forrest
Email: andrea@shantytown.co.nz
Marketing Manager: Nickelle de Seymour
Email: marketing@shantytown.co.nz

Description: A recreated gold rush town! Ride the steam train through native rainforest, experience the sights and sounds of a working sawmill, follow the water races to the Gold Claim where our gold miner will tutor you to pan for your own gold. Wander through Little China Town, view the show in the holographic theatre, and discover secrets in the foundry; 30 shops and buildings to explore. Full catering facilities for groups and conferences of any size are available.



SHOTOVER JET

Location: Queenstown

Company Type: Adventure Activities Legal Name: Shotover Jet (Queenstown) Ltd Physical Address: The Station, Cnr Camp Street &

Shotover Street, Queenstown

Postal Address: PO Box 189, Queenstown 9348 **Ph:** +64 3 442 8570 **NZ fp:** 0800 746 804

Fax: +64 3 442 7467 Email: info@shotoverjet.co.nz Website: www.shotoverjet.com Manager: Clark Scott

Territory Sales Manager: Fleur MacKechnie **Description:** Operator of the world-famous Shotover Jet

on Queenstown's Shotover River.

ITOC Operator of the Year Award: 1995





SINGAPORE AIRLINES

Location: Auckland/Christchurch Company Type: Airlines

Legal Name: Singapore Airlines Ltd

Physical Address: Level 11, 52 Swanson Street, Auckland

Auckiand

Postal Address: PO Box 4290, Shortland Street,

Auckland 1010

Ph: +64 9 379 3209 **Fax:** +64 9 379 3043 **DX Address:** CP18502, Auckland

Website: www.singaporeair.com

Manager Passenger Marketing NZL: Murray Wild Email: murray_wild@singaporeair.com.sg
Description: Singapore Airlines has taken great care to ensure travellers will enjoy the highest standards

of quality, service and innovation across all classes. Singapore Airlines operates 12 times per week to Auckland and daily from Singapore to Christchurch. Connecting to New Zealand via Singapore grants an opportunity for travellers to immerse themselves in the city's vibrant culture, shopping and culinary delights.

SKYCITY AUCKLAND

Location: Auckland Company Type: Hotels/Attractions

Legal Name: SKYCITY Auckland

Physical Address: Cnr Victoria Street & Federal Street,

Auckland

Postal Address: PO Box 90643, Victoria Street West,

Auckland 1142

Ph: +64 9 363 6000 NZ fp: 0800 SKYCITY Website: www.skycityauckland.co.nz General Manager of Hotels: Callum Mallett

Email: enquiries@skycity.co.nz

Description: SKYCITY Auckland is one of New Zealand's premier entertainment destinations, incorporating the five-star SKYCITY Grand Hotel, 4.5-star SKYCITY Hotel, over 20 restaurants, bars and cafés, a world-class casino and the iconic 328-metre Sky Tower.







SKYLINE ENTERPRISES

Locations: Rotorua/Queenstown/Dunedin

Company Type: Attractions Legal Name: Skyline Enterprises Ltd

Physical Address: 3rd Floor, O'Connells Pavilion,

Cnr Beach Street & Camp Street, Queenstown Postal Address: PO Box 17, Queenstown 9348 Ph: +64 3 441 0377 Fax: +64 3 441 0394

Email: info@skyline.co.nz
Website: www.skyline.co.nz
Chief Executive: Jeff Staniland
Email: ieff.staniland@skyline.co.nz

Description: Skyline Enterprises owns and operates a range of New Zealand's premier tourism attractions including: Skyline Queenstown, Skyline Rotorua, Blue Peaks Lodge and Apartments, Mercure Leisure Lodge (Dunedin), The Helicopter Line, Glacier Helicopters, Mitre Peak Cruises, Harris Mountain Heli-skiing, Challenge Rafting, Queenstown Combos, Milford Sound Scenic Flights, Air Fiordland and Wanaka Flight-seeing. ITOC Operator of the Year Award: 1986



SOMO CREATIVE

Location: Christchurch & Canterbury

Company Type: Advertising and Marketing/Publishing

and Brochure Distribution

Legal Name: SOMO Creative Ltd

Postal Address: PO Box 13717, Armagh Street,

Christchurch 8141

Ph: +64 3 366 3340 **Fax:** +64 3 366 3017 **Website:** www.somocreative.co.nz

Director: Andrea Rickerby **Email:** andrea@somocreative.co.nz

Description: SOMO Creative is a design studio and boutique publishing house that produces innovative and informative New Zealand travel and lifestyle guides. Online, SOMO Creative produces a range of websites to partner its print publications. As experts in New Zealand travel, SOMO Creative also offers print and digital design services to meet the needs of the travel industry, from logo design and branding collateral to marketing materials, publications and websites, and works with a wide range of clients in the travel and lifestyle industries.



SOUTHERN DISCOVERIES

Location: Queenstown/Fiordland

Company Type: Attractions/Cruises/Sightseeing & Tours

Legal Name: Southern Discoveries Ltd **Physical Address:** Lakefront Drive, Te Anau

& Milford Wharf, Milford Sound

Postal Address: PO Box 814, Queenstown 9348

Ph: +64 3 441 1137 NZ fp: 0800 264 536

Fax: +64 3 442 4056

Email: reservations@southerndiscoveries.co.nz Website: www.southerndiscoveries.co.nz Account Manager: Simon Watson

Email: simon.watson@southerndiscoveries.co.nz

General Manager: John Robson

Email: john.robson@southerndiscoveries.co.nz
Description: Milford Sound: Scenic, Encounter Nature
& Discover More Cruises, fresh food options & VIP room,
Milford Discovery Centre & Underwater Observatory,
Kayaking, Blue Duck Café & Bar and Go Milford Coach.
Queenstown: Queenstown Lake Cruise & Charters, NEW
Nov 2013 Cruise & High Country Farm experience and
C&I options for 150 on Lake Wakatipu. Joint partners of
KJet Queenstown.

ITOC Operator of the Year: 2011











STAMFORD PLAZA AUCKLAND

Location: Auckland Company Type: Hotel Legal Name: Stamford Hotels NZ Ltd Physical Address: 22 – 26 Albert Street, Auckland

Postal Address: Private Bag 92125, Auckland 1142 Ph: +64 9 309 8888 NZ fp: 0800 658 888

Fax: +64 9 379 6445

Email: reservations@spak.stamford.com.au Website: www.stamford.com.au/spak Sales & Marketing Director: Nigel Clarke Email: nigelclarke@spak.stamford.com.au

General Manager: Paul Evans

Description: Situated in the heart of Auckland's CBD, Stamford Plaza Auckland is just a few minutes' walk from the lively Viaduct restaurant precinct, Vector Arena and city theatres. Featuring 286 rooms and luxury suites, the hotel caters to all travel needs. Four restaurants on-site offer unique dining experiences and the Recreation Centre features fantastic harbour views complete with state-of-the-art gymnasium equipment, indoor heated swimming pool, whirlpool spa and sauna.





STAY AND PLAY – NEW ZEALAND TOURISM CONNECTIONS

Location: Nationwide Company Type: General Services

Legal Name: Stay and Play Rotorua Ltd Postal Address: 146 Spencer Road, RD 5, Lake Tarawera, Rotorua 3076

Ph: +64 21 112 4362 Website: www.stayandplaynz.com Managing Director: Kay Clarke

Email: kay@stayandplaynz.com Sector Manager – Inbound Tour Operators:

Sophie Rainford

Email: sophie@stayandplaynz.com

Sector Manager - Australia and Western Markets:

Richard McKisack

Email: richard@stayandplaynz.com

Description: Product updates, frontliner training, Famils and representation on behalf of our collections of NZ businesses. We assist with contacts, connections, and up-to-the-minute information on accommodation, activities, restaurants, retail and transport.

STOCKLINK

Location: Auckland

Company Type: Storage and Distribution

Legal Name: Stocklink

Physical Address: 7 Vestey Drive, Mt Wellington,

Auckland

Postal Address: Private Bag 92 081, Auckland 1142 **Ph:** +64 9 259 0820 **Fax:** +64 9 259 0821

DX Address: EX10908, Auckland Email: info@stocklink.co.nz Website: www.stocklink.co.nz

Business Development Manager: Aileen Sharp

Email: asharp@stocklink.co.nz

Description: Stocklink provides storage and distribution of marketing material and brochures to the New Zealand travel industry. We supply detailed reporting every month so you can see who your brochures have been dispatched to. We offer online ordering controlled by access groups via www.vinexpress.co.nz and www. travelexpress.co.nz. We deliver consolidated regular mailings for sample brochures, flyers and updates to all or selected agents. We maintain an accurate database of the NZ travel industry, allowing you to target groups or the whole industry. For further information, phone +64 9 259 0820 or email info@stocklink.co.nz.



SUDIMA HOTELS NEW ZEALAND | AUSTRALIA

Locations: Auckland Airport/Hamilton/Rotorua/Christchurch Airport/Brisbane

Company Type: Hotels

Legal Name: Sudima Hotels New Zealand | Australia Physical Address: Level 14, 155 Queen Street, Auckland Postal Address: PO Box 106584, Auckland 1143 Ph: +64 9 304 0745 NZ fp: 0800 783 462

Fax: +64 9 309 8409

Website: www.sudimahotels.com Director of Sales & Marketing: Michel Adolphe

Email: michela@sudimahotels.com

Description: With key properties in just the right locations, the Sudima Hotels brand is your guarantee of quality hotel accommodation in New Zealand and Australia. For business or pleasure, Sudima Auckland Airport, Sudima Hamilton, Sudima Lake Rotorua, Sudima Christchurch Airport and Sudima Suites Brisbane all offer outstanding attention to personal service and a host of hotel amenities designed for your comfort, entertainment and enjoyment.



SUPER SHUTTLE

Location: Nationwide Company Type: Shuttles Legal Name: Tourism Transport Limited Physical Address: Level 7, 393 Khyber Pass Road,

Newmarket, Auckland

Postal Address: PO Box 10130, Dominion Road,

Auckland 1446

Ph: +64 9 522 5100 NZ fp: 0800 748 885

Fax: +64 9 520 0164

Email: operations@supershuttle.co.nz **Website:** www.supershuttle.co.nz

Director Sales & Operations: Graeme Dobson Email: graeme.dobson@supershuttle.co.nz
Description: Super Shuttle provides door-to-door transfers at ten airports throughout New Zealand. We provide a cost-effective, sustainable transfer option to/from the airport and hotel, business or home. Our fleet of modern vans all have luggage trailers to ensure a hassle-free, professional service at all times.

TAMAKI MAORI VILLAGE

Location: Rotorua

Company Type: Attractions/Maori Culture

Legal Name: Tamaki Tours Ltd

Physical Address: 1220 Hinemaru Street, Rotorua Postal Address: PO Box 1492, Rotorua 3040 Ph: +64 7 349 2999 NZ fp: 0508 TAMAKI

Fax: +64 7 347 2913

Email: bookings@maoriculture.co.nz Website: www.tamakimaorivillage.co.nz Sales & Marketing Manager: Nadine Toe Toe

Email: nadine@maoriculture.co.nz

Description: Share in the Powhiri, our ancient ceremony of welcome, before you are invited into our pre-European Maori village nestled within the native Tawa forest. Enter our living village as it comes alive with the sights, sounds and activities of days gone by and witness the lifting of the Hangi. Enter our ancestral meeting house, relax as our family entertains you with a powerful cultural performance. Dine on the traditional Hangi buffet feast, followed by our New Zealand dessert.



TANOA ASPEN HOTEL

Location: Queenstown Company Type: Hotel

Legal Name: Tanoa Aspen Hotel

Physical Address: 139 Fernhill Road, Queenstown Postal Address: PO Box 260, Queenstown 9300 Ph: +64 3 441 0097 Fax: +64 3 442 7677 Email: queenstownres@tanoahotels.co.nz

Website: www.tanoaaspen.com General Manager: Richard Crouch Email: richard@tanoahotels.co.nz

Description: Situated atop Fern Hill, Tanoa Aspen Hotel offers alpine ambience, stunning scenery

and spectacular views over Lake Wakatipu and the Remarkables Range. The Tanoa Aspen Hotel is the highest situated accommodation in Queenstown and offers 90 rooms across four room types, with the flexibility to suit holidaymakers, sporting groups, skiers, families and business travellers.



TAUPO TANDEM SKYDIVING & SUNCOURT HOTEL

Location: Lake Taupo

Company Type: Adventure Activities/Motels and Lodges

Legal Name: Tandem Skydiving (2002) Ltd **Physical Address:** Yellow Hangar, Anzac Memorial

Drive, Taupo Airport, Taupo

Postal Address: PO Box 378, Taupo 3351 **Ph:** +64 7 377 0428 **NZ fp:** 0800 275 934

Email: skydive@tts.net.nz

Website: www.taupotandemskydiving.com
Marketing and Sales: Holly Bowen

Email: holly@tts.net.nz

Description: Taupo Tandem Skydiving is New Zealand's original skydiving operator and the only Qualmarkendorsed drop zone in Taupo. With the widest range of camera options available and multi-lingual tandem masters, your skydive experience will be unforgettable! Whether you prefer the unique style of our Handycam or the various angles captured by our Freefall Camera, we have something for everyone. Both styles offer video and digital photos. Receive all of your footage on disk or on a USB flash drive.





TE HANA TE AO MARAMA

Location: Auckland Company Type: Maori Culture Legal Name: Te Hana Community Development Charitable Trust

Physical Address: 317 State Highway 1, Te Hana Postal Address: PO Box 88, Wellsford 0940

Ph: +64 9 423 8701
Email: tehana@xtra.co.nz
Website: www.tehana.co.nz
CEO: Linda Clapham
Email: linda.tehana@xtra.co.nz
Chairman: Thomas de Thierry
Email: thomas.tehana@xtra.co.nz

Description: Auckland's leading Maori cultural tourism centre offers an array of authentic Maori cultural experiences including Marae visits and accommodation, cultural concerts and tours through Te Hana Te Ao Marama's 17th Century traditional village and fortified pa site. Our exceptional Marae/café facilities (Qualmark accredited) and village are also available to hire for conferences, weddings and educational noho.



TEKAPO SPRINGS



Location: Christchurch & Canterbury
Company Type: Attractions/Thermal Spa
Legal Name: Tekapo Springs & Spa Ltd
Physical Address: 6 Lakeside Drive, Lake Tekapo

Postal Address: PO Box 150, Lake Tekapo 7945 **Ph:** +64 3 680 6550 **NZ fp:** 0800 2 353 8283

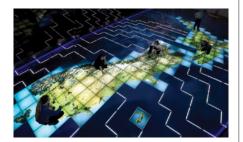
Fax: +64 3 680 6987

Email: info@tekaposprings.co.nz Website: www.tekaposprings.co.nz General Manager: Cathy Hemsworth Email: cathy@tekaposprings.co.nz Sales Manager: Claire Hector-Taylor Email: claire@tekaposprings.co.nz

Social Media: Facebook, Twitter, Youtube, Flickr Description: Hot pools, an outdoor skating rink (ice in winter and inline in summer), a tube park (snow in winter and artificial surface in summer), a great licensed cafe with spectacular views and a fully-equipped Day Spa! There is definitely something for everyone at Tekapo Springs with activities designed to be as active or passive as you like. This award-winning tourism attraction is situated in paradise overlooking the glacial blue Lake Tekapo. Open between 10am and 9pm daily, 364 days of the year. Tekapo Springs offers something for everyone. Aoraki Mt Cook is just over an hour's drive away and the Alps 2 Ocean cycle trail is on our doorstep. We proudly carry the silver activity qualmark and enviro gold.



TE PAPA



Location: Wellington Company Type: Attraction/

Museum

Legal Name: Museum of New Zealand Te Papa

Tongarewa

Physical Address: 55 Cable Street, Wellington Postal Address: PO Box 467, Wellington 6011 Ph: +64 4 381 7000 Fax: +64 4 381 7070

Email: mail@tepapa.govt.nz Website: www.tepapa.govt.nz

Manager Tourism Marketing: Bridget MacDonald

Manager Tourism Marketing: Bridget MacD Email: bridgetm@tepapa.govt.nz Manager Te Papa Tours: +64 4 381 7111

Email: tours@tepapa.govt.nz

Description: Experience the stories and discover the treasures of New Zealand – our land, people, culture, art and history. Explore six floors of interactive exhibitions at Te Papa; our innovative national museum. Open every day from 10am until 6pm (Thursday until 9pm). Free admission. One-hour guided tours available daily 10:15am, 12pm and 2pm (winter); 10:15am then on the hour until 3pm (summer); and 7pm every Thursday night. Adult \$14, child \$7. Private tours by arrangement: phone +64 4 381 7111 or email tours@tepapa.govt.nz.





TE PUIA



Location: Rotorua

Company Type: Attraction/Maori Culture

Legal Name: New Zealand Māori Arts & Crafts Institute

Physical Address: Hemo Road, Rotorua Postal Address: PO Box 334, Rotorua 3040 Ph: +64 7 348 9047 NZ fp: 0800 837 842

Fax: +64 7 348 9045 Email: reservations@tepuia.com Website: www.tepuia.com CEO: Tim Cossar

Trade Marketing Manager: Sean Marsh

Email: sean@tepuia.com

Fmail: tim@tenuia.com

Description: Te Puia is home to the New Zealand Māori Arts and Crafts Institute and home of the world-famous Pohutu geyser. Visitors also have an opportunity to see live kiwi, boiling mud pools and native bush. Our tradition of guiding in the Whakarewarewa geothermal valley extends for generations and many of our guides have direct links to Rotorua's earliest hosts. We share stories and insight into this unique corner of the world. Our indigenous evening experience, Te Pō, is a feast of cultural storytelling, entertainment and Maori cuisine. The experience begins with the traditional powhiri (welcoming ceremony). You will also view your meal of meats and vegetables being 'lifted' from the hangi (earth oven). The evening culminates with a hot chocolate alongside Pohutu geyser under the stars.





THE FARMHOUSE ROTORUA

Location: Rotorua/Bay of Plenty Company Type: Home and Farm Stays/

Adventure Activities

Legal Name: The Farmhouse Rotorua Ltd Physical Address: 55 Sunnex Road, RD 6, Rotorua Postal Address: 55 Sunnex Road, RD 6, Rotorua 3096

Ph: +64 7 332 3771 **Fax:** +64 7 332 3334

Email: farmhouse@xtra.co.nz Website: www.thefarmhouse.co.nz Office Manager: Wendy Branch

Description: Horse trekking, farm stay (from one to 100 pax) and farm tours on a 400-acre beef and sheep farm. Experience a magnificent working farm while horse trekking over the rolling hills and through native forest. The panoramic views of Lake Rotorua and Mount Ngongotaha are spectacular. The Farmhouse offers excellent accommodation for singles, families or groups. Dinners and barbecues on request. With a stable of over 80 horses, all ages and abilities are catered for.

THE GEORGE

Location: Christchurch & Canterbury Company Type: Hotel/Restaurants Legal Name: Brook Serene I td

Physical Address: 50 Park Terrace, Christchurch
Postal Address: PO Box 13063, Christchurch 8141
Ph: +64 3 379 4560 Fax: +64 3 366 6747

Email: info@thegeorge.com Website: www.thegeorge.com General Manager: Bruce Garrett Email: bruce@thegeorge.com

Description: Five-star luxury boutique hotel The George is the essence of supreme comfort, offering a personalised stay and attentive staff. Centrally located overlooking Christchurch's picturesque Hagley Park and River Avon, it is just steps from the Cultural Precinct and key attractions. Offering six conference rooms and two award-winning restaurants, The George was recognised as 'New Zealand's Leading Boutique Hotel' from 2006 to 2012 in the World Travel Awards.





THE HERMITAGE HOTEL, AORAKI MOUNT COOK

Location: Mackenzie

Company Type: Hotels/Motels and Lodges/Attractions Legal Name: Aoraki Mount Cook Alpine Village Ltd Physical Address: Terrace Road, Aoraki Mount Cook

village

Postal Address: Private Bag, Aoraki Mount Cook 7946

Ph: +64 3 435 1809 Fax: +64 3 435 1879

Website: www.hermitage.co.nz General Manager: Nigel Harper Email: gm@hermitage.co.nz

Description: The 216-room Hermitage Hotel lies in a wilderness playground surrounded by towering mountainous terrain and New Zealand's highest peak, Aoraki Mount Cook. Accommodation ranges from premium hotel rooms to self-catering motel units and A-frame chalets. The stunning alpine environment combined with a range of accommodation, dining and leisure activities ensures a complete holiday experience.







THE KAURI MUSEUM

Location: Northland Company Type: Museum Legal Name: Otamatea Kauri & Pioneer Museum Board Physical Address: 5 Church Road, RD 1, Matakohe Postal Address: 5 Church Road, RD 1, Matakohe 0593

Ph: +64 9 431 7417 Fax: +64 9 431 6969 Email: admin@kaurimuseum.com
Website: www.kaurimuseum.com

CEO: Betty Nelley

Description: The award-winning Kauri Museum at Matakohe is Northland's largest all-weather attraction, offering over 4,500 square metres under cover. It is open every day except Christmas Day. Experience the life of a Kauri bushman and associated industries that surrounded the mighty and magestic Kauri tree. See the amazing collection of Kauri gum. The Kauri Museum prides itself on ever-changing high-quality displays, and is New Zealand heritage at its best.

ITOC Operator of the Year Award: 2005



THL

Location: Nationwide Company Type: Adventure Activities/Rental Vehicles/Tour Coaches Legal Name: Tourism Holdings Ltd

Physical Address: Level 1, 83 Beach Road, Auckland Postal Address: PO Box 4293, Shortland Street,

Auckland 1140

Ph: +64 9 336 4299 **NZ fp:** 0800 651 080

Fax: +64 9 309 9269 Email: info@thlonline.com Website: www.thlonline.com General Manager Sales: Sue Sullivan Email: sue.sullivan@thlonline.com

General Manager Marketing & Customer Experience:

Kate Meldrum

Email: kate.meldrum@thlonline.com

Description: *thI* operates KEA, Maui, United, Britz, Alpha, Mighty Campervan and Car rentals, Kiwi Experience, and Motek Vehicle sales as well as Waitomo Glowworm Caves, The Legendary Black Water Rafting Co., Ruakuri Cave and Aranui Cave. *thI* product is located in NZ, AU & USA.

THRIFTY CAR RENTAL

Location: Nationwide Company Type: Rental Vehicles

Legal Name: Motoka Rentals Ltd

Physical Address: 540 Wairakei Road, Burnside,

Christchurch

Postal Address: PO Box 39010, Harewood,

Christchurch 8545
Ph: +64 3 940 2733
Email: reservations@thrifty.co.nz
Website: www.thrifty.co.nz
National Sales Manager: Mike Dawe

Description: Thrifty has you covered with 27 convenient locations nationwide, plus everyday competitive low rates. With an average vehicle age of just 9 months, Thrifty offers one of the newest fleets of cars, 4WDs and

INBOUND TRAVEL DIRECTORY 2013

mini buses in the business. You can trust you're renting quality as Thrifty is backed by a 'Superior' Qualmark endorsement, plus exceptional ANCAP safety ratings. Every rental includes free unlimited kilometres, 24-hour mechanical AA Roadservice breakdown assistance and friendly professional service.



TIME UNLIMITED TOURS

Location: Auckland Company Type: Tour Operator Legal Name: TIME Unlimited Ltd

Physical Address: 48C Bond Street, Kingsland,

Auckland

Postal Address: 48C Bond Street, Kingsland, Auckland

Ph: +64 9 846 3469 Cell: +64 27 484 6369

Website: www.newzealandtours.travel Directors: Neill & Ceillhe Sperath Email: neill@newzealandtours.travel

Description: Global Tourism award winner TIME Unlimited Tours (To Integrate Maori Experiences) is one of the most awarded tourism businesses in New Zealand. We provide Auckland Tours, Auckland Maori Tours, Guided Wilderness Walks, Auckland Shore Excursions and Private Auckland & NZ Tours for discerning clients from around the world. TIME Unlimited Tours offers the most extensive range of highquality and luxury Auckland Tours, being one of the most awarded tourism businesses in New Zealand.



TOMAHAWK

Location: Nationwide Company Type: Advertising and

Marketing/Technology

Legal Name: Tomahawk Brand Management Physical Address: 12 Link Drive, Wairau Park, Auckland Postal Address: PO Box 31728, Milford, Auckland 0741

Ph: +64 9 522 2333 Website: www.tomahawk.co.nz Email: getintouch@tomahawk.co.nz General Manager: Kathy Turner Email: kathy@tomahawk.co.nz Director: Gina Paladini Email: gina@tomahawk.co.nz

Description: Tomahawk is passionate about promoting tourism businesses online. Website development, online booking and payment solutions, search engine optimisation and social media campaigns are just some of the ways Tomahawk helps businesses succeed. Not just office-bound geeks, the Tomahawk team understand the tourism industry thoroughly, with plenty of first-hand experience running and marketing tourism businesses.

TOTALLY TOURISM NEW ZEALAND

Location: Oueenstown

Company Type: Adventure Activities/Attractions/ Cruises/Scenic Flights/Sightseeing and Tours Legal Name: Totally Tourism New Zealand Physical Address: 29 Lucas Place, Queenstown Airport,

Oueenstown

Postal Address: PO Box 634, Queenstown 9348 Ph: +64 3 441 4623

Fax: +64 3 441 4619

Website: www.totallytourism.co.nz General Manager: Grant Bisset Email: ops@helicopter.co.nz Marketing: Kellie Goodwin Email: business@totallytourism.co.nz

Description: Totally Tourism - quality New Zealand sightseeing and adventure activities: The Helicopter Line; Milford Sound Scenic Flights; Challenge Rafting; Queenstown Combos; Wanaka Flightseeing; Air Fiordland; Mitre Peak Cruises; Glacier Helicopters;

and Harris Mountains Heli-Ski.



TOURISM BAY OF PLENTY

Location: Bay of Plenty

Company Type: Regional Tourism Legal Name: Tourism Bay of Plenty

Postal Address: PO Box 13325, Tauranga 3141 Ph: +64 7 577 6234 Fax: +64 7 577 6235

Email: info@bayofplentynz.com Website: www.bayofplentynz.com

Tourism Development Manager: Ruth Goldsbury

Email: ruth@bayofplentynz.com

Convention Bureau Manager: Denise Siviter

Email: denise@bayofplentynz.com

Description: Located along the picturesque Pacific Coast Highway, the culturally rich coastal Bay of Plenty offers endless adventure, a laid-back lifestyle and miles of sparkling beaches to explore in one of the sunniest parts of New Zealand. Hit the seaside cafés or the white sandy beaches, or explore the lush hinterland with its forest walks, white-water rafting and fruit farms. Head offshore to swim with dolphins or circumnavigate White Island, an active marine volcano.

TOURISM CENTRAL OTAGO

Location: Central Otago

Company Type: Regional Tourism Legal Name: Tourism Central Otago

Physical Address: 1 Dunorling Street, Alexandra Postal Address: PO Box 353, Alexandra 9340 Ph: +64 3 440 0637 Fax: +64 3 440 0606

Website: www.centralotagonz.com

Tourism Manager Marketing: Alison Mason Email: alison.mason@codc.govt.nz

Tourism Manager Product Development:

Michelle Ormsby

Email: michelle.ormsby@codc.govt.nz Description: Tourism Central Otago is the Regional Tourism Organisation responsible for coordinating and facilitating the marketing of Central Otago as a

visitor destination. We can assist accredited industry with regional information, itinerary planning, product information, familiarisation visits and marketing collateral. Central Otago is breathtakingly different.

Discover our place at your pace.

TOURISM DUNEDIN

Location: Dunedin Company Type: Regional Tourism

Legal Name: Tourism Dunedin

Physical Address: 2nd Floor, Old National Bank Building, 193 Princes Street, Dunedin Postal Address: PO Box 1446, Dunedin 9054 Ph: +64 3 471 8042 Fax: +64 3 471 8021 Email: info@tourismdunedin.co.nz

Website: www.dunedinnz.com Travel Trade and Sales: Gil Abercrombie

Email: gil@tourismdunedin.co.nz

Description: Encompassing a variety of stunning landscapes from rugged mountains to dramatic coastlines this region is dotted with architectural remnants of our colourful heritage, yet this is only part of the story. The elegant historic buildings form a backdrop to a vibrant modern culture. Dunedin, known as a hub for innovation and education, anchors a region that is a Mecca for artists, designers and food & wine artisans. All this situated amongst a stunning natural environment world-renowned for wildlife experiences with rare species.

TOURISM EASTLAND

Location: Eastland Company Type: Regional Tourism Legal Name: Tourism Eastland Incorporated Physical Address: 209 Grev Street, Gisborne

Postal Address: PO Box 170, Gisborne 4040 Ph: +64 6 867 2000 NZ fp: 0800 GISBORNE Fax: +64 6 868 6138

Email: info@gisbornenz.com Website: www.gisbornenz.com Marketing Manager: Kerry Taggart Email: marketing@gisbornenz.com

Description: The earliest Maori explorers and, later, Captain James Cook first landed in Gisborne. Watching the sunrise out of the Pacific Ocean, you can be certain that you will be one of the first people in the world to

see the new day. Stunning surf beaches, surrounded by picturesque wine country and a warm Kiwi welcome from the friendly locals ensures an enjoyable and memorable stay for every visitor to Eastland.

TOURISM RADIO GPS TOUR GUIDES

Location: Nationwide

Company Type: Sightseeing and Tours Legal Name: Tourism Radio New Zealand Ltd Physical Address: Unit D, 4 Antares Place,

Rosedale, Auckland

Postal Address: PO Box 305472, Triton Plaza,

Auckland 0757

Ph: +64 9 475 6537 NZ fp: 0800 868 769

Fax: +64 9 475 6538

Website: www.tourismradio.co.nz Managing Director: Hayden Braddock Email: hbraddock@tourismradio.co.nz National Sales Manager: Daryl de Lautour Email: ddelautour@tourismradio.co.nz

Description: Tourism Radio is the world's leading GPS-driven tour guide. We keep you right up to date with where you are, where to go, and what to see and do. All the local landmarks, scenic highlights and attractions are highlighted as you approach them, so you don't miss out on anything.

TOURISM WAITAKI

Location: Waitaki Company Type: Regional Tourism

Legal Name: Tourism Waitaki

Physical Address: 8 Itchen Street, Oamaru Postal Address: 8 Itchen Street, Oamaru 9400 Ph: +64 3 434 1655 Fax: +64 3 434 0390

Website: www.visitoamaru.co.nz General Manager: Joel Coatsworth Email: ioel@tourismwaitaki.co.nz

Marketing & Sales Coordinator: Megan Howell

Email: megan@tourismwaitaki.co.nz

Description: Tourism Waitaki is the Regional Tourism Organisation promoting and marketing the Waitaki district. Based in Oamaru, we can assist with all trade enquiries including famils. Key products are the Oamaru Blue Penguin Colony, Alps 2 Ocean Cycle Trail, Oceana Gold Mine Tours, Hot Tubs Omarama and Penguin Crossing Tours. Oamaru's impressive Victorian Precinct is a must-see and offers a wide range of accommodation. Both Oamaru and the Waitaki offer an excellent range of accommodation to match all budgets.

TOURISM WEST COAST



Location: West Coast Company Type: Regional Tourism

Legal Name: Tourism West Coast Inc Physical Address: 80 Tainui Street, Greymouth Postal Address: PO Box 490, Greymouth 7840 Ph: +64 3 768 6633 Fax: +64 3 768 7680

Email: info@westcoastnz.com Website: www.westcoastnz.com

CEO: Jim Little Email: jim@westcoastnz.com

Travel Trade & Media: Michelle Fox Bishop Email: michelle@westcoastnz.com

Description: Tourism West Coast is the official Regional Tourism Organisation for the West Coast spanning over 600km from Karamea in the north to Haast in the south and includes Westport, Reefton, Punakaiki, Greymouth, Kumara, Hokitika, Ross, Hari Hari, Whataroa, Franz Josef and Fox Glacier. Tourism West Coast is dedicated to marketing this spectacular region to international and domestic visitors, with particular emphasis on agent and media visits, joint ventures with travel trade and participation in travel expos. We have an extensive image library as well as general editorial content (subjectspecific copy can be provided). We are committed to providing product training as well as product updates to travel agents, wholesalers and inbound tour operators. Visitor guides, fact sheets and other marketing collateral are available on request. See www.westcoastnz.com



TOURPLAN PACIFIC LTD

Location: Christchurch & Canterbury Company Type: Technology Legal Name: Tourplan Pacific Ltd

Physical Address: 27 Sir William Pickering Drive,

Russley, Christchurch

Postal Address: PO Box 8837, Christchurch 8440 Ph: +64 3 366 9669 Fax: +64 3 379 1091

Website: www.tourplan.com System Consultant: Geoff Beaver Email: geoff.beaver@pa.tourplan.com Director Asia Pacific: Craig Gray Email: craig.gray@pa.tourplan.com

Description: 300 tour operators in 54 countries trust Tourplan to run their businesses. Tourplan is a complete tour operator software solution designed for inbound, outbound and domestic tour operators providing group, FIT, tailor-made and packaged tours. Tourplan is designed to simplify the things that matter to tour operators - sourcing and managing product efficiently, protecting margins and increasing sales.

TOURWRITER

Location: Nationwide Company Type: Technology Legal Name: Trio Software Developments Ltd Physical Address: Level 22, Grand Plimmer Tower, 2 Gilmer Terrace, Wellington

Postal Address: PO Box 25413, Wellington 6146 Phone: +64 4 210 1411 NZ fp: 0800 868 797

Fax: +64 4 473 4471 Website: www.tourwriter.com Director: Glenn Campbell Email: glenn@tourwriter.com

Description: TourWriter offers an easy-to-use itinerary software application for inbound operators and destination management companies. Used by 60 companies worldwide, from initial client contact to producing quotes and booking suppliers to pricing schedules, vouchers and creating itineraries with images, TourWriter manages it all. Cut your costs manage itineraries easily, minimise human error and produce reports that give you the knowledge to control vour business!

TRANZIT COACHLINES



Location: Nationwide Company Type: Tour Coaches

Legal Name: Tranzit Group Ltd

Physical Address: 230 Rongotai Road, Kilbirnie,

Postal Address: PO Box 14-145, Kilbirnie, Wellington

Ph: +64 4 387 2018 Fax: +64 4 387 2019

Email: info@tranzit.co.nz Website: www.tranzit.co.nz

Sales & Marketing Manager: Jenna Snelgrove

Email: jennas@tranzit.co.nz

Description: Tranzit Coachlines is one of Aotearoa's largest family-owned and operated transport companies. Established in 1924, we've been doing what we enjoy most for almost 90 years - transporting people. Being Kiwi means we offer down-to-earth service and do as we say. We get people around the city, regions and touring our beautiful country. With a wide range of modern vehicles, from 12 to 53 seats, mini-buses to luxury coaches, we offer the ideal transport solution for you no matter how big or small. Our drivers are trained to the highest standard possible to ensure you have a safe, comfortable journey and an enjoyable experience. We are a trusted transport provider for inbound tour operators specialising in customised New Zealand travel.



TREETOPS LODGE & ESTATE

Location: Rotorua

Company Type: Luxury Accommodation

Legal Name: Treetops I td

Physical Address: 351 Kearoa Road, RD1 Horohoro,

Postal Address: 351 Kearoa Road, RD1 Horohoro,

Rotorua 3077

Ph: +64 7 333 2066 Fax: +64 7 333 2065

Email: info@treetops.co.nz Website: www.treetops.co.nz Manager: Vanessa Leeming Email: manager@treetops.co.nz Social Media: Facebook

Description: Treetops Lodge and Wilderness Estate is New Zealand's newest and most unique luxury lodge and eco-experience just outside Rotorua. Set in a stunning natural environment of streams and virgin forest it offers an endless array of recreational activities. The ultimate in privacy is assured, with only 12 villas and suites providing peace, tranquility, ambience and atmosphere.



TRINITY WHARF TAURANGA

Location: Bay of Plenty Company Type: Hotel

Legal Name: Trinity Wharf Limited

Physical Address: 51 Dive Crescent, Tauranga Postal Address: 51 Dive Crescent, Tauranga 3110 **Ph:** +64 7 577 8700 **NZ fp:** 0800 577 8700

Fax: +64 7 577 8701

Fmail: reservations@trinitywharf.co.nz Website: www.trinitvwharf.co.nz Sales: Michelle Morland

Email: michelle.morland@trinitywharf.co.nz

General Manager: Geoff Payne

Description: Unique waterfront property combining the luxury and elegance of a contemporary, full-service hotel with a relaxed atmosphere. All 122 rooms feature king-size beds, separate bath and shower, heated bathroom floor, air conditioning, in-house movies and SKY TV. Two- and three-bedroom apartments available. Free on-site parking and Wi-Fi (25MB/24 hr). Over-water restaurant and lounge bar, 24-hour room service and reception, heated infinity pool, gymnasium, and five conference rooms.

TUHURA



Location: Nationwide Company Type: Technology

Legal Name: Tuhura Ltd

Physical Address: 34 Moorgreen Heights, Torbay,

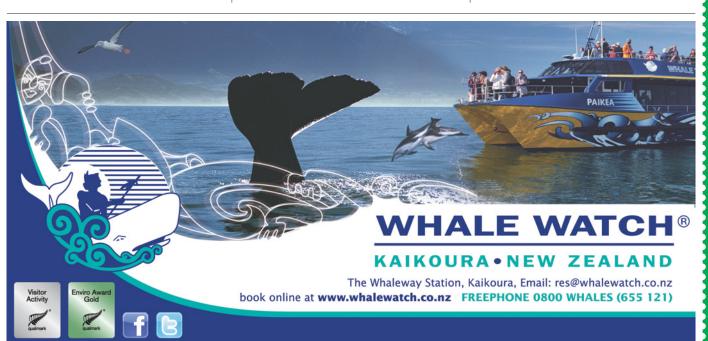
Auckland

Postal Address: 34 Moorgreen Heights, Torbay,

Auckland 0630

Ph: +64 29 915 9141 Fax: +64 9 915 9150

Website: www.tuhura.com Director: Gordon Duncan



Email: gordon@tuhura.com Communications: Greg Knowles Email: greg@tuhura.com Social Media: Facebook, Twitter

Description: Tuhura smartphone/tablet/iPad App enables travellers in New Zealand to connect with local storytellers. Tuhura is for the traveller wanting to discover the background, legends and local stories behind the places they visit. Wi-Fi enabled, Tuhura uses short film clips to tell the stories of New Zealand-Aotearoa's history and culture. Six hours (over 500 film clips) of travel video content is added to weekly and can be selected by GPS location, NZ map or date. Auckland, Northland, Rotorua, Waitomo Caves, Wellington, Nelson/Tasman, Marlborough, Otago/Queenstown, Otago Central Rail-Trail have extensive coverage. Other locations added regularly. Chinese, Japanese and Korean versions available in mid-2013. Available: Tuhura lite (free version); Regions \$NZ2.59; National \$NZ4.19.



VENTURE SOUTHLAND

Location: Southland Company Type: Regional Tourism

Legal Name: Venture Southland

Physical Address: 143 Spey Street, Invercargill Postal Address: PO Box 1306, Invercargill 9840 Ph: +64 3 211 1400 Fax: +64 3 211 1401 Email: info@venturesouthland.co.nz

Website: www.southlandnz.com Marketing Coordinator: Hannah Fraser Email: hannah@venturesouthland.co.nz Tourism Sector Manager: Tareen Ellis Email: tareen@venturesouthland.co.nz

Description: Southland is New Zealand's ultimate nature and wildlife destination. The region's dramatic scenery makes every view a photo opportunity - from secluded islands and lush rainforests to fertile farmlands and sweeping coastlines, this is the New Zealand we all dream of. Venture Southland Tourism is the Regional Tourism Organisation responsible for marketing Southland as a visitor destination

VENTURE TARANAKI TRUST

Location: Taranaki Company Type: Regional

Development

Legal Name: Venture Taranaki Trust

Physical Address: 9 Robe Street, New Plymouth Postal Address: PO Box 670, New Plymouth 4340 Ph: +64 6 759 5156 Fax: +64 6 759 5154

Website: www.taranaki.info/visit General Manager - Visitor Industry:

Paul Stancliffe-White

Email: paul@venture.org.nz Marketing Manager: Vicki Fairley Email: vicki@venture.org.nz

Description: Taranaki's development agency works across economic and business development, visitor attraction, events, regional marketing and more. Venture Taranaki has a track record of facilitating business success - from start-up through to sustainable growth and exporting. Working with individuals, businesses, small groups, clusters, sectors, media and industry, it is charged with growing the regional economy.

VISIT RUAPEHU

Location: Ruapehu Company Type: Regional Tourism

Legal Name: Visit Ruapehu Trust

Physical Address: 54 Clyde Street. Ohakune Postal Address: 54 Clyde Street, Ohakune 4625

Ph: +64 27 508 8950 Email: info@visitruapehu.com Website: www.visitruapehu.com Manager: Mike Smith

Description: Visit Ruapehu is the Regional Tourism Organisation for the Ruapehu District and is responsible

for promotion of the district.

VOYAGER NEW ZEALAND MARITIME MUSEUM

Location: Auckland Company Type: Cruises/Museum Legal Name: New Zealand National Maritime

Museum Trust Board

Physical Address: Cnr Ouav Street & Hobson Street.

Viaduct Harbour, Auckland

Postal Address: PO Box 3141, Auckland 1140 Ph: +64 9 373 0800 Fax: +64 9 377 6000 Email: info@maritimemuseum.co.nz Website: www.maritimemuseum.co.nz Sales & Marketing Manager: Christie Parkin Email: christie@maritimemuseum.co.nz

Description: Discover amazing stories of Polynesian voyaging across the Pacific, European exploration and immigration to New Zealand. An all-weather, familyfriendly, must-see attraction - only 200 metres from Queen Street. 60-minute harbour sailings aboard Voyager's beautifully maintained heritage scow Ted Ashby depart Wednesday to Sunday (bookings essential).



WAIMANGU VOLCANIC VALLEY

Location: Rotorua Company Type: Attraction Legal Name: Waimangu Volcanic Valley Ltd Physical Address: 587 Waimangu Road, Rotorua Postal Address: PO Box 6141, Whakarewarewa,

Rotorua 3043

Ph: +64 7 366 6137 Fax: +64 7 366 6607

Email: nature@waimangu.co.nz Website: www.waimangu.co.nz Chief Executive: Harvey James

Description: Spectacular geothermal activity in the world's youngest geothermal system, created on 10 June 1886. Frying Pan Lake is one of the largest hot-water springs in the world. Inferno Crater Lake rises and falls as it heats and cools. The Sinter Terraces grow from the deposits of the hot spring water. Rare and unusual plants grow on the hot earth, amongst the regenerating native forest. Lake Rotomahana has its own special geothermal area and is a bird lover's paradise.



WAIMARINO.COM

Locations: Bay of Plenty/Rotorua

Company Type: Adventure Activities/Education

Legal Name: Waimarino Ltd

Physical Address: 36 Taniwha Place, Tauranga Postal Address: 36 Taniwha Place, Tauranga 3176

Ph: +64 7 576 4233

NZ fp: 0800 GLOW WORM (456 996)

Email: info@waimarino.com Website: www.waimarino.com Marketing Director: Blair Anderson Email: blair@waimarino.com

Accounts Manager: Charlotte Anderson Email: charlotte@waimarino.com

Description: Waimarino, 10min off Tauranga city & established in 1975, offers premium glowworm kayak tours, both operating in Tauranga and Rotorua. The new conference/function venue, Waverly on Wairoa, offers a perfect location for all events. The adventure park focuses on kayaking, adventure activities and educational programmes.





WAIRAKEI RESORT TAUPO

Location: Taupo Company Type: Hotel Legal Name: Kah New Zealand Ltd Physical Address: Wairakei Road, Wairakei Tourist Park, Taupo

Postal Address: Private Bag 2006, Taupo 3352 Ph: +64 7 374 9004 Fax: +64 7 374 8495

NZfp: 0800 737 678 Email: stay@wairakei.co.nz Website: www.wairakei.co.nz Marketing Manager: Gareth Pearce Email: marketing@wairakei.co.nz

Description: Wairakei Resort Taupo believes in providing visitors with a one-of-a-kind geothermal experience and in providing visitors to Taupo with modern hotel room and villa accommodation, abundant indoor and outdoor leisure facilities, and exquisite New Zealand-focused dining options. Wairakei Resort Taupo enjoys a wonderful historic tradition and relaxing atmosphere, and is located in the beautiful Wairakei Tourist Park, on the northern fringe of Taupo.







WAITANGI TREATY GROUNDS

Location: Northland

Company Type: Heritage Attractions/Cultural Tours

Legal Name: Waitangi National Trust

Physical Address: 1 Tau Henare Drive, Waitangi Postal Address: PO Box 48, Paihia 0247 Ph: +64 9 402 7437 Fax: +64 9 402 8303

Website: www.waitangi.org.nz Email: info@waitangi.org.nz Marketing Manager: Nineke Metz Email: ninekemetz@waitangi.org.nz Description: The Waitangi Treaty Grounds is New Zealand's premier historic site where in 1840 New Zealand's most significant document was signed: the Treaty of Waitangi. The Treaty Grounds feature the Treaty House, the carved Meeting House, the Flagpole (site of the actual signing) and the world's largest ceremonial war canoe. Daily Guided Tours and Cultural Performances.



WEST COAST TREETOP **WALK & CAFE**

Location: Hokitika Company Type: Sightseeing Legal Name: Hokitika Rimu Treetop Walk & Cafe Ltd Physical Address: 1128 Woodstock-Rimu Road, Hokitika

Postal Address: PO Box 9, Ross 7812 Ph: +64 3 755 5052 NZ fp: 0508 TREETOPS

Fax: +64 3 755 5032 Website: www.treetopsnz.com Email: info@treetopsnz.com Manager: Rusty Donnell Email: treetops1@treetopsnz.com Assistant Manager: Kim McPherson Email: treetops2@treetopsnz.com

Description: An exhilarating treetop adventure among temperate rainforest giants. Experience life with the birds high in the ancient Rimu and Kamahi tree canopy. Easy access for all to enjoy along a steel platform 20 metres high and over 450 metres long. A great experience in the rain with umbrella hire and poncho sales available. Then recharge in our licensed café and gift shop

WEST COAST WILDLIFE CENTRE

Location: West Coast Company Type: Attraction Legal Name: West Coast Wildlife Centre

Physical Address: Cnr Cowan Street & Cron Street, Postal Address: PO Box 20, Franz Josef 7856

Ph: +64 3 752 0600 Fax: +64 3 752 0606

Email: info@wildkiwi.co.nz Website: www.wildkiwi.co.nz Owner: Richard Benton

Description: In less than two years, the privately owned and operated West Coast Wildlife Centre has become one of the most successful and respected attractions on the West Coast. Its business focus is Rowi and Haast Tokoeka kiwi hatching. The company's vision is to be New Zealand's best incubation and captive-rearing kiwi facility, bringing a powerful wildlife experience to visitors in a fun, exciting and informative way. Continual refreshment of the product keeps it relevant, innovative and exciting.

WEST PLAZA HOTEL & BAY PLAZA HOTEL

Location: Wellington Company Type: Hotels Legal Name: West Plaza Hotel/Bay Plaza Hotel Physical Address: 110-116 Wakefield Street, Wellington Postal Address: PO Box 11648, Wellington 6142

Ph: +64 4 473 1440 General Manager: Julie Wilcock Email: information@westplaza.co.nz

Website: www.westplaza.co.nz/www.bayplaza.co.nz Description: In the heart of Wellington, the West Plaza & Bay Plaza Hotels offer you spacious and comfortable rooms, excellent facilities and a superb dining experience. The West & Bay Plaza Hotels are both located in the central Business District, just a few minutes' walk to explore the waterfront, top bars and restaurants. Whether you are here for sightseeing or business, both hotels will give you the Wellington experience you deserve.



WETA CAVE AND WINDOW INTO WORKSHOP



Location: Wellington Company Type: Attractions

Legal Name: Weta Ltd

Physical Address: 1 Weka Street, Miramar, Wellington Postal Address: 1 Weka Street, Miramar, Wellington 6022 Ph: +64 4 909 4102 Fax: +64 4 380 9256

Email: wetacave@wetanz.co.nz Website: www.wetanz.com General Manager: Tim Launder Email: tim.launder@wetanz.co.nz Weta Cave Manager: Anna Abernethy Email: anna.abernethy@wetanz.co.nz

Description: Step inside the walls of Weta, the multi Academy-Award-winning company whose artists and craftspeople helped bring to life The Lord of the Rings, Avatar, The Adventures of Tintin, District 9, King Kong and The Hobbit: An Unexpected Journey. Offering a behind the scenes glimpse into Weta Workshop and the impressive work created within, our 45 min tour offers an exclusive insight into the creativity and imagination that goes into crafting the art of Weta. Join our hosts for a tour through the Window into Workshop and visit the Weta Cave with its exclusive mini-museum, behind the Scenes DVD, and collection of movie memorabilia and collectibles. Tours run daily, every half hour from 10am-5pm.



WHAKAREWAREWA LIVING MAORI VILLAGE

Location: Rotorua

Company Type: Attractions/Maori Culture/Geothermal Legal Name: Whakarewarewa Village Charitable Trust Physical Address: 17 Tryon Street, Whakarewarewa,

Rotorua

Postal Address: PO Box 6148, Whakarewarewa,

Rotorua 3010

Ph: +64 7 349 3463 Fax: +64 7 347 0100

Email: info@whakarewarewa.com Website: www.whakarewarewa.com Marketing Manager: Renee Raimona Email: rraimona@whakarewarewa.com

Description: Join us as we open our home for you to experience our unique way of life at the only authentic Living Maori Village of Whakarewarewa. Set amidst steaming lakes and bubbling hot pools, discover over 150 years of history, culture and traditions.



WHALE WATCH KAIKOURA

Location: Kaikoura

Company Type: Cruises/Sightseeing and Tours

Legal Name: Whale Watch Kaikoura Physical Address: The Whaleway Station,

Whaleway Road, Kaikoura

Postal Address: PO Box 89, Kaikoura 7340 Ph: +64 3 319 6767 NZ fp: 0800 655 121 Fax: +64 3 319 6545

Email: res@whalewatch.co.nz Website: www.whalewatch.co.nz Manager – Customer Service & Sales:

Shelley Fissenden

Email: shelley@whalewatch.co.nz Manager – Marketing: Lisa Bond Email: lisab@whalewatch.co.nz

Description: Primary activity: taking visitors by boat to view whales, marine life and activity along the Kaikoura Coast. Modern purpose-built catamarans feature outside decks for great viewing and photo opportunities. Spacious air-conditioned interiors are fitted with comfortable seating while large plasma screens display award-winning marine wildlife animations. Experienced, knowledgeable staff capable of providing an indigenous, scientific and local interpretation create a totally unique experience. Secondary activities: café, shop, information and booking agent.





WILLIAMS HOTELS

Location: Christchurch & Canterbury/West Coast/ Wanaka

Company Type: Hotels/Motels and Lodges/Resorts

Legal Name: Williams Hotel Group **Postal Address:** PO Box 546, Wanaka 9343

Ph: +64 3 962 0280

Email: reservations@williamsgroup.co.nz Website: www.williamsgroup.co.nz General Manager: Mark Williams

Description: Williams Hotels is a fourth-generation West Coast family business focused on providing our guests with an exceptional hospitality experience. Williams Hotels has over 350 quality rooms that are strategically located in some of New Zealand's most iconic locations. They include Grand Mercure Oakridge Resort in Wanaka, Punakaiki Resort in Punakaiki, Ashley Hotel in Greymouth, Ashley Hotel in Christchurch and Towers on the Park in Christchurch.

WILSONS ABEL TASMAN

Location: Nelson

Company Type: Motels and Lodges/Cruises/Trekking Legal Name: Abel Tasman Wilsons Experience Ltd Physical Address: 265 High Street, Motueka Postal Address: PO Box 351, Motueka 7143 Ph: +64 3 528 2027 NZ fp: 0800 223 582

Fax: +64 3 528 2029 Email: info@abeltasman.co.nz Website: www.abeltasman.co.nz

CEO: Darryl Wilson

Sales & Marketing: Sandra Williamson

Description: Spend from three hours to five days in New Zealand's finest coastal national park. Day Trips – travel on our Vista Cruise catamaran for the best standard of vessel, speed, style and comfort with beach stops, walking and sea kayaking options – all with expert guides. Multiday – guided walk and/or sea kayaking trips staying at our exclusive Beachfront Lodges with twin/double room, en suite bathrooms, fine food and wine. A family business, welcoming visitors since 1841.





ZIPTREK ECOTOURS

Location: Queenstown

Company Type: Adventure Activities/Attractions

Legal Name: ZJV (NZ) Ltd

Physical Address: 45 Camp Street, Queenstown Postal Address: PO Box 1747, Queenstown 9300 Ph: +64 3 441 2102 NZ fp: 0800 947 873

Fax: +64 3 441 2071 Website: www.ziptrek.com

Marketing & Sales Manager: Nicky Busst

Email: nicky@ziptrek.com General Manager: Stu Cordelle

Description: Situated on Skyline Gondola Hill, Ziptrek Ecotours is NZ's #1 original zipline tour and a spectacular eco adventure through the forest canopy high above Queenstown. Ziptrek runs year-round and is stunning whatever the weather. With two tours to choose from, it is suitable for everyone; whether looking for an introduction to Queenstown adventure (Moa 4-Line Tour) or the latest gripping eco-exhilaration (Kea 6-Line Tour), which includes the world's steepest zipline!





ZORB ROTORUA

Location: Rotorua

Company Type: Adventure Activities Legal Name: ZORB New Zealand Ltd Physical Address: Cnr Western Road & State Highway 5, Ngongotaha, Rotorua Postal Address: PO Box 586, Rotorua 3010 Ph: +64 7 357 5100 NZ fp: 0800 227 474

Email: rotorua@zorb.com
Website: www.zorb.com/rotorua
Site Manager: Kyle Kydd
Email: marketing.rotorua@zorb.com
Poscription: The isopic must de Nou

Description: The iconic, must-do New Zealand experience has been operating in Rotorua for over 17 years, providing the hilarious adventure activity of 'globe riding'. Great fun for all ages (6 years +). Wet (Zydro) and dry (Zorbit) rides, three track options – including the famous 'Zig-Zag' and 'The Drop'. Conference, incentive and school groups welcome. Operating year-round (closed Christmas Day). Ample coach and car parking.



DIRECTORY 2013

Tourism Export Council Allied Members by Category

ACCOMMODATION ACCOMMODATION SERVICES

Central Reservations New Zealand Green Journeys Holiday Parks Association of New Zealand Hospitality Plus Kiwi Karma Mitchell Corp New Zealand Rural Holidays New Zealand

BACKPACKER

City Lodge Accommodation

HOME AND FARM STAYS

Farm to Farm Agricultural Tours Hospitality Plus Rural Holidays New Zealand Rural Tourism Holdings Ltd The Farmhouse Rotorua

HOTELS

Accor Hotels Accor Hotels
Amora Hotels New Zealand
Beachfront Hotel
Best Western Australasia Brentwood Hotel Chateau Tongariro Choice Hotels Australasia Distinction Hotels Edgewater – Lake Wanaka Heritage Hotels Hilton Hotels & Resorts Hotel Grand Chancellor Intercontinental Hotels Group Invercargill Licensing Trust Mantra Group
Millennium Hotels & Resorts
Mount Cook Hotel Collection NZ Waldorf Apartments Oaks Hotels & Resorts
Rendezvous Grand Hotel Auckland
Rydges Hotels & Resorts Scenic Hotel Group SKYCITY Auckland Stamford Plaza Auckland

The George The Hermitage Hotel, Aoraki Mount Cook Trinity Wharf Tauranga Wairakei Resort Taupo

Tanoa Aspen Hotel

West Plaza Hotel & Bay Plaza Hotel Williams Hotels

Sudima Hotels New Zealand | Australia

LUXURY ACCOMMODATION

Eagles Nest Lodges of New Zealand Treetops Lodge & Estate

MOTELS AND LODGES

Best Western Australasia Central Reservations New Zealand Choice Hotels Australasia Invercargill Licensing Trust NZ Snow & Extreme Adventures/ Reavers Lodge Taupo Tandem Skydiving & Suncourt Hotel
The Hermitage Hotel, Aoraki Mount Cook Williams Hotels Wilsons Abel Tasman

RESORTS

Best Western Australasia Millbrook Resort
Oaks Hotels & Resorts Mantra Group Waiwera Thermal Resort and Spa Williams Hotels

ACTIVITIES & ATTRACTIONS ADVENTURE ACTIVITIES

Abel Tasman Kayaks Aerius Helicopters & Kaituna River Jet Agrodome
Agroventures
AJ Hackett Bungy
Auckland Adventure Jet
Chris Jolly Outdoors Dart River Safaris & Funyaks Encounter Kaikoura Explore NZ Fox Glacier Guiding Franz Josef Glacier Guides Goldfields let

Guided Walks New Zealand Ltd

Haast River Safari Hukafalls Jet Kapiti Heliworx Ngai Tahu Tourism Queenstown Rafting Riverland Adventures Rotorua Canopy Tours Shotover Jet Taupo Tandem Skydiving & Suncourt Hotel
The Farmhouse Rotorua Totally Tourism New Zealand Waimarino.com ZipTrek Ecotours Zorb Rotorua

ATTRACTIONS Agrodome Art Deco Trust Auckland Museum Crystal Mountain Gannet Safaris Haast River Safari Hells Gate Geothermal Park & Mud Spa
Hobbiton Movie Set Tours
Huka Prawn Park
International Antarctic Centre Kiwi360 Larnach Castle Mitai Maori Village Mountain Jade Ngai Tahu Tourism Orakei Korako Cave & Thermal Park Rainbow's End Rainbow Springs

Shantytown SKYCITY Auckland Skyline Enterprises Southern Discoveries Tamaki Maori Village Tekapo Springs

Te Papa
Te Puia
The Hermitage Hotel,
Aoraki Mount Cook
Totally Tourism New Zealand
Waimangu Volcanic Valley
Weitseri Tooth Cook

Waitangi Treaty Grounds West Coast Wildlife Centre Weta Cave and Window into Workshop

Whakarewarewa Thermal Village Tours ZipTrek Ecotours

CRUISES Explore NZ

GreatSights New Zealand Haast River Safari Jucy Cruize Milford Sound Marlborough Travel Real Journeys Southern Discoveries
Totally Tourism New Zealand Voyager New Zealand Maritime Museum
Whale Watch Kaikoura Wilsons Abel Tasman

HUNTING

Chris Jolly Outdoors

MAORI CULTURE

Hells Gate Geothermal Park & Mud Spa Mitai Maori Village Riverland Adventures Tamaki Maori Village Te Hana Te Ao Marama Te Puia

Whakarewarewa Thermal Village Tours

MUSEUMS

Auckland Museum Crystal Mountain Te Papa The Kauri Museum Voyager New Zealand Maritime Museum

SCENIC FLIGHTS

Aerius Helicopters & Kaituna River Jet Air Safaris Flv My Sky Kapiti Heliworx Totally Tourism New Zealand

SIGHTSEEING AND TOURS Art Deco Trust Bularangi Motorbikes - Harley Tours of New Zealand Bush and Beach Classic Sheepskins Connectabus Elite Tour Connections Encounter Kaikoura Explore NZ Farm to Farm Agricultural Tours Gannet Safaris Gannet Safaris Gray Line New Zealand GreatSights New Zealand Green Journeys Haast River Safari Hallmark Chauffeur Drive Hammonds Scenic Tours Hobbiton Movie Set Tours John Freed Tours Jucy Cruize Milford Sound

Kiwi Discovery Limousine Services Queenstown Marlborough Travel

Mount Classic Tours Orakei Korako Cave & Thermal Park Real Journeys Rotorua Travel NZ Ltd

Southern Discoveries TIME Unlimited Tours Totally Tourism New Zealand Tourism Radio GPS Tour Guides West Coast Treetop Walk & Café Whale Watch Kaikoura

SPORTING ACTIVITIES

Millbrook Resort NZ Snow & Extreme Adventures/ Reavers Lodge

THERMAL SPA

Franz Josef Glacier Guides Hells Gate Geothermal Park & Mud Spa Polynesian Spa Tekapo Springs

TREKKING

Department of Conservation Guided Walks New Zealand Ltd Hollyford Track Wilsons Abel Tasman

WINE & FOOD

Bush and Beach Monteith's Brewing Company

RETAILERS & RESTAURANTS

RESTAURANTS

Hilton Hotels & Resorts Invercargill Licensing Trust Kiwi Country Limited Mount Cook Hotel Collection The George

RETAIL

Classic Sheepskins Kiwi Country Limited Mountain Jade

SERVICES & TRAINING ACCOUNTING AND FINANCE

PKF Ross Melville

ADVERTISING AND MARKETING

AA Tourism BTM Marketing Mitchell Corp New Zealand Reserve Group SOMO Creative Tomahawk

EDUCATION Waimarino.com

GENERAL SERVICES

BTM Marketing
Rotorua Travel NZ Ltd
Stay and Play – New Zealand Tourism
INDUSTRY ORGANISATION

Holiday Parks Association of New Zealand ProGuides New Zealand Qualmark
Bus & Coach Association

PUBLISHING AND BROCHURE DISTRIBUTION

AA Tourism Downunder Travel Bulletin SOMO Creative Stocklink

REGIONAL TOURISM Aoraki Development Business & Tourism Auckland Tourism, Events & Economic Development Christchurch and Canterbury Tourism
Destination Coromandel
Destination Fiordland Destination Great Lake Taupo Destination Marlborough Destination Queenstown
Destination Rotorua Marketing Destination Wairarapa Hamilton & Waikato Tourism Hawke's Bay Tourism Lake Wanaka Tourism Nelson Tasman Tourism Northland Inc Positively Wellington Tourism Tourism Bay of Plenty Tourism Central Otago Tourism Dunedin Tourism Eastland Tourism Waitaki Tourism West Coast Venture Southland Venture Taranaki Trust

Visit Ruapehu **TECHNOLOGY**

Centaman Reserve Group SOMO Creative Tomahawk Tourplan Pacific Ltd Tourwriter

TRANSPORT AIRLINES

Air New Zealand Fly My Sky Qantas Singapore Airlines

LIMOUSINES
Elite Tour Connections Hallmark Chauffeur Drive John Freed Tours Limousine Services Oueenstown Mount Classic Tours

RAIL TRAVEL

KiwiRail Scenic Journeys

RENTAL VEHICLES

Avis New Zealand Budget Rent A Car Bularangi Motorbikes – Harley Tours of New Zealand Europear New Zealand GO Rentals Hertz Car Rental Kea Campers Thrifty Car Rental

SEA TRANSPORT

Abel Tasman Kayaks Bluebridge Cook Strait Ferry Fullers Group Interislander SeaLink

SHUTTLES

Johnston's Coachlines Super Shuttle

TOUR COACHES

Connectabus
GreatSights New Zealand
John Freed Tours
Johnston's Coachlines Oceania Coachlines Pacific Tourways Pacific Tourways Christchurch Pavlovich Coachlines Ritchies Transport Tranzit Coachlines

OTHER

Auckland International Airport Christchurch International Airport New Zealand Maori Tourism