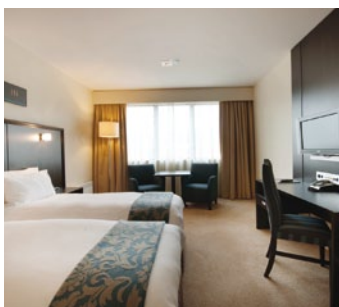


Tourism Export Council of New Zealand

Inbound

Travel Directory 2012



NORTH SOUTH



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COME ON OVER



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Welcome

Welcome to the *New Zealand Inbound Travel Directory 2012*, your authoritative guide to those New Zealand tour operators and suppliers who handle a large share of New Zealand's inbound business and are members of the Tourism Export Council of New Zealand (formerly known as ITOC – Inbound Tour Operators Council).

This year we have amalgamated with the *New Zealand Trade Manual* produced by TML Publishing to give greater value and promotion to members, with 8,000 copies distributed around the world. We know from feedback that this annual publication is valued as a major source of information by our New Zealand members, overseas trade, tour wholesalers and retail travel agencies.

New for this year is the signing of the DOC Guiding Concession between Full Members and the Department of Conservation. Being a 'DOC approved' inbound tour operator is an asset for members and encourages further visits to the DOC estate for visitors who are here in New Zealand.

The Tourism Export Council of New Zealand has strengthened its focus on quality by implementing an Inbound Tour Operator accreditation system in conjunction with Qualmark. All Full Member inbound tour operators are now Qualmark accredited and must meet a required standard to ensure that we play our part in delivering a world-class New Zealand experience to visitors.

Best wishes for the coming year,



Lesley Immink
Chief Executive



Martin Horgan
President

What is the Tourism Export Council of New Zealand?

For more than forty years, Inbound Tour Operators Council of New Zealand (ITOC) has represented the interests of inbound tourism in New Zealand. In 2012, ITOC rebranded as the Tourism Export Council of New Zealand to reflect the position of tourism as a key New Zealand export industry.

The Tourism Export Council of New Zealand is a trade association that represents the interests of the New Zealand inbound tourism industry. Its membership includes inbound tour operators (Full Members) and attraction, activity, accommodation and transport suppliers (Allied Members). Today, its Full and Allied Members collectively handle most of New Zealand's holiday visitor arrivals.

The Tourism Export Council of New Zealand plays a vital and supportive role in the expansion of the New Zealand tourism industry. Its relationships with both product suppliers in New Zealand and off-shore wholesalers are absolutely key to the nation's continued growth as a visitor destination.

Vision & Mission Statement

VISION

To achieve sustainable growth in export earnings and delivery of quality tourism experiences.

MISSION

To support and represent our members for the purpose of facilitating business partnerships in the tourism export sector.





About the Tourism Export Council of New Zealand

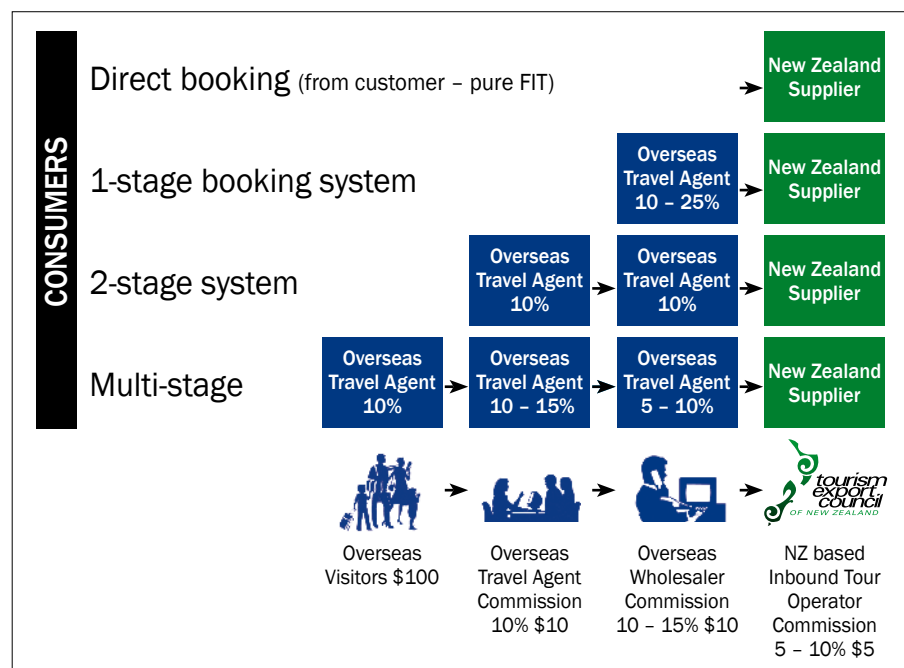
How Does the Tourism Distribution System Work?

Tourism Export Council Full Member tour operators make regular sales calls to overseas wholesalers and travel agents, and through these new business relationships they market the services and products of Allied Member suppliers on a preferred basis.

Although the marketplace is price driven and very competitive, product suppliers include sufficient margin for Full Member tour operators to work the market effectively and to pay recognised commissions to wholesalers and travel agents overseas.

Tourism Export Council Full Members are your 'one stop shop' for marketing your products and services. They will provide you with volume business and save you time, cost and marketing effort in going direct to the market.

The Tourism Export Council Full Member has the right contacts and expert knowledge, and works as your marketing arm to increase your business.



Qualmark



2012 sees the strong partnership between Qualmark and the Tourism Export Council of New Zealand continue to develop, with improvements and innovations in both organisations ensuring enhanced value for our Qualmark businesses and Tourism Export Council members.

Qualmark shares the Tourism Export Council's ideal that New Zealand tourism businesses should strive to deliver 'world-class visitor experiences' and is fully supportive of this commitment to quality, with all Full Member inbound tour operators Qualmark accredited and many Allied Members also achieving Qualmark's high standards.

As New Zealand tourism's official mark of quality, Qualmark offers a quality assurance license for New Zealand tourism businesses. Seeing a Qualmark logo is your assurance that the business has proven itself as a trustworthy and professional tourism provider.

This *New Zealand Inbound Travel Directory* will be an invaluable resource, helping you to select the right tourism provider to meet your needs.

Ten Reasons For Using a Tourism Export Council Inbound Tour Operator

1. On-the-Spot Handling of Emergencies

Your loved ones can be assured that when booking through an Inbound Tour Operator, pastoral care for you and all your travel arrangements will be handled with the utmost care and professionalism. Even the best-planned travel can encounter problems and these are much easier to solve when there is a capable person on the spot.

2. Service From People You Trust

An Inbound Tour Operator acts just like your own branch office in New Zealand. Your request takes top priority because an Inbound Tour Operator is virtually an extension of your business.

3. Total Coordination of Tours

An Inbound Tour Operator will draw together the many aspects that make travel in New Zealand so rewarding. Many different travel combinations can be planned and organised to the last detail, to suit individual client requirements.

4. Up-to-date Information

When changes occur, you will know about them. Inbound Tour Operators keep you informed about a range of topics that may have an effect on your business.

5. Local Advice and Planning

There is nothing like local knowledge. An Inbound Tour Operator will give you a first-hand view of the local scene.

6. Bookings Made Easy

It's as simple as sending an email or a fax. An Inbound Tour Operator in New Zealand will coordinate communication between New Zealand ground and air suppliers, and provide the information you need.

7. Attractive Volume Rates

An Inbound Tour Operator can negotiate on your behalf with hotels and other suppliers for the best available rates.

8. Confidential Agents Tariffs and Brochures

To allow you to quote and plan accurately, you will receive regular communications giving updates on tariffs within New Zealand.

9. Local Guides and Interpreters

An Inbound Tour Operator will arrange sightseeing with an experienced and knowledgeable guide in any New Zealand city or exciting resort/wilderness area. Interpreters can be provided if required.

10. Specialised Itineraries and Incentives

New Zealand is fast becoming a popular destination for incentive programmes and specialised group tours. For these specific itineraries, an Inbound Tour Operator offers invaluable help in coordinating the many details that make for successful group travel.

Go to tourismexportcouncil.org.nz to download more information

BOOK WITH Choice Hotels!



Choice Hotels provides a range of friendly, affordable accommodations to suit all corporate and leisure travellers, with over 35 Econo Lodge®, Comfort™, Quality™ and Clarion® hotels across New Zealand and over 235 in Australia and Singapore. Whether it's a weekend getaway or a business trip, you'll find a Choice hotel just around the corner.

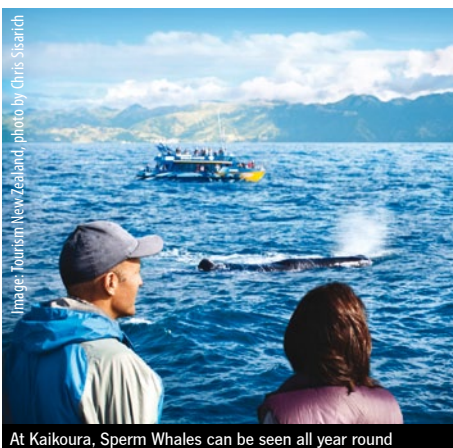
...just around the corner



Call 0800 803 524 or visit choicehotels.co.nz



Johnstons' coach at Rotorua Museum



At Kaikoura, Sperm Whales can be seen all year round



Punakaiki Resort on the West Coast

Your Investment in Membership of the Tourism Export Council Delivers ...

MARKETING OPPORTUNITIES

The Tourism Export Council of New Zealand offers you an abundance of marketing opportunities to promote your products and services to the overseas marketplace.

NETWORKING OPPORTUNITIES

Your attendance at the annual Tourism Export Council Conference, Symposium and other forums are designed to build long-term commercial relationships, maximise business growth opportunities and enable you to exchange ideas with industry colleagues.

INDUSTRY INFLUENCE

The Tourism Export Council is your voice to the industry and Government. We actively listen to your feedback and recommendations, ensuring your views on critical issues that impact on your business development are heard. We work closely with Tourism New Zealand and the Tourism Industry Association so that the industry is unified and well focussed. We encourage you to have your say in the future direction of the Tourism Export Council to ensure our services are relevant to your needs.

QUALITY STANDARDS

The Tourism Export Council is all about quality standards and all Qualmark-endorsed Full Member tour operators have confirmed their commitment to our shared Mission, Code of Ethics and Practice, and our Common Pledge.

GOOD COMMUNICATION

The Tourism Export Council aims to provide you with regular communication about the association and the marketplace.

COMPETITIVE ADVANTAGE

Tourism Export Council Full Member inbound tour operators offer product suppliers the assurance of quality performance.

FURTHER BENEFITS

- Qualmark endorsed • Department of Conservation approved concessionaire • Access to international tourism • Volume business • Extensive knowledge of international consumer needs • Access to a network of overseas offices and representatives • Plays an important role in developing new markets

Membership

Why Invest in Tourism Export Council of New Zealand Membership?

The Tourism Export Council of New Zealand is a trade association made up of Inbound Tour Operators (Full Members) and their suppliers (Allied Members). The Mission Statement is clearly focussed on inbound tourism and the Tourism Export Council is well-placed to play a key role within the tourism industry in New Zealand.

The Tourism Export Council has represented the interests of inbound tourism since 1971, and today its Full and Allied Members collectively handle most of New Zealand's holiday visitor arrivals. They play a vital and supportive role in the expansion of New Zealand tourism at the 'sharp end' of our overseas marketing.

Inbound visitor numbers have now exceeded 2.5 million annually and are forecast to grow to 3.1 million by 2016, at an annual growth rate of 3.5 per cent.

There has never been a more exciting time to be involved in New Zealand's fastest-growing export industry – now worth over \$9.5 billion to the economy and responsible for one in every ten jobs in New Zealand. The Tourism Export Council is committed to adding value to your business, and our Full Member tour operators provide the vital link between suppliers of New Zealand products and services, and the overseas wholesalers and travel agents who buy them. The majority of the world's international travel business is processed by the travel agent and tour operator distribution system.

The Tourism Export Council focus is commercial and is designed to build long-term business relationships with your distribution networks. It offers opportunities for networking and to expand your business horizons in order to boost your business growth.

Tourism Export Council Full Members endeavour to support and market Allied Member products because they meet quality standards and offer the overseas visitor a New Zealand experience to remember for all the right reasons.

Quality standards are of the utmost importance with all Full Member tour operators being required to successfully complete Qualmark endorsement for inbound tour operators as part of their membership criteria. The majority of Allied Members are also Qualmark graded (for accommodation) or endorsed (for activities, transport and services).

Full Member tour operators and Allied Member suppliers work together to expand the market for the benefit of New Zealand tourism and our overseas visitors. We put the customer at the centre of our business. To find out more about membership, visit www.tourismexportcouncil.org.nz.

Your Membership Provides You With ...

- Free listing in the annual *Tourism Export Council of New Zealand Inbound Travel Directory*, with the opportunity to advertise your products and gain essential information for your business.
- Free company listing on the Tourism Export Council website (www.tourismexportcouncil.org.nz). Manage your own listing and link to your existing business website.
- Opportunity to attend the Tourism Export Council's annual Tourism Export Council Conference, Symposium and other forums to network with your fellow members, improve your knowledge of the marketplace and enhance business contacts.
- Opportunity to meet with the Tourism Export Council board on their regular regional visits. Tourism Export Council board meetings are held in association with RTOs around the country.
- Opportunity for Full Member operators to work with Allied Member suppliers on a 'preferred basis'.

Membership Options

FULL MEMBER TOUR OPERATOR

A Full Member tour operator is an inbound tour operator who meets the membership criteria of the Tourism Export Council of New Zealand and has full voting rights. They must:

- Be registered in New Zealand and package two or more products and services on behalf of principal suppliers in New Zealand;
- Successfully meet the Qualmark accreditation criteria for Endorsed inbound tour operators.

ALLIED MEMBER SUPPLIER

An Allied Member is a supplier of products and services to Full Members who meets the membership criteria of the Tourism Export Council and has full voting rights.

Both member types must abide by the Tourism Export Council Code of Ethics and Practice, and Constitution and Rules.

MEMBERSHIP BENEFITS

	FULL MEMBER	ALLIED MEMBER
Receive Tourism Export Council e-newsletters	✓	✓
Attend Annual Conference and networking functions	✓	✓
Listing in Tourism Export Council directory	✓	✓
Listing on www.tourismexportcouncil.org.nz	✓	✓
Voting rights on Tourism Export Council matters	✓	✓
Membership to <i>young</i> Tourism Export Council group	✓	✓
Access to business tools and resources	✓	✓
Electronic copy of Tourism Export Council database	✓	✓
Attend Full Member forums	✓	
Full membership of TIA included	✓	
Qualmark assessment fees included	✓	
Party to DOC Guiding Concession agreement	✓	

MEMBERSHIP COSTS

	FULL MEMBER	ALLIED MEMBER
Application Fee	\$100	\$100
Annual Fee*	\$2,565 +GST	\$700 +GST

*This includes annual Tourism Industry Association membership and annual Qualmark licence fee.



young Tourism Export Council (young TEC)

If you are 36 or under, or in the first five years of business, and the company you work for is a Tourism Export Council of New Zealand member, we welcome you to register your interest in joining the new *young* Tourism Export Council organisation for networking and mentoring opportunities. *young* TEC is free to join and can help you to further your career in the tourism industry.

young TEC offers its members regular networking events with other young professionals working in the tourism industry, educational workshops and a mentoring and development programme which gives you the most up-to-date tourism information and tips to take into your own workplace. Email young@tourismexportcouncil.org.nz to register your interest.



2011/2012 Tourism Export Council Board & Secretariat

President

Martin Horgan
Managing Director
Southern World NZ Ltd

Vice Presidents

REPRESENTING FULL MEMBERS

Stuart Neels
Managing Director
Australian Travel Services (Pacific) Ltd

REPRESENTING ALLIED MEMBERS

REPRESENTING ATTRACTION AND ACTIVITY

Stewart Brown
Central North Island
Regional General Manager
Ngai Tahu Tourism

Board Members

REPRESENTING FULL MEMBERS

Anna Black
General Manager
General Travel NZ Ltd

Dominic Cheng
Director
Winchester Travel Ltd

Geoff Yee
Managing Director
GSN Travel Ltd

Stephen Ecclestone

Senior Contract Manager NZ
GTA by Travelport

Adele Marsden

Director
New Zealand Educational Tours

Lisa Li

General Manager
China Travel Service

REPRESENTING ALLIED MEMBERS

REPRESENTING TRANSPORT

Vance Boyd
Managing Director
Kiwi Discovery

REPRESENTING ACCOMMODATION

Steve Shearer
Director International Sales & Brand Development
Scenic Hotel Group

CO-OPTED BOARD MEMBER

Jenny Simpson
Tourism Partnership Manager
Air New Zealand Ltd

IMMEDIATE PAST PRESIDENT

Brian Henderson
Chief Executive Officer
Tourmasters South Pacific (NZ) Ltd

Secretariat

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79 Boulcott Street
PO Box 1888, Wellington 6140
DX SX10033, Wellington
Ph: +64 4 495 0810
Fax: +64 4 499 0786
info@tourismexportcouncil.org.nz
www.tourismexportcouncil.org.nz

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Lesley Immink
lesley@tourismexportcouncil.org.nz
DDI: +64 4 495 0810
Mob: +64 27 664 4836

ACCOUNTS MANAGER

Tarsha Triplow
DDI: +64 4 496 4891
tarsha.triplow@tlanz.org.nz

SOLICITOR

A.R. (Andy) Marshall LLB (HONS)
Gault Mitchell & Co.
Level 4, Natural Gas Corporation House
22 The Terrace
PO Box 645, Wellington 6140
DX SP26507, Wellington
Ph: +64 4 472 5074
Fax: +64 4 471 0835
arm@gaultmitchell.co.nz

AUDITOR

Grant Thornton
Chartered Accountants
AXA Centre
Level 13, 80 The Terrace
PO Box 10712
Wellington, 6143
Ph: +64 4 474 8500
Fax: +64 4 474 8509

BANKER

National Bank of New Zealand
Wellington

LIFE MEMBERS

Blair Sheehy
Auckland

Keith Johnston

Chairman
ID Tours New Zealand Ltd
Auckland

Michael Wiedemann
Auckland

Russell White
Managing Director
ATS Pacific
Auckland

Peter Lowry
Wellington

Tourism Export Council Full Members

A Full Member tour operator is an inbound tour operator who meets the Membership Criteria of the Tourism Export Council of New Zealand and has full voting rights. To become a Tourism Export Council of New Zealand Full Member, download an application form from www.tourismexportcouncil.org.nz.

AAT KINGS TOURS

Legal Name: AAT Kings Tours Ltd
Physical Address: 15 Day Street, Newton, Auckland
Postal Address: PO Box 68640, Newton, Auckland 1145
Ph: +64 9 300 1520 **NZ fp:** 0800 500 146
Fax: +64 9 300 1595
DX Address: CP27510, Auckland
Email: aatkings@aatkings.co.nz
Website: www.aatkings.com
Financial Controller: Mark Turner
General Manager – Operations: Bruce Gentry
Description: AAT Kings is Australasia's number-one tour operator. AAT Kings sells in all major worldwide markets, distributing product under the AAT Kings brand. In addition we also handle the ground operations for our sister company Trafalgar USA and Brendan Worldwide Vacations. AAT Kings offers three escorted programmes – fully inclusive escorted touring, German language tours and small group touring – ranging from five to 18 days in both islands.
Markets: Australia, United States, Canada, United Kingdom, Europe (All)
Products: Series Groups



A CHINA TRAVEL COMPANY

Legal Name: A China Travel Company
Physical Address: Level 6A, 155 Queen Street, Auckland
Postal Address: PO Box 105173, Auckland 1143
Ph: +64 9 307 1206 **NZ fp:** 0800 155 168
Fax: +64 9 307 1675
DX Address: CP18009, Auckland
Email: acts@achinatravel.co.nz
Website: www.achinatravel.co.nz
Managing Director: Nancy Liu
Email: nancy@achinatravel.co.nz
Tour Manager: Lily Li
Email: lily@achinatravel.co.nz
Description: A China Travel, which has inbound operations based in New Zealand and Australia, and marketing offices in Beijing and Guangzhou, China, established its business in 1997. In over 15 years of existence, we have established many lasting relationships with accommodation, coach and sightseeing operators in Australia and New Zealand. A China Travel is fully accredited with ADS, TIA and ITOC. We are also Qualmark endorsed and sole agent for China Southern Airline Holiday land tours. We operate group tours throughout New Zealand, as well as catering to FITs and business groups.
Markets: Australia, Hong Kong, Malaysia, Singapore,

China, Taiwan
Products: Customised FITs, Educational Visits, Events, Incentives



AGRI-TRAVEL

Legal Name: Agri Travel International (NZ) Ltd
Physical Address: 455 Grey Street, Hamilton East, Hamilton
Postal Address: PO Box 4219, Hamilton 3247
Ph: +64 7 856 9009 **Fax:** +64 7 856 2333
Email: info@agritravel.co.nz
Website: www.agritravel.co.nz
Operations Manager: Christine Goodin
Email: christineg@agritravel.co.nz
Managing Director: Judy Court
Email: judyc@agritravel.co.nz
Description: Agri Travel is an inbound tour operator specialising in tailor-made agricultural and horticultural itineraries for group travellers. We design and implement tours throughout New Zealand, covering dairy, sheep and beef, wine, cropping and forestry. Tours can include technical visits such as to farms, orchards, research units and agri businesses, and sightseeing. We arrange all transport (including air flights if required), accommodation, meals and visits with or without guide/translator. We also arrange garden and special interest itineraries.

Markets: Australia, United States, Canada, Latin/South America, United Kingdom, Europe (All), Scandinavia, Asia (All), China, India, Japan, South Africa, Rest of World
Products: Special Interest Groups, Technical Visits



ANZ NATURE TOURS LTD



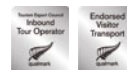
Legal Name: ANZ Nature Tours Ltd
Physical Address: Shop 229, Leftbank Arcade, 116 Cuba Mall, Wellington
Postal Address: PO Box 27508, Wellington 6001
Ph: +64 4 385 1024 **Fax:** +64 4 385 1025

Email: info@anznaturetours.com
Website: www.anznaturetours.com
Director: Frank Hildebrandt
Email: frank@anznaturetours.com
Reservations: Catherine Romanova
Email: reservations@anznaturetours.com
Description: Our NZ and Australian guided tours present aspects that make these places especially interesting for visitors. We cater for small-group tours, providing an intimate experience of out-of-the-way destinations, and for larger groups. In over 17 years we have established relationships with Australia and NZ specialists in Europe and the US. Their appreciation of our service and the skills of our multi-lingual guides confirm our strength in this market. Special interest tours include: agricultural, garden, sports, Maori heritage, nature, student and trade famil. Tailor-made packages for individual travellers, driver/guided tours and B&B self-drive tours.
Markets: United States, Canada, Latin/South America, Eastern Europe, United Kingdom, Europe (All), Central Europe/Germany, Scandinavia, Brunei, Asia (All), Hong Kong, South East Asia, Malaysia, Singapore, Thailand, China, India, Japan, South Africa, Rest of World
Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Incentives



ANZ SKY TOURS

Legal Name: ANZ Sky Tours Ltd
Physical Address: Suite 3, Level 6, Albert Plaza, 87 – 89 Albert Street, Auckland
Postal Address: PO Box 91051, Victoria Street West, Auckland 1142
Ph: +64 9 302 1983 **Fax:** +64 9 302 1173
DX Address: CP18028, Auckland
Email: hyintl@extra.co.nz
Website: www.anzskytours.com
Director: Sherry He
Email: sherry@anzskytours.com
Description: ANZ Sky Tours, with offices in both New Zealand and Australia, offers a wide range of services for cruises, customised FITs, series groups, special interest groups, technical visits, educational visits, events, incentives, conventions and meetings. We offer services in English, Mandarin, Cantonese, Vietnamese and Hokkianese. We are dedicated to bringing our clients the best New Zealand and Australia have to offer.
Markets: Australia, Asia (All)
Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Events, Incentives, Conventions, Meetings



AOT NEW ZEALAND

Legal Name: AOT (NZ) Ltd
Physical Address: Level 9, SAP Tower, 151 Queen Street, Auckland
Postal Address: 9/151 Queen Street, Auckland 1010
Ph: +64 9 309 2565 **Fax:** +64 9 309 3216
Email: nzproduct@aot.co.nz
Website: www.aot.co.nz
General Manager: Stephen Marshall
Email: stephen.marshall@aot.co.nz

Operator Of The Year Awards

Each year, the Tourism Export Council presents its 'Operator of the Year' Award to an outstanding tourism operation (Allied) and inbound tour operator (Full). This is a prestigious and sought-after award which recognises excellence and an outstanding visitor experience. Allied Members nominate an inbound operator and Full Members nominate a supplier as a business delivering world-class service. The winners are presented with a plaque at the annual Tourism Conference.

AOT New Zealand – Inbound Tour Operator of the Year 2012 (Full Member) AOT New Zealand, part of the AOT Group, has a wide range of New Zealand travel product – from accommodation and tours to car hire, events, attractions and activities.

Groups Manager: Sharon Pannewitz

Email: sharon.pannewitz@aot.co.nz

Description: AOT NZ is New Zealand's award-winning inbound operator, offering a range of products and services for customised FITs, groups and cruise ships. AOT NZ offers advanced eCommerce solutions including dynamic rates at accommodation product, supplied via XML connections and online tariff interfaces.

Markets: Australia, United States, Canada, Latin/South America, Eastern Europe, United Kingdom, Europe (All), Central Europe/Germany, Scandinavia, Asia (All), India, South Africa, Rest of World

Products: Customised FITs, Series Groups, Special Interest Groups, Events, Incentives, Meetings

ITOC Operator of the Year: 2011



APT GROUP

Legal Name: APT International Tours Ltd

Physical Address: Suite 4, Level 1,

20 Augustus Terrace, Parnell, Auckland

Postal Address: PO Box 137276, Parnell, Auckland 1151

Ph: +64 9 302 5780 **NZ fp:** 0800 278 687

Fax: +64 9 302 0970

DX Address: EX10986, Auckland

Website: www.aptouring.co.nz

NZ Operations Manager: Ajay Vagha

Email: ajay.vagha@aptouring.co.nz

Product Manager NZ and AUS: Maureen Styles

Email: maureen.styles@aptouring.com.au

Description: Luxury escorted coach touring with scheduled and guaranteed departures. Let our expert and highly skilled tour managers and drivers host you around the country. APT International Tours; a departure from the ordinary.

Markets: Australia, United States, Canada, United Kingdom, Europe (All), Scandinavia, New Zealand

Products: Series Groups



ATS PACIFIC

Legal Name: Australian Travel Services

Physical Address: Level 4, Westfield Tower, Westfield Shoppingtown, Cnr Great South Road & Wiri Station Road, Manukau

Postal Address: PO Box 98981, Manukau 2241

Ph: +64 9 918 7120 **Fax:** +64 9 918 7145

Email: inbound@atspacific.co.nz

Website: www.atspacific.com

Manager Operations: Ken McTague

Email: ken@atspacific.co.nz

Description: ATS Pacific New Zealand has been trading successfully since 1979, employing 45 staff, with representatives in the UK, Europe and Asia, but conducting business with clients worldwide. We provide New Zealand tourism services and products efficiently, competitively and with imagination. As experienced tourism professionals, we fully understand the FIT, Group, Meetings, Incentive, Event and Cruise markets. We pride ourselves on quick turnaround of bookings and we provide passenger support 24/7 for your clients while in New Zealand.

Markets: United States, Canada, Latin/South America, Eastern Europe, United Kingdom, Europe (All), Central Europe/Germany, Scandinavia, Asia (All), India, Japan, South Africa, Rest of World

Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Events, Incentives



AUSTRALIA TOURS

Legal Name: Australia Tours (NZ) 2000 Ltd

Physical Address: Suite 2, Level 4, 300 Queen Street, Auckland

Postal Address: PO Box 7267, Wellesley Street, Auckland 1141

Ph: +64 9 307 1234 **Fax:** +64 9 307 6772

Email: master@nztour.co.nz

Website: www.nztour.co.nz

Managing Director: Jaegwan Han

Email: jaegwan@nztour.co.nz

Description: Australia Tours (NZ) 2000 Ltd specialises in New Zealand tours such as technical visits, customised FITs, golf, ski, campervan and honeymoon. We have been operating our travel agency business successfully since 1992 and cater for Korean visitors.

Markets: Asia (All), Korea

Products: Customised FITs, Series Groups, Technical Visits, Educational Visits, Incentives



C&E TOURS

Legal Name: C&E Tours Ltd

Physical Address: 21 Bealey Avenue, Unit 12, Carlton Mews, Christchurch

Postal Address: PO Box 4026, Christchurch 8140

Ph: +64 3 379 9126 **Fax:** +64 3 379 5769

Email: sales@cetours.co.nz

Website: www.cetours.co.nz

Director: Heiner Schwertheim

Description: With over 25 years' experience, C&E Tours specialises in group tours and tour series for the Central Europe and UK markets. We are well-known for our innovative market approach, professional service and continuous quality control. We are a DOC concessionaire for longer day tours. C&E Tours operates the most extensive programme of German-speaking scheduled tours in New Zealand with guaranteed departures. For Australian tours, we trade under the name of Terra Nova Coach Tours.

Key Markets: United Kingdom, Europe (All), Central Europe/Germany

Products: Series Groups, Special Interest Groups, Technical Visits

CHINA TRAVEL SERVICE (NZ) LTD

Legal Name: China Travel Service (NZ) Ltd

Physical Address: Level 2, 175 Queen Street, Auckland

Postal Address: PO Box 105516, Auckland 1143

Ph: +64 9 309 6458 **NZ fp:** 0800 287 888

Fax: +64 9 309 6459

DX Address: CP21028, Auckland

Website: www.kiwiyou.co.nz

Managing Director: Lisa Li

Email: lisa@chinatravel.co.nz

Description: This is an overseas branch of the CTS network, with a fine reputation for handling Chinese travellers since 1928. Leisure and business travel to suit FITs and groups of any budget.

Markets: Australia, China

Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Incentives



CONTIKI HOLIDAYS

Legal Name: Contiki Holidays (New Zealand) Ltd

Physical Address: 15 Day Street, Newton, Auckland

Postal Address: PO Box 68640, Newton, Auckland 1145

Ph: +64 9 300 1601 **NZ fp:** 0800 CONTIKI

Fax: +64 9 379 2372

DX Address: CP27510, Auckland

Email: contiki@contiki.co.nz

Website: www.contiki.com

Operations Manager: Murray Scott

AOT NZ – New Zealand's award-winning Inbound Tour Operator

AOT NZ offers the most progressive eCommerce solutions in the market. Via a full suite of easy-to-use electronic tariffs, we connect you with accommodation, tours, and more. Have the edge on the competition with a choice of wholesale and dynamic rates, complemented with live year-round inventory.

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Connect with AOT today

www.aot.co.nz

stephen.marshall@aot.co.nz

Email: murray.scott@contiki.co.nz

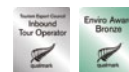
General Manager: Tony Laskey

Email: tony.laskey@contiki.co.nz

Description: Contiki is the original travel company for 18- to 35-year-olds and knows New Zealand inside-out. Contiki crew are well-trained, knowledgeable and committed to delivering amazing experiences – they too are passionate travellers who live and breathe the destination. All trips offer the perfect balance of sightseeing, adventure and free time, at the best value possible to ensure that with Contiki, your clients will have the experience of a lifetime.

Markets: Australia, United States, Canada, Latin/South America, United Kingdom, Europe (All), Central Europe/Germany, Scandinavia, Asia (All), Hong Kong, Philippines, Singapore, New Zealand, South Africa

Products: Series Groups, Special Interest Groups, Educational Visits



FLYING KIWI ADVENTURES

Legal Name: Flying Kiwi Wilderness Expeditions Limited

Physical Address: 4A Forests Road, Stoke, Nelson

Postal Address: PO Box 680, Nelson 7040

Ph: +64 3 547 0171 **NZ fp:** 0800 693 296

Fax: +64 3 547 0173

Website: www.flyingkiwi.com

Director: Dennis Christian

Email: dennis@flyingkiwi.com

Manager: Vonnie Christian

Description: Fantastic and unique adventure tours that are good for you and the environment. A range of award-winning trips covering both islands (3 – 27 days) with great food, stunning accommodation and exciting activity, hike and cycle options every day.

Markets: All

Products: Customised FITs, Series Groups, Special Interest Groups, Educational Visits



GENERAL TRAVEL NEW ZEALAND

Legal Name: General Travel NZ Ltd

Physical Address: Level 2, 143 Nelson Street, Auckland

Postal Address: PO Box 3981, Auckland 1040

Ph: +64 9 377 1764 **Fax:** +64 9 309 4167

DX Address: CX10028, Auckland

Website: www.kiwiway.com

General Manager: Anna Black

Email: anna.black@gt.co.nz

Managing Director: Peter Black

Email: peter.black@gt.co.nz

Description: Founded in 1973, General Travel's depth of experience, together with its commitment to provide the best possible service and product development, has earned it a solid reputation worldwide. And being privately owned and operated, the company's principals bring a truly hands-on approach to their business. Specialist divisions, employing highly skilled, multi-lingual staff with an intimate knowledge of New Zealand, cater for the range of widely differing needs from all major markets.

Markets: United States, Canada, Latin/South America, Eastern Europe, Europe (All), Asia (All), India, Japan

Products: Customised FITs, Series Groups, Special Interest Groups, Events, Incentives, Conventions, Meetings



GREEN REALM TRAVEL

Legal Name: Hayward Coachlines Ltd

Physical Address: 55C Hillside Road, North Shore, Auckland

Postal Address: PO Box 101311, Auckland 0754

Ph: +64 9 444 2501 **Fax:** +64 9 443 1944

Website: www.greenrealmtravel.com

Marketing Manager: Sam Hutchinson

Email: sam@greenrealmtravel.com

General Manager: Blake Hayward

Email: blake@greenrealmtravel.com

Description: Green Realm Travel provide luxury bus tours across New Zealand. Our coaches are the only ones of their kind and present an exclusive opportunity for our clients to travel our beautiful country in luxury.

Markets: Australia, United States, Canada, United Kingdom, Europe (All), Central Europe/Germany, Scandinavia, Asia (All), New Zealand

Products: Customised FITs, Series Groups, Special Interest Groups, Educational Visits



GSN PACIFIC LTD

Legal Name: GSN Pacific Ltd

Physical Address: Office Unit B, Building 2, 3 Ceres Court, Mairangi Bay, Auckland

Postal Address: PO Box 33689, Takapuna, Auckland 0740

Ph: +64 9 488 9992 **Fax:** +64 9 488 9982

Email: info@gsnpacific.co.nz

Website: www.gsnPacific.co.nz

Managing Director: Geoff Yee

Email: geoff@gsnpacific.co.nz

Operations Manager: Grace Tan

Email: grace@gsnpacific.co.nz

Description: GSN Pacific Limited was established in 2000 as an inbound tour company specialising in group tours including tours series, special interest and technical visits tours, independent travellers, and incentives and conferences. GSN Pacific handles around 7,000 passengers every year and has built a great reputation with extensive product knowledge and an experienced team who work on the principle of providing excellent customer service, innovative itineraries and quality products at competitive rates.

Markets: Australia, Asia (All), Hong Kong, Philippines, Vietnam, South East Asia, Indonesia, Malaysia, Singapore, Thailand, China, India, Rest of World

Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Incentives, Conventions, Meetings



GTA

Legal Name: GTA Australasia Pty Ltd

Physical Address: Level 12, Brookfields House, 19 Victoria Street West, Auckland

Postal Address: PO Box 155050, Wellesley Street, Auckland 1001

Ph: +64 9 303 2626 **Fax:** +64 9 307 0302

Website: www.gta-travel.com

NZ Manager: Stephen Ecclestone

Email: stephen.ecclestone@gta-travel.co.nz

Description: At GTA, we've been providing our partners with access to global travel content distribution services for over 35 years. Our longevity and service ethos have led us to build strong relationships with the biggest and the best in world travel. We have more than 2,300 local experts in 26 cities worldwide, servicing dedicated travel selling partners. We contract with 30,000 travel suppliers and offer 37,000 properties and more than 135,000 destination services in over 150 countries.

Markets: All

Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Incentives



H.I.S. NEW ZEALAND LTD

Legal Name: H.I.S. New Zealand Ltd

Physical Address: Level 2, AMI House, 63 Albert Street, Auckland

Postal Address: PO Box 105701, Auckland 1143

Ph: +64 9 336 1338 **Fax:** +64 9 336 1334

DX Address: CP18011, Auckland

Email: akl@histravel.co.nz

Website: www.histravel.co.nz

Director: Masaya Shimada

Email: masaya.shimada@histravel.co.nz

Assistant Manager: Yuko Dempster

Email: yuko.dempster@histravel.co.nz

Description: Worldwide coverage – a worldwide network of 116 retail outlets in 92 overseas cities and 265 outlets throughout Japan. H.I.S. currently has 116 retail outlets in 92 overseas cities. Our highly experienced and knowledgeable local staff will respond to your demands promptly, giving you peace of mind so that you can thoroughly enjoy your travels.

Market: Japan

Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Events, Incentives, Conventions, Meetings



HOLIDAY TRAVEL MANAGEMENT

Legal Name: Holiday Travel Management Ltd

Physical Address: Level 1, 30 – 34 Swanson Street, Auckland

Postal Address: PO Box 106470, Auckland 1143

Ph: +64 9 300 1299 **Fax:** +64 9 300 1295

Email: htm@holidaytravelnz.co.nz

Website: www.holidaytravelnz.co.nz

Managing Director: Jerry Guo

Description: Holiday Travel Management is in the heart of Auckland City, conveniently located for the business traveller – however, a large portion of our clients are based in other cities around New Zealand and overseas. Holiday Travel Management is fully accredited with TIA, TAANZ, IATA and the Tourism Export Council of New Zealand. We are also Qualmark endorsed.

Markets: Australia, United States, Latin/South America, Malaysia, China, Taiwan, New Zealand

Products: Customised FITs, Series Groups, Educational Visits, Incentives



JTB NEW ZEALAND

Legal Name: JTB New Zealand Ltd

Physical Address: Level 5, 191 Queen Street, Auckland

Postal Address: PO Box 4345, Shortland Street, Auckland 1140

Phone: +64 9 309 7696 **Fax:** +64 9 309 2046

DX Address: CP25011, Auckland

Website: www.jtb.co.nz

Managing Director: Yasuaki Ishida

Email: ishida_ynz@jtbap.com

Description: JTB New Zealand is the New Zealand and Japan specialist with over 20 years' experience in delivering unforgettable vacations to customers from around the world. Our staff are extensively trained and experienced in all aspects of managing your travel requirements, and will continue to provide quality products with high levels of service, customer satisfaction and integrity.

Market: Japan

Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Events, Incentives



KIRRA HOLIDAYS

Legal Name: Kirra Tours Ltd

Physical Address: 46 Papanui Road, Merivale, Christchurch

Postal Address: PO Box 36350, Merivale, Christchurch 8146

Ph: +64 3 355 0492 **NZ fp:** 0508 3675 4772

Fax: +64 3 355 0496

DX Address: WP25014, Christchurch

Email: nzreservations@kirraholidays.com

Website: www.kirratours.co.nz

New Zealand Manager: Linda Wells

Email: lindaw@kirraholidays.com

Product Manager: Tracey Green

Email: traceyg@kirraholidays.com

Description: Kirra Holidays prides itself on being 100% Kiwi owned, and has been showing visitors the best of New Zealand for over 43 years with a range of touring and travel options for domestic and international visitors. We have the expertise to operate an in-house Special Interest Groups division that has provided many diverse groups with highly satisfying experiences. Our overriding strength is the customer service and attention to detail exhibited by our team, who receive extensive training in New Zealand product. Contact us today for a prompt quotation and personalised service.

Markets: Australia, United States, Canada, United Kingdom, Europe (All), Central Europe/Germany, Scandinavia, New Zealand, South Africa

Products: Customised FITs, Series Groups, Special Interest Groups, Events, Incentives



KIWI HOLIDAYS LTD

Legal Name: Kiwi Holidays Ltd

Physical Address: Level 3, 178 Willis Street, Education House West Block, Wellington

Postal Address: PO Box 27147, Wellington 6141

Ph: +64 4 385 9918 **Fax:** +64 4 385 9912

Email: info@kiwiholidays.co.nz

Website: www.kiwiholidays.co.nz

Managing Director: David Chen

Email: david.chen@kiwiholidays.co.nz

Director: Helen Chen

Email: helen.chen@kiwiholidays.co.nz

Operations Manager: Vicky Lee

Email: vicky@kiwiholidays.co.nz

Description: Kiwi Holidays Ltd is an official Qualmark Endorsed Inbound Tour Operator, established in 1993, with the Head Office based in the capital city,

Wellington. Kiwi Holidays Ltd is pleased to be a finalist of the 1998 New Zealand Tourism Award. Customer satisfaction is the key; this is a company that guarantees to give its clients a memorable and enjoyable holiday in beautiful, thrilling New Zealand.

Markets: Australia, United States, Canada, Eastern Europe, United Kingdom, Europe (All), Brunei, Asia (All), Hong Kong, Philippines, Vietnam, South East Asia, Indonesia, Malaysia, Singapore, Thailand, China, Taiwan, India, New Zealand, Rest of World
Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Events, Incentives, Conventions, Meetings



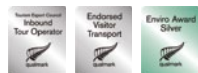
LEARNING JOURNEYS

Legal Name: Learning Journeys Ltd
Physical Address: 31 Westridge Drive, Tauranga
Postal Address: PO Box 3102, Tauranga 3142
Ph: +64 7 579 1062 **Fax:** +64 7 579 2061
Email: info@learningjourneys.co.nz
Website: www.learningjourneys.co.nz
Director: Simon Beaton
Email: simon@learningjourneys.co.nz
Managing Director: Michele Beaton
Email: michele@learningjourneys.co.nz
Description: We have been helping teachers and students organise trips since 2001. Our trips include adrenaline-filled action tours for exchange students studying here in New Zealand, curriculum-linked science and geography programmes for New Zealand schools, and tailored multi-day trips for overseas schools visiting New Zealand. Let us help you with all of your needs; we can arrange transport and accommodation, and provide experienced teachers to facilitate all your programmes in both the North and South Islands.
Markets: Australia, Latin/South America, United Kingdom, Central Europe/Germany, Hong Kong, Vietnam, Singapore, China, Korea, Taiwan, New Zealand
Product: Educational Visits



LEISURE TIME TOURS

Legal Name: Leisure Time Tours Ltd
Physical Address: 12 Aztec Place, Hamilton
Postal Address: PO Box 5088, Frankton, Hamilton 3242
Ph: +64 7 847 8258 **NZ fp:** 0800 534 787
AUS fp: 1800 639 132 **Fax:** +64 7 847 2921
Email: info@leisuretours.co.nz
Website: www.leisuretours.co.nz
General Manager: Scott Mehrtens
Business Development Manager: Rob Finlayson
Description: In business as a tour operator since 1987, Leisure Time Tours specialises in group travel for special or general interest tours – guaranteed group set departures. We can tailor-make an itinerary to meet clients' interests and budget. Leisure Time also operates a nationwide fleet of modern European coaches with knowledgeable and experienced drivers. We have built a fantastic rapport with our tourist operators, accommodation and cruise providers, enabling us to ensure a memorable experience with Leisure Time Tours for all the right reasons! We put our clients first in every area of our operations.
Markets: Australia, United States, Canada, Latin/South America, United Kingdom, Europe (All), Hong Kong, South East Asia, Singapore, China, India, South Africa
Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Events, Incentives, Conventions, Meetings



MAGNETIC SOUTH

Legal Name: Magnetic South Ltd
Physical Address: 5th Floor, GE Building, 8 Tangihua Street, Auckland 1010
Postal Address: PO Box 2837, Shortland Street, Auckland 1140
Ph: +64 9 358 8249
Email: travel@magneticsouth.co.nz
Website: www.magneticsouth.co.nz
General Manager: Sanna McCulloch
Email: sanna.mcculloch@magneticsouth.co.nz
Description: A boutique inbound operator to New Zealand, Australia and the South Pacific Islands, backed-up by years of industry experience and New Zealand's largest independent travel group, House of Travel. We are a multilingual team of specialised travel experts who are dedicated to detail and provide innovative, high-quality product. In an age of infinite booking media and travel solutions, our point of difference is the service we offer and the added value we can give to clients. Efficiency, price-competitiveness and the latest agent-only online technology are given tools of trade but never a replacement for great service and unforgettable experiences.
Markets: Eastern Europe, United Kingdom, Europe (All), Central Europe/Germany, Scandinavia, Asia (All), New Zealand
Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Incentives



MASTER TRAVEL GROUP LTD

Legal Name: Master Travel Group Ltd
Physical Address: 4/97 Mokoia Road, Birkenhead, Auckland
Postal Address: PO Box 340201, Birkenhead, Auckland 0626
Ph: +64 9 480 9588 **Fax:** +64 9 480 9388
Email: mastertravel@xtra.co.nz
Website: www.mtgholiday.co.nz
Managing Director: Mark Ma
Description: Master Travel Group, founded in 2005, is an approved ADS Inbound Tour Operator by Tourism New Zealand, Tourism Export Council Full Member and Qualmark-endorsed inbound tour operator, offering professional and customer-orientated service for visitors to New Zealand. Master Travel has developed a wide range of local contacts and the necessary knowledge to arrange any business activities for government or business delegations, and create any special interest tour itinerary.
Markets: Australia, Asia (All), China, New Zealand
Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Events, Incentives, Conventions, Meetings



MOATREK NEW ZEALAND LTD

Legal Name: MoaTrek New Zealand Ltd
Physical Address: 111 Waitea Road, Muriwai Beach, Waimauku, Auckland
Postal Address: 111 Waitea Road, Muriwai Beach, Waimauku, Auckland 0881
Ph: +64 9 575 6063 **NZ fp:** 0800 662 462
Email: info@moatrek.co.nz
Website: www.moatrek.co.nz
Director: Miles Clark
Email: miles@moatrek.co.nz
Description: Big Moa set departure small group tours cater for 10 to 18 travellers. Our tours offer enjoyment and flexibility with the personal touch. Discover the very best each region has to offer – natural wonders, beautiful private gardens and warm country hosts. Our driver/guides give you a fresh and personal insight into



Our specialist New Zealand self-drive touring experts can manage your client's holiday needs from start to finish!

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phone + 64 3 443 0812
david@newzealandselfdrivetours.co.nz
www.newzealandselfdrivetours.co.nz

our country and its culture. We have over 25 years of experience and we are proud of our outstanding record of client service.

Markets: Australia, United States, Canada, United Kingdom, Europe (All), Central Europe/Germany, Scandinavia, Singapore, India, New Zealand, South Africa, Rest of World

Products: Series Groups, Special Interest Groups



NEW ZEALAND EDUCATIONAL TOURS

Legal Name: New Zealand Educational Tours Ltd

Physical Address: 1/556 Cameron Road, Tauranga

Postal Address: PO Box 15056, Tauranga 3144

Ph: +64 7 571 0796 **NZ fp:** 0800 693 869

Fax: +64 7 571 0798

Email: tours@nzet.com

Website: www.nzet.com

Director: Ian Turner

Director: Adele Marsden

Description: Specialists in delivering tours to the educational and special interest sector. Whether a sports trip, a curriculum-based learning experience, the pursuit of some special interest or a school trip to experience a different culture, we promise to deliver a fun life-changing experience, safely. Being New Zealand-owned and -operated, we have broad connections in the education and tourism sector so we can help clients make the best choices of destinations and activities.

Markets: Australia, United States, Latin/South America, United Kingdom, Europe (All), Central Europe/Germany, Asia (All), New Zealand, South Africa

Products: Series Groups, Special Interest Groups, Technical Visits, Educational Visits



NEW ZEALAND FINE TOURING LTD



Legal Name: New Zealand Fine Touring Ltd

Physical Address: 99 Ardmore Street, Wanaka

Postal Address: 99 Ardmore Street, Wanaka 9305

Ph: +64 3 443 0812

Website: www.newzealandfinetouring.co.nz

Managing Director: David Kettle

Email: david@nzft.co.nz

General Manager: Kerry Kettle

Email: kerry@nzft.co.nz

Description: New Zealand Fine Touring Ltd operates four different companies. New Zealand Self Drive Tours Ltd offers one of the largest range of 'off-the-shelf' self-drive tours. Custom tours are also available. Agents can access these tours and our unique system allows the tour itinerary to be branded with your logo and details. Net costs are available online to agents. All documentation, reservation management and in-country support is provided by New Zealand Self Drive Tours Ltd. Fine Tours New Zealand specialises in custom-designed self-drive holidays. Drive New Zealand Holidays Ltd offers budget self-drive packages for the cost-conscious market. New Zealand Coach Tours Ltd specialises in custom independent coach tours which are available to agents at commissionable rates.

Markets: Australia, United States, Canada, Latin/South

America, Eastern Europe, United Kingdom, Europe (All), Central Europe/Germany, Scandinavia, Asia (All), Hong Kong, Philippines, Vietnam, Indonesia, Malaysia, Singapore, Thailand, India, South Africa, Rest of World

Products: Customised FITs



NEW ZEALAND JOURNEYS LIMITED

Legal Name: New Zealand Journeys (2007) Limited

Physical Address: 327D Dominion Road, Mount Eden, Auckland

Postal Address: PO Box 10317, Dominion Road, Auckland 1446

Ph: +64 9 630 4937 **Fax:** +64 9 631 7827

Email: tour@nzjourneysltd.co.nz

Website: www.nzjourneysltd.co.nz

Director: John Dam

Email: john@nzjourneysltd.co.nz

General Manager: Cindy Huynh

Email: cindy@nzjourneysltd.co.nz

Description: New Zealand Journeys is an inbound tour operator based in Auckland. We are a relatively young company, with a solid team of staff who are highly experienced and possess deep insights within the inbound industry. Our team members are dedicated, motivated and passionate about our uniquely magnificent home, Aotearoa (New Zealand). We specialise in groups, FIT, MICE and special interest tours. We are currently dealing with 15 countries covering Asia, Eastern Europe and the Middle East.

Markets: Eastern Europe, Hong Kong, Philippines, Vietnam, Indonesia, Malaysia, Singapore, Thailand, China, India

Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Incentives



NIPPON TRAVEL AGENCY (NZ) LTD

Legal Name: Nippon Travel Agency (NZ) Ltd

Physical Address: Level 2, Southern Cross Building, 59 High Street, Auckland

Postal Address: PO Box 105 260, Auckland 1143

Country: New Zealand

Ph: +64 9 309 5750 **Fax:** +64 9 302 0061

Email: info@nippontravel.co.nz

General Manager: Kenji Nishida

Email: kenji.nishida@nippontravel.co.nz

Description: We are one of the major wholesale companies in Japan and have been running the business since 1992. We have arranged various types of travel for our clients.

Market: Japan

Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Incentives



PACIFIC DESTINATIONZ LTD

Legal Name: Pacific Destinationz Ltd

Physical Address: Unit 7, 6 Omega Street, Albany, Auckland

Postal Address: PO Box 302108, Auckland 0632

Ph: +64 9 915 8888 **Fax:** +64 9 915 8889

Email: tours@pdnz.co.nz

Website: www.pacificdestinationz.co.nz

Managing Director: Mark Badland

Email: mark@pdnz.co.nz

Executive Chairman: Graeme Badland

Email: graeme@pdnz.co.nz

Description: With a focus on providing world-class, tailored travel solutions and with decades of industry

experience, Pacific Destinationz is a New Zealand and Fiji travel specialist with a difference. We are a privately owned company formed in 1996 and have built our reputation on quality and service. Pacific Destinationz also operates Rest New Zealand Tours. The niche Rest products offer unique New Zealand experiences, such as self-four-wheel-drive or fully escorted tours focussing on taking you 'off the beaten track'.

Markets: Australia, United States, Canada, Latin/South America, Eastern Europe, United Kingdom, Europe (All), Central Europe/Germany, Scandinavia, Asia (All), South Africa

Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Incentives



PACIFIC HOLIDAYS (NZ) TOURS

Legal Name: Pacific Holidays (NZ) Tours Ltd

Physical Address: Unit C, 248 - 250 Marua Road, Ellerslie, Auckland

Postal Address: PO Box 87418, Meadowbank, Auckland 1742

Ph: +64 9 589 1078 **Fax:** +64 9 589 1099

Email: pacholnz@ihug.co.nz

Managing Director: Albert Thio

Markets: Brunei, Philippines, Vietnam, South East Asia, Indonesia, Malaysia, Singapore, Thailand

Products: Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Events Incentives, Conventions, Meetings



PAN PACIFIC TRAVEL

Legal Name: Pan Pacific Travel Corporation Ltd

Physical Address: Level 1, 333 Remuera Road, Remuera, Auckland

Postal Address: PO Box 3744, Auckland 1140

Ph: +64 9 520 4963 **Fax:** +64 9 520 0032

Email: reserve@panpacific.co.nz

Website: www.panpacific.co.nz

Managing Director: Matt Brady

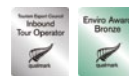
Email: matt@panpacific.co.nz

Description: For over 26 years, Pan Pacific Travel has been acknowledged as one of New Zealand's most successful and respected ground operators, with major clients in China, SE Asia, UK/Europe, and Canada and the Americas. We offer extremely competitive pricing - including access to dynamic pricing and/or inventory at hundreds of properties - highly skilled and knowledgeable teams who offer exceptional service for customised FITs, series ad hoc and special interest groups, as well as the MICE market.

Markets: United States, Canada, Latin/South America, Eastern Europe, United Kingdom, Europe (All), Scandinavia, Asia (All), Hong Kong, South East Asia, Indonesia, Malaysia, Singapore, Thailand, China, Taiwan, India, South Africa, Rest of World

Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Incentives

ITOC Operator of the Year: 2010



QUEENS TRAVEL

Legal Name: Queens Travel Ltd

Physical Address: 6A/80 Paul Matthews Road, Albany, Auckland

Postal Address: PO Box 40507, Glenfield, Auckland 0747

Ph: +64 9 415 0791 **Fax:** +64 9 415 1428

Email: inbound@queenstravel.co.nz

Website: www.queenstravel.co.nz

Manager: Annette Cheng

Description: We have been identified as a professional and trustworthy inbound operator, enabling international and domestic visitors to book and buy tourism products and services with confidence. We provide professional experience preparing personalised itineraries in New Zealand. With a friendly team of experienced and dedicated staff, we guarantee quality and professional service, providing suggestions, advice and reservations for accommodation, attractions, transportation and sightseeing for groups and individuals.

Markets: Central Europe/Germany, Hong Kong, Indonesia, Malaysia, Singapore, Thailand, China, Taiwan

Products: Events, Incentives



SETTLERS TOURS

Legal Name: Settlers Investment Ltd

Physical Address: 113 Queens Road, Panmure, Auckland

Postal Address: PO Box 14346, Panmure, Auckland 1741

Ph: +64 9 570 1053 **Fax:** +64 9 570 1051

DX Address: EP80528, Auckland

Website: www.hello-newzealand.co.nz

Managing Director: Anne Zhou

Email: anne@tspanmure.co.nz

Description: Settlers Tours is an operated inbound and outbound tour company, and has a very proud heritage more than 15 years. Settlers Tours is a fully bonded member of TAANZ (Travel Agent Association of New Zealand), IATA (International Airline Travel Association) and Tourism Export Council of New Zealand. Settlers Tours is the approved ADS tour operator.

Markets: Asia (All), China, India



SOUTHERN TRAVELNET

Legal Name: Southern Travelnet Ltd

Physical Address: Level 6, 52 Swanson Street, Auckland

Postal Address: PO Box 3719, Shortland Street, Auckland 1140

Ph: +64 9 308 9747 **Fax:** +64 9 309 1982

Email: akl@stravelnet.co.nz

Website: www.stravelnet.com

Commercial Manager: Yusuke Oki

Email: yusuke@stravelnet.co.nz

Description: Southern Travelnet Limited is a long-established inbound tour operator within New Zealand and Australia offering customised products and services for our trade partners and clients. With more than 20 years' experience, our proven track record ensures our customers receive a quality experience and service. We are proud to be a specialist in the Japanese market and we are expanding into new markets including South East Asia.

Markets: South East Asia, Korea, India, Japan

Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Events, Incentives



SOUTHERN WORLD NEW ZEALAND

Legal Name: Southern World Vacations (NZ) Ltd

Physical Address: Cnr Ron Guthrey Road & Bolt Place, Christchurch Airport, Christchurch

Postal Address: PO Box 14030, Christchurch Airport, Christchurch 8544

Ph: +64 3 358 6880 **Fax:** +64 3 358 6899

Website: www.southernworld.com

Managing Director: Martin Horgan

Email: mhorgan@southernworld.com

Auckland Manager: Tim Reid

Email: treid@southernworld.com

Description: Southern World New Zealand's team of highly regarded Destination Specialists are carefully selected for their product knowledge and industry experience; our focused and loyal team pride themselves on providing superior service and innovation. Our team are constantly engaging with our clients to develop new travel opportunities and to ensure our partners have access to the latest and greatest travel products and pricing. With offices in Auckland and Christchurch, we offer a full range of inbound services and ensure both quality and value for money at all levels.

Markets: Australia, United States, Canada, Latin/South America, Eastern Europe, United Kingdom, Europe (All), Central Europe/Germany, Scandinavia, Asia (All), Hong Kong, South East Asia, Malaysia, Singapore, Thailand, China, South Africa, Rest of World

Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Events, Incentives, Conventions, Meetings



TOURMASTERS SOUTH PACIFIC

Legal Name: Tourmasters South Pacific (NZ) Ltd

Physical Address: 120 Albert Street, Auckland

Postal Address: PO Box 949, Auckland 1140

Ph: +64 9 359 8380

Email: info@tourmasters.co.nz

Website: www.tourmasters.co.nz

CEO: Brian Henderson

Email: brian@tourmasters.co.nz

Description: Tourmasters South Pacific offers a comprehensive selection of travel options for FIT travellers. Operating a number of different brands including Thrifty Tours, Horizon Holidays, Newmans Holidays, Discover New Zealand, Super Thrifty and Magic Travellers Network. Tourmasters can also handle your group requirements, be they series, special interest, student or sporting.

Markets: Australia, United States, Canada, Europe (All), Asia (All), New Zealand

Products: Customised FITs, Series Groups, Special Interest Groups, Educational Visits



TOUR TIME NZ LTD

Legal Name: Tour Time NZ Ltd

Postal Address: PO Box 632, Orewa 0946

Ph: +64 9 426 8037 **NZ fp:** 0800 868 784

Fax: +64 9 426 8036

Website: www.tourtime.co.nz

Director: Brent Imrie

Email: brent@tourtime.co.nz

Description: Specialist group tours/events/travel - tour like never before with Tour Time, the specialists in total group tour planning, organisation and management for sports tours, music tours, education tours, special interest and sightseeing tours. Come to play, come to learn or simply come to take it all in. Whether you're touring around New Zealand or any one of our international destinations, Tour Time takes care of every detail so you can relax and focus on your experience.

Markets: Australia, United States, Latin/South America, United Kingdom, Europe (All), New Zealand, Rest of World

Products: Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Events, Incentives, Conventions



TRAVELMORE INTERNATIONAL

Legal Name: Travelmore International Corp Ltd

Physical Address: Level 3, 18 Shortland Street, Auckland

Postal Address: PO Box 91187, Victoria Street West, Auckland 1142

Ph: +64 9 306 1092 **Fax:** +64 9 306 1098

DX Address: CP18022, Auckland

Website: www.travelmore.co.nz

Director: Charles You

Email: charles@travelmore.co.nz

Markets: Australia, Asia (All), Europe (All)



TRAVEL TIME SOUTH PACIFIC

Legal Name: Travel Time South Pacific Ltd

Physical Address: 12 Aztec Place, Frankton, Hamilton

Postal Address: PO Box 6, Hamilton 3240

Ph: +64 7 849 3493 **Fax:** +64 7 847 2921

Email: info@ttnz.co.nz

Website: www.traveltime.co.nz

Business Development Manager: Rob Finlayson

Email: rob@ttnz.co.nz

General Manager: Scott Mehrtens

Email: scott@ttnz.co.nz

Description: Our staff are a dedicated team of experienced and knowledgeable travel industry professionals who take great pride in working with overseas wholesalers and agents who put their clients' needs first. Travel Time South Pacific provides customised arrangements for both group and independent travel. We have strong working relationships with key suppliers throughout New Zealand, which enables us to provide our clients with competitive and timely responses.

Markets: Australia, United States, Canada, Latin/South America, Eastern Europe, United Kingdom, Central Europe/Germany, Scandinavia, South East Asia, Singapore, India, New Zealand, South Africa

Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Events, Incentives, Meetings



WINCHESTER TRAVEL

Legal Name: Winchester Travel Ltd

Physical Address: Level 8, 17 Albert Street, Auckland

Postal Address: PO Box 375, Shortland Street, Auckland 1140

Ph: +64 9 366 0018 **Fax:** +64 9 366 0039

DX Address: CP18005, Auckland

Director: Eva Lau

Email: evalau@winchestertravel.co.nz

Director: Dominic Cheng

Email: dominiccheng@winchestertravel.co.nz

Description: Winchester Travel was established in September 1990. Our executive directors and owners are from Hong Kong and both have over 25 years of travel industry experience respectively. Staff members are New Zealand university graduates and speak fluent English, Mandarin and Cantonese with at least six years' experience in travel. We handle group tours, FIT, MICE and all travel-related business. We are a member of TAANZ, IATA and Tourism Export Council of NZ.

Markets: Asia (All), South East Asia, Malaysia, Singapore, Thailand, China

Products: Customised FITs, Series Groups, Special Interest Groups, Technical Visits, Educational Visits, Incentives, Conventions, Meetings



Cross Reference Guide to Key Markets

AUSTRALIA

AAT Kings Tours
A China Travel Company
Agri-Travel
ANZ Sky Tours
AOT New Zealand
APT Group
China Travel Service (NZ) Ltd
Contiki Holidays
Flying Kiwi Adventures
Green Realm Travel
GSN Pacific Ltd
GTA
Holiday Travel Management
Kirra Holidays
Kiwi Holidays Ltd
Learning Journeys
Leisure Time Tours
Master Travel Group Ltd
MoaTrek New Zealand Ltd
New Zealand Educational Tours
New Zealand Fine Touring Ltd
Pacific Destinationz Ltd
Southern World New Zealand
Tourmasters South Pacific
Tour Time NZ Ltd
Travelmore International
Travel Time South Pacific

UNITED STATES

AAT Kings Tours
Agri-Travel
ANZ Nature Tours Ltd
AOT New Zealand
APT Group
ATS Pacific
Contiki Holidays
Flying Kiwi Adventures
General Travel New Zealand
Green Realm Travel
GTA
Holiday Travel Management
Kirra Holidays
Kiwi Holidays Ltd
Leisure Time Tours
MoaTrek New Zealand Ltd
New Zealand Educational Tours
New Zealand Fine Touring Ltd
Pacific Destinationz Ltd
Pan Pacific Travel
Southern World New Zealand
Tourmasters South Pacific
Tour Time NZ Ltd
Travel Time South Pacific

CANADA

AAT Kings Tours
Agri-Travel
ANZ Nature Tours Ltd
AOT New Zealand
APT Group
ATS Pacific
Contiki Holidays
Flying Kiwi Adventures
General Travel New Zealand
Green Realm Travel
GTA
Kirra Holidays
Kiwi Holidays Ltd
Leisure Time Tours
MoaTrek New Zealand Ltd
New Zealand Fine Touring Ltd
Pacific Destinationz Ltd
Pan Pacific Travel

Southern World New Zealand
Tourmasters South Pacific
Travel Time South Pacific

LATIN/SOUTH AMERICA

Agri-Travel
ANZ Nature Tours Ltd
AOT New Zealand
ATS Pacific
Contiki Holidays
Flying Kiwi Adventures
General Travel New Zealand
GTA
Holiday Travel Management
Learning Journeys
Leisure Time Tours
New Zealand Educational Tours
New Zealand Fine Touring Ltd
Pacific Destinationz Ltd
Pan Pacific Travel
Southern World New Zealand
Tour Time NZ Ltd
Travel Time South Pacific

EASTERN EUROPE

ANZ Nature Tours Ltd
AOT New Zealand
ATS Pacific
Flying Kiwi Adventures
General Travel New Zealand
GTA
Kiwi Holidays Ltd
Magnetic South
New Zealand Fine Touring Ltd
New Zealand Journeys Limited
Pacific Destinationz Ltd
Pan Pacific Travel
Southern World New Zealand
Travel Time South Pacific

UNITED KINGDOM

AAT Kings Tours
Agri-Travel
ANZ Nature Tours Ltd
AOT New Zealand
APT Group
ATS Pacific
C&E Tours
Contiki Holidays
Flying Kiwi Adventures
Green Realm Travel
GTA
Kirra Holidays
Kiwi Holidays Ltd
Learning Journeys
Leisure Time Tours
Magnetic South
MoaTrek New Zealand Ltd
New Zealand Educational Tours
New Zealand Fine Touring Ltd
Pacific Destinationz Ltd
Pan Pacific Travel
Southern World New Zealand
Tour Time NZ Ltd
Travel Time South Pacific

EUROPE (ALL)

AAT Kings Tours
Agri-Travel
ANZ Nature Tours Ltd
AOT New Zealand
APT Group
ATS Pacific
C&E Tours
Contiki Holidays
Flying Kiwi Adventures

General Travel New Zealand
Green Realm Travel
GTA
Kirra Holidays
Kiwi Holidays Ltd
Leisure Time Tours
Magnetic South
MoaTrek New Zealand Ltd
New Zealand Educational Tours
New Zealand Fine Touring Ltd
Pacific Destinationz Ltd
Pan Pacific Travel
Southern World New Zealand
Tourmasters South Pacific
Tour Time NZ Ltd
Travelmore International

CENTRAL EUROPE/GERMANY

ANZ Nature Tours Ltd
AOT New Zealand
ATS Pacific
C&E Tours
Contiki Holidays
Flying Kiwi Adventures
Green Realm Travel
GTA
Kirra Holidays
Learning Journeys
Magnetic South
MoaTrek New Zealand Ltd
New Zealand Educational Tours
New Zealand Fine Touring Ltd
Pacific Destinationz Ltd
Queens Travel
Southern World New Zealand
Travel Time South Pacific

SCANDINAVIA

Agri-Travel
ANZ Nature Tours Ltd
AOT New Zealand
APT Group
ATS Pacific
Contiki Holidays
Flying Kiwi Adventures
Green Realm Travel
GTA
Kirra Holidays
Magnetic South
MoaTrek New Zealand Ltd
New Zealand Fine Touring Ltd
Pacific Destinationz Ltd
Pan Pacific Travel
Southern World New Zealand
Travel Time South Pacific

BRUNEI

ANZ Nature Tours Ltd
Flying Kiwi Adventures
GTA
Kiwi Holidays Ltd
Pacific Holidays (NZ) Tours

ASIA (ALL)

Agri-Travel
ANZ Nature Tours Ltd
ANZ Sky Tours
AOT New Zealand
ATS Pacific
Australia Tours
Contiki Holidays
Flying Kiwi Adventures
General Travel New Zealand
Green Realm Travel
GSN Pacific Ltd
GTA

Kiwi Holidays Ltd
Magnetic South
Master Travel Group Ltd
New Zealand Educational Tours
New Zealand Fine Touring Ltd
Pacific Destinationz Ltd
Pan Pacific Travel
Settlers Tours
Southern World New Zealand
Tourmasters South Pacific
Travelmore International
Winchester Travel

HONG KONG

A China Travel Company
ANZ Nature Tours Ltd
Contiki Holidays
Flying Kiwi Adventures
GSN Pacific Ltd
GTA
Kiwi Holidays Ltd
Learning Journeys
Leisure Time Tours
New Zealand Fine Touring Ltd
New Zealand Journeys Limited
Pan Pacific Travel
Queens Travel
Southern World New Zealand

PHILIPPINES

Contiki Holidays
Flying Kiwi Adventures
GSN Pacific Ltd
GTA
Kiwi Holidays Ltd
New Zealand Fine Touring Ltd
New Zealand Journeys Limited
Pacific Holidays (NZ) Tours

VIETNAM

Flying Kiwi Adventures
GSN Pacific Ltd
GTA
Kiwi Holidays Ltd
Learning Journeys
New Zealand Fine Touring Ltd
New Zealand Journeys Limited
Pacific Holidays (NZ) Tours

SOUTH EAST ASIA

ANZ Nature Tours Ltd
Flying Kiwi Adventures
GSN Pacific Ltd
GTA
Kiwi Holidays Ltd
Leisure Time Tours
Pacific Holidays (NZ) Tours
Pan Pacific Travel
Southern Travelnet
Southern World New Zealand
Travel Time South Pacific
Winchester Travel

INDONESIA

Flying Kiwi Adventures
GSN Pacific Ltd
GTA
Kiwi Holidays Ltd
New Zealand Fine Touring Ltd
New Zealand Journeys Limited
Pacific Holidays (NZ) Tours
Pan Pacific Travel
Queens Travel

MALAYSIA

A China Travel Company
ANZ Nature Tours Ltd
Flying Kiwi Adventures
GSN Pacific Ltd
GTA
Holiday Travel Management
Kiwi Holidays Ltd

New Zealand Fine Touring Ltd
New Zealand Journeys Limited
Pacific Holidays (NZ) Tours
Pan Pacific Travel
Queens Travel
Southern World New Zealand
Winchester Travel

SINGAPORE

A China Travel Company
ANZ Nature Tours Ltd
Contiki Holidays
Flying Kiwi Adventures
GSN Pacific Ltd
GTA
Kiwi Holidays Ltd
Learning Journeys
Leisure Time Tours
MoaTrek New Zealand Ltd
New Zealand Fine Touring Ltd
New Zealand Journeys Limited
Pacific Holidays (NZ) Tours
Pan Pacific Travel
Queens Travel
Southern World New Zealand
Travel Time South Pacific
Winchester Travel

THAILAND

ANZ Nature Tours Ltd
Flying Kiwi Adventures
GSN Pacific Ltd
GTA
Kiwi Holidays Ltd
New Zealand Fine Touring Ltd
New Zealand Journeys Limited
Pacific Holidays (NZ) Tours
Pan Pacific Travel
Queens Travel
Southern World New Zealand
Winchester Travel

CHINA

A China Travel Company
Agri-Travel
ANZ Nature Tours Ltd
China Travel Service (NZ) Ltd
Flying Kiwi Adventures
GSN Pacific Ltd
GTA
Holiday Travel Management
Kiwi Holidays Ltd
Learning Journeys
Leisure Time Tours
Master Travel Group Ltd
New Zealand Journeys Limited
Pan Pacific Travel
Queens Travel
Settlers Tours
Southern World New Zealand
Winchester Travel

KOREA

Australia Tours
Flying Kiwi Adventures
GTA
Learning Journeys
Southern Travelnet

TAIWAN

A China Travel Company
Flying Kiwi Adventures
GTA
Holiday Travel Management
Kiwi Holidays Ltd
Learning Journeys
Pan Pacific Travel
Queens Travel

INDIA

Agri-Travel

ANZ Nature Tours Ltd
AOT New Zealand
ATS Pacific
Flying Kiwi Adventures
General Travel New Zealand
GSN Pacific Ltd
GTA
Kiwi Holidays Ltd
Leisure Time Tours
MoaTrek New Zealand Ltd
New Zealand Fine Touring Ltd
New Zealand Journeys Limited
Pan Pacific Travel
Settlers Tours
Southern Travelnet
Travel Time South Pacific

JAPAN

Agri-Travel
ANZ Nature Tours Ltd
ATS Pacific
Flying Kiwi Adventures
General Travel New Zealand
GTA
H.I.S. New Zealand Ltd
JTB New Zealand
Nippon Travel Agency (NZ) Ltd
Southern Travelnet

NEW ZEALAND

APT Group
Contiki Holidays
Flying Kiwi Adventures
Green Realm Travel
GTA
Holiday Travel Management
Kirra Holidays
Kiwi Holidays Ltd
Learning Journeys
Magnetic South
Master Travel Group Ltd
MoaTrek New Zealand Ltd
New Zealand Educational Tours
Tourmasters South Pacific
Tour Time NZ Ltd
Travel Time South Pacific

SOUTH AFRICA

Agri-Travel
ANZ Nature Tours Ltd
AOT New Zealand
ATS Pacific
Contiki Holidays
Flying Kiwi Adventures
GTA
Kirra Holidays
Leisure Time Tours
MoaTrek New Zealand Ltd
New Zealand Educational Tours
New Zealand Fine Touring Ltd
Pacific Destinationz Ltd
Pan Pacific Travel
Southern World New Zealand
Travel Time South Pacific

REST OF WORLD

Agri-Travel
ANZ Nature Tours Ltd
AOT New Zealand
ATS Pacific
Flying Kiwi Adventures
GSN Pacific Ltd
GTA
Kiwi Holidays Ltd
MoaTrek New Zealand Ltd
New Zealand Fine Touring Ltd
Pan Pacific Travel
Southern World New Zealand
Tour Time NZ Ltd

Tourism Export Council Allied Members

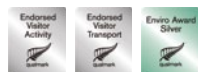
An Allied Member is a supplier of products and services to Full Members (accommodation, attraction, activity and transport providers). To become a Tourism Export Council of New Zealand Allied Member, download an application form from www.tourismexportcouncil.org.nz.

AA TOURISM

Location: Nationwide **Company Type:** Advertising and Marketing/Publishing and Brochure
Legal Name: AA Tourism – Business of Club Tourism
Physical Address: Level 1, 29 Apollo Drive, Mairangi Bay, North Shore, Auckland 0632
Postal Address: PO Box 101001, North Shore Mail Centre, Auckland 0745
Ph: +64 9 966 8720 **NZ fp:** 0800 224 843
Fax: +64 9 966 8721
Email: inquiries@aa.co.nz
Website: www.aatravel.co.nz
CEO: Peter Blackwell
General Manager Marketing: Rebecca Cherry
Description: We're about inspiring travel, bringing new audiences, engaged customers to your business through effective media and marketing solutions. We strongly encourage you to be passionate about your corner of New Zealand; 'with every customer that walks through the door, you have the opportunity to greatly enhance their holiday experience'. To travel is an experience – embrace, enjoy and share with others. We strive to do this every day via our various digital and print media channels.

ABEL TASMAN AQUA TAXI/ KAYAKING ABEL TASMAN

Location: Nelson
Company Type: Adventure Activities/Sea Transport
Legal Name: Abel Tasman Tourism
Physical Address: Main Road, RD 2, Marahau
Postal Address: RD 2, Motueka 7197
Ph: +64 3 527 8083 **NZ fp:** 0800 278 282
Fax: +64 3 527 8282
Email: info@aquataxi.co.nz
Website: www.aquataxi.co.nz
Sales Manager: Bruce Williamson
Email: bruce.williamson@nttourism.co.nz
Description: Aqua Taxi provides water taxi trips, guided tours, passenger transfers and seal-watching tours in Abel Tasman National Park. Kayak Abel Tasman incorporates the brands of Abel Tasman Kayaks, Kaiteriteri Kayak and Abel Tasman Seal Swim – all of which provide outstanding experiences in the Abel Tasman National Park.



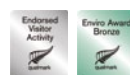
ACCOR HOTELS

Location: Nationwide **Company Type:** Hotels
Legal Name: Accor
Physical Address: Level 8, 99 Queen Street, Auckland
Postal Address: PO Box 1707, Auckland 1140
Ph: +64 9 365 0000 **NZ fp:** 0800 444 422
Fax: +64 9 365 0011
Website: www.accortrade.info
Area Director of Sales & Marketing: John Farrell
Director of Sales – Inbound: Arlene Lee
Email: arlene.lee@accor.com
Description: Accor, the world's leading hotel operator and market leader in Europe, is present in 90 countries with more than 4,200 hotels and more than 500,000 rooms. Offering its clients and partners nearly 45 years of know-how and expertise, Accor's broad portfolio of hotel brands from luxury to budget includes Sofitel, Pullman, MGallery, Grand Mercure, Novotel, Mercure, Ibis, Ibis Styles (All Seasons) and Ibis Budget (Formule1). In New Zealand and Fiji, Accor operates 34 hotels in 12 stunning locations covering all the major corporate and leisure travel destinations.



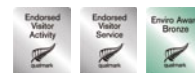
ADRENALIN FOREST

Locations: Bay of Plenty/Wellington/Christchurch & Canterbury **Company Type:** Adventure Activities
Legal Name: Adrenalin Forest Ltd
Physical Address: 105 Heyders Road, Spencerville, Christchurch; Okowai Road, Porirua; Pyes Pa Road, Tauranga
Postal Address: 12 Tuna Terrace, Titahi Bay, Porirua 5022
Ph: +64 4 237 8553 **NZ fp:** 0800 TO GO APE
Website: www.adrenalin-forest.co.nz
Managing Director: Jean Caillabet
Email: jean@adrenalin-forest.co.nz
Description: Share the challenge with friends: join a special club where everyone has risen to new heights and knows what it means to exceed their own expectations. At Adrenalin Forest we will give you the freedom to seek your edge. We will empower you to explore your potential. We will train you to push your limits in a secure environment. Then it's up to you to overcome the mental, physical and emotional challenges of stages that increase in fun and difficulty.



AERIUS HELICOPTERS & SPRING LOADED ADVENTURES

Location: Bay of Plenty
Company Type: Adventure Activities/Scenic Flights
Legal Name: Aerius Ltd
Physical Address: 316 State Highway 33, Paengaroa
Postal Address: 900 State Highway 2, RD 6, Te Puke 3186
Ph: +64 7 533 1515 **NZ fp:** 0800 867 386
Fax: +64 7 533 1814
Email: info@aerius.co.nz or info@springloadedadventures.com
Website: www.aerius.co.nz or www.springloadedadventures.com
Administration: Delanie Lockhart
Senior Pilot/Jet Boat Driver: Dave Rayner
Description: Your adrenaline specialists! Kaituna River jet boat tours, Tauranga Harbour jet boat tours, Mud Bug four-wheel driving and Aerius Helicopters charters and flight-seeing.



AGRODOME



Location: Rotorua
Company Type: Adventure Activities/Attraction
Legal Name: Agrodome 2011 Ltd
Physical Address: Western Road, Ngongotaha, Rotorua
Postal Address: PO Box 634, Rotorua 3040
Ph: +64 7 357 1050 **NZ fp:** 0800 339 400
Email: reservations@agrodome.co.nz
Website: www.agrodome.co.nz
Customer Services Manager: Dale McCourt
Email: dale@agrodome.co.nz
General Manager: Grant Kilby
Email: grant@agrodome.co.nz
Description: Agrodome is the 'Unique New Zealand Experience'. A visit to Agrodome is simply a 'must do' during your travels around New Zealand. Agrodome offers visitors a fun, interactive and hands-on experience with Kiwi farming, and the opportunity to meet our animals and take part in our world-famous Agrodome Sheep Show! The Agrodome is one of New Zealand's best-loved visitor attractions. A highlight is our very entertaining, multi-award-winning stage show. Sheep Shows are at 9:30am, 11am and 2:30pm. Experience the Authentic Working Farm Tour. It is great fun, hands on, educational and very entertaining! In one hour, you will tour our New Zealand farm in an all-weather, all-terrain vehicle. Farm Tours depart at 10:40am, 12:10pm, 1:30pm and 3:40pm.
ITOC Operator of the Year Award: 1994/2007



Operator Of The Year Awards

Each year, the Tourism Export Council presents its 'Operator of the Year' Award to an outstanding tourism operation (Allied) and inbound tour operator (Full). This is a prestigious and sought-after award which recognises excellence and an outstanding visitor experience. Allied Members nominate an inbound operator and Full Members nominate a supplier as a business delivering world-class service. The winners are presented with a plaque at the annual Tourism Conference.

Southern Discoveries – Tour Operator of the Year 2012 (Allied Member) Operating since 1960, Southern Discoveries rebranded from Milford Sound Red Boats in 2008 and has expanded its business during the past few years with the acquisition of other products.

AIR NEW ZEALAND



Location: Nationwide **Company Type:** Airline
Legal Name: Air New Zealand Ltd
Physical Address: 185 Fanshawe Street, Auckland
Postal Address: Private Bag 92007, Auckland 1142
NZ fp: 0800 737 000
Website: www.airnz.co.nz
Deputy CEO: Norm Thompson
Email: norm.thompson@airnz.co.nz
Tourism Partnership Manager: Jenny Simpson
Email: jenny.simpson@airnz.co.nz
Inbound Manager: Geraldine Hutchison
Email: geraldine.hutchison@airnz.co.nz
Description: Air New Zealand is proud to be the national carrier of New Zealand and to offer our international visitors their first taste of New Zealand the moment they step onboard our aircraft. Featuring award-winning New Zealand wines and menus designed by some of New Zealand's leading chefs, Air New Zealand's distinctly New Zealand style of service sets us apart from other airlines. We offer direct flights from Australia, the Pacific Islands, China, Hong Kong, Japan, USA, Canada and the United Kingdom to New Zealand, connecting to our 27 domestic destinations. Air New Zealand was named 2012 Airline of the Year by ATW magazine and is a member of the Star Alliance network of airlines.
ITOC Operator of the Year Award: 1993 & 2001



AIR SAFARIS

Location: Mackenzie/West Coast
Company Type: Scenic Flights
Legal Name: Air Safaris & Services (NZ) Ltd
Physical Address: State Highway, Lake Tekapo
Postal Address: PO Box 71, Lake Tekapo 7945
Ph: +64 3 680 6880 **Fax:** +64 3 680 6740
Website: www.airsafaris.co.nz
Managing Director: Tim Rayward
Email: tim@airsafaris.co.nz
CEO: Richard Rayward
Email: richard@airsafaris.co.nz
Description: Major scenic tour operator with a fleet of seven to 15 passenger aircraft (all window seats). Specialising in the award-winning Grand Traverse of Aoraki Mount Cook and glaciers, with inter-airport options for tour groups. Past winner of the ITOC Operator of the Year Award, twice NZ Tour Drivers' Guild Operator of the Year, Qualmark endorsed, including Enviro Silver. Main base Lake Tekapo; West Coast base at Franz Josef and also operating from Glentanner and Mount Cook.
ITOC Operator of the Year Award: 1984



AJ HACKETT BUNGY

Location: Queenstown/Auckland
Company Type: Adventure Activities
Legal Name: AJ Hackett Bungy New Zealand Ltd
Physical Address: The Station Building, Cnr Camp Street & Shotover Street, Queenstown
Postal Address: PO Box 488, Queenstown 9348
Ph: +64 3 450 1300 **NZ fp:** 0800 BUNGY JUMP
Fax: +64 3 450 1304

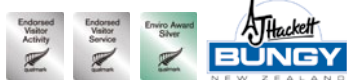
Email: bungycentre@bungy.co.nz

Website: www.bungy.co.nz

Marketing Manager: Katie Sheely

Email: katie@bungy.co.nz

Description: AJ Hackett Bungy New Zealand is a leader in adventure tourism. In 1988 they started the world's first commercial bungy in Queenstown, New Zealand, and they now own and operate a diverse range of adventure activities throughout New Zealand. When in Queenstown, go for a water touch at the Kawarau Bridge, jump or swing 400 metres above Queenstown at the Ledge; or head to the Nevis and take on Australasia's highest bungy and the world's biggest swing. AJ Hackett Bungy also offers exclusive access to the Auckland Harbour Bridge. Magnificent views can be enjoyed on the Auckland Bridge Climb and Bungy!



ALBATROSS ENCOUNTER KAIKOURA

Location: Kaikoura
Company Type: Cruise/Sightseeing and Tours
Legal Name: Encounter Kaikoura
Physical Address: Encounter Kaikoura, 96 Esplanade, Kaikoura
Postal Address: 96 Esplanade, Kaikoura 7300
Ph: +64 3 319 6777 **NZ fp:** 0800 733 365
Fax: +64 3 319 6064
Email: info@encounterkaikoura.co.nz
Website: www.encounterkaikoura.co.nz
Admin Manager: Bev Chambers
Email: bev@dolphin.co.nz
Marketing & Product Development: Lynette Buurman
Email: lynette@dolphin.co.nz

Description: The opportunity of seeing an albatross up close is available with Albatross Encounter. This is a boat-based birding tour focusing on the superior range of seabirds that are available just off the Kaikoura Coast. All tours offer superb sightings of more than 12 species of albatross including the Wandering and Royal Albatross and much more. Professional crew providing expert commentary, as well as photographic opportunities that will impress, ensure this tour will be a memorable and educational experience. All clients receive a sightings list and an information pack post tour. Charter options for groups are available.



AMORA HOTELS NEW ZEALAND

Locations: Auckland/Rotorua/Wellington
Company Type: Hotels
Legal Name: Neptune Properties Limited
Physical Address: 100 Greys Avenue, Auckland
Postal Address: PO Box 5950, Wellesley Street, Auckland 1141
Ph: +64 9 375 1800 **NZ fp:** 0800 655 555
Fax: +64 9 375 1801
Email: res@auckland.amorahotels.com
Website: www.amorahotels.com
Director of Sales New Zealand: Judy Lourens
Email: dos@auckland.amorahotels.com
Description: Amora Hotels & Resorts feature three superior properties in New Zealand. Amora Hotel Auckland is centrally located with 149 accommodation rooms with kitchenettes, an outdoor pool, gym, restaurant and bar. Amora Lake Resort Okawa Bay – Rotorua is located on the shores of Lake Rotoiti, featuring 44 rooms and known for its idyllic setting and superb facilities. Amora Hotel Wellington is a 4.5-star property with harbour views, featuring 192 refurbished accommodation rooms, restaurant and bar.



AUCKLAND MUSEUM



FOR ALL TOUR GROUP BOOKINGS

Phone 09 306 7924
 Fax 09 306 7080
 groupbookings@aucklandmuseum.com

FOR GROUP RATES CONTACT

Adam Taylor, Tourism Manager
 Phone 09 302 9768
 adamtaylor@aucklandmuseum.com



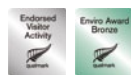
aucklandmuseum.com

AORAKI DEVELOPMENT BUSINESS & TOURISM

Location: South Canterbury
Company Type: Regional Tourism
Legal Name: Aoraki Development & Promotions Ltd
Physical Address: 2 George Street, Timaru
Postal Address: PO Box 524, Timaru 7940
Ph: +64 3 687 9997 **Fax:** +64 3 687 9992
Website: www.southcanterbury.org.nz
Tourism Manager: Katerina Tiscenko
Email: katerina@southcanterbury.org.nz
Admin & Marketing Assistant: Karyn Buckingham
Email: karyn@southcanterbury.org.nz
Description: Aoraki Development Business & Tourism was formed in 2010 from the merger of Central South Island Tourism and the Aoraki Development Trust. ADBT is the official economic development and promotional agency for the Timaru District, also incorporating the functions of the South Canterbury Chamber of Commerce. Core ADBT services include visitor information services, the South Canterbury website, regional promotion, business support services, industry and sector group representation, and support and business training.

ART DECO TRUST

Locations: Napier
Company Type: Attractions/Sightseeing and Tours
Legal Name: Art Deco Trust Inc
Physical Address: 163 Tennyson Street, Napier
Postal Address: PO Box 133, Napier 4140
Ph: +64 6 835 0022 ext 4 **Fax:** +64 6 835 1912
Email: walks@artdeconapier.com
Website: www.artdeconapier.com
Walks & Tours Manager: Elaine McKay
Description: Napier changed forever in 1931 as a result of a massive 7.8 earthquake; hear the story of recovery from disaster and experience Art Deco Napier. Offering for FITs: four daily guided walks, mini-bus tours, vintage car tours, bike tours, movies, retail shop, Art Deco collectibles. Customised tours for groups including some or all of the above, plus high-end add-ons, can be arranged for operators at times to suit. Also on offer is the Art Deco Weekend (annual festival event).



Tourism Export Council Vision & Mission Statement

VISION
 To achieve sustainable growth in export earnings and delivery of quality tourism experiences.

MISSION

To support and represent our members for the purpose of facilitating business partnerships in the tourism export sector.



AUCKLAND ADVENTURE JET

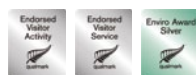


Location: Auckland
Company Type: Adventure Activities
Legal Name: Auckland Adventure Jet Ltd
Physical Address: Pier 3A, Auckland Ferry Terminal, Auckland
Postal Address: PO Box 105527, Auckland 1143
Cell: +64 21 507 341 **NZ fp:** 0800 255 538
Website: www.aucklandadventurejet.co.nz
CEO: Paul Macaulay
Marketing Manager: Catherine Nixon
Email: catherine@aucklandadventurejet.co.nz
Description: Auckland Adventure Jet is the first sea jet boat of its kind in New Zealand to offer the ultimate jet boat thrill ride on Auckland's Waitemata Harbour. The 35- to 40-minute trips take off from pier 3A, beside the historic Auckland Ferry Terminal building. The jet boat travels at high speeds – in excess of 50 knots – sweeping fishtails, spins and power brakes make the experience a fast and fun adventure for the thrill-seeking traveller. The design of the boat offers a low-impact ride for comfort and safety, and our 23-seat grandstand layout means that everyone gets a great view of the beautiful Waitemata. We also provide sunglasses, ponchos and life-jackets, so all you need to bring is your sense of adventure.



AUCKLAND MUSEUM

Location: Auckland
Company Type: Attraction/Museum
Legal Name: Auckland War Memorial Museum
Physical Address: Auckland Domain, Parnell, Auckland
Postal Address: Private Bag 92018, Auckland 1142
Ph: +64 9 306 7924 **Fax:** +64 9 306 7080
Email: groupbookings@aucklandmuseum.com
Website: www.aucklandmuseum.com
Tourism Manager: Adam Taylor
Email: adamtaylor@aucklandmuseum.com
Description: Auckland Museum stands in Auckland Domain, commanding spectacular views of the city and harbour. The collections of Maori and Pacific artefacts are the most important in New Zealand. Maori cultural performances three times daily, plus Maori Gallery and museum guided tours. Includes Auckland's memorial to New Zealanders at war. Browse the Museum shops, offering a wonderful range of New Zealand-inspired gifts, and relax at the welcoming café. Open daily from 10am.



AUCKLAND TOURISM, EVENTS & ECONOMIC DEVELOPMENT

Location: Auckland **Company Type:** Regional Tourism
Legal Name: Auckland Tourism, Events & Economic Development Ltd
Physical Address: Level 8, 139 Quay Street, Auckland
Postal Address: PO Box 5561, Wellesley Street, Auckland 1141
Ph: +64 9 365 0500 **NZ fp:** 0800 AUCKLAND
Fax: +64 9 354 7050
Email: reception@aucklandnz.com
Website: www.aucklandnz.com
Manager Trade Partnerships: Steffan Panoho

Email: steffan.panoho@aucklandnz.com
Manager Destination Marketing & Communications: Dzin Alekzander
Email: dzin.alekzander@aucklandnz.com
Description: Under the Auckland Council, Tourism Auckland has transferred into a council-controlled organisation – Auckland Tourism, Events and Economic Development Ltd (ATEED). The Destination unit of ATEED is charged with marketing the region as a visitor destination locally, nationally and internationally, and its aim is to encourage more people to come to Auckland, stay longer and do more. Areas of expertise include international marketing, conventions and incentives marketing and bidding, events marketing and media services, and it operates 13 visitor information centres.

AVIATION, TOURISM AND TRAVEL TRAINING ORGANISATION (ATTTO)

Location: Nationwide **Company Type:** Education
Legal Name: Aviation, Tourism and Travel Training Organisation (ATTTO)
Physical Address: Level 13, Plimmer Tower, 2 – 6 Gilmer Terrace, Wellington
Postal Address: PO Box 6466, Marion Square, Wellington 6141
Ph: +64 4 499 6570
Email: thehub@attto.org.nz
Website: www.attto.org.nz
Chief Executive: Kathy Wolfe
Description: ATTTO is the industry training organisation for New Zealand's aviation, tourism, travel and museum industries. We work with these industries to identify skill requirements and develop highly relevant qualifications that meet the needs of businesses, and we work with employers, training providers, schools, trainees and trainers to deliver high-quality industry training. All ATTTO qualifications are nationally recognised and registered by the New Zealand Qualifications Authority on the New Zealand Qualifications Framework.

AVIS NEW ZEALAND

Location: Nationwide **Company Type:** Rental Vehicles
Legal Name: Avis New Zealand
Physical Address: Building 4, Central Park, 666 Great South Road, Penrose, Auckland
Postal Address: Private Bag 92809, Penrose, Auckland 1642
Ph: +64 9 526 2800 **Fax:** +64 9 526 2857
Website: www.avis.co.nz
Travel Sales Manager: Guy Robinson
Email: grobinson@avis.co.nz
Travel Account Manager: Jill Wallis
Description: Avis is New Zealand's largest and leading car rental company, with an extensive range of late-model vehicles and services. Avis have 40 rental locations throughout New Zealand, including all major airport and ferry terminals. Avis do not allow vehicles on inter-island ferries so there are no expensive charges. Clients are provided with the Avis \$aver discount booklet which offers a wide range of discounts and savings on holiday activities, attractions, accommodation and shopping throughout New Zealand, as well as convenient driving maps and travel guides. Avis has the reliability and efficiency to ensure you enjoy the perfect way to experience New Zealand with a self-drive tour. Never get lost with our latest GPS technology.



BAY TOURS NELSON LTD

Location: Nelson **Company Type:** Wine Tours
Legal Name: Bay Tours 2008 Ltd
Physical Address: 31A Stansell Avenue, Nelson
Postal Address: 31A Stansell Avenue, Nelson 7011
Ph: +64 3 548 6486 **NZ fp:** 0800 229 868
Fax: +64 3 548 6481
Email: info@BayToursNelson.co.nz

Website: www.BayToursNelson.co.nz

Owner/Manager: Roy Thompson

Description: Tours within the Nelson region, with an emphasis on wine, art and scenery. Exclusive sightseeing tours are available.



BEACHFRONT HOTEL



Location: West Coast **Company Type:** Hotels

Legal Name: Tasman View Properties

Physical Address: 111 Revell Street, Hokitika

Postal Address: 111 Revell Street, Hokitika 7810

Ph: +64 3 785 8344 **NZ fp:** 0800 400 344

Fax: +64 3 755 8258

Email: reservations@beachfronthotel.co.nz

Website: www.beachfronthotel.co.nz

General Manager: Anthony Moore

Email: anthony.moore@beachfronthotel.co.nz

Description: We offer the best location for West Coast hotel accommodation. Our unique and convenient location on the beach and in the centre of Hokitika means beachcombing, shopping artisan galleries and service stores are all at your doorstep. Convenient to major West Coast attractions including Punakaiki's Pancake Rocks, Franz Josef Glacier, Shantytown and Monteith's Brewery. We have a wide range of accommodation in two very different wings to suit your needs. Our 3.5-star Ocean View wing is located beachfront and offers dramatic views from every room. Our 2.5-star Driftwood wing backs onto a main street of town and offers simple and affordable accommodation. Both wings offer easy access to the beach. Our on-site Oceanview Restaurant offers great New Zealand cuisine and gorgeous sunsets!



BEST WESTERN AUSTRALASIA

Location: Nationwide

Company Type: Hotels/Motels and Lodges/Resorts

Legal Name: Best Western Australasia

Physical Address: Level 3, 213 Miller Street, North Sydney, NSW 2060, Australia

Postal Address: PO Box 1987, North Sydney, NSW 2059, Australia

Ph: +61 2 8913 3300

NZ fp: 0800 237 893 **AUS fp:** 131 779

Fax: +61 2 9955 9555

Email: apcdesk@bestwestern.com

Website: www.bestwestern.co.nz

NZ Sales Manager: Ann Due

Email: adue@bestwesternaustralia.com.au

Description: Best Western, the World's Biggest Hotel Family™, has 17 hotels, motels and apartments across New Zealand. Ranging from 3.5 to 4.5 stars, each hotel, motel, apartment and resort is independently owned and managed, while being committed to the common worldwide standards of quality, service and value. Wherever you go, we promise warm and friendly service combined with international quality standards at an affordable price. We hope to welcome you soon.



Best Western has 16 individually owned and operated hotels, motels, apartments and resorts throughout New Zealand. Best Western properties deliver quality accommodation at an affordable price, measured by one of the finest quality assurance programmes in the industry.

North Island Hotels:



Auckland (Airport)

BEST WESTERN BK's Pioneer Motor Lodge
T: 09 275 7752
W: bestwestern.co.nz/bkspioneer



Auckland (City)

BEST WESTERN President Hotel
T: 09 303 1333
W: bestwestern.co.nz/presidentshotelaukland



Auckland (Ellerslie)

BEST WESTERN Ellerslie International Motor Inn
T: 09 525 1909
W: bestwestern.co.nz/ellerslie



Auckland (Newmarket)

BEST WESTERN Great South Road Motor Lodge
T: 09 520 5509
W: bestwestern.co.nz/greatsouth



Auckland (Pukekohe)

BEST WESTERN Aveda Motor Lodge
T: 09 239 0074
W: bestwestern.co.nz/aveda



Hamilton

BEST WESTERN Hygate Motor Lodge
T: 07 839 3277
W: bestwestern.co.nz/hygamemotorlodge



Napier

BEST WESTERN Fairley Motor Lodge
T: 06 835 9633
W: bestwestern.co.nz/fairley



Rotorua

BEST WESTERN Braeside Resort
T: 07 347 9497
W: bestwestern.co.nz/braeside



Rotorua

BEST WESTERN Capri Court Motor Inn
T: 07 347 6126
W: bestwestern.co.nz/capricourt



Wellington

BEST WESTERN Wellington
T: 04 939 0039
W: bestwestern.co.nz/wellington

South Island Hotels:



Christchurch

BEST WESTERN Clyde on Riccarton
T: 03 341 1280
W: bestwestern.co.nz/clydemotel



Dunedin

BEST WESTERN 555 on Bayview
T: 03 455 5779
W: bestwestern.co.nz/555onbayview



Invercargill

BEST WESTERN Townsman Motor Lodge
T: 03 218 8027
W: bestwestern.co.nz/townsman



Nelson

BEST WESTERN Tuscany Gardens Motor Lodge
T: 03 548 5522
W: bestwestern.co.nz/tuscanygardens



Queenstown

BEST WESTERN Cranbury Court Apartments
T: 03 442 6483
W: bestwestern.co.nz/cranburycourt



Wanaka

BEST WESTERN Belvedere Luxury Apartments
T: 03 443 6969
W: bestwestern.co.nz/belvedere



PLUS



PREMIER

THE WORLD'S BIGGEST HOTEL FAMILY™

Call 0800 BEST WEST from NZ or
131 779 or visit bestwestern.co.nz

BLUEBRIDGE COOK STRAIT FERRY

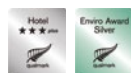


Location: Wellington/Marlborough
Company Type: Sea Transport
Legal Name: Strait Shipping Ltd
Physical Address: Level 2, MSC House, 90 Waterloo Quay, Wellington
Postal Address: PO Box 1144, Wellington 6140
Ph: +64 4 473 7289 **NZ fp:** 0800 844 844
Fax: +64 4 472 7243
Email: bookings@bluebridge.co.nz
Website: www.bluebridge.co.nz
General Manager: Peter Ellison
Email: peter@bluebridge.co.nz
Bookings Coordinator: Kirk Burgess
Email: kirkb@bluebridge.co.nz
Description: Cross Cook Strait on a Bluebridge ferry and enjoy some real Kiwi hospitality. We carry passengers and vehicles between Wellington and Picton up to four times daily and offer a range of fares to suit your budget. On board you'll find a full café-style menu, premium L'Affare coffee and award-winning Marlborough wines. And if you can take your eyes off the views, kick back with free movies and play areas for the kids. The Bluebridge journey takes just over three hours. So what are you waiting for? Come on over!



BRENTWOOD HOTEL

Location: Wellington **Company Type:** Hotel
Legal Name: Brentwood Hotel Ltd
Physical Address: 16 - 20 Kemp Street, Kilbirnie, Wellington
Postal Address: PO Box 14045, Wellington 6241
Ph: +64 4 920 0400 **NZ fp:** 0508 273 689
Fax: +64 4 920 0401
Email: reservations@brentwoodhotel.co.nz
Website: www.brentwoodhotel.co.nz
General Manager: Anthony Dey
Email: anthony@brentwoodhotel.co.nz
Description: Conveniently located five minutes' drive from Wellington Airport and ten minutes from the city centre in a quiet urban location. 116 spacious rooms offering affordable accommodation options for families and groups, sports teams and overnight airport stopovers. Extensive conference facilities, Aqua Bistro & Bar, outdoor heated pool (summer months), SKY TV and wireless internet. We provide a 24-hour courtesy airport shuttle and free car parking. Easy walking distance to the ASB Sports and Aquatic Centres.



BTM MARKETING

Location: Nationwide **Company Type:** Advertising and Marketing/General Services
Legal Name: BTM Marketing Ltd
Physical Address: B3, 40 Triton Drive, Albany, Auckland
Postal Address: PO Box 305128, Triton Plaza, Auckland 0757
Ph: +64 9 478 5427 **Fax:** +64 9 478 8066
Email: info@btmz.co.nz
Website: www.btmz.co.nz
Managing Director: Tony Boot
Business Development Manager: Craig Bridge

Description: BTM provides marketing and translation services relating to Japan, South Korea and Chinese-speaking tourism markets. We have more than 17 years experience in New Zealand tourism. Our clients include Tourism New Zealand, RTOs and a range of tourism operators nationwide.

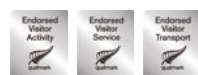
BUDGET RENT A CAR

Location: Nationwide **Company Type:** Rental Vehicles
Legal Name: Budget Rent A Car
Physical Address: Building 4, Central Park, 666 Great South Road, Penrose, Auckland
Postal Address: Private Bag 92144, Auckland 1142
Ph: +64 9 529 9604 **Fax:** +64 9 529 9608
Website: www.budget.co.nz
Travel Sales Manager: Guy Robinson
Email: grobinson@budget.co.nz
Travel Account Manager: Jill Wallis
Description: Budget Rent a Car is established as a major player in New Zealand car, 4WD and truck rentals. With more than 40 rental locations from Kerikeri to Invercargill, Budget has depots in all major cities, airports and provincial towns. One-way rental available. With a complete range of the latest high-specification cars, station wagons, 4WDs and vans; Budget has the right vehicle for any need. All cars are air-conditioned and GPS technology enhances 'the ideal way to tour around New Zealand': a self-drive tour with Budget.



BULARANGI MOTORBIKES – HARLEY TOURS OF NEW ZEALAND

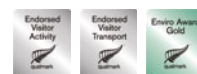
Location: Nationwide
Company Type: Sightseeing and Tours/Rental Vehicles
Legal Name: Bularangi Limited
Physical Address: 12 Waitete Road, Waihi
Postal Address: 12 Waihetere Road, Waihi 3610
Ph: +64 7 863 6069 **NZ fp:** 0800 787 980
Email: harley@bularangi.com
Website: www.motorbikesnz.co.nz
Director: Alison Howie
Director: Baz Howie
Description: Bularangi Motorbikes has been operating nationwide throughout New Zealand for five years, and is a Qualmark Endorsed Visitor Activity with depots in Auckland, The Coromandel, Queenstown and Christchurch. Offering Harley Davidson motorbike rentals and tours throughout New Zealand, their fleet of 15 bikes is the largest Harley Davidson rental fleet in New Zealand. For those without a motorbike licence they also offer chauffeured passenger tours with P-endorsed riders – great for incentive and conference groups.



BUSH AND BEACH

Location: Auckland
Company Type: Sightseeing and Tours/Wine and Food
Legal Name: Bush and Beach 2004 Limited
Physical Address: 3A Enterprise Drive, Henderson, Auckland
Postal Address: PO Box 121007, Henderson, Auckland 0650
Ph: +64 9 837 4130 **NZ fp:** 0800 423 224
Fax: +64 9 837 4193
Email: info@bushandbeach.co.nz
Website: www.bushandbeach.co.nz
CEO: Helen Bissett
Email: helen@bushandbeach.co.nz
General Manager: Ben Thornton
Email: ben@bushandbeach.co.nz
Description: Multi-award winning and internationally renowned, Bush and Beach's day tours to Auckland's rainforest, black-sand beaches, untamed Great Barrier Island and Coromandel give a unique experience of

spectacular natural worlds. Their City Highlights Tour gives an intimate view of how Aucklanders live and play. With Great Taste Tours, you will experience the food, wine and arts of Matakana Coast and Kumeu Wine Country. With informed and entertaining guides, it's an exhilarating 'assault on the senses' day out.



CATHAY PACIFIC AIRWAYS

Location: Nationwide **Company Type:** Airline
Legal Name: Cathay Pacific Airways
Physical Address: 11th Floor, National Bank Centre, 205 Queen Street, Auckland
Postal Address: PO Box 1313, Shortland Street, Auckland 1140
Ph: +64 9 379 0833 **Fax:** +64 9 309 2269
DX Address: CX10006, Auckland
Email: akl_sales@cathaypacific.com
Website: www.cathaypacific.com
Country Manager – New Zealand and Pacific: Ken Chiu
Description: Cathay Pacific, Hong Kong's flag carrier, offers flights between Hong Kong and over 140 destinations worldwide including UK/Europe, Middle East, South Africa, the Indian subcontinent, China and Asia, North America and the southwest Pacific. Sister airline Dragonair offers flights to more than 17 cities in China and 16 other destination around Asia. Cathay Pacific's daily non-stop flights to Auckland are scheduled to offer easy connections around New Zealand.

CENTAMAN

Location: Nationwide/Australia
Company Type: Technology
Legal Name: Centaman NZ Ltd
Physical Address: 101 Station Road, Penrose, Auckland
Postal Address: PO Box 112364, Penrose, Auckland 1061
Ph: +64 9 579 4600 **NZ fp:** 0508 236 826
Fax: +64 9 570 4670
Email: sales@centaman.co.nz
Website: www.centaman.co.nz
General Manager: Mike Henton
Email: mikehenton@centaman.co.nz
Description: With 21 years' experience, Centaman is the market leader in computer systems for the tourism and attractions industry. Centamans' integrated modules cover all aspects of your business including: point of sale, reservations, CRM, agent purchasing, resource bookings, ticketing, stock management, access control and much more. Centaman also provides a range of hardware and services backed up with 24 hours/7 days customer support.

CENTRAL RESERVATIONS NEW ZEALAND

Location: Nationwide **Company Type:** Accommodation Services/Motels and Lodges
Legal Name: Tourism & Accommodation Marketing Services Ltd
Physical Address: 43 Gerald Street, Lincoln
Postal Address: PO Box 154, Lincoln 7640
Ph: +64 3 325 3015 **NZ fp:** 0800 692 727
Fax: +64 3 325 3019
Email: res@nzapartments.co.nz
Website: www.nzapartments.co.nz, www.nzluxurymotels.co.nz or www.staybellavista.co.nz
Managing Director: Anton Wilke
Email: anton@nzapartments.co.nz
Description: Sales, marketing, representation and reservations for independently owned serviced apartment and motel properties in New Zealand targeting domestic and international visitors. We provide competitive wholesale rates for 95 properties nationwide. Our three brands include New Zealand Apartments, New Zealand Luxury Motels and the Bella Vista Motel Group. Our focus is on high-quality and consistent

self-contained and serviced properties ideal for self-drive travellers. No minimum night stays apply and accommodation is ideal for groups.

CHOICE HOTELS AUSTRALASIA

Locations: Nationwide

Company Type: Hotels/Motels and Lodges

Legal Name: Choice Hotels Australasia

Postal Address: PO Box 3654, Shortland Street, Auckland 1140

Cell: +64 27 474 9574 **NZ fp:** 0800 803 524

Website: www.choicehotels.co.nz

Senior Sales Manager, New Zealand: Peter Doherty

Email: peter_doherty@choicehotels.co.nz

Description: Choice Hotels Australasia has over 280 Econo Lodge, Comfort, Quality and Clarion hotels, inns, suites and resorts across New Zealand, Australia and Singapore. There are over 35 properties in New Zealand, from Auckland in the north to Invercargill in the south. Choice Hotels provides friendly, affordable accommodation to suit corporate and leisure travellers alike, ranging from three- to five-star. So whether your clients are off on a business trip or heading away for a weekend getaway, you'll find a Choice hotel just around the corner.

CHRIS JOLLY OUTDOORS

Location: Lake Taupo/Wairarapa

Company Type: Adventure Activities/Hunting

Legal Name: Chris Jolly Boats Ltd

Physical Address: 16 Rauhoto Street, Taupo

Postal Address: PO Box 1020, Taupo 3351

Ph: +64 7 378 0623 **NZ fp:** 0800 252 628

Fax: +64 7 378 9458

Email: enquiries@chrisjolly.co.nz

Website: www.chrisjolly.co.nz

Director: Sue Jolly

Email: sue@chrisjolly.co.nz

Bookings Manager: Anna Willis

Description: 30 years in the region makes Chris Jolly Outdoors Taupo's most experienced outdoor operator. Their selection of launches on the lake provide a superb choice of activities such as daily scenic cruises, private trout-fishing charters, dinner and party cruises. Guided hiking, fly fishing, hunting and biking packages are also a major part of the business. By working together with other operators in the Taupo region, we can offer some amazing combination adventures.

CHRISTCHURCH AND CANTERBURY TOURISM

Location: Christchurch & Canterbury

Company Type: Regional Tourism

Legal Name: Christchurch and Canterbury Marketing Ltd

Physical Address: 4th Floor, Carpark Building, Christchurch Airport, Memorial Avenue, Christchurch

Postal Address: PO Box 2600, Christchurch 8140

Ph: +64 3 353 5990

Website: www.christchurchnz.com

CEO: Tim Hunter

Email: tim.hunter@christchurchnz.com

Trade Marketing Executive: Tania Evamy

Email: tania.evamy@christchurchnz.com

Marketing Manager: Rowan Townsend

Email: rowan.townsend@christchurchnz.com

Description: Christchurch and Canterbury Tourism is the Regional Tourism Organisation (RTO) for the Canterbury region of the South Island of New Zealand. This region consists of – Christchurch City, 'The Heart of the South', and our 'Big Backyard' of Banks Peninsula, Waimakariri, Selwyn, Kaikoura, Hurunui, Mid Canterbury, South Canterbury, Mackenzie and Waimate. As an RTO, we promote Christchurch and Canterbury as a tourism destination to consumers, media, travel trade and as a great region for conventions.

You'll Love Christchurch!

There's always something new popping up



Christchurch is a vibrant and picturesque city surrounded by natural wonders – the sparkling Pacific Ocean, the majestic Southern Alps, and an ancient volcanic peninsula. It's the gateway to the magnificent South Island and a great addition to any New Zealand itinerary.

Christchurch
& Canterbury Tourism

PO Box 2600, Christchurch 8140, New Zealand

Contact: Tania Evamy,
Trade Marketing Executive
tania.evamy@christchurchnz.com
www.christchurchnz.com

CHRISTCHURCH INTERNATIONAL AIRPORT

Location: Christchurch & Canterbury
Company Type: Airport
Legal Name: Christchurch International Airport Ltd
Physical Address: Memorial Avenue, Christchurch Airport, Christchurch
Postal Address: PO Box 14001, Christchurch 8544
Ph: +64 3 358 5029 **Fax:** +64 3 353 7730
Email: enquiries@cial.co.nz
Website: www.christchurchairport.co.nz
Marketing Manager – Terminal & Corporate: Emma Smith
Email: emma.smith@cial.co.nz
Brand Manager – South: Dave Hawkey
Email: dave.hawkey@cial.co.nz
Description: Christchurch International Airport is the major gateway for visitors to the South Island with over 80% of all international arrivals and departures into the South Island passing through the airport. With its new \$250 million integrated terminal nearing completion in early 2013, the airport offers a range of services and facilities expected by the six million international visitors, business people and domestic travellers that pass through the terminal.

CITY LODGE ACCOMMODATION



Location: Auckland **Company Type:** Backpacker
Legal Name: Young Men's Christian Association of Auckland Inc
Physical Address: 150 Vincent Street, Auckland
Postal Address: 150 Vincent Street, Auckland 1010
Ph: +64 9 379 6183 **NZ fp:** 0800 766 686
Fax: +64 9 379 6182
Email: info@citylodge.co.nz
Website: www.citylodge.co.nz
Hotel Manager: Glenn Gairdner
Email: glenn.gairdner@citylodge.co.nz
Rooms Division Manager: Joelle Gagnon
Description: With a 5-star Qualmark Backpacker rating, City Lodge offers convenience, quality and value for money. Just five minutes' walk to Queen Street. Every room has a private en suite, fridge, TV and tea/coffee facilities for comfort and convenience. City Lodge is well-appointed, offering a clean and safe environment, 24-hour reception and CCTV on site. The choice of rooms extends to single, double, queen, twin, triple and quad. Our purpose-built facilities include a spacious lounge and well-appointed communal kitchen. With convenient on-site parking, City Lodge is perfect for budget-conscious travellers, family holidays or world travellers wanting a high-quality yet affordable experience. Rooms are serviced daily and have Wi-Fi and broadband internet access. What's more, City Lodge's clean, green philosophy has recently been endorsed with a Qualmark Silver Environmental accreditation.



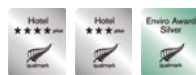
CLASSIC SHEEPSKINS

Location: Hawke's Bay
Company Type: Sightseeing and Tours/Retail
Legal Name: Classic Decor Ltd
Physical Address: 22 Thames Street, Pandora, Napier
Postal Address: PO Box 126, Napier 4140
Ph: +64 6 835 9662 **Fax:** +64 6 835 7089
Email: info@classicsheepskins.co.nz
Website: www.classicsheepskins.co.nz
Director: Maurice Callaghan
Shop & Tour Manager: Carmel Meyer
Description: Over 20,000 people visit annually for the free factory tour and enjoy seeing the step-by-step sheepskin tanning and manufacturing processes. This is the only tour of its kind in New Zealand. Factory prices on tremendous stocks of top-quality sheepskin rugs, slippers and boots. New Zealand souvenirs, possum/woollen clothing and accessories, all at unbelievably low prices, are always popular. International mailing service provided. Coach tours by arrangement.



COMFORT & QUALITY HOTELS, WELLINGTON

Location: Wellington **Company Type:** Hotels
Legal Name: CQ Hotels, Wellington
Physical Address: 213 – 223 Cuba Street, Wellington
Postal Address: PO Box 27125, Wellington 6141
Ph: +64 4 385 2156 **NZ fp:** 0800 888 5999
Fax: +64 4 913 1809
Website: www.cqwellington.com
General Manager: Olivier Lacoua
Email: gm@cqwellington.com
Sales & Marketing Manager: Ania Truman
Email: sales@cqwellington.com
Description: CQ Hotels Wellington combines character and charm (three-star-plus Comfort Hotel Wellington) with cool and contemporary (four-star-plus Quality Hotel Wellington). Meeting in the middle of the two properties is the state-of-the-art CQ Conference and Function Centre. Stay and meet in the heart of Wellington's vibrant Cuba Quarter.



CONNECTABUS

Locations: Queenstown/Wanaka/Fiordland
Company Type: Sightseeing and Tours/Tour Coaches
Legal Name: Remarkable New Zealand Ltd
Physical Address: 132 Glenda Drive, Frankton Industrial, Queenstown
Postal Address: PO Box 656, Queenstown 9348
Ph: +64 3 441 4471 **NZ fp:** 0800 405 066
Fax: +64 3 441 4756
Email: reservations@connectabus.com
Website: www.connectabus.com
Marketing Manager: Morgan McCammon
Email: morgan@connectabus.com
Description: Connectabus Queenstown is Queenstown's transportation system, giving full transportation services to visitors in Queenstown. The Connectabus system offers clients multi-ride day passes covering the Queenstown, Wanaka and Arrowtown areas. It's a great way to experience Queenstown, Wanaka and Arrowtown at your leisure.



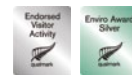
CRYSTAL MOUNTAIN

Location: Auckland
Company Type: Attraction/Museum
Legal Name: Crystal Mountain Ltd
Physical Address: 80 Candia Road, Swanson, Auckland
Postal Address: PO Box 21135, Henderson 0650
Ph: +64 9 833 5033 **Fax:** +64 9 833 5044
Email: inquiry@crystallmountain.co.nz
Website: www.crystallmountain.co.nz
Description: Crystal Mountain is located 20 kilometres from the Auckland CBD, in the foothills of the Waitakere Ranges. Crystal Mountain is Qualmark endorsed and won the Waitakere Tourism and Leisure Awards 2005 and 2006. We receive over 200,000 visitors per year. We offer the Crystal Mine Museum, gallery and souvenir shop, themed animal park, café and Vineyard Function Centre, which caters for all ages and is suitable for large groups. Crystal Mountain is open seven days a week.



DART RIVER SAFARIS & FUNYAKS

Location: Queenstown
Company Type: Adventure Activities
Legal Name: Dart River Safaris Ltd
Physical Address: Mull Street, Glenorchy
Postal Address: PO Box 76, Queenstown 9348
Ph: +64 3 442 4933 **NZ fp:** 0800 327 853
Fax: +64 3 442 9075
Email: reservations@dartriverjetsafaris.co.nz
Website: www.dartriverjetsafaris.com
Manager: Clark Scott
Description: The Dart River Safari combines New Zealand's most scenic jet boating with a short forest walk and a backroad journey through *Lord of the Rings* film locations. With Funyaks, jet boat upriver, paddle down in inflatable canoes. A total wilderness experience in a World Heritage Area.



DEPARTMENT OF CONSERVATION

Location: Nationwide **Company Type:** Trekking
Legal Name: Department of Conservation
Physical Address: 18 – 32 Manners Street, Wellington
Postal Address: PO Box 10420, Wellington 6143
Ph: +64 4 471 0726 **Fax:** +64 4 381 3057
Email: enquiries@doc.govt.nz
Website: www.doc.govt.nz
Commercial Director: David Wilks
Email: dwilks@doc.govt.nz
Commercial Channel Manager: Jake Downing
Email: jdowning@doc.govt.nz
Description: The Department of Conservation (DOC) looks after New Zealand's unique landscapes and wildlife. DOC manages national parks and reserves, and maintains the walking tracks, cycle trails, historic places, huts and campgrounds in them. Traversing New Zealand's national parks, DOC's Great Walks – Milford, Routeburn, Kepler, Abel Tasman, Heaphy, Tongariro, Whanganui, Lake Waikaremoana and Rakiura – showcase some of the best scenery in the country and are enormously popular with international visitors.
ITOC Operator of the Year: 1987

Go to tourismexportcouncil.org.nz to download the Tourism Export Council Constitution and Code of Ethics and Practice

DESTINATION COROMANDEL

Location: The Coromandel
Company Type: Regional Tourism
Legal Name: Destination Coromandel Trust
Physical Address: 1st Floor, Goldfields Shopping Centre, 100 Mary Street, Thames
Postal Address: PO Box 592, Thames 3540
Ph: +64 7 868 0017 **Fax:** +64 7 868 5986
Email: info@thecoromandel.com
Website: www.thecoromandel.com
Acting General Manager: Graeme Osborne
Email: graemeo@thecoromandel.com
Description: A key driver of the visitor industry in The Coromandel and Hauraki regions, whilst preserving the special values of The Coromandel. Renowned worldwide for its natural beauty – misty rainforests and pristine golden beaches – The Coromandel is blessed with hundreds of natural hideaways, making it an ideal place to slow down, relax and unwind. Plan your trip on the official tourism site for The Coromandel and discover why this destination is 'good for your soul'.

DESTINATION FIORDLAND

Location: Fiordland **Company Type:** Regional Tourism
Legal Name: Destination Fiordland
Physical Address: 24 Milford Crescent, Te Anau
Postal Address: PO Box 155, Te Anau 9640
Ph: +64 3 249 7959 **Fax:** +64 3 249 7949
Website: www.fiordland.org.nz
Manager: Meryl Jupp
Email: info@fiordland.org.nz
Marketing Coordinator: Geoff Barnes
Email: geoff@fiordland.org.nz
Description: Regional Tourism Organisation for Fiordland, responsible for destination marketing incorporating the holiday resorts of Te Anau, Manapouri and scenic icons Milford and Doubtful Sounds.

DESTINATION GREAT LAKE TAUPŌ

Location: Lake Taupo
Company Type: Regional Tourism
Legal Name: Destination Great Lake Taupō
Physical Address: 66 Paora Hapi Street, Taupo 3330
Postal Address: PO Box 149, Taupo 3351
Ph: +64 7 376 0400 **Fax:** +64 7 376 0410
Email: info@greatlaketaupo.com
Website: www.greatlaketaupo.com
General Manager: Scott Pearson
Email: scott@greatlaketaupo.com
Marketing and Trade Sales: Maggie Sando
Email: maggie@greatlaketaupo.com
Description: Destination Great Lake Taupō (DGLT) is the Regional Tourism Organisation responsible for promoting the Great Lake Taupō region, one of New Zealand's premier fishing, golfing and mountain biking destinations. The Great Lake Taupō region encompasses the area from Turangi – Tongariro in the south to Mangakino in the north, and is centered around the largest freshwater lake in the Southern Hemisphere. DGLT's areas of expertise include domestic and international marketing, travel trade sales, conventions and incentives marketing, and media liaison. DGLT also operates i-SITE Visitor Centres in Taupo and Turangi, and works with local businesses to promote the region.



DESTINATION MARLBOROUGH

Location: Marlborough
Company Type: Regional Tourism
Legal Name: Destination Marlborough
Physical Address: 8 Sinclair Street, Blenheim
Postal Address: PO Box 29, Blenheim 7240
Ph: +64 3 577 5523 **Fax:** +64 3 577 5530
Email: info@destinationmarlborough.com
Website: www.lovemarlborough.co.nz
General Manager: Tracy Johnston

Email: tjohnston@destinationmarlborough.com
Marketing Manager: Rachael Brown
Email: rbrown@destinationmarlborough.com
Description: Marlborough is a region of spectacular beauty where water, wine and wilderness combine to create a relaxing escape. Home to the coastal wonderland of the Marlborough Sounds and Queen Charlotte Track, water, wine and food are the key attractions, with more than 42 winery cellar doors as well as great restaurants and amazing fresh seafood. For a not-to-be missed holiday of scenic beauty, fun and 'deliciousness', you are going to love Marlborough.

DESTINATION NORTHLAND

Location: Northland **Company Type:** Regional Tourism
Legal Name: Destination Northland
Physical Address: Unit 3, 22 Selwyn Road, Paihia
Postal Address: PO Box 365, Paihia 0247
Ph: +64 9 402 7683 **Fax:** +64 9 402 7672
Email: info@northlandnz.com
Website: www.northlandnz.com
International Marketing Manager: Nineke Metz
Email: nineke@northlandnz.com
Description: Discover the magic of subtropical Northland, where ancient bush, unspoilt beaches and fascinating Maori and European history all await you. Northland is a nature-lover's paradise, from sun swept golden beaches along the east coast where kayaking, diving, snorkelling, sailing, fishing, swimming with dolphins, and boat cruises are all popular activities – to the west coast with its dramatic surf beaches, huge harbours, enormous sand dunes and ancient forests, home to some of our country's oldest residents, the giant Kauri trees.

DESTINATION QUEENSTOWN

Location: Queenstown
Company Type: Regional Tourism
Legal Name: Destination Queenstown Incorporated
Physical Address: 44 Stanley Street, Queenstown
Postal Address: PO Box 353, Queenstown 9300
Ph: +64 3 441 0700 **Fax:** +64 3 442 7441
Website: www.queenstownnz.co.nz
Trade Manager: Ben Chapman
Email: benc@queenstownnz.co.nz
Trade Marketing Executive: Louise Jennis
Email: louisej@queenstownnz.co.nz
Description: Destination Queenstown is the Regional Tourism Organisation responsible for marketing Queenstown as the Southern Hemisphere's premier four-season lake and alpine resort. As the neutral tourism contact point, the organisation works with local businesses, including tourism operators, the hospitality industry, accommodation providers, retailers and service sectors to promote the region. Surrounded by mountains and nestled on the shores of Lake Wakatipu, Queenstown is rated internationally as one of the world's top destinations. With a range of adventure activities, hiking and biking trails, golf courses, wineries, art galleries, heritage trails and events, the challenge is deciding what to do first!



DESTINATION ROTORUA MARKETING

Location: Rotorua **Company Type:** Regional Tourism
Legal Name: Destination Rotorua Marketing
Physical Address: 3rd Floor, Library Building, 1136 Arawa Street, Rotorua
Postal Address: Private Bag 3007, Rotorua 3046
Ph: +64 7 348 4133
Email: marketing@rotoruanz.com
Website: www.rotoruanz.com
General Manager: Oscar Nathan
Email: oscar@rotoruanz.com
Marketing Manager: Kelly Stewart
Email: kelly@rotoruanz.com

Description: Rotorua's unique experiences will capture your heart and elevate your soul. Rotorua is the heart of New Zealand tourism; it's the place where you can discover authentic culture and explore physical pursuits that will leave you both inspired and thrilled. Whether seeking to experience Maori culture, geothermal earth forces, spa rejuvenation, thrills and adventure, or any of the other natural assets such as 16 lakes, some of the world's best mountain biking trails or fantastic trout fishing – Rotorua delivers it all!

DESTINATION WAIRARAPA

Location: Wairarapa **Company Type:** Regional Tourism
Legal Name: Destination Wairarapa Incorporated
Physical Address: Radio House, 7 – 13 Church Street, Masterton
Postal Address: PO Box 674, Masterton 5840
Ph: +64 6 370 0900
Website: www.wairarapanz.com
General Manager: David Hancock
Email: david@wairarapanz.com
Marketing Manager: Barb Hyde
Email: barb@wairarapanz.com
Description: Destination Wairarapa is the Regional Tourism Organisation for the Wairarapa, and a member of the Classic New Zealand Wine Trail. Wairarapa is a region of big skies, wide valleys and small characterful towns. Just an hour's drive or train ride from Wellington, it is a popular escape destination, renowned for its premium wines, gourmet food and boutique accommodation. Wairarapa combines stunning mountain, coastal and rural scenery with a busy event programme and unique attractions.

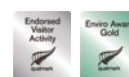
DISTINCTION HOTELS

Locations: Nationwide **Company Type:** Hotels
Legal Name: Distinction Hotels
Physical Address: Lakefront Drive, Te Anau
Postal Address: PO Box 46, Te Anau 9640
Ph: +64 3 249 9700 **Fax:** +64 3 249 7947
Website: www.distinctionhotels.co.nz
CEO: Duncan Fletcher
Email: duncan.fletcher@distinctionhotels.co.nz
Description: The Distinction Group of Hotels prides itself on providing an international standard of accommodation to the discerning traveller. Distinction Hotels New Zealand are proudly 100% Kiwi owned and operated, with eight hotels nationwide encompassing the Distinction and Discovery hotel brands.
ITOC Operator of the Year Award: 2009

DIVE! TUTUKAKA AND PERFECT DAY

Location: Northland
Company Type: Adventure Activities/Cruises
Legal Name: Dive! Tutukaka
Physical Address: Poor Knights Dive Centre, Marina Road, Tutukaka
Postal Address: Marina Road, RD 3, Whangarei 0173
Ph: +64 9 434 3867 **Nz pf:** 0800 288 882
Fax: +64 9 434 3884
Email: info@diving.co.nz
Website: www.diving.co.nz
Manager: Kate Malcolm
Email: kate@diving.co.nz

Description: Northland's best-kept secret, above and below the water, the Poor Knights Islands are abundantly populated with unique and varied plant, animal and fish life, and thoroughly deserve their protected status. Daily trips, all year round; immerse yourself in a Marine Reserve, rich with history and biodiversity. PADI training, from beginner to experienced divers, wreck and reef, snorkelling, sightseeing and kayaking – let our friendly and professional crew tailor the day to suit you.



DOLPHIN ENCOUNTER

Location: Kaikoura **Company Type:** Adventure Activity/Sightseeing and Tours

Legal Name: Encounter Kaikoura

Physical Address: Encounter Kaikoura, 96 Esplanade, Kaikoura

Postal Address: 96 Esplanade, Kaikoura 7300

Ph: +64 3 319 6777 **NZ fp:** 0800 733 365

Fax: +64 3 319 6064

Email: info@encounterkaikoura.co.nz

Website: www.encounterkaikoura.co.nz

Admin Manager: Bev Chambers

Email: bev@dolphin.co.nz

Marketing & Product Development: Lynette Buurman

Email: lynette@dolphin.co.nz

Description: Kaikoura is undoubtedly the wildlife capital of New Zealand with its diversity of marine mammals and birdlife. It is due to the deep water of the Pacific Ocean, which is very close to shore, and the food supply which the ocean currents deliver to sustain the species which live here! Dolphin Encounter is focused on the Dusky Dolphins and we offer opportunities to swim with these graceful and intelligent marine mammals. All equipment is provided and previous snorkelling experience is an advantage. Joining the tour as a spectator is also a very special experience and stunning photography opportunities are guaranteed.



DOWNUNDER TRAVEL BULLETIN

Location: Nationwide

Company Type: Publishing and Brochure Distribution

Legal Name: Downunder Travel Bulletin

Physical Address: The Sail Loft, Northbridge, Sydney, Australia

Postal Address: PO Box 747, Northbridge, Sydney, New South Wales 1560, Australia

Ph: +61 2 9967 4070 **Fax:** +61 2 9967 2748

Website: www.instantdownunder.com

Publisher: Ian Johnston

Email: ian@instantdownunder.com

Description: Publishing a fortnightly trade bulletin of latest developments and news of tourism developments and distributing by both post and website around the world to specialist wholesalers and retailers of New Zealand tourism.

EAGLES NEST

Location: Northland

Company Type: Luxury Accommodation

Legal Name: Eagles Nest

Physical Address: 60 Tapeka Road, Russell

Postal Address: PO Box 60, Russell 0242

Ph: +64 9 403 8333 **Fax:** +64 9 403 8880

Email: eagle@eaglesnest.co.nz

Website: www.eaglesnest.co.nz

General Manager: Callum Farnell

Email: callum@eaglesnest.co.nz

Assistant Manager: Kelly Hamill

Email: kelly@eaglesnest.co.nz

Description: Eagles Nest is a world-class retreat overlooking the spectacular Bay of Islands. Designed and furnished in an international contemporary style. The 75-acre estate offers five multi-award-winning luxury villas, each offering its own private heated infinity-edge lap pool, jacuzzi, air conditioning, home theatre system and fully equipped gourmet kitchen. Talented resident chefs prepare cuisine featuring regional delicacies in true Pacific style, matched with New Zealand wines.



EDGEWATER – LAKE WANAKA

Location: Wanaka **Company Type:** Hotel

Legal Name: Edgewater Resort Hotel Ltd

Physical Address: Sargood Drive, Wanaka

Postal Address: PO Box 61, Wanaka 9343

Ph: +64 3 443 0011 **NZ fp:** 0800 108 311

Fax: +64 3 443 8323

Email: reservations@edgewater.co.nz

Website: www.edgewater.co.nz

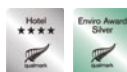
General Manager: Leigh Stock

Email: gm@edgewater.co.nz

Business Development: Trish May

Email: bd@edgewater.co.nz

Description: Edgewater lies right at the water's edge of Lake Wanaka. It is the perfect destination for your clients to experience all that Central Otago's seasons have to offer. Long, hot summers fade slowly into beautiful autumn colours, before the clear mountain air promises snow and crisp winter days. As the snowfalls melt, spring returns with its lush, bright greens. All three room styles feature a balcony or patio with lake and mountain views. Come and touch the seasons at Edgewater.



ELITE TOUR CONNECTIONS

Location: Auckland/North Island

Company Type: Sightseeing and Tours/Limousines

Legal Name: Elite Tour Connections NZ Ltd

Physical Address: Unit 17B, Kudos Business Park,

203 Kirkbride Road, Airport Oaks, Auckland

Postal Address: PO Box 107002, Airport Airport, Auckland 2150

Ph: +64 9 275 7377 **Fax:** +64 9 275 7399

Website: www.elitetour.co.nz

Managing Director: Alan Carr

Email: alan@elitetur.co.nz

Operations Manager: Cheryl Carron

Email: elite@elitetur.co.nz

Description: For over 20 years, Elite Tour Connections have provided luxury transport for visitors, business and corporate clients, and New Zealanders travelling overseas. From the comfort of our vehicles and level of service to our local knowledge and the calibre of our drivers, our reputation is unequalled. Elite's late-model vehicles include luxury sedans and 7- and 12-seat passenger vans, all immaculately maintained and air-conditioned (other options on request). We have driver/guides speaking Spanish, French, Dutch, German and Croatian (and can arrange other languages if required).

EUROPCAR NEW ZEALAND

Location: Nationwide **Company Type:** Rental Vehicles

Legal Name: Europcar New Zealand

Physical Address: 73 Orchard Road, Harewood, Christchurch

Postal Address: 73 Orchard Road, Harewood, Christchurch 8053

Ph: +64 3 357 1638 **NZ fp:** 0800 800 115

Fax: +64 3 357 1639

Email: info@europcar.co.nz

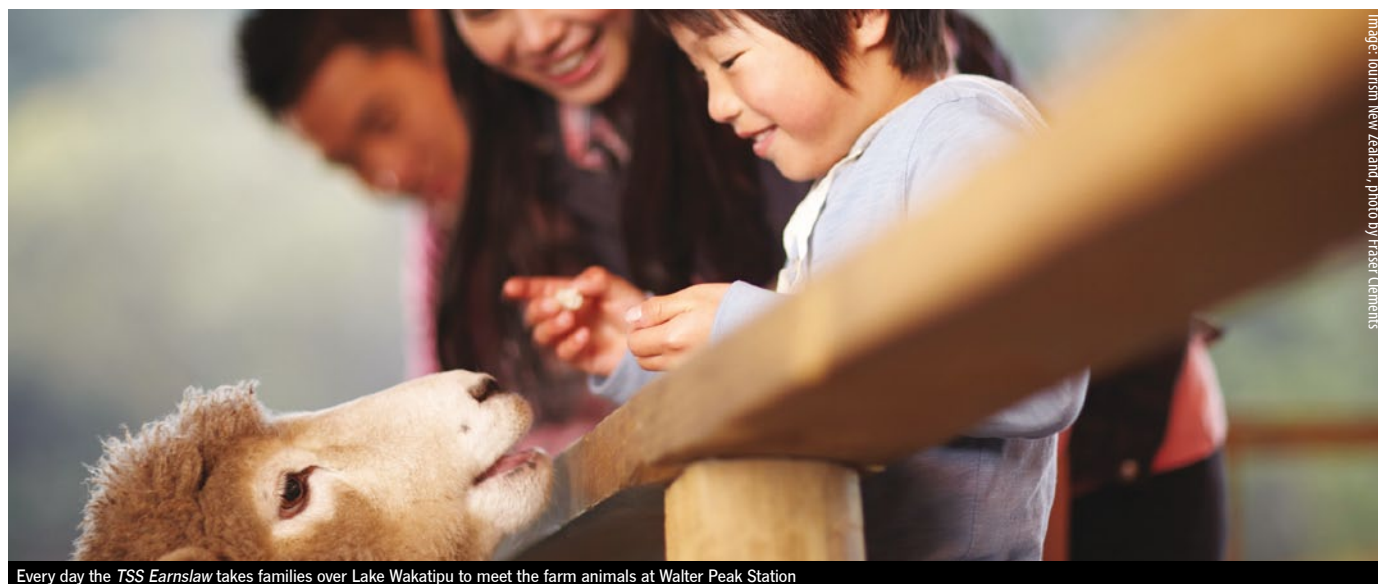
Website: www.europcar.co.nz

Leisure Sales Manager: Derek Batchelor-Cook

Email: derek.batchelor-cook@europcar.com

Description: Europcar is the leader in car rental services in Europe. Present in 140 countries, the company provides customers with access to the world's largest vehicle rental network. With 6,600 employees committed to delivering customer satisfaction and an average fleet of 190,000 vehicles, Europcar is conscious of its corporate citizenship responsibilities. Europcar New Zealand prides itself on its excellent service, competitive rates and wide selection of reliable fleet vehicles. With over 20 locations across New Zealand including Auckland, Christchurch, Queenstown and Wellington, Europcar truly is a national auto hire company. For more information: www.europcar.co.nz.

Europcar



Every day the TSS Earnslaw takes families over Lake Wakatipu to meet the farm animals at Walter Peak Station

Image: Tourism New Zealand, photo by Fraser Clements

EXPLORE NZ

Location: Northland/Auckland **Company Type:** Adventure Activities/Cruises/Sightseeing and Tours
Legal Name: Explore NZ
Physical Address: 120 Halsey Street, Auckland
Postal Address: PO Box 106267, Auckland 1143
Ph: +64 9 359 5987 **NZ fp:** 0800 397 567
Fax: +64 9 358 3137
Email: info@explorenz.co.nz
Website: www.explorenz.co.nz
General Manager Sales & Marketing: Dominik Strobel
Email: dominik@explorenz.co.nz
CEO: Kit Nixon
Email: kit@explorenz.co.nz
Description: Explore NZ is a multi-award-winning, progressive and sustainable company offering a range of marine- and land-based experiences in the Bay of Islands and Auckland. Explore the Hauraki Gulf with an Auckland Whale & Dolphin Safari, race on an original America's Cup yacht or enjoy a sailing and dining experience aboard the Pride of Auckland. Discover the Bay of Islands with a fast-track ride to the 'Hole in the Rock', a 'swimming with dolphins' adventure, an island stopover at Otehei Bay or sailing Lion New Zealand. If you want to head further north, explore Cape Reinga and 90 Mile Beach with Dune Rider.



FARM TO FARM AGRICULTURAL TOURS

Location: Nationwide **Company Type:** Home and Farm Stays/Sightseeing and Tours
Legal Name: Farm to Farm Tours
Physical Address: 77 - 83 High Street, Rangiora
Postal Address: PO Box 239, Rangiora 7440
Ph: +64 3 313 5855 **Fax:** +64 3 313 5596
Email: info@farmtofarm.co.nz
Website: www.farmtofarm.co.nz
Managing Director: Ross MacMillan
Technical Tour Manager: James Dixon
Description: Agricultural and farm tours of New Zealand are our speciality. Farm to Farm Agricultural Tours is owned and operated by an Agricultural Graduate/Registered Farm Management Consultant and has been established for 25 years. Full tour arrangements, technical tours, farm visits and farm stays, especially special interest groups relating to agriculture, agribusiness, forestry or wine. Full Member of ATOI; Agricultural Tour Operators International.

FLY MY SKY

Locations: Auckland/Ruapehu
Company Type: Scenic Flights/Airlines
Legal Name: Commercial Helicopters Ltd
Physical Address: Air NZ Domestic Terminal, Auckland Airport, Mangere, Auckland
Postal Address: PO Box 152, Taumarunui 3946
Ph: +64 7 895 8820 **NZ fp:** 0800 222 123
Fax: +64 7 895 3405
Email: greatbarrier@flymysky.co.nz
Website: www.flymysky.co.nz
Governing Director: Keith McKenzie
General Manager: Robyn McKenzie
Description: 1. Great Barrier Island: scheduled flight service between Auckland International Airport and Great Barrier Island. 2. Sky Taxi: New Zealand-wide 10-seat aircraft (transport) hire for groups. 3. Hughes 500D: helicopter operations with Keith McKenzie QSM - all types of operations within the North Island.



FOX GLACIER GUIDING

Location: West Coast
Company Type: Glacier Adventures
Legal Name: Alpine Guides Fox Glacier Ltd
Physical Address: 44 Main Road, Fox Glacier
Postal Address: PO Box 38, Fox Glacier 7859
Ph: +64 3 751 0825 **NZ fp:** 0800 111 600
Fax: +64 3 751 0857
Website: www.foxguides.co.nz
Sales & Marketing Manager: Dee Glasgow
Email: dee@foxguides.co.nz
Chief Executive Officer: Rob Jewell
Email: rob@foxguides.co.nz
Description: New Zealand's most experienced glacier guiding company, operating on the biggest West Coast glacier. Offering half- and all-day walks, heli-hikes, ice climbing and alpine treks. Café and gift shop on site.
ITOC Operator of the Year Award: 2000



GANNET SAFARIS



Location: Hawke's Bay
Company Type: Attractions/Sightseeing and Tours
Legal Name: Gannet Safaris Overland Ltd
Physical Address: 396 Clifton Road, Te Awanga
Postal Address: PO Box 28161, Havelock North 4157
Ph: +64 6 875 0888 **NZ fp:** 0800 427 232
Fax: +64 6 875 0893
Website: www.gannetsafaris.co.nz
Manager: Lyn Allam
Email: gannetsafaris@xtra.co.nz
Manager: Michael Neilson
Email: m.neilson@xtra.co.nz
Description: Cape Kidnappers is the largest and most accessible mainland gannet colony in the world. Visitors will see these amazing birds nesting, preening, flying and performing the famous recognition ritual 'Dance of the Gannets'. Gannet Safaris has been operating successfully for over 45 years; the only operator that drives you to within a few metres of the birds. No walking or hill climbing required! We travel in air-conditioned 4x4 vehicles over the hill country of Cape Kidnappers Station. On the way, view the spectacular scenery and rugged coastline of Cape Kidnappers. The 36-kilometre round trip with our driver/guides, who have a very good knowledge of the gannets and farm, takes three hours. We cater for FIT, small or large groups. Come and experience something that cannot be repeated anywhere in the world.



GOLDFIELDS JET

Location: Otago **Company Type:** Adventure Activities
Legal Name: Goldfields Jet (2003) Ltd
Physical Address: State Highway 6, Kawarau Gorge, Cromwell
Postal Address: PO Box 81, Cromwell 9342
Ph: +64 3 445 1038 **NZ fp:** 0800 111 038
Fax: +64 3 445 1037
Email: info@goldfieldsjet.co.nz
Website: www.goldfieldsjet.co.nz
Managing Director: Hamish Egerton
Email: hamish@goldfieldsjet.co.nz
Description: A spectacular jet boat ride on the mighty Kawarau River through the heart of one of New Zealand's most historic gold-mining regions. Our specially designed jet boats and highly trained drivers will take you on an unforgettable 40-minute ride through the Kawarau Gorge.



GRAPE ESCAPE LTD

Location: Hawke's Bay
Company Type: Sightseeing and Tours/Wine and Food
Legal Name: Grape Escape Ltd
Physical Address: 10 Squire Drive, Awatoto, Napier
Postal Address: PO Box 1058, Napier 4140
Cell: +64 21 227 7211 **NZ fp:** 0800 100 489
Website: www.grapeescape.net.nz
Director: Greg Beachen
Email: greg@grapeescape.net.nz
Description: Innovative one- to two-day wine tours around Hawke's Bay. Enjoy a guided half-day tour around Hawke's Bay, visiting four wineries, and stop at a selected winery for lunch. Choose from a range of private tour activities from our private Luxury tour to the innovative Heli Wine Dine experience.

GRAY LINE NEW ZEALAND

Location: Nationwide
Company Type: Sightseeing and Tours
Legal Name: Gray Line New Zealand
Physical Address: 64 Westney Road, Mangere, Auckland
Postal Address: PO Box 53164, Auckland Airport, Auckland 2150
Ph: +64 9 307 7880 **NZ fp:** 0800 698 687
Fax: +64 9 307 7977
Email: info@grayline.co.nz
Website: www.grayline.co.nz
Operations Manager: Joleen Redden
Description: Since 1967, Gray Line New Zealand has operated deluxe day and overnight sightseeing tours around Auckland City and to famous destinations including Waitomo, Rotorua, Bay of Islands and Milford Sound. All coaches have multilingual commentary and toilets on board for full-day tours. Our popular Waitomo/Rotorua Day Tour departs Auckland daily. This tour features a purpose-built five-star high-deck coach with features that include theatre-style tiered seating, on-board Tour Director, GPS mapping via a large plasma screen, hot lunch served 'airline style', fresh coffee and a comprehensive multilingual commentary in Japanese, Spanish and Mandarin.



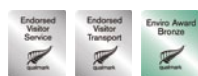
GREATSIGHTS NEW ZEALAND

Location: Nationwide **Company Type:** Cruises/
Sightseeing and Tours/Tour Coaches
Legal Name: InterCity Group (NZ) Ltd
Physical Address: Millennium Centre, Building C,
Level 2, 602 Great South Road, Greenlane, Auckland
Postal Address: PO Box 26601, Epsom, Auckland 1344
Ph: +64 9 583 5700 **NZ fp:** 0800 744 487
Fax: +64 9 583 5768

Website: www.intercity.co.nz
Inbound Sales Manager: Ross Grundy
Email: rossg@intercity.co.nz

Description: GreatSights NZ offers New Zealand's largest daily sightseeing network with day tour options throughout the country on modern low-emission motor coaches. The professional and dedicated team at GreatSights showcases the best New Zealand has to offer, from the Bay of Islands to Milford Sound. Fullers GreatSights Bay of Islands operates the most comprehensive range of marine cruises, dolphin swimming cruises and sightseeing tours in the Bay of Islands and Northland region.

ITOC Operator of the Year: 2010



GUIDED WALKS NEW ZEALAND LTD

Location: Queenstown
Company Type: Adventure Activities/Trekking
Legal Name: Guided Walks New Zealand Ltd
Postal Address: PO Box 347, Queenstown 9348
Ph: +64 3 442 7126 **NZ fp:** 0800 455 712
Email: info@nzwalks.com
Website: www.nzwalks.com

Directors: Peter and Karyn Hitchman

Description: Guided Nature Walks, Snowshoeing and 'You vs Wild'. The only guiding company permitted to guide you 'off track' in the national parks. Touch, taste, see and feel the real New Zealand as we walk along original Maori trails. Big river valleys carved by glaciers, surrounded by high craggy mountains and covered in ancient rainforest will engulf you in an unforgettable wilderness encounter. Experience the passion and knowledge of 'Kiwis' who are actively involved in New Zealand's nature conservation.



HAAST RIVER SAFARI

Location: West Coast **Company Type:** Adventure
Activities/Attractions/Cruises/Sightseeing and Tours
Legal Name: Haast River Safari
Physical Address: Red Barn, Haast Junction
Postal Address: PO Box 51, Haast 7844
Ph: +64 3 750 0101 **NZ fp:** 0800 865 382
Fax: +64 3 750 0181

Email: info@haastriver.co.nz

Website: www.haastriver.co.nz

Operations Manager: Chantelle Hewer

Description: River boat cruises in a fleet of fully enclosed custom-built jet boats. One-way tours for coach groups; to suit itinerary. Daily return departures for independent travellers at 9am, 11am and 2pm during summer (October to April) and 10am and 1pm during winter (May to September). Bookings essential.



HALLMARK CHAUFFEUR DRIVE

Locations: Auckland/Rotorua
Company Type: Sightseeing and Tours/Limousines
Legal Name: Hallmark Limousines
Physical Address: 1/180 James Fletcher Drive,
Otahuhu, Auckland
Postal Address: PO Box 59199, Mangere Bridge,
Auckland 2151
Ph: +64 9 258 5000 **NZ fp:** 0800 805 466
Fax: +64 9 276 5010

Email: operations@limos.co.nz

Website: www.limos.co.nz

Operations Manager: Mike Graves

Business Development Manager: Niki Dowe

Description: For over 25 years, Hallmark Chauffeur Drive has been providing transport solutions for individuals, groups and conferences. Our modern fleet, our experience and our service have delivered many successful events, combined with our dedication to providing quality cost solutions. When considering moving guests for any event, Hallmark has a solution to suit from 1 to 1,000 people. Qualmark certified and Enviro Silver service provider.



HAMILTON & WAIKATO TOURISM

Location: Waikato & Waitomo
Company Type: Regional Tourism
Legal Name: Hamilton & Waikato Tourism Ltd
Postal Address: C/- Hamilton International Airport,
Airport Road, RD 2, Hamilton 3282
Ph: +64 7 843 0056 **Fax:** +64 7 843 2365
Email: info@hamiltonwaikato.com
Website: www.hamiltonwaikato.com
Marketing Manager: Rebecca Evans
Email: rebecca@hamiltonwaikato.com

Description: Hamilton & Waikato Tourism is the regional tourism organisation for the Hamilton and Waikato region. Our role is to market the region as a visitor destination to domestic and international consumers, travel trade, media and the convention sector. Representing the region's tourism operators, Hamilton & Waikato Tourism provides assistance with general information, product enquiries, itinerary planning and famils/educational. We also work closely with national agencies such as Tourism New Zealand, the Tourism Industry Association and counterpart regional tourism organisations, as well as with local district councils, i-SITEs and tourism cluster groups.



HAMMONDS SCENIC TOURS

Location: Wellington
Company Type: Sightseeing and Tours
Legal Name: Wellington Sightseeing Tours Ltd
Physical Address: 90 Waterloo Quay, Level 1,
Seaworks Building, Wellington
Postal Address: PO Box 3382, Wellington 6140
Ph: +64 4 472 0869 **Fax:** +64 4 471 1730
Email: info@wellingtonsightseeingtours.com
Website: www.wellingtonsightseeingtours.com
Managing Director: Wally Hammond
Office & Marketing Manager: Marina Mann
Description: Over 55 years experience!! Established in 1958 by present-day Managing Director, Wally Hammond, Hammonds Scenic Tours is Wellington's original private sightseeing company, and one of Wellington's most highly regarded sightseeing companies. Five brilliant tours are offered daily throughout the Wellington region, covering a range of 'must-see' Wellington attractions and sights, *Lord of the Rings* film sites, and unique and exclusive places 'off the beaten track'.

HAWKE'S BAY TOURISM

Location: Hawke's Bay
Company Type: Regional Tourism
Legal Name: Hawke's Bay Tourism Ltd
Physical Address: 19 Waghorne Street, Ahuriri, Napier
Postal Address: PO Box 12009, Napier 4144
Ph: +64 6 834 1918 **Fax:** +64 6 280 5469
Email: enquire@hawkesbaytourism.co.nz

Website: www.hawkesbaynz.com

General Manager: Annie Dundas

Email: annied@hawkesbaytourism.co.nz

International Trade Marketing & Conference

Manager: Grant Radovanovich

Email: grantr@hawkesbaytourism.co.nz

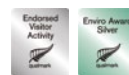
Description: This Regional Tourism Organisation is jointly funded by Hawke's Bay Regional Council and the local tourism industry via the Hawke's Bay Tourism Industry Association. Our mission is to spread the word about Hawke's Bay, ensuring we are a highly competitive player within the New Zealand tourism industry, increasing our market share of domestic and international visitors and overall economic contribution to the region. We believe in action and our mission statement is: 'let's get on with it'.

ITOC Operator of the Year Award: 2002

HELLS GATE GEOTHERMAL PARK & MUD SPA

Location: Rotorua
Company Type: Attractions/Maori Culture
Legal Name: Tikitere Holdings Limited
Physical Address: State Highway 30, Tikitere, Rotorua
Postal Address: PO Box 7199, Te Ngae, Rotorua 3042
Ph: +64 7 345 3151 **Fax:** +64 7 345 6481
Website: www.hellsgate.co.nz
CEO: Bryan Hughes
Email: bryan@hellsgate.co.nz

Description: Rotorua's most active natural geothermal field; 50 acres of rumbling, steaming geothermal activity. Guided walks and tours available. On-site interactive experiences, unique geothermal mud bathing, soak in the warm Sulphur Spas, experience one of our Mud Therapies or a wonderful Miri Miri Massage. Bookings for therapies essential.



HERITAGE HOTELS

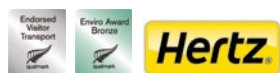
Location: Nationwide **Company Type:** Hotels
Legal Name: Heritage Hotel Group
Physical Address: 35 Hobson Street, Auckland
Postal Address: PO Box 3904, Auckland 1140
Ph: +64 9 302 1277 **NZ fp:** 0800 368 888
Fax: +64 9 303 0152
DX Address: CP24037, Auckland
Email: res@heritagehotels.co.nz
Website: www.heritagehotels.co.nz
Chief Operating Officer: Jeff Shearer
Email: jeffs@heritagehotels.co.nz
Wholesale and Leisure Executive: Amber Silvester
Email: ambers@heritagehotels.co.nz
Description: From country retreats to city suites, Heritage Hotels and CityLife Hotels offer stylish and well-appointed accommodation in Auckland, Queenstown and all New Zealand's major destinations. Superior guest facilities cater to couples, families and groups, with well-appointed hotel rooms, multi-room suites and self-contained three-bedroom villas. Resort-style leisure facilities include heated swimming and spa pools, tennis courts, restaurants and more (differs by hotel). For enquiries or reservations, email res@heritagehotels.co.nz or visit www.heritagehotels.co.nz.





HERTZ CAR RENTAL

Location: Nationwide **Company Type:** Rental Vehicles
Legal Name: Hertz New Zealand Ltd
Physical Address: 801 Wairakei Road, Christchurch
Postal Address: Private Bag 4716, Christchurch 8140
Ph: +64 3 358 6789 **NZ fp:** 0800 654 321
Fax: +64 3 358 6756
Email: nzinfo@hertz.com
Website: www.hertz.co.nz
Business Development Manager: Kerry Lahood
Email: klahood@hertz.com
International Sales & Marketing Manager: Kevin Doyle
Email: kdoyle@hertz.com
Description: See New Zealand your way with Hertz. With quality late-model vehicles and over 40 locations across the country, Hertz brings you everything you need to reach your destination and enjoy a great driving experience along the way. Count on NeverLost®, the Hertz GPS system, for finding the fastest route, Hertz #1 Club Gold® for spending less time at the counter and access to Emergency Medical and Roadside Assistance 24/7 for your peace of mind. Hertz; we are here to help you spend more time enjoying your holiday or concentrating on business. Find us online at hertz.co.nz or call 0800 654 321.



HILTON HOTELS & RESORTS

Location: Auckland/Lake Taupo/Queenstown
Company Type: Hotels/Restaurants
Legal Name: Hilton Hotels & Resorts
Physical Address: Shed 21, Princes Wharf, 147 Quay Street, Auckland
Postal Address: PO Box 106410, Auckland 1143
Ph: +64 9 978 2000 **Fax:** +64 9 978 2001
Email: reservations.auckland@hilton.com, reservations.laketaupo@hilton.com or queenstown.reservations@hilton.com
Website: www.hilton.co.nz
General Manager (Auckland & Lake Taupo): Chris Partridge
Email: chris.partridge@hilton.com
General Manager (Queenstown): Marlene Poynder
Email: marlene.poynder@hilton.com
Description: With four properties between the North and South Islands, Hilton Hotels & Resorts let you tour around New Zealand in super comfort. Whether you want to experience the thrilling activities of the 'City of Sails', relax with the calm views of Lake Taupo and Tongariro National Park beyond, or feel the adventure in the natural beauty of Queenstown, Hilton Hotels & Resorts offer an easy solution in the best landscapes of New Zealand.



HOBBITON MOVIE SET TOURS

Location: Waikato & Waitomo
Company Type: Attraction/Sightseeing and Tours
Legal Name: Rings Scenic Tours Ltd
Physical Address: 501 Buckland Road, Matamata
Postal Address: 501 Buckland Road, RD 2, Matamata 3472
Ph: +64 7 888 1505 **Fax:** +64 7 888 1507
Email: office@hobbitontours.com
Website: www.hobbitontours.com
Managing Director: Russell Alexander
Marketing Manager: Henry Horne
Description: Guided tours of the Hobbiton movie set from the movie trilogy *The Lord of the Rings*.



HOLIDAY PARKS ASSOCIATION OF NEW ZEALAND

Location: Nationwide **Company Type:** Accommodation Services/Industry Organisation
Legal Name: Holiday Accommodation Parks Association of New Zealand
Physical Address: Unit 21, Copperfield, 7 - 13 Seaview Road, Paraparaumu Beach, Paraparaumu
Postal Address: PO Box 394, Paraparaumu 5254
Ph: +64 4 298 3283 **Fax:** +64 4 298 9284
Email: info@holidayparks.co.nz
Website: www.holidayparks.co.nz
Chief Executive: Fergus Brown
Email: fergus@holidayparks.co.nz
Description: HAPNZ is the industry association that represents the commercial holiday park sector in New Zealand. The Association was established in 1955 as the Camp and Cabin Association. There are 420 commercial holiday parks in New Zealand that annually provide in excess of 6.4 million guest nights. This represents over 20% of New Zealand commercial accommodation. HAPNZ has 305 member parks and over 90 trade members. HAPNZ is a full member of the Tourism Industry Association (TIANZ) and all HAPNZ members are affiliate members of TIANZ.

HOLLYFORD TRACK

Location: Queenstown **Company Type:** Trekking
Legal Name: Hollyford Track Ltd
Physical Address: Unit 1, 175 Glenda Drive, Frankton, Queenstown
Postal Address: PO Box 360, Queenstown 9348
Ph: +64 3 442 3000 **NZ fp:** 0800 832 226
Fax: +64 3 442 6708
Email: info@hollyfordtrack.co.nz
Website: www.hollyfordtrack.co.nz
Manager: Mick Holzmann
Regional Sales Manager: Katherine Franey
Description: Located in the spectacular Fiordland National Park, the dramatic Hollyford Track guided wilderness experience is one of New Zealand's greatest nature walks. Explore ancient native rainforest, pristine rivers and lakes, and the remote sand dunes, reefs and surf of the rugged West Coast. Your expert guide will bring to life the diversity of landscapes, vegetation and wildlife within this beautiful valley, as well as the captivating stories of the original Maori and early pioneers. The experiences are just as diverse and include hiking through World Heritage wilderness, native wildlife encounters, wilderness jet boating, exploring historical sites and a scenic flight to Milford Sound.



HOSPITALITY PLUS

Location: Nationwide **Company Type:** Accommodation Services/Home and Farm Stays
Legal Name: The New Zealand Home and Farmstay Company Ltd
Physical Address: 11 Pye Road, Geraldine
Postal Address: PO Box 66, Geraldine 7956
Ph: +64 3 693 7463 **Fax:** +64 3 693 7462
Website: www.hospitalityplus.co.nz
Director: Lesley Fallon
Email: lesley@hospitalityplus.co.nz
Groups Manager: Yvonne Hohenberger
Email: yvonne@hospitalityplus.co.nz
Description: We are a 'one-stop-shop' for the booking of farm stays, home stays, B&Bs and home-hosted dinners and lunches. We have 300+ properties listed and are happy to book for FITs and groups, and to assist with any special clients' requests. All properties have been inspected and provide a high level of comfort, cleanliness and hospitality. We can also arrange home stay with English lessons in a qualified teacher's home.



NEW ZEALAND'S ONLY PRAWN PARK



Step inside the amazing world of the prawn!

"Take a guided tour through the Hatchery where millions of babies are born each year. Hand feed the baby prawns in the Prawn Nursery before trying your luck at Prawn Fishing, a unique experience offered nowhere else in New Zealand. Explore over six hectares of entertainment including geothermal foot baths and Wild Trout Feeding before enjoying a mouthwatering lunch of fresh New Zealand Prawns at the spectacular Riverside Restaurant. Let's catch up soon."
Shawn the Prawn.



HOTEL GRAND CHANCELLOR

Location: Auckland/Wellington **Company Type:** Hotels
Legal Name: Grand Hotels International
Physical Address: L2, James Cook Mini Tower, 294 Lambton Quay, Wellington 6143
Postal Address: PO Box 10047, Wellington 6143
Ph: +64 4 494 8942 **NZ fp:** 0800 275 337
Fax: +64 4 473 8611

Email: judy.chen@ghi-hotels.com

Website: www.grandchancellorhotels.com

Director International Sales: Judy Chen

Description: Hotel Grand Chancellor is a member of Grand Hotels International for the Asia Pacific region. The group portfolio includes hotels in Malaysia, Singapore, China, Australia and New Zealand. Hotel Grand Chancellor properties are 4 to 4 ½ star superior hotels offering a range of facilities and services to meet the demands of all travellers.

HUKAFALLS JET

Location: Lake Taupo

Company Type: Adventure Activities

Legal Name: Hukafalls Jet Ltd

Physical Address: 200 Karetoto Road, Wairakei Tourist Park, Taupo

Postal Address: PO Box 563, Taupo 3351

Ph: +64 7 374 8572 **NZ fp:** 0800 485 253

Fax: +64 7 374 8573

Email: info@hukafallsjet.com

Website: www.hukafallsjet.com

Sales & Marketing Manager: Michelle Caldwell

Business Manager (Operations): Simon Thew

Email: simon.thew@hukafallsjet.com

Description: Half an hour of thrills, fun and excitement as you zoom along a stunning river environment, lined with native bush, sheer rock cliff face and natural hot springs. Combine 360° spins and passing nature by incredibly close – at speed! – for an amazing must-do experience before even reaching the awe-inspiring majesty of the Huka Falls where, from your unique vantage point on the boat, you have the best water-level view of New Zealand's most visited natural attraction.



HUKA PRAWN PARK

Location: Lake Taupo **Company Type:** Attractions

Legal Name: Prawn Farm

Physical Address: Huka Falls Road, Wairakei Park, Taupo

Postal Address: PO Box 1475, Taupo 3351

Ph: +64 7 374 8474 **Fax:** +64 7 374 8063

Email: info@hukaprawnpark.co.nz

Website: www.hukaprawnpark.co.nz

Marketing Manager: Sue Currie

Description: Prawn Park and Farm offers an Activity Pass which includes nursery and hatchery tours, interactive water displays, riverside nature walk, trout feeding, geothermal foot bath and Hook-a-Prawn fishing. Licensed on-site restaurant and bar offering spectacular river views and riverside dining.

INTERCONTINENTAL HOTELS GROUP

Location: Auckland/Rotorua/Wellington/Queenstown

Company Type: Hotels

Legal Name: InterContinental Hotels Group

Physical Address: Level 14, 120 Albert Street, Auckland
Postal Address: PO Box 3921, Shortland Street, Auckland 1140

Ph: +64 9 367 0202 **Fax:** +64 9 309 3577

DX Address: CX10193, Auckland

Website: www.ihg.com

Key Account Manager: Richard Hudson

Email: richard.hudson@ihg.com

Description: Across New Zealand, IHG properties are conveniently located in central CBD regions, outer city suburbs and some of New Zealand's most spectacular and exclusive holiday regions. Famous for including

some of New Zealand's most iconic landmarks and remote places, hotel locations include Queenstown, Rotorua, Auckland and Wellington.

ITOC Operator of the Year Award: 1989



INTERISLANDER



Location: Wellington/Marlborough

Company Type: Sea Transport

Legal Name: Interislander

Physical Address: Level 6, 109 Featherston Street, Wellington

Postal Address: Private Bag 39988, Lower Hutt 5045

Ph: +64 4 498 3161 **NZ fp:** 0800 265 626

Fax: +64 4 498 2074

Email: wholesale@interislander.co.nz

Website: www.interislander.co.nz

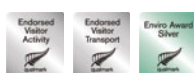
Sales Manager: Simon Payne

Email: spayne@interislander.co.nz

Wholesale Manager: Lisa Ashford

Email: lashford@interislander.co.nz

Description: Interislander operates ferries for passengers and their vehicles between Wellington in the North Island and Picton in the South Island. With a fleet of three ferries, there is a wide range of sailings to fit your holiday plans. The service features an array of entertainment facilities including cinema, cafés, bars, children's play areas and observation decks to take in the majestic scenery along the way.



INTERNATIONAL ANTARCTIC CENTRE



Location: Christchurch & Canterbury

Company Type: Attraction

Legal Name: International Antarctic Centre

Physical Address: 38 Orchard Road, Christchurch

Postal Address: PO Box 14088, Christchurch 8544

Ph: +64 3 357 0519 **NZ fp:** 0508 736 4846

Fax: +64 3 357 3499

Email: info@iceberg.co.nz

Website: www.iceberg.co.nz

Business Development Manager: Wendy Smith

Email: marketing@iceberg.co.nz

Reservations: Orry Schist

Email: info@iceberg.co.nz

Accounts: Denise McCabe

Email: accounts@iceberg.co.nz

Description: The International Antarctic Centre is Christchurch's leading visitor attraction. Located across from Christchurch International Airport, it offers a fun, exciting and interactive experience of Antarctica. The indoor attraction includes the popular Snow &

Ice Experience, complete with real snow and ice, and Antarctic Storm. The New Zealand Penguin Encounter is home to up to 26 Little Blue Penguins and is New Zealand's first indoor/outdoor penguin encounter. The 4D EXTREME Theatre takes visitors on a cruise to Antarctica, offering all the thrills and spills of any Antarctica cruise – and something unexpected! The outdoor Hagglund takes visitors over a purpose-built adventure course on a genuine Antarctic vehicle. Open every day of the year from 9am, including Christmas Day, this is one Antarctic adventure not to be missed.



INVERCARGILL LICENSING TRUST

Location: Christchurch & Canterbury/Dunedin/Otago/Southland

Company Type: Hotels/Motels and Lodges/Restaurants

Legal Name: Invercargill Licensing Trust

Physical Address: 252 Dee Street, Invercargill

Postal Address: PO Box 208, Invercargill 9840

Ph: +64 3 211 3640 **Fax:** +64 3 214 4418

Email: info@ilt.co.nz

Website: www.ilt.co.nz

Marketing & Sales Manager: Gary Muir

Email: gary@ilt.co.nz

Sales Executive: Nikki Buckley

Email: nikki@ilt.co.nz

Description: The Invercargill Licensing Trust owns and operates the following accommodation properties: Ascot Park Hotel, Kelvin Hotel, Homestead Villa Motel and Balmoral Lodge Motel in Invercargill; Cable Court Motel in Dunedin; and Ashford Motor Lodge in Christchurch.



JOHN FREED TOURS



Location: Hamilton **Company Type:** Limousines/

Tour Coaches/Sightseeing and Tours

Legal Name: John Freed Tours

Postal Address: PO Box 102, Te Awamutu 3840

Cell: +64 27 494 3633

Email: johnfreedtours@hotmail.com

Owner/Operator: John Freed

Description: John Freed Tours is a New Zealand-owned and -operated company specialising in tour itineraries, special interest tours, golf tours, 'whole of New Zealand' tours and limousine tours. Based in Hamilton and operated by the owner for 28 years. Member: Allied ITOC, Tourism Industry Association, Skai (Hamilton), Rotary Club Te Awamutu. Kiwi Host certified.



JOHNSTON'S COACHLINES

Location: Nationwide
Company Type: Shuttles/Tour Coaches
Legal Name: Johnston's Coachlines Ltd
Physical Address: 64 Westney Road, Mangere, Auckland
Postal Address: PO Box 53164, Auckland Airport, Auckland 2150
Ph: +64 9 255 1144 **NZ fp:** 0800 662 266
Fax: +64 9 255 5270
Email: info@johnstons.co.nz
Website: www.johnstons.co.nz
Sales Manager: Graham Southall
Email: graham@johnstons.co.nz
Description: Johnston's Coachlines is a charter coach company operating since 1926: it now operates the largest luxury coach fleet in New Zealand. The Johnston's team know we are 'the right choice' when hiring a coach as we believe in your safety, the environment, flexibility and professional, friendly service. With a wide range of coaches ranging from 21 to 49 seats, three-star to the newest five-star coaches, we can offer you and your clients a coach to suit your needs and/or budget. We offer 24-hour service and are always available to help your group regardless if it is an airport transfer, dinner transfer or an extended tour.



JUCY CRUIZE MILFORD SOUND

Location: Queenstown/Fiordland
Company Type: Cruises/Sightseeing and Tours
Legal Name: Cruising Milford Sound Ltd
Physical Address: 26B Shotover Street, Queenstown & Milford Sound Boat Terminal, Milford Sound
Postal Address: PO Box 2003, Wakatipu, Queenstown 9349
Ph: +64 3 441 3913 **NZ fp:** 0800 500 121
Fax: +64 3 441 3914
Email: info@jucycruise.co.nz
Website: www.jucycruise.co.nz
General Manager: Rob Burnell
Email: rob@jucy.co.nz
Operations Manager: Grahame Saunders
Email: info@jucycruise.co.nz
Sales Manager: Lisa Goersch
Email: lisa@jucycruise.co.nz
Description: JUCY Cruise provides boutique, uncrowded, smaller-boat-style cruises of Milford Sound and coach/cruise excursions from Queenstown and Te Anau. We spoil customers with unlimited close-up viewing of waterfalls, wildlife and rainforests from our two viewing decks and from our all-weather glass-roofed external viewing area. Lunch, snacks and drinks are available from the bar. Tea and coffee are complimentary. We'll embrace you as one of our JUCY family, whilst showing you around Milford Sound.



KEA CAMPERS

Location: Auckland/Christchurch
Company Type: Rental Vehicles
Legal Name: KEA Campers (New Zealand) Ltd
Physical Address: 169 Bush Road, Albany, Auckland
Postal Address: Private Bag 300 977, Albany, Auckland 0752
Ph: +64 9 448 8800 **NZ fp:** 0800 520 052
Fax: +64 9 448 8829
Email: reservationsnz@keacampers.com
Website: www.keacampers.com
NZ Operations Manager: Tamara Schuerlein
Email: tamaraschuerlein@keacampers.com
Marketing: Julie French

Email: juliefrench@keacampers.com

Description: Holidaying in a motorhome gives you the freedom and time to explore at your own pace. KEA gives you that experience from the comfort of our custom-built motorhomes. Just like a well-appointed hotel room, everything you need is included. We take care of the details so that you can focus on enjoying yourself. KEA gives you more than a holiday; we help you create memories that will last a lifetime.



KIWI360

Location: Bay of Plenty **Company Type:** Attraction
Legal Name: Green Circle Ltd
Physical Address: State Highway 2, Te Puke
Postal Address: PO Box 541, Te Puke 3153
Ph: +64 7 573 6340 **NZ fp:** 0800 KIWI 360
Fax: +64 7 573 6345
Website: www.kiwi360.com
Chief Executive: Graeme Crossman
Email: graeme@kiwi360.com
Description: Kiwi360 is situated in the centre of the Bay of Plenty province where nearly all of NZ's kiwifruit is grown. Kiwifruit, 'the world's healthiest fruit', flourishes in the unique climatic and fertile soil conditions which prevail along the province's coastal strip. Take an expert guided tour through the commercial kiwifruit farm, sample the wines and liqueurs, and browse for kiwifruit-inspired gifts and souvenirs. There are gourmet refreshments in the garden café.

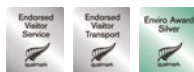


KIWI COUNTRY LIMITED

Locations: Christchurch & Canterbury/Fiordland/West Coast **Company Type:** Restaurants/Retail
Legal Name: Kiwi Country Limited
Postal Address: PO Box 64, Te Anau 9640
Ph: +64 3 249 7020 **Fax:** +64 3 249 7014
Chief Executive: Noel Walker
Email: noel@kiwicountry.co.nz
Description: Tourism complexes (retail shopping, restaurant, toilets and other visitor services) in Kiwi Country Te Anau and Geraldine. Working New Zealand jade factory and retail at Westland Greenstone in Hokitika. All complexes provide services and facilities for visitors and coaches on main tourist routes - 70% of business generated by coach groups.

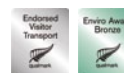
KIWI DISCOVERY

Location: Queenstown
Company Type: Sightseeing and Tours
Legal Name: Adventure Discovery
Physical Address: 37 Camp Street, Queenstown
Postal Address: PO Box 53, Queenstown 9348
Ph: +64 3 442 7340 **NZ fp:** 0800 505 504
Fax: +64 3 442 7249
Email: info@kiwidiscovery.com
Website: www.kiwidiscovery.com
General Manager: Tim Barke
Email: tim@kiwidiscovery.com
Senior Sales & Marketing Executive: Sharon Gray
Email: marketing@kiwidiscovery.com
Description: Locally owned and established company providing a variety of adventure and sightseeing options in a variety of markets with a downtown information and booking shop. Ski ground operator providing mountain transport, airport transfers, ski and snowboard rental, clothing hire and snow packages. Milford Sound day excursions and group coach charters. Milford Track and Routeburn Track independent hiking packages and guided walk options on the Paringa Track.



KIWI RAIL SCENIC JOURNEYS

Location: Nationwide **Company Type:** Rail Travel
Legal Name: Tranz Scenic a division of KiwiRail Limited
Physical Address: Wellington Railway Station, Bunny Street, Wellington
Postal Address: Private Bag, Wellington 6011
Ph: +64 4 495 0775 **NZ fp:** 0800 872 467
Fax: +64 4 472 8903
Email: bookings@tranzscenic.co.nz
Website: www.tranzscenic.co.nz
Passenger Marketing Manager: Richard Keenan
Email: richard.keenan@kiwirail.co.nz
Description: KiwiRail Scenic Journeys, New Zealand's only long-distance passenger rail service, provides an unforgettable train experience for tourists and domestic travellers alike.

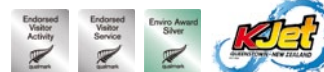


KIWI TRAVEL AND TOURS

Location: Nationwide
Company Type: Sightseeing and Tours/Tour Coaches
Legal Name: Kiwi Travel and Tours Ltd
Postal Address: PO Box 302779, North Harbour, Auckland 0751
Ph: +64 9 413 9770 **Fax:** +64 9 413 9111
Email: enquiries@kiwitravelandtours.com
Website: www.kiwitravelandtours.com
Managing Director: Nicola Painter
Email: nicola@kiwitravelandtours.com
Director: Michael Painter
Email: michael@kiwitravelandtours.com
Description: Kiwi Travel and Tours is a New Zealand-based destination management company, specialising in escorted group tours into New Zealand and throughout the South Pacific. Specialists in bespoke tours, all itineraries are personalised and custom-built to meet requirements and budget. Educational, study abroad, senior, food and wine, garden - these are just a few of the group tours we can arrange. We also offer personalised itinerary development and booking services to independent travellers and holidaymakers.

K JET

Location: Queenstown
Company Type: Adventure Activities
Legal Name: Kaurau Jet Services Holdings Ltd
Physical Address: Main Town Pier, Marine Parade, Queenstown
Postal Address: PO Box 459, Queenstown 9348
Ph: +64 3 409 0000 **NZ fp:** 0800 529 272
Fax: +64 3 441 2239
Email: bookings@kjet.co.nz
Website: www.kjet.co.nz
Sales & Marketing Manager: Melinee Kong
Email: mel@kjet.co.nz
Director: Shaun Kelly
Email: shaun@kjet.co.nz
Description: Proud to be locally owned and operated, K Jet offers 60-minute jet boat rides on Lake Wakatipu, and the Kaurau and Shotover Rivers. Trips depart every hour on the hour from the Main Town Pier, Queenstown Bay. All trips include admission to Queenstown's Underwater Observatory. Combo options include helicopters, bungy, wine trail and white-water rafting. Exciting and unique C&I options available. Join us for an hour of exhilaration and a lifetime of memories.

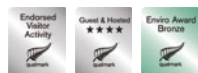


LAKE WANAKA TOURISM

Location: Wanaka **Company Type:** Regional Tourism
Legal Name: Lake Wanaka Tourism Inc
Physical Address: 99 Ardmore Street, Wanaka
Postal Address: PO Box 147, Wanaka 9305
Ph: +64 3 443 1574 **Fax:** +64 3 443 9238
Email: info@lakewanaka.co.nz
Website: www.lakewanaka.co.nz
General Manager: James Helmore
Email: james@lakewanaka.co.nz
Business Development: Geoff Marks
Email: geoff@lakewanaka.co.nz
Description: Lake Wanaka Tourism is responsible for promoting the Lake Wanaka region to the world. As the world's first lifestyle reserve, Lake Wanaka invites visitors to experience its exceptional lifestyle but also highlights the destination's long-term commitment to ensuring the quality of the experience is not compromised. Its spectacular lake and mountain scenery, and the Mount Aspiring National Park World Heritage area nearby, makes it a magnet for outdoor lovers the world over.

LARNACH CASTLE

Location: Dunedin
Company Type: Motels and Lodges/Attractions
Legal Name: Larnach Castle Ltd
Physical Address: 145 Camp Road, Dunedin
Postal Address: PO Box 1350, Dunedin 9054
Ph: +64 3 476 1616 **Fax:** +64 3 476 1574
Email: larnach@larnachcastle.co.nz
Website: www.larnachcastle.co.nz
Sales & Marketing Manager: Deborah Price
Email: deborah@larnachcastle.co.nz
Description: New Zealand's only castle, privately owned by the Barker family. Built in 1871 by William Larnach, the castle features magnificent architecture, superb craftsmanship, tragic and scandalous stories, and tower views. The garden is rated a 'Garden of International Significance'. Guests may enjoy Castle and Garden Tours, and lunch or tea in the Castle Ballroom Café (suitable for groups or FIT). Three types of accommodation are available: Camp Estate – luxury; Larnach Lodge – unique; and Stable Stay – budget.
ITOC Operator of the Year Award: 1997



LIMOUSINE SERVICES QUEENSTOWN



Location: Queenstown
Company Type: Limousines/Sightseeing and Tours
Legal Name: Limousine Services Queenstown (2011) Ltd
Physical Address: 825 Frankton Road (off Sugar Lane), Queenstown
Postal Address: PO Box 627, Queenstown 9348
Ph: +64 3 441 4405 **Fax:** +64 3 441 4406
Email: info@LSQ.co.nz
Website: www.LSQ.co.nz

Directors: Duncan and Claire Field
Operations Manager: Anna Field
Description: From airport transfers to privately guided scenic tours of the entire South Island, Limousine Services Queenstown delivers luxury transport with a refreshingly flexible twist. Our fleet of modern vehicles includes luxury sedans, vans and small coaches. We specialise in fully escorted private South Island tours, private charters to Milford Sound, Doubtful Sound, Stewart Island, Aoraki/Mount Cook, West Coast glaciers, unforgettable local sightseeing, art gallery, golf, vineyard, Lord Of The Rings and garden tours, conference and incentive transport, weddings, dinner transfers and special events. Catering for both overseas and domestic visitors who like to relax and enjoy the stunning scenery while someone else does the driving. All itineraries reflect our clients' schedules and interests. Headquartered in Queenstown, our professional, friendly and discrete driver-guides have unsurpassed passion and knowledge of the South Island's sights and experiences.

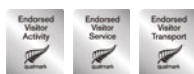


LODGES OF NEW ZEALAND

Location: Nationwide
Company Type: Luxury Accommodation
Legal Name: New Zealand Lodge Association
Physical Address: Longwood, RD 1, Featherston
Postal Address: RD 1, Featherston 5771
Ph: +64 6 308 8289 **Fax:** +64 6 308 8289
Website: www.lodgesofnz.co.nz
Marketing Manager: Garrick Emms
Email: marketing@lodgesofnz.co.nz
Description: Lodges of New Zealand is a group of 26 properties featuring New Zealand's best luxury lodges and sporting retreats. Members provide national coverage and all properties are located in outstanding locations with on-site and local activities including golf, fishing, nature walks and wine experiences. Small, intimate luxurious accommodation and world-class cuisine complements exceptional 'Kiwi' hospitality. Rates are inclusive of accommodation, full breakfast, pre-dinner drinks and dinner. Lodges of New Zealand 'Best of the Best'.

MARLBOROUGH TRAVEL

Location: Marlborough
Company Type: Cruises/Sightseeing and Tours
Legal Name: MarlboroughTravel.co.nz
Postal Address: PO Box 1000, Blenheim 7240
Ph: +64 3 577 9997 **NZ fp:** 0800 990 800
Email: info@marlboroughtravel.co.nz
Website: www.marlboroughtravel.co.nz
Sales and Marketing: Scott McKenzie
Description: Marlborough Travel has been successfully operating for over 15 years in the Marlborough region. With an extensive fleet, fantastic staff and a commitment to quality service, we are well-placed to create memorable experiences. Our Qualmark-endorsed tours and services include: Greenshell™ Mussel Cruise; Marlborough Icons Tour; Taste Marlborough Tour; half-day and full-day Marlborough Wine Tours; private touring and transfers; private and group cruises; and lunch and dinner cruises.



MILLBROOK RESORT



Location: Queenstown **Company Type:** Resort
Legal Name: Millbrook Country Club Limited
Physical Address: Malaghans Road, Arrowtown
Postal Address: Private Bag 50078, Queenstown 9348
Ph: +64 3 441 7000 **NZ fp:** 0800 800 604
Email: reservations@millbrook.co.nz
Website: www.millbrook.co.nz
Sales & Marketing Manager: Julie Jolley
Email: julie.jolley@millbrook.co.nz
Description: Boasting 500 acres of lush green fairways, rolling hills, walking and biking trails, and gentle babbling streams, Millbrook Resort is perfectly located close to the old gold mining town of Arrowtown and less than 20 minutes from Queenstown. Recently voted the Best Golf Resort in Australasia and New Zealand, Millbrook Resort has 175 beautifully appointed superior rooms, suites and villas that complement the history and character of the region. Spacious, luxurious rooms have large windows and balconies that take advantage of the stunning views that surround the resort. Millbrook encompasses a world-class 27-hole golf course, covered driving range, award-winning day spa, health and fitness centre with gymnasium, 25-metre lap swimming pool and hot pools, four restaurants and extensive conference and event venues. An impressive 95% of the Millbrook grounds are open space, resulting in a peaceful and tranquil environment. Once you arrive at Millbrook, you may never want to leave!



MILLENNIUM HOTELS & RESORTS

Location: Nationwide **Company Type:** Hotels
Legal Name: Hospitality Services Ltd
Physical Address: Level 13, 280 Centre, 280 Queen Street, Auckland
Postal Address: PO Box 5640, Wellesley Street, Auckland 1141
Ph: +64 9 309 4411 **NZ fp:** 0800 808 228
Fax: +64 9 968 8977
DX Address: CX10036, Auckland
Email: central.res@millenniumhotels.co.nz
Website: www.millenniumhotels.co.nz
Director International Sales & Marketing: Brendan Davies
Email: brendan.davies@millenniumhotels.co.nz
Description: Our fine hotels are located throughout New Zealand, in whatever style you choose ... total luxury at Millennium, superbly appointed at Copthorne or 'Kiwi' hospitality at Kingsgate. Millennium Hotels are situated in four stunning locations, and this premium collection of accommodation presents a theme of timeless elegance and sophistication. Our 11 Copthorne Hotels are located in nine fantastic locations. We pride ourselves in offering the very best in affordable luxury, friendly service and well-appointed leisure facilities. Kingsgate Hotels provide business, leisure and family travellers with a consistent level of accommodation and true 'Kiwi' hospitality.

Go to tourismexportcouncil.org.nz to download Membership Forms and further information about Allied and Full membership.

MITAI MAORI VILLAGE

Location: Rotorua
Company Type: Attraction/Maori Culture
Legal Name: Mitai Maori Village
Physical Address: 196 Fairy Springs Road, Rotorua
Postal Address: PO Box 302, Rotorua 3041
Ph: +64 7 343 9132 **Fax:** +64 7 343 9133
Website: www.mitai.co.nz
Marketing Manager: Tania Charteris
Email: marketing@mitai.co.nz
General Manager: Turipuku Dara Raharuhi
Email: dara@mitai.co.nz
Description: Five minutes from the city, Mitai Maori Village offers you an authentic introduction to Maori culture incorporating a ground-cooked traditional hangi meal, an educational performance that encompasses stories about the past, carvings and ta moko (tattoo art), displays of weaponry and combat coupled with the grace and beauty of the poi, dance, and a spine-tingling haka finale. Witness warriors in traditional dress paddling a waka (ancient warrior canoe) and glow-worms in their natural habitat.

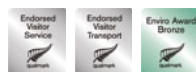


MITCHELL CORP NEW ZEALAND

Location: Nationwide
Company Type: Accommodation Services/Advertising and Marketing
Legal Name: Mitchell Corp New Zealand Ltd
Physical Address: 36 Sir William Pickering Drive, Christchurch
Postal Address: PO Box 5341, Christchurch 8542
Ph: +64 3 358 7900 **Fax:** +64 3 358 6023
Website: www.mainstay.co.nz
General Manager – Sales: John Gregory
Email: john@mchg.co.nz
Sales Manager: Stephen Susabda
Email: stephen@mchg.co.nz
Description: Hotel/motel sales, marketing and representation including Mainstay Hotels, Golden Chain Motels, Oceana Apartments and B2B live inventory technology services.

MOUNT CLASSIC TOURS

Location: Bay of Plenty
Company Type: Sightseeing and Tours/Limousines
Legal Name: Mount Classic Tours Ltd
Physical Address: Hangar 8, Jean Batten Drive, Tauranga Airport, Tauranga
Postal Address: PO Box 4678, Tauranga 3149
Ph: +64 7 574 1779 **Fax:** +64 7 574 1775
Email: info@mctours.co.nz
Website: www.mctours.co.nz
Managing Director: Ian Holroyd
Description: Luxury tourism transport focussed on meeting the needs of the cruise ship and VIP market, including government transfers. Our fleet includes Rolls Royces, Daimlers, stretch limousines and a range of small to large passenger vehicles. Our aim is to consistently exceed our customers' expectations.



MOUNT COOK HOTEL COLLECTION

Location: Mackenzie
Company Type: Hotels/Restaurants
Legal Name: Mount Cook Collection Ltd
Physical Address: Cnr Ostler Road & Wairepo Road, Twizel
Postal Address: PO Box 99, Twizel 7944
Ph: +64 3 435 0869 **NZ fp:** 0800 500 869
Fax: +64 3 435 0857
Website: www.mountcookcollection.co.nz
General Manager: Ian Clark
Email: ian@mountcookcollection.co.nz
Group Sales/Marketing Coordinator: Jason Menard
Email: jason@mountcookcollection.co.nz
Description: Mackenzie Country Inn – Twizel; Godley Hotel – Lake Tekapo; Heritage Gateway – Omarama; Countrytime – Omarama. Four hotels in the centre of New Zealand's South Island. All hotels have a restaurant and bar. Perfect for weddings and conferences. Spectacular landscape – turquoise-coloured lakes, snow-capped mountains and golden tussock. An abundance of ski fields and lakes make this area ideal for winter sports and water activities. The impressive Mount Cook is right in the heart of the Mackenzie Country.

NELSON TASMAN TOURISM

Location: Nelson **Company Type:** Regional Tourism
Legal Name: Tourism Nelson Tasman Ltd
Physical Address: 75 Trafalgar Street, Nelson
Postal Address: PO Box 788, Nelson 7040
Ph: +64 3 546 6228 **NZ fp:** 0800 635 827 (NELTAS)
Fax: +64 3 545 6850
Email: info@nelsonnz.com
Website: www.nelsonnz.com
International Marketing Manager: Loren Heaphy
Email: loren@nelsonnz.com
Chief Executive: Lynda Keene
Email: lynda@nelsonnz.com
Description: To discover Nelson Tasman is to find the best of New Zealand in one place – from golden beaches to mountains, blue waters to bush-clad hills, from aromatic wines to boutique beers. Home to Abel Tasman National Park, Nelson Tasman is an artisan paradise where locals create an abundance of artworks, culinary delights and opportunities to explore – nature, yourself, or new experiences. As the Regional Tourism Organisation for the sunshine capital of New Zealand, Nelson Tasman Tourism markets the region to the world.

NGAI TAHU TOURISM

Locations: Rotorua/Lake Taupo/West Coast/Queenstown/Fjordland
Company Type: Adventure Activities/Attractions
Legal Name: Ngai Tahu Tourism
Physical Address: 12 Orchard Road, Christchurch Airport, Christchurch
Postal Address: PO Box 3075, Christchurch Mail Centre, Christchurch 8140
Ph: +64 3 371 2614 **Fax:** +64 3 363 8911
Website: www.ngaitahutourism.co.nz
General Manager: John Thorburn
Email: john.thorburn@nttourism.co.nz
Description: Owns and operates some of NZ's leading activities and attractions in all main visitor destinations, providing iconic experiences for visitors to New Zealand. The group comprises Rainbow Springs Kiwi Wildlife Park and Agrodome in Rotorua; Hukafalls Jet in Taupo; Franz Josef Glacier Guides and Glacier Hot Pools in Franz Josef; Shotover Jet and Dart River Jet Safaris in Queenstown; and Hollyford Track in Fiordland.
ITOC Operator of the Year Award: 1994, 1995, 2007



Waiheke and Great Barrier Islands

SeaLink offers the following services:

- ~ Passenger and car ferries to both islands
- ~ Accommodation booking service
- ~ Activity booking service

Special rates apply for groups, rental cars and motor homes.

All SeaLink products are commissionable.



Sales Centre
Call + 64 9 300 5900
Email info@sealink.co.nz

Business Development Manager
Call + 64 21 502 771
Email jeff.hunter@sealink.co.nz

www.sealink.co.nz



SEALINK

NZ SNOW & EXTREME ADVENTURES/REAVERS LODGE

Location: Queenstown
Company Type: Motels and Lodges/Sporting Activities
Legal Name: NZ Snow Ltd
Physical Address: 56 Hamilton Road, Queenstown
Postal Address: 56 Hamilton Road, Queenstown 9300
Ph: +64 3 441 1059
Email: reception@reavers.co.nz
Website: www.reavers.co.nz
General Manager: Tane Evans
Email: tane@nzsnowadventures.co.nz
Operations Manager: Todd Schmidt
Email: todd@nzsnowadventures.co.nz
Description: Reavers Lodge and self-contained Loft Rooms offer modern accommodation in close proximity to town. We have a variety of room types, all of which have en suites. NZ Snow and Extreme Adventures offer ski and summer fully-integrated flexible packages for clients choosing Queenstown as their holiday destination. With year-round activities and entertainment schedules, staying at Reavers Lodge gives you on-site support for your winter and summer packages.

NZ WALDORF APARTMENTS



Location: Auckland
Company Type: Hotels
Legal Name: NZ Waldorf Apartments Ltd
Physical Address: 40 Beach Road, Auckland
Postal Address: PO Box 3791, Shortland Street, Auckland 1140
Ph: +64 9 337 5330 **NZ fp:** 0800 700 001
Fax: +64 9 337 5301
Email: reservations@waldorf.co.nz
Website: www.waldorf.co.nz
Sales Manager: Toni Booth
Email: sales@waldorf.co.nz
Description: Excellent locations – great value for money. NZ Waldorf Apartments, the largest operator of serviced hotel apartments in Auckland, offers apartment hotel-style accommodation in six locations throughout Auckland City. Properties of varying standards offer something for everyone, with spacious apartments, kitchen facilities and quality furnishings. Choose from long-term un-serviced or serviced apartments ranging from one night upwards, with discounted weekly and monthly rates. The convenience of easy motorway access, readily accessible parking and just a few minutes' walk to the CBD make the Waldorf Group's city centre locations ideal for the corporate or leisure guest. Just out of the city centre, Waldorf Newhaven (located opposite Botany Downs Town Centre) is another great choice for accommodation in the Manukau/airport area.



OAKS HOTELS & RESORTS

Locations: Auckland/Christchurch & Canterbury/Queenstown **Company Type:** Hotels/Resorts
Legal Name: Oaks Hotels & Resorts NZ Ltd
Physical Address: 16 Gore Street, Auckland
Postal Address: 16 Gore Street, Auckland 1010
Ph: +64 9 909 9999 **NZ fp:** 0800 565 333
Fax: +64 9 909 9500
Website: www.oakshotelsresorts.com
Group Sales & Marketing Manager – Wholesale: Michael Stern
Email: michael.s@theoaksgroup.co.nz
Description: Oaks Hotels & Resorts is an operator in the management and letting rights industry, currently operating four apartment properties in New Zealand. The properties are located in Auckland, Christchurch and Queenstown, offering a range of studio, one- and two-bedroom apartments in Auckland and Christchurch, and one-, two-, three- and four-bedroom luxury apartments in Queenstown.

OCEANIA COACHLINES

Location: Nationwide **Company Type:** Tour Coaches
Legal Name: Oceania Coachlines Limited
Postal Address: PO Box 31013, Milford, Auckland 0741
Ph: +64 9 476 6901 **Fax:** +64 9 476 6902
Email: action@oclnz.com
Website: www.oclnz.com
Managing Director: Tim O'Rourke
Email: tim@oclnz.com
Description: New Zealand's premier supplier for luxury coach services.



ORAKEI KORAKO CAVE & THERMAL PARK

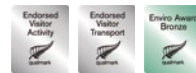
Location: Rotorua/Lake Taupo
Company Type: Attraction/Sightseeing and Tours
Legal Name: Orakei Korako Geyserland Resort 2000 Ltd
Physical Address: 494 Orakei Korako Road, RD 2, Reporoa
Postal Address: Private Bag 3019, Rotorua 3046
Ph: +64 7 378 3131 **Fax:** +64 7 378 0371
Email: ok@reap.org.nz
Website: www.orakeikorako.co.nz
Director: Craig Gibson
Description: Orakei Korako Cave & Thermal Park is 25 minutes north of Taupo and 45 minutes south of Rotorua. Recognised as one of the finest examples of geothermal activity in the world, Orakei Korako Cave & Thermal Park has undergone major redevelopment. A new visitor centre services the attraction with a café and souvenirs. A new ferry has been commissioned for the trip across the lake to the attraction; this runs on demand between 8am and 4pm daily.



PARADISE MOTORCYCLE TOURS

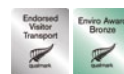
Locations: Auckland/Christchurch & Canterbury
Company Type: Sightseeing and Tours/Rental Vehicles
Legal Name: Paradise Motorcycle Tours NZ Ltd
Physical Address: 2 Glenvar Close, Torbay, Auckland 0630
Ph: +64 9 473 9404 **Fax:** +64 9 473 9404
Email: info@paradisemotorcycletours.co.nz
Website: www.paradisemotorcycletours.co.nz
Director: Mike Rose
Email: mike@paradisemotorcycletours.co.nz
Director: Alison Rose
Email: alison@paradisemotorcycletours.co.nz
Description: New Zealand's motorcycle tour and rental

specialists for main dealer-maintained, latest model motorcycles, awesome accommodation, amazing routes and superb service. All-inclusive guided tours, self-guided GPS tours and motorcycle rental from Auckland and Christchurch. We are Qualmark endorsed – your assurance of quality – and we are the only New Zealand motorcycle company to achieve an environmental award. We're committed to ensuring your motorcycling vacation of a lifetime! That's why our clients return and why they recommend us to their friends.



PAVLOVICH COACHLINES

Location: Auckland **Company Type:** Tour Coaches
Legal Name: Pavlovich Coachlines Ltd (NZ)
Physical Address: 58B Carr Road, Mt Roskill, Auckland
Postal Address: PO Box 27 329, Mt Roskill, Auckland 1440
Ph: +64 9 620 5490 **NZ fp:** 0800 BUS HIRE
Fax: +64 9 620 5493
Email: sales@pavlovich.co.nz
Website: www.pavlovich.co.nz
CEO: Bernard Pavlovich
Email: bernard@pavlovich.co.nz
Sales Executive: Amanda McCullough
Email: amanda@pavlovich.co.nz
Description: Transport solutions and services. From tour groups and conference transfers through to day trips and overnight charters, Pavlovich Coachlines offers a complete range of buses and coaches to match your occasion and budget. A range of coach sizes, full-commentary-capable drivers, fast quote turnaround, on-board RT, GPS, iPod/iPad connectivity and loads of other features ensure your clients receive the best touring experience in New Zealand. Contact Amanda and Angela now.



PEPPERS RETREATS & RESORTS; BREAKFREE APARTMENTS; MANTRA MARINA

Location: Nationwide **Company Type:** Hotels/Resorts
Legal Name: Mantra Group
Postal Address: PO Box 29233, Greenwoods Corner, Auckland 1347
Cell: +64 21 608 611
Website: www.mantragroup.com.au
Director of Sales – New Zealand: Sara MacLeod
Email: sara.macleod@mantragroup.co.nz
Description: Mantra Group provides access to more than 130 resorts, retreats, hotels and apartments throughout Australia and New Zealand's most sought-after destinations. From self-contained apartments to luxurious resorts and retreats, Mantra Group spans all major visitor destinations: Queenstown, Rotorua, Christchurch, Tekapo, the Gold Coast and the Daintree rainforest of North Queensland. Mantra Group provides a central booking service for: Peppers Retreats, Resorts and Hotels; Mantra Hotels, Resorts and Apartments; BreakFree Hotels, Resorts and Apartments.

PKF ROSS MELVILLE

Location: Auckland
Company Type: Accounting and Finance
Legal Name: PKF Ross Melville
Physical Address: Level 3, 50 Anzac Avenue, Auckland
Postal Address: PO Box 881, Shortland Street, Auckland 1140
Ph: +64 9 373 0100 **Fax:** +64 9 309 3247
Website: www.pkfrm.co.nz
Partner: Jugdis Parbhu
Email: jugdis.parbhu@pkfrm.co.nz
Description: PKF Ross Melville is an Auckland-based

chartered accountant practice with offices in Auckland CBD and Takapuna. Our firm comprises seven partners and 55 staff, and our clients include tourism operators, accommodation suppliers, inbound tour operators and many other related industries. With experience in all accounting, finance, taxation and information systems, we are able to provide clients with quality advice and cost-effective solutions.

POLYNESIAN SPA



Location: Rotorua **Company Type:** Geothermal Spa
Legal Name: Polynesian Spa Ltd
Physical Address: 1000 Hinemoa Street, Rotorua
Postal Address: PO Box 40, Rotorua 3040
Ph: +64 7 348 1328 **NZ fp:** 0508 765 977
Fax: +64 7 348 9487
Email: info@polynesianspa.co.nz
Website: www.polynesianspa.co.nz
Managing Director: Martin Lobb
Email: martin.lobb@polynesianspa.co.nz
Marketing Executive: Simone de Jong
Email: simone.dejong@polynesianspa.co.nz
Description: Overlooking Lake Rotorua, Polynesian Spa is New Zealand's leading internationally acclaimed spa. Experience a unique thermal spa at this World Top Ten Spa (medical/thermal/natural), as voted by *Condé Nast* 2004 – 2007, 2009 & 2011. Relaxing hot mineral bathing is offered in 26 pools in four areas – deluxe Lake Spa, Adult Pools & Priest Spa, Private Pools, or Family Spa. Or indulge in an enticing array of sumptuous spa and hydro spa therapies at the Lake Spa Retreat. All spa therapies include complimentary deluxe Lake Spa bathing. Polynesian Spa attracts multinational visitors and New Zealanders; is located in central Rotorua; is an all-weather attraction; and is open every day from 8am to 11pm (spa therapies 10am – 7pm).
ITOC Operator of the Year Award: 1999



POSITIVELY WELLINGTON TOURISM

Location: Wellington **Company Type:** Regional Tourism
Legal Name: Partnership Wellington Trust
Physical Address: Level 28, Grand Plimmer Tower, Gilmer Terrace, Wellington
Postal Address: PO Box 10017, Wellington 6143
Ph: +64 4 916 1205 **Fax:** +64 4 916 1214
Email: info@wellingtonnz.com
Website: www.wellingtonnz.com
CEO: David Perks
Email: david.perks@wellingtonnz.com
General Manager Marketing: Sarah Meikle
Email: sarah.meikle@wellingtonnz.com
Description: Positively Wellington Tourism (PWT) is responsible for marketing the 'coolest little capital in the world' as a destination. PWT is a public-private partnership, funded through the Wellington City Council and regional and commercial partnerships. Thanks to its diverse events calendar, café culture, attractions and artistic edge, Wellington is the undisputed creative capital of New Zealand, as well as its political centre. Locals reckon it's the coolest little capital in the world and are keen to share their city with visitors.



PROGUIDES NEW ZEALAND

Location: Nationwide
Company Type: Industry Organisation
Legal Name: ProGuides New Zealand Inc.
Physical Address: 123 Woodglen Road, Glen Eden, Auckland
Postal Address: 123 Woodglen Road, Glen Eden, Auckland 0602
Cell: +64 274 936 371 **NZ fp:** 0800 776 484
Email: info@proguides.co.nz
Website: www.proguides.co.nz
Chairperson: Claudia Duffy
Email: claudia@proguides.co.nz
Membership Secretary: Sharron Hickman
Email: sharron@proguides.co.nz
Description: ProGuides tour guides are important to your business: tour guides are the human face of tourism – they are the most influential people the visitor will meet on their trip around New Zealand. They will influence your client's decision to return and recommend your company's product to their friends, family and business partners. Use our Find-A-Guide service – become a Corporate Member today – and add support to the future of New Zealand's tourism industry.

QANTAS AIRWAYS

Location: Nationwide **Company Type:** Airline
Legal Name: Qantas Airways Ltd
Physical Address: Level 6, AXA Centre, 191 Queen Street, Auckland
Postal Address: PO Box 59, Shortland Street, Auckland 1140
Ph: +64 9 357 8700 **NZ fp:** 0800 808 767
Fax: +64 9 357 6567
DX Address: CX10012, Auckland
Website: www.qantas.com
Marketing Development Manager: Maria Beer
Email: mariabeer@qantas.com.au
Description: Qantas is one of Australia's leading brands, with a history of safety, reliability, operational and engineering excellence, and outstanding customer service. Qantas offers services across a network spanning 208 destinations in 46 countries (including those covered by code share partners) in Australia, Asia and the Pacific, the Americas, Europe and Africa.
ITOC Operator of the Year Award: 2004

QUALMARK

Location: Nationwide
Company Type: Industry Organisation
Legal Name: Qualmark New Zealand Ltd
Physical Address: 147 Victoria Street West, Auckland
Postal Address: PO Box 91018, Auckland 1142
Ph: +64 9 377 2130 **NZ fp:** 0800 782 562
Fax: +64 9 377 2132
Email: enquiries@qualmark.co.nz
Website: www.qualmark.co.nz
National Account Manager: Scott Murray
Email: scottm@qualmark.co.nz
Description: Qualmark is New Zealand tourism's official quality assurance organisation and operates as a service for the New Zealand tourism industry. Qualmark provides official star ratings for accommodation providers and endorsements for activity, transport and service providers. Qualmark is owned by the government organisation Tourism New Zealand and the privately owned New Zealand Automobile Association, and is strongly supported by leading industry organisations. Qualmark makes it easy for you to select high quality products within New Zealand.



SKYCITY

THE HEIGHT OF ENTERTAINMENT

- World-class casino open 24 hours, seven days a week*
- Over 20 restaurants, cafés and bars including the Federal Street dining precinct
- Experience stunning 360-degree views from Auckland's Sky Tower
- Two first-class hotels in the heart of Auckland city

SKYCITY

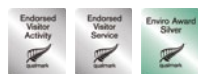
Corner Victoria & Federal Streets
Ph (09) 363 6000
skycityauckland.co.nz

R20 to enter the Casino. Game Responsibly.
 *Excluding Christmas Day, Good Friday and between 3am and 1pm on Anzac Day.



QUEENSTOWN RAFTING

Location: Queenstown
Company Type: Adventure Activities
Legal Name: Queenstown Rafting
Physical Address: 35 Shotover Street, Queenstown
Postal Address: PO Box 53, Queenstown 9348
Ph: +64 3 442 9792 **NZ fp:** 0800 723 846
Fax: +64 3 442 4609
Email: info@queenstownrafting.co.nz
Website: www.rafting.co.nz
General Manager: Tim Barke
Email: tim@queenstownrafting.co.nz
Senior Sales & Marketing Executive: Sharon Gray
Email: marketing@queenstownrafting.co.nz
Description: New Zealand's largest white-water rafting specialists, operating half-day trips on the Shotover and Kawarau Rivers as well as fully guided, multi-day rafting trips on the stunning and remote Landsborough River. New in 2012: guided hike options available over Brodrick Pass to join the Landsborough trip. Combos available to include jet boats, helicopter, canyon swing, bungy and skydive. C&I and group options available too.



QUEENSTOWN RESORT COLLEGE

Location: Queenstown **Company Type:** Education
Legal Name: Queenstown Resort College
Physical Address: Level 2, 5 - 7 Coronation Drive, Queenstown
Postal Address: PO Box 1566, Queenstown 9348
Ph: +64 3 409 0500 **Fax:** +64 3 409 0505
Email: info@queenstownresortcollege.com
Website: www.queenstownresortcollege.com
CEO: Charlie Phillips
Business Development Manager: Clodagh Hall
Description: QRC is a world-class Tourism and Hospitality College based in Queenstown, delivering tertiary level Diplomas in Hospitality Management and Adventure Tourism Management. In addition, QRC offers short courses for industry, educational tourism products and a commercial catering and events operation. Educational Tourism is something that is gaining momentum with C&I groups and tourists by providing fun and informative sessions based around wine, cooking classes and adventure activities.

RAINBOW SPRINGS

Location: Rotorua **Company Type:** Attraction
Legal Name: Rainbow Springs Ltd
Physical Address: 192 Fairy Springs Road, Rotorua
Postal Address: PO Box 25, Rotorua 3040
Ph: +64 7 350 0440 **NZ fp:** 0800 724 626
Fax: +64 7 350 0441
Email: info@rainbowsprings.co.nz
Website: www.rainbowsprings.co.nz
Sales & Marketing Manager: Michelle Caldwell
Email: michelle.caldwell@rainbowsprings.co.nz
Business Manager: Andy Chapman
Email: andy.chapman@rainbowsprings.co.nz
Description: Rainbow Springs is truly an attraction like no other in the world. As well as being home to many of New Zealand's most precious inhabitants, including tuatara and kiwi, it is now also home to The Big Splash, New Zealand's newest themed water ride. The Big Splash isn't just the adrenalin rush at the end; it is a nine-minute journey through time as you explore the ecological evolution of New Zealand.
ITOC Operator of the Year Award: 1983



REAL JOURNEYS

Location: Queenstown/Southland/Fiordland
Company Type: Cruises/Sightseeing and Tours
Legal Name: Real Journeys Ltd
Physical Address: Level 2, 74 Shotover Street, Queenstown
Postal Address: PO Box 94, Queenstown 9348
Ph: +64 3 442 7509 **NZ fp:** 0800 656 501
Fax: +64 3 442 7365
Email: sales@realjourneys.co.nz
Website: www.realjourneys.co.nz
General Manager International Sales: Tony McQuilkin
Email: tmcquilkin@realjourneys.co.nz
International Sales Manager: Ryan Ingram
Email: ringram@realjourneys.co.nz
Description: Owner and operator of daytime and overnight cruises to Milford and Doubtful Sounds (including kayaking excursions) from Queenstown and Te Anau by luxury coach and aircraft, glow-worm caves in Te Anau, Milford Track Guided Day Walks and TSS Earnslaw cruises on Lake Wakatipu and Walter Peak Farm excursions (Queenstown). Owner and operator of Stewart Island Experience products including ferry service, sightseeing excursions and Stewart Island Lodge. Joint partners of Black Cat Cruises and Queenstown Rafting.
ITOC Operator of the Year Award: 1990, 2006, 2008



RENDEZVOUS GRAND HOTEL AUCKLAND

Location: Auckland **Company Type:** Hotel
Legal Name: Rendezvous Hotels (NZ) Ltd
Physical Address: 71 Mayoral Drive (Cnr Vincent Street), Auckland
Postal Address: PO Box 7312, Wellesley Street, Auckland 1141
Ph: +64 9 366 3000 **Fax:** +64 9 366 5575
Email: enquiry.auckland@rendezvoushotels.com
Website: www.rendezvoushotels.com
Manager Sales Corporate: Chris Hotchkiss
Email: c.hotchkiss@rendezvoushotels.com
Description: Rendezvous Grand Hotel Auckland, in the heart of cosmopolitan Auckland, is New Zealand's largest stand-alone property, offering 452 rooms including 14 suites in six styles, from Deluxe Rooms of 36 square metres to the ultimate indulgence of the Royal Suite. All rooms feature the latest in modern amenities and with the recent extensive multi-million-dollar refurbishment will distinguish Rendezvous Grand Hotel Auckland as one of the most outstanding dining and premier accommodation experiences in Auckland.



RÉSERVEGROUP

Location: Bay of Plenty/Nationwide
Company Type: Advertising and Marketing/Technology
Legal Name: Reserve New Zealand Ltd
Physical Address: 1 Cessna Place, Mount Maunganui
Postal Address: PO Box 10088, Bayfair, Mount Maunganui 3152
Ph: +64 7 541 1111 **Fax:** +64 7 541 1121
Email: marketing@reservegroup.co.nz
Website: www.reservegroup.co.nz
General Manager Sales: Jo Anne Taute
Email: jo@reservegroup.co.nz
Description: Tourism services include évoSuite booking engine, website design, copywriting, graphic design, project marketing strategy, creative services, software project management and development, and other marketing plan implementation services.

RITCHIES TRANSPORT

Location: Nationwide **Company Type:** Tour Coaches
Legal Name: Ritchies Transport Holdings Ltd
Physical Address: 619 Swanson Road, Swanson, Auckland
Postal Address: PO Box 95085, Swanson, Auckland 0653
Ph: +64 9 833 6053 **Fax:** +64 9 833 6511
DX Address: CX10286, Auckland
Email: auckland.depot@ritchies.co.nz
Website: www.ritchies.co.nz
Manager: Tim Briscoe
Email: tim.briscoe@ritchies.co.nz
Description: With over 70 years operating in the bus and coach industry and a fleet of 900 vehicles, Ritchies Transport prides itself on remaining at the forefront of safety, comfort and passenger satisfaction.



RIVERLAND ADVENTURES

Location: Auckland/Waikato & Waitomo
Company Type: Adventure Activities/Maori Culture
Legal Name: Riverland Adventures Ltd
Physical Address: 108 Kohanga Road, RD 3, Tuakau
Postal Address: 108 Kohanga Road, RD 3, Tuakau 2693
Ph: +64 9 232 8798 **NZ fp:** 0800 47 48 375
Email: info@riverlandadventures.co.nz
Website: www.riverlandadventures.co.nz
Director: Nancy Kukutai
Email: nancy@riverlandadventures.co.nz
Director: Percy Kukutai
Description: Riverland Adventures offers 4x4 safaris by quad bike or utility vehicle, as well as Paintball. We pride ourselves on providing a culturally authentic, fun and safe journey over some of New Zealand's diverse landscape. Following safety and operational instructions, your guided tour will take you past old Maori village sights, showing you history and culture. You will also see market gardens, spectacular views, mountain ranges, deep valleys, towering forests, sheep stations, and out to the breaking surf of New Zealand's 'Wild West Coast', where New Zealand's longest river meets the sea. We are able to customise safaris to suit any group/team.



ROTORUA TRAVEL NZ LTD

Location: Rotorua
Company Type: Sightseeing and Tours/General Services
Legal Name: Rotorua Travel NZ Ltd
Physical Address: 67 Wylie Street, Rotorua
Postal Address: PO Box 9001, Rotorua 3048
Ph: +64 7 349 0388 **Fax:** +64 7 349 0380
Email: info@rotoruatravel.co.nz
Website: www.rotoruatravel.co.nz
Director: Don Gunn
Email: don@rotoruatravel.co.nz
Description: Rotorua Travel NZ Ltd offers a range of sightseeing passes and packages including many of the iconic visitor attractions in Rotorua. Rotorua Travel's main source of business is through overseas wholesalers and New Zealand-based Inbound Tour Operators. There are a wide selection of passes and packages on offer, ensuring that there is something for everyone - whether it be passive or adventurous - to experience the very best of Rotorua.

RURAL HOLIDAYS NEW ZEALAND



Location: Nationwide **Company Type:** Accommodation Services/Home and Farm Stays

Legal Name: Rural Holidays New Zealand Ltd

Physical Address: 5 Rehua Lane, Merivale, Christchurch

Postal Address: PO Box 2155, Christchurch 8140

Ph: +64 3 355 6218 **Fax:** +64 3 355 6271

Email: stay@ruralholidays.co.nz

Website: www.ruralholidays.co.nz

Operations Manager: Lindsay Pearce

Marketing Manager: David Lawlor

Description: Today, Rural Holidays New Zealand is the only original one-owner operator in the New Zealand farm and country home stay market. Established in 1983, we specialise in overnight stays for FIT travellers and tour groups, farm visits and related technical visits, combined with morning, afternoon tea or lunch, in addition to home-hosted dinners. Rural Holidays New Zealand is New Zealand's leading provider of quality farm and country stay accommodation, with an extensive network of over 300 host properties nationwide. We provide a central reservations point and pre-booking service that can be accessed in conjunction with our website listings. See our website to view the collection of host properties.



RURAL TOURISM HOLDINGS LTD

Location: Nationwide

Company Type: Home and Farm Stays

Legal Name: Rural Tourism Holdings Ltd

Physical Address: C/- Cambridge Raceway, Taylor Street, Cambridge

Postal Address: PO Box 228, Cambridge 3450

Ph: +64 7 827 8055 **NZ fp:** 0800 FARMSTAY

Fax: +64 7 827 7154

Email: reservations@ruraltourism.co.nz

Website: www.ruraltourism.co.nz

Manager: Melissa Beets

Email: melissa@ruraltourism.co.nz

Description: A farmstay will provide your clients with a unique opportunity to enjoy the hospitality of friendly New Zealanders in the comfort of their homes. They will meet people who are genuinely interested in sharing their country, their lifestyle and themselves with international visitors. Your clients will be accommodated in a guest room within the family home, or in some cases they will be accommodated in self-contained accommodation. They will become a part of the family for the duration of their stay and treated as friends rather than guests. Each farmstay is on a dinner, bed and breakfast basis.



RYDGES HOTELS & RESORTS

Location: Nationwide **Company Type:** Hotels

Legal Name: Rydges Hotels & Resorts

Physical Address: 59 Federal Street, Auckland

Postal Address: PO Box 6214, Wellesley Street, Auckland 1141

Ph: +64 9 375 5900 **NZ fp:** 0800 RYDGES

Fax: +64 9 375 5921

Website: www.rydges.com

National Sales Manager – Inbound & Leisure:

Glenn Phipps

Email: glenn_phipps@rydges.com

National Sales Coordinator: Danielle Briggs

Email: danielle_briggs@rydges.com

Description: Rydges Hotels & Resorts is a rapidly expanding hotel chain with hotels in New Zealand, Australia, UAE and the United Kingdom. Rydges New Zealand currently has five Qualmark-accredited properties including Auckland, Rotorua, Wellington, Christchurch and Queenstown. All properties are in central city locations, close to restaurants, shopping and attractions. Each property contains comprehensive conference facilities covering small meetings to large seminars; our dedicated conference teams are on hand to plan your perfect event. Our rooms are tailored to provide warmth and comfort – with all the required amenities, Rydges Hotels & Resorts are ideal for the corporate and leisure guest alike.



SCENIC HOTEL GROUP

Location: Nationwide **Company Type:** Hotels

Legal Name: Scenic Circle Hotels Ltd

Physical Address: 9 Sheffield Crescent, Christchurch

Postal Address: PO Box 29369, Christchurch 8540

Ph: +64 3 357 1919 **NZ fp:** 0800 696 963

Email: sales@scenicgroup.co.nz

Website: www.scenichotelgroup.co.nz

Group Marketing Manager: Cindy McEwan

Email: cindy.mcewan@scenicgroup.co.nz

Description: Scenic Hotel Group is the largest 100% New Zealand owned and operated hotel chain. The Group's current portfolio of 15 properties is divided into three categories, with distinct levels of experience across the brands: Heartland Hotels, Scenic Hotels and Te Waonui Forest Retreat. As part of its commitment to further expansion, Scenic Hotel Group has also recently acquired its first property in the South Pacific – Scenic Hotel Tonga.

SEALINK

Location: Auckland

Company Type: Ferry Transport

Legal Name: Sealink Travel Group NZ Ltd

Postal Address: PO Box 90543, Victoria Street West, Auckland 1142

Ph: +64 9 300 5900

Email: info@sealink.co.nz

Website: www.sealink.co.nz

Managing Director: Todd Bolton

Email: todd.bolton@sealink.co.nz

Business Development Manager: Jeff Hunter

Email: jeff.hunter@sealink.co.nz

Description: SeaLink operates car and passenger ferry services to Waiheke and Great Barrier Islands. Rental cars and motorhomes can be driven on board, making the islands very accessible to tourists. Waiheke Island is an eclectic mix of vineyards, art galleries, outdoor activities, awesome scenery, cafés and restaurants. Up to 14 sailings depart daily from Half Moon Bay (eastern suburbs). A Friday night/weekend service operates from Auckland City. Great Barrier Island is an untouched paradise with pristine native bush, white sandy beaches and great outdoor activities. Daily departures in summer; twice weekly in winter. Commissionable ferry and accommodation packages available.



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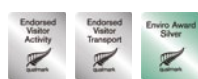
Web design & build | Creative services | Marketing solutions

Proud to be the team behind the Tourism Export Council of New Zealand rebrand and website build.

To find out what we can do for you, visit www.somocreative.co.nz

SHANTYTOWN

Location: West Coast **Company Type:** Attractions
Legal Name: West Coast Historical & Mechanical Society Inc.
Physical Address: Rutherglen Road, Paroa, Greymouth
Postal Address: Rutherglen Road, Paroa, Greymouth 7805
Ph: +64 3 762 6634 **NZ fp:** 0800 742 689
Fax: +64 3 762 6649
Website: www.shantytown.co.nz
General Manager: Andrea Forrest
Email: andrea@shantytown.co.nz
Marketing Manager: Janet Luxton
Email: marketing@shantytown.co.nz
Description: A recreated gold rush town! Ride the steam train through native rainforest, experience the sights and sounds of a working sawmill, follow the water races to the Gold Claim where our gold miner will tutor you to pan for your own gold. Wander through Little China Town, view the show in the holographic theatre, and discover secrets in the foundry; 30 shops and buildings to explore. Full catering facilities for groups and conferences of any size are available.



SHOTOVER JET

Location: Queenstown
Company Type: Adventure Activities
Legal Name: Shotover Jet (Queenstown) Ltd
Physical Address: The Station, Cnr Camp Street & Shotover Street, Queenstown
Postal Address: PO Box 189, Queenstown 9348
Ph: +64 3 442 8570 **NZ fp:** 0800 802 804
Fax: +64 3 442 7467
Email: reservations@shotoverjet.co.nz
Website: www.shotoverjet.com
Manager: Clark Scott
Territory Sales Manager: Fleur MacKechnie
Description: Operator of the world-famous Shotover Jet on Queenstown's Shotover River.
ITOC Operator of the Year Award: 1995



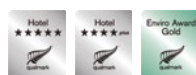
SINGAPORE AIRLINES

Location: Auckland/Christchurch
Company Type: Airlines
Legal Name: Singapore Airlines Limited
Physical Address: 11th Floor, 52 Swanson Street, Auckland
Postal Address: PO Box 4290, Shortland Street, Auckland 1140
Ph: +64 9 379 3209 **Fax:** +64 9 379 3043
DX Address: CP18502, Auckland
Website: www.singaporeair.com
Manager Passenger Marketing NZL: Murray Wild
Email: murray_wild@singaporeair.com.sg
Description: Singapore Airlines has taken great care to perfect the details of your experience. You will enjoy

the highest standards of quality, service and innovation across all classes. Singapore Airlines operates 12 times per week from Auckland and daily from Christchurch to Singapore – one of the world's most cosmopolitan cities. Known for its vibrant culture, shopping and culinary delights, Singapore is the gateway to 63 destinations in 34 countries.

SKYCITY AUCKLAND

Location: Auckland **Company Type:** Hotels/Attractions
Legal Name: SKYCITY Auckland
Physical Address: Cnr Victoria Street & Federal Street, Auckland
Postal Address: PO Box 90643, Victoria Street West, Auckland 1142
Ph: +64 9 363 6000 **NZ fp:** 0800 SKYCITY
Website: www.skycityauckland.co.nz
General Manager of Hotels: Callum Mallet
Email: callum.mallet@skycity.co.nz
Description: SKYCITY Auckland is one of New Zealand's premier entertainment destinations, incorporating the five-star SKYCITY Grand Hotel, 4.5-star SKYCITY Hotel, over 20 restaurants, bars and cafés, a world-class casino and the iconic Sky Tower.



SKYLINE ENTERPRISES

Locations: Rotorua/Queenstown/Dunedin
Company Type: Attractions
Legal Name: Skyline Enterprises Ltd
Physical Address: 3rd Floor, O'Connells Pavilion, Cnr Beach Street & Camp Street, Queenstown
Postal Address: PO Box 17, Queenstown 9348
Ph: +64 3 441 0377 **Fax:** +64 3 441 0394
Email: info@skyline.co.nz
Website: www.skyline.co.nz
Chief Executive: Jeff Staniland
Email: jeff.staniland@skyline.co.nz
Description: Skyline Enterprises owns and operates a range of New Zealand's premier tourism attractions including: Skyline Queenstown, Skyline Rotorua, Blue Peaks Lodge and Apartments, Mercure Leisure Lodge (Dunedin), The Helicopter Line, Glacier Helicopters, Mitre Peak Cruises, Harris Mountain Heli-skiing, Challenge Rafting, Queenstown Combos, Milford Sound Scenic Flights, Air Fiordland and Wanaka Flight-seeing.
ITOC Operator of the Year Award: 1986



SOMO CREATIVE (FORMERLY TML PUBLISHING)

Location: Christchurch & Canterbury
Company Type: Advertising and Marketing/Publishing and Brochure Distribution
Legal Name: SOMO Creative Ltd
Postal Address: PO Box 13717, Armagh Street, Christchurch 8141
Ph: +64 3 366 3340 **Fax:** +64 3 366 3017

Website: www.somocreative.co.nz
Director: Andrea Rickerby
Email: andrea@somocreative.co.nz
Description: SOMO Creative is a design studio and boutique publishing house that produces innovative and informative New Zealand travel and lifestyle guides. *New Zealand Trade Manual* is a trade-focused publication that helps promote, source and sell export-ready New Zealand tourism products to the overseas travel trade. *New Zealand Travel Guide* is a consumer-focused publication with comprehensive information on New Zealand and a directory covering how to get around, where to stay and what to do. *Ski & Snowboard New Zealand, Culture & Nature, North Island and South Island Backpacker* guides, and *Cityscape* offer more specialised information for readers. Online, SOMO Creative produces a range of websites to partner its print publications. As experts in New Zealand travel, SOMO Creative offers print and digital design services to meet the needs of the travel industry, from logo design and branding collateral to marketing materials, publications and websites. Working with a wide range of clients in the travel and lifestyle industries, in 2011 and 2012 SOMO Creative partnered with the Tourism Export Council of New Zealand to create their new branding and website.

SOMO.
creative

SOUTHERN DISCOVERIES

Location: Queenstown/Fiordland
Company Type: Attractions/Cruises/Sightseeing & Tours
Legal Name: Southern Discoveries Ltd
Physical Address: Lakefront Drive, Te Anau & Milford Wharf, Milford Sound
Postal Address: PO Box 814, Queenstown 9348
Ph: +64 3 441 1137 **NZ fp:** 0800 264 536
Fax: +64 3 442 4056
Email: reservations@southerndiscoveries.co.nz
Website: www.southerndiscoveries.co.nz
Queenstown & Marketing Manager: Anita Golden
Email: anita.golden@southerndiscoveries.co.nz
General Manager: John Robson
Email: john.robson@southerndiscoveries.co.nz
Description: Southern Discoveries have been showcasing spectacular Milford Sound for over 50 years. We offer Scenic, Encounter Nature Small Boat and Discover More Cruises, the Milford Discovery Centre & Underwater Observatory (new in 2010), Milford Sound Kayaking (new in 2011), the Blue Duck Bar & Café, and Go Milford Coach and Cruise ex Te Anau. We also have fresh food options and two VIP rooms available on our cruises. In Queenstown we have Queenstown Lake Cruises and private charters, and a 50% shareholding in Kawarau Jet along with four information centres in Te Anau and Queenstown.
ITOC Operator of the Year Award: 2011



The Bayview Chateau Tongariro is a grand place to stay when exploring the amazing Tongariro National Park

Image: Tourism New Zealand, photo by April O'neill

STAMFORD PLAZA AUCKLAND

Location: Auckland **Company Type:** Hotel
Legal Name: Stamford Hotels NZ Ltd
Physical Address: 22 - 26 Albert Street, Auckland
Postal Address: Private Bag 92125, Auckland 1142
Ph: +64 9 309 8888 **NZ fp:** 0800 658 888
Fax: +64 9 379 6445
Email: reservations@spak.stamford.com.au
Website: www.stamford.com.au/spak
Sales & Marketing Director: Nigel Clarke
Email: nigelclarke@spak.stamford.com.au
General Manager: Peter Gee
Description: Superb CBD location, within walking distance of Vector Arena and Viaduct. Stamford Plaza Auckland features 286 guest rooms and a grand entrance with a spectacular granite wall. Knights Lobby Bar is the heart and pulse of the lobby foyer. Four restaurants to enhance your client's stay! Knights On Albert - all-day dining including the best buffet breakfast in town. Kabuki - theatrical teppanyaki restaurant. Grasshopper - favoured for much-loved Thai cuisine. Sansui - traditional Japanese. The hotel boasts a recreation centre offering fantastic cityscape and harbour views, complete with indoor heated swimming pool, gymnasium and whirlpool spa.



STAY AND PLAY - NEW ZEALAND TOURISM CONNECTIONS

Location: Nationwide **Company Type:** General Services
Legal Name: Stay and Play Rotorua Ltd
Postal Address: 146 Spencer Road, RD 5, Lake Tarawera, Rotorua 3076
Ph: +64 7 362 8879
Website: www.stayandplaynz.com
Managing Director: Kay Clarke
Email: kay@stayandplaynz.com
Sector Manager - Inbound Tour Operators: Sophie Rainford
Email: sophie@stayandplaynz.com
Sector Manager - Australia and Western Markets: Richard McKisack
Email: richard@stayandplaynz.com
Description: Stay and Play provides product updates, frontliner training, familiarisation programmes and representation on behalf of our collections of tourism products throughout New Zealand. We are happy to assist with contacts and connections, and up-to-the-minute information on attractions, activities, accommodation, restaurants and transport through our extensive networks. Explore our Adventure, Lakes, Cruise and Rotorua Collections at www.stayandplaynz.com.

STOCKLINK

Location: Auckland
Company Type: Storage and Distribution
Legal Name: Stocklink
Physical Address: 7 Vestey Drive, Mt Wellington, Auckland
Postal Address: Private Bag 92 081, Auckland 1142
Ph: +64 9 259 0820 **Fax:** +64 9 259 0821
DX Address: EX10908, Auckland
Email: info@stocklink.co.nz
Website: www.stocklink.co.nz
Business Development Manager: Aileen Sharp
Email: asharp@stocklink.co.nz
Description: Stocklink provides storage and distribution of marketing material and brochures to the New Zealand travel industry. We supply detailed reporting every month so you can see who your brochures have been dispatched to. We offer online ordering controlled by access groups via www.vinexpress.co.nz and www.travelexpress.co.nz. We deliver consolidated regular mailings for sample brochures, flyers and updates to all or selected agents. We maintain an accurate database of the NZ travel industry, allowing you to target groups or

the whole industry. For further information, phone +64 9 259 0820 or email info@stocklink.co.nz.



SUDIMA HOTELS NEW ZEALAND

Locations: Auckland/Rotorua/Christchurch & Canterbury
Company Type: Hotels
Legal Name: Sudima Hotels New Zealand
Physical Address: Level 14, 155 Queen Street, Auckland
Postal Address: PO Box 106584, Auckland 1143
Ph: +64 9 304 0745 **NZ fp:** 0800 783 462
Fax: +64 9 309 8409
Website: www.sudimahotels.com
Director of Sales & Marketing: Michel Adolphe
Email: michela@sudimahotels.com
Description: With key properties in just the right locations, the Sudima Hotels brand is your guarantee of quality hotel accommodation in New Zealand. For business or pleasure, Sudima Auckland Airport, Sudima Lake Rotorua and Sudima Christchurch Airport all offer outstanding attention to personal service and a host of hotel amenities designed for your comfort, entertainment and enjoyment.



SUPER SHUTTLE

Location: Nationwide **Company Type:** Shuttles
Legal Name: Tourism Transport Limited
Physical Address: Level 7, 393 Khyber Pass Road, Newmarket, Auckland
Postal Address: PO Box 10130, Dominion Road, Auckland 1446
Ph: +64 9 522 5100 **NZ fp:** 0800 748 885
Fax: +64 9 520 0164
Email: operations@supershuttle.co.nz
Website: www.supershuttle.co.nz
National Sales Manager: Marc Elliott
Email: marc.elliott@supershuttle.co.nz
Director Sales & Operations: Graeme Dobson
Email: graeme.dobson@supershuttle.co.nz
Description: Super Shuttle provides door-to-door transfers at ten airports throughout New Zealand. We provide a cost-effective, sustainable transport option to and from the airport and your hotel, business or home. Our large fleet of modern vans all have luggage trailers, ensuring the passenger cabin is always comfortable and free of luggage. All our vans are owner operated, providing a high level of professional service at all times and in every location.

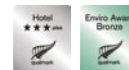
TAMAKI MAORI VILLAGE

Location: Rotorua
Company Type: Attractions/Maori Culture
Legal Name: Tamaki Tours Ltd
Physical Address: 1220 Hinemaru Street, Rotorua
Postal Address: PO Box 1492, Rotorua 3040
Ph: +64 7 349 2999 **NZ fp:** 0508 TAMAKI
Fax: +64 7 347 2913
Email: bookings@maoriculture.co.nz
Website: www.tamakimaorivillage.co.nz
Sales & Marketing Manager: Nadine Toe Toe
Email: nadine@maoriculture.co.nz
Description: Share in the Powhiri, our ancient ceremony of welcome, before you are invited into our pre-European Maori village nestled within the native Tawa forest. Enter our living village as it comes alive with the sights, sounds and activities of days gone by and witness the lifting of the Hangi. Enter our ancestral meeting house, relax as our family entertains you with a powerful cultural performance. Dine on the traditional Hangi buffet feast, followed by our New Zealand dessert.



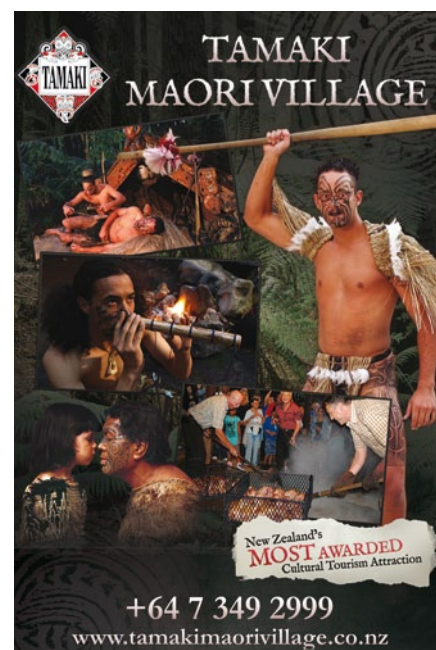
TANOAS ASPEN HOTEL

Location: Queenstown **Company Type:** Hotel
Legal Name: Tanoa Aspen Hotel
Physical Address: 139 Fernhill Road, Queenstown
Postal Address: PO Box 260, Queenstown 9300
Ph: +64 3 441 0097 **Fax:** +64 3 442 7677
Email: queenstownres@tanoahotels.co.nz
Website: www.tanoaaspen.com
General Manager: Fiona Williams
Email: fiona@tanoahotels.co.nz
Description: Situated atop Fern Hill, Tanoa Aspen Hotel offers alpine ambience, stunning scenery and spectacular views over Lake Wakatipu and the Remarkables Range. The Tanoa Aspen Hotel is the highest situated accommodation in Queenstown and offers 90 rooms across four room types, with the flexibility to suit holidaymakers, sporting groups, skiers, families and business travellers.



TAUPO TANDEM SKYDIVING & SUNCOURT HOTEL

Location: Lake Taupo
Company Type: Adventure Activities/Motels and Lodges
Legal Name: Tandem Skydiving (2002) Ltd
Physical Address: Yellow Hangar, Anzac Memorial Drive, Taupo Airport, Taupo
Postal Address: PO Box 378, Taupo 3351
Ph: +64 7 377 0428 **NZ fp:** 0800 275 934
Email: skydive@tts.net.nz
Website: www.taupotandemskydiving.com
Marketing and Sales: Holly Bowen
Email: holly@tts.net.nz
Description: Taupo Tandem Skydiving is New Zealand's original skydiving operator and the only Qualmark-endorsed drop zone in Taupo. With the widest range of camera options available and multi-lingual tandem masters, your skydive experience will be unforgettable! Whether you prefer the unique style of our Handycam or the various angles captured by our Freefall Camera, we have something for everyone. Both styles offer video and digital photos. Receive all of your footage on disk or on a USB flash drive.

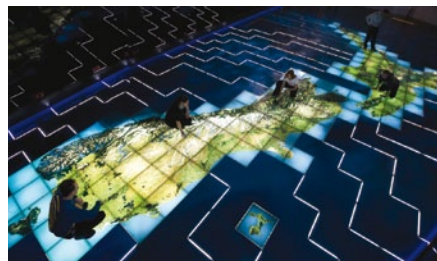


TE HANA TE AO MARAMA

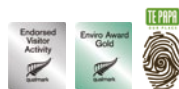
Location: Auckland **Company Type:** Maori Culture
Legal Name: Te Hana Community Development Charitable Trust
Physical Address: 317 State Highway 1, Te Hana
Postal Address: PO Box 88, Wellsford 0940
Ph: +64 9 423 8701
Email: tehana@xtra.co.nz
Website: www.tehana.co.nz
CEO: Linda Clapham
Email: linda.tehana@xtra.co.nz
Chairman: Thomas de Thierry
Email: thomas.tehana@xtra.co.nz
Description: Conveniently located on SH 1, equidistant between Auckland's CBD and Whangarei, Te Hana Te Ao Marama is Auckland's leading Maori cultural tourism centre. Offering an array of authentic Maori cultural experiences including Marae visits and accommodation, awe-inspiring Maori cultural concerts and enriching Maori village tours through Te Hana Te Ao Marama's 17th Century traditional Maori village and fortified pa site. Our exceptional Marae/café facilities (Qualmark accredited) and traditional Maori village are also available to hire for conferences, educational noho, filming, birthdays, reunions, weddings and other special events. Located one hour north of Auckland's CBD, Te Hana is the obvious cultural, café and authentic souvenir stop to and from Northland.



TE PAPA



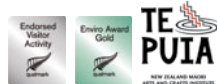
Location: Wellington
Company Type: Attraction/Museum
Legal Name: Museum of New Zealand Te Papa Tongarewa
Physical Address: Cable Street, Wellington
Postal Address: PO Box 467, Wellington 6140
Ph: +64 4 381 7000 **Fax:** +64 4 381 7070
Email: mail@tepapa.govt.nz
Website: www.tepapa.govt.nz
Manager Tourism Marketing: Bridget MacDonald
Email: bridgetm@tepapa.govt.nz
Manager Te Papa Tours: Hamish Timmins
Email: tours@tepapa.govt.nz
Description: Experience the stories and discover the treasures of New Zealand – our land, people, culture, art and history. Explore six floors of interactive exhibitions at Te Papa; our innovative national museum. Open every day from 10am until 6pm (Thursday until 9pm). Free admission. One-hour guided tours available daily 10:15am, 12pm and 2pm (winter); on the hour 10am until 3pm (summer); and 7pm every Thursday night. Adult \$14, child \$7. Private tours by arrangement: phone +64 4 381 7111 or email tours@tepapa.govt.nz.



TE PUIA



Location: Rotorua
Company Type: Attraction/Maori Culture
Legal Name: New Zealand Maori Arts & Crafts Institute
Physical Address: Hemo Road, Rotorua
Postal Address: PO Box 334, Rotorua 3040
Ph: +64 7 348 9047 **NZ fp:** 0800 837 842
Fax: +64 7 348 9045
Email: reservations@tepuia.com
Website: www.tepuia.com
CEO: Tim Cossar
Email: tim@tepuia.com
Trade Marketing Manager: Sean Marsh
Email: sean@tepuia.com
Description: Te Puia is home to the New Zealand Maori Arts and Crafts Institute and home of the world-famous Pohutu geyser. Visitors also have an opportunity to see live kiwi, boiling mud pools and native bush. Our tradition of guiding in the Whakarewarewa geothermal valley extends for generations and many of our guides have direct links to Rotorua's earliest hosts. We share stories and insight into this unique corner of the world. Our indigenous evening experience, Te Pō, is a feast of cultural storytelling, entertainment and Maori cuisine. The experience begins with the traditional powhiri (welcoming ceremony). You will also view your meal of meats and vegetables being 'lifted' from the hangi (earth oven). The evening culminates with a hot chocolate alongside Pohutu geyser under the stars.



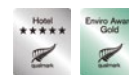
THE FARMHOUSE ROTORUA

Location: Rotorua/Bay of Plenty
Company Type: Home and Farm Stays/Adventure Activities
Legal Name: The Farmhouse Rotorua Ltd
Physical Address: 55 Sunnex Road, RD 6, Rotorua
Postal Address: 55 Sunnex Road, RD 6, Rotorua 3096
Ph: +64 7 332 3771 **Fax:** +64 7 332 3334
Email: farmhouse@xtra.co.nz
Website: www.thefarmhouse.co.nz
Office Manager: Wendy Branch
Description: Horse trekking, farm stay (from one to 100 pax) and farm tours on a 400-acre beef and sheep farm. Experience a magnificent working farm while horse trekking over the rolling hills and through native forest. The panoramic views of Lake Rotorua and Mount Ngongotaha are spectacular. The Farmhouse offers excellent accommodation for singles, families or groups. Dinners and barbecues on request. With a stable of over 80 horses, all ages and abilities are catered for.

THE GEORGE

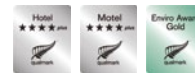
Location: Christchurch & Canterbury
Company Type: Hotel/Restaurants
Legal Name: The George, Christchurch
Physical Address: 50 Park Terrace, Christchurch
Postal Address: PO Box 13063, Christchurch 8141
Ph: +64 3 379 4560 **Fax:** +64 3 366 6747
Email: info@thegeorge.com

Website: www.thegeorge.com
General Manager: Bruce Garrett
Email: bruce@thegeorge.com
Description: Five-star luxury boutique hotel The George is the essence of supreme comfort, offering a personalised stay and attentive staff. Centrally located overlooking Christchurch's picturesque Hagley Park and River Avon, it is just steps from the Cultural Precinct and key attractions. Offering six conference rooms and two award-winning restaurants, The George was recognised as 'New Zealand's Leading Boutique Hotel' from 2006 to 2010 in the World Travel Awards.



THE HERMITAGE HOTEL, AORAKI MOUNT COOK

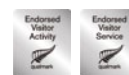
Location: Mackenzie
Company Type: Hotels/Motels and Lodges/Attractions
Legal Name: Aoraki Mount Cook Alpine Village Ltd
Physical Address: Terrace Road, Aoraki Mount Cook Village
Postal Address: Private Bag, Aoraki Mount Cook 7946
Ph: +64 3 435 1809 **Fax:** +64 3 435 1879
Website: www.hermitage.co.nz
General Manager: Nigel Harper
Email: gm@hermitage.co.nz
Description: The 215-room Hermitage Hotel lies in a wilderness playground surrounded by towering mountainous terrain and New Zealand's highest peak, Aoraki Mount Cook. Accommodation ranges from premium hotel rooms to self-catering motel units and A-frame chalets. The stunning alpine environment combined with a range of accommodation, dining and leisure activities, including the Sir Edmund Hillary Alpine Centre, Glacier Explorers, Big Sky Stargazing and Tasman Valley 4WD & Argo Tours, ensures a complete holiday experience.



THE KAURI MUSEUM

Location: Northland **Company Type:** Museum
Legal Name: Otamatea Kauri & Pioneer Museum Board
Physical Address: 5 Church Road, RD 1, Matakohē
Postal Address: 5 Church Road, RD 1, Matakohē 0593
Ph: +64 9 431 7417 **Fax:** +64 9 431 6969
Email: admin@kaurimuseum.com
Website: www.kaurimuseum.com
CEO: Betty Nelley
Description: The award-winning Kauri Museum at Matakohē is Northland's largest all-weather attraction, offering over 4,500 square metres under cover. It is open every day except Christmas Day. Experience the life of a Kauri bushman and associated industries that surrounded the mighty and majestic Kauri tree. See the amazing collection of Kauri gum. The Kauri Museum prides itself on ever-changing high-quality displays, and is New Zealand heritage at its best.

ITOC Operator of the Year Award: 2005



Go to tourismexportcouncil.org.nz to download Tourism Export Council of New Zealand logos and brand guidelines.

THE SEBEL TRINITY WHARF TAURANGA

Location: Bay of Plenty **Company Type:** Hotel
Legal Name: Trinity Wharf Limited
Physical Address: 51 Dive Crescent, Tauranga
Postal Address: PO Box 105106, Auckland 1010
Ph: +64 7 577 8700 **NZ fp:** 0800 937 373
Fax: +64 7 577 8701
Email: nzreservations@mirvac.co.nz
Website: www.sebeltauranga.co.nz
Sales: Michelle Morland
Email: michelle_morland@mirvac.co.nz
General Manager: Gary Drekman
Description: This unique waterfront property combines the luxury and elegance of a contemporary, full-service hotel with a relaxed atmosphere indicative of this coastal region. Every guestroom features king-size beds, separate bath and shower, heated bathroom flooring, air conditioning, in-house movies, SKY TV and high-speed internet. Premium Water View Spa Guestrooms offer balconies, superb harbour views and luxurious spa bath. An over-water restaurant and bar, an infinity pool and a gymnasium make this the perfect retreat.



THL

Location: Nationwide **Company Type:** Adventure Activities/Rental Vehicles/Tour Coaches
Legal Name: Tourism Holdings Ltd
Physical Address: Level 1, 83 Beach Road, Auckland
Postal Address: PO Box 4293, Shortland Street, Auckland 1140
Ph: +64 9 336 4299 **NZ fp:** 0800 651 080
Fax: +64 9 309 9269
Email: info@thlonline.com
Website: www.thlonline.com
General Manager Sales: Sue Sullivan
Email: sue.sullivan@thlonline.com
General Manager Marketing & Customer Experience: Kate Meldrum
Email: kate.meldrum@thlonline.com
Description: thl operates Waitomo Glowworm Caves, The Legendary Blackwater Rafting Co., Ruakuri Cave, Aranui Cave, Maui, Britz, Backpacker, Explore More Campervan and Car Rentals, Kiwi Experience and Motek Vehicle Sales. thl product is located in New Zealand, Australia and USA.

THRIFTY CAR RENTAL

Location: Nationwide **Company Type:** Rental Vehicles
Legal Name: Motoka Rentals Ltd
Physical Address: 540 Wairakei Road, Burnside, Christchurch
Postal Address: PO Box 39010, Harewood, Christchurch 8545
Ph: +64 3 940 2480 **Fax:** +64 3 940 2503
Email: reservations@thrifty.co.nz
Website: www.thrifty.co.nz
National Sales Manager: Mike Dawe
Description: Thrifty has you covered with 33 convenient locations nationwide, plus everyday competitive low rates. With an average vehicle age of just 12 months, Thrifty offers one of the newest fleets of cars, 4WDs and mini buses in the business. You can trust you're renting quality as Thrifty is backed by a 'Superior' Qualmark endorsement, plus exceptional ANCAP safety ratings. Every rental includes free unlimited kilometres, 24-hour mechanical AA Roadservice breakdown assistance and friendly professional service.



TOTALLY TOURISM NEW ZEALAND

Location: Queenstown
Company Type: Adventure Activities/Attractions/Cruises/Scenic Flights/Sightseeing and Tours
Legal Name: Totally Tourism New Zealand
Physical Address: 29 Lucas Place, Queenstown Airport, Queenstown
Postal Address: PO Box 634, Queenstown 9348
Ph: +64 3 441 4623
Fax: +64 3 441 4619
Website: www.totallytourism.co.nz
General Manager: Blair Deasy
Email: gm@totallytourism.co.nz
Marketing: Kellie Goodwin
Email: business@totallytourism.co.nz
Description: Totally Tourism - quality New Zealand sightseeing and adventure activities: The Helicopter Line; Milford Sound Scenic Flights; Challenge Rafting; Queenstown Combos; Wanaka Flightseeing; Air Fiordland; Mitre Peak Cruises; Glacier Helicopters; and Harris Mountains Heli-Ski.



TOURISM BAY OF PLENTY

Location: Bay of Plenty
Company Type: Regional Tourism
Legal Name: Tourism Bay of Plenty
Physical Address: 95 Willow Street, Tauranga
Postal Address: PO Box 13325, Tauranga 3141
Ph: +64 7 577 6234 **Fax:** +64 7 577 6235
Email: info@bayofplenty.co.nz
Website: www.bayofplenty.co.nz
Office Coordinator: Heather Gerritsen
Email: heather@bayofplenty.co.nz
Convention Bureau Manager: Trudi Peet
Email: trudi@bayofplenty.co.nz
Description: Located along the picturesque Pacific Coast Highway, the culturally rich coastal Bay of Plenty offers endless adventure, a laid-back lifestyle and miles of sparkling beaches to explore in one of the sunniest parts of New Zealand. Hit the seaside cafés or the white sandy beaches, or explore the lush hinterland with its forest walks, white-water rafting and fruit farms. Head offshore to swim with dolphins or circumnavigate White Island, an active marine volcano.

TOURISM CENTRAL OTAGO

Location: Central Otago
Company Type: Regional Tourism
Legal Name: Tourism Central Otago
Physical Address: 1 Dunorling Street, Alexandra
Postal Address: PO Box 353, Alexandra 9340
Ph: +64 3 440 0637 **Fax:** +64 3 440 0606
Website: www.centralotago.co.nz
Tourism Manager Marketing: Alison Mason
Email: alison.mason@codc.govt.nz
Tourism Manager Product Development: Michelle Kinney
Email: michelle.kinney@codc.govt.nz
Description: Tourism Central Otago is the Regional Tourism Organisation responsible for coordinating and facilitating the marketing of Central Otago as a visitor destination. We can assist accredited industry with regional information, itinerary planning, product information, familiarisation visits and marketing collateral. Central Otago celebrates a World of Difference with magnificent natural and historic wealth; distinguished through its expansive landscapes, defined seasons, distinctive gold heritage, year-round curling, wine trails and the Otago Central Rail Trail.

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TOURISM DUNEDIN

Location: Dunedin **Company Type:** Regional Tourism
Legal Name: Tourism Dunedin
Physical Address: 2nd Floor, Old National Bank Building, 193 Princes Street, Dunedin
Postal Address: PO Box 1446, Dunedin 9054
Ph: +64 3 471 8042 **Fax:** +64 3 471 8021
Email: info@tourismdunedin.co.nz
Website: www.dunedinnz.com
CEO: Hamish Saxton

Email: hsaxton@tourismdunedin.co.nz
Travel Trade and Sales: Gil Abercrombie
Email: gil@tourismdunedin.co.nz
Description: This is a region of remarkable natural beauty overlaid with a fascinating cultural history. Rich with elegant historic architecture, this region is the perfect place to explore New Zealand's colourful heritage. Yet this is only part of the story. Dunedin's heritage forms an unforgettable backdrop to a vibrant modern culture; known as a hub for innovation and education, it is renowned for its artists and designers, and world-renowned wildlife experiences in a stunningly rugged landscape.

TOURISM EASTLAND

Location: Eastland **Company Type:** Regional Tourism
Legal Name: Tourism Eastland Incorporated
Physical Address: 209 Grey Street, Gisborne
Postal Address: PO Box 170, Gisborne 4040
Ph: +64 6 867 2000 **NZ fp:** 0800 GISBORNE
Fax: +64 6 868 6138
Email: info@gisbornenz.com
Website: www.gisbornenz.com
Marketing Manager: Kerry Taggart
Email: marketing@gisbornenz.com

Description: The earliest Maori explorers and, later, Captain James Cook first landed in Gisborne. Watching the sunrise out of the Pacific Ocean, you can be certain that you will be one of the first people in the world to see the new day. Stunning surf beaches, surrounded by picturesque wine country and a warm Kiwi welcome from the friendly locals ensures an enjoyable and memorable stay for every visitor to Eastland.

TOURISM RADIO GPS TOUR GUIDES

Location: Nationwide
Company Type: Sightseeing and Tours
Legal Name: Tourism Radio New Zealand Ltd
Physical Address: Unit D, 4 Antares Place, Rosedale, Auckland
Postal Address: PO Box 305472, Triton Plaza, Auckland 0757
Ph: +64 9 475 6537 **NZ fp:** 0800 868 769
Fax: +64 9 475 6538
Website: www.tourismradio.co.nz
Managing Director: Hayden Braddock
Email: hbraddock@tourismradio.co.nz
National Sales Manager: Daryl de Lautour
Email: ddelaoutour@tourismradio.co.nz
Description: Tourism Radio is the world's leading GPS-driven tour guide. We have partnered with NZ's premier rental car and campervan companies to deliver Tourism Radio to thousands of their customers as they travel throughout New Zealand. Using GPS technology, Tourism Radio keeps you right up to date with where you are, where to go, and what to see and do. All the local landmarks, scenic highlights and attractions are highlighted as you approach them, so you don't miss out on anything.

TOURISM WAITAKI

Location: Waitaki **Company Type:** Regional Tourism
Legal Name: Tourism Waitaki
Physical Address: 8 Itchen Street, Oamaru
Postal Address: 8 Itchen Street, Oamaru 9400
Ph: +64 3 434 1655 **Fax:** +64 3 434 0390
Website: www.visitoamaru.co.nz
General Manager: Hugh Packer
Email: hugh@tourismwaitaki.co.nz

Marketing & Sales Coordinator: Megan Howell
Email: megan@tourismwaitaki.co.nz
Description: Tourism Waitaki is the Regional Tourism Organisation promoting and marketing the Waitaki district. Based in Oamaru, we can assist with all trade enquiries including famils. Key products are the Oamaru Blue Penguin Colony, Alps 2 Ocean Cycle Trail, Oceana Gold Mine Tours, Hot Tubs Omarama and Penguin Crossing Tours. Oamaru's impressive Victorian Precinct is a must-see and offers a wide range of accommodation offerings. Both Oamaru and the Waitaki offer an excellent range of accommodation to match all budgets. www.visitoamaru.co.nz.

TOURISM WEST COAST



Location: West Coast
Company Type: Regional Tourism
Legal Name: Tourism West Coast Inc
Physical Address: 80 Tainui Street, Greymouth
Postal Address: PO Box 490, Greymouth 7840
Ph: +64 3 768 6633 **Fax:** +64 3 768 7680
Email: info@westcoastnz.com
Website: www.westcoastnz.com
CEO: Jim Little
Email: jim@westcoastnz.com
Travel Trade & Media: Glenda Lee
Email: glenda@westcoastnz.com
Description: Tourism West Coast is the official Regional Tourism Organisation for the West Coast region spanning over 600 kilometres from Karamea in the north to Haast in the south. It includes Westport, Reefton, Punakaiki, Greymouth, Kumara, Hokitika, Ross, Hari Hari, Whataroa, Franz Josef and Fox Glacier. Tourism West Coast is dedicated to marketing this spectacular region to international and domestic visitors, with particular emphasis on agent and media visits, joint ventures with travel trade and participation in travel expos. We have an extensive image library which we are happy to share, as well as general editorial content (although subject-specific copy can be provided). The organisation is committed to providing product training as well as new product updates to travel agents, wholesalers and inbound tour operators. Visitor guides, fact sheets and other marketing collateral are available on request. See www.westcoastnz.com.



TOURPLAN PACIFIC LTD

Location: Christchurch & Canterbury
Company Type: Technology
Legal Name: Tourplan Pacific Ltd
Physical Address: 27 Sir William Pickering Drive, Russley, Christchurch
Postal Address: PO Box 8837, Christchurch 8440
Ph: +64 3 366 9669 **Fax:** +64 3 379 1091
Website: www.tourplan.com
System Consultant: Geoff Beaver
Email: geoff.beaver@pa.tourplan.com
Director Asia Pacific: Craig Gray
Email: craig.gray@pa.tourplan.com
Description: 300 tour operators in 54 countries trust Tourplan to run their businesses. Tourplan is a complete tour operator/wholesaler software solution designed for inbound, outbound and domestic tour operators providing group, FIT, tailor-made and packaged tours.

Tourplan is designed to simplify the things that matter to tour operators – sourcing and managing product efficiently, providing fast and accurate quotations, protecting margins and increasing sales.

TOURWRITER

Location: Nationwide **Company Type:** Technology
Legal Name: Trio Software Developments Ltd
Physical Address: Office 2, Level 8, AMP Chambers, 187 Featherston Street, Wellington
Postal Address: PO Box 25413, Panama Street, Wellington 6146
Ph: +64 4 210 1411 **NZ fp:** 0800 868 797
Fax: +64 4 473 4471
Website: www.tourwriter.com
Director: Glenn Campbell
Email: glenn@tourwriter.com
Description: TourWriter offers an easy-to-use itinerary software application for inbound operators and destination management companies. Used by 50 companies in 15 countries, from initial client contact to creating an itinerary, producing quotes and booking suppliers to pricing schedules, vouchers, and creating itineraries with photos and maps, TourWriter manages it all. Cut your costs – manage itineraries with ease, minimise human error and produce reports that give you the knowledge to control your business!

VENTURE SOUTHLAND

Location: Southland **Company Type:** Regional Tourism
Legal Name: Venture Southland
Physical Address: 143 Spey Street, Invercargill
Postal Address: PO Box 1306, Invercargill 9840
Ph: +64 3 211 1400 **Fax:** +64 3 211 1401
Email: info@venturesouthland.co.nz
Website: www.southlandnz.com
Marketing Coordinator: Hannah Fraser
Email: hannah@venturesouthland.co.nz
Regional Tourism Manager – Southland & Fiordland: Meryl Jupp
Email: meryl@venturesouthland.co.nz
Description: Southland is New Zealand's ultimate nature and wildlife destination. The region's dramatic scenery makes every view a photo opportunity – from secluded islands and lush rainforests to fertile farmlands and sweeping coastlines, this is the New Zealand we all dream of. Nowhere else is it as easy to get up close and personal with some of the rarest species in the world. Venture Southland Tourism is the regional tourism organisation responsible for marketing Southland as a visitor destination.

VENTURE TARANAKI TRUST

Location: Taranaki **Company Type:** Regional Tourism
Legal Name: Venture Taranaki Trust
Physical Address: 9 Robe Street, New Plymouth
Postal Address: PO Box 670, New Plymouth 4340
Ph: +64 6 759 5156 **Fax:** +64 6 759 5154
Website: www.taranaki.info/visit
General Manager – Visitor Industry: Paul Stancliffe-White
Email: paul@venture.org.nz
Business Development Executive: Anna McLaren
Email: anna@venture.org.nz
Description: Taranaki's development agency works across economic and business development, visitor attraction, events, regional marketing and more. Venture Taranaki has a track record of facilitating business success – from start-up through to sustainable growth and exporting. Working with individuals, businesses, small groups, clusters, sectors, media and industry, it is charged with growing the regional economy. Venture Taranaki is funded by the New Plymouth District Council, with support from a range of central and local government and private sector organisations.

VISIT RUAPEHU

Location: Ruapehu **Company Type:** Regional Tourism
Legal Name: Visit Ruapehu Trust
Physical Address: 54 Clyde Street, Ohakune
Postal Address: 54 Clyde Street, Ohakune 4625
Ph: +64 7 895 7494
Email: info@visitrhapehu.com
Website: www.visitrhapehu.com
Manager: Mike Smith
Description: Visit Ruapehu is the Regional Tourism Organisation for the Ruapehu District and is responsible for promotion of the district.

VOLCANIC AIR SAFARIS

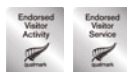
Location: Bay of Plenty/Rotorua
Company Type: Scenic Flights
Legal Name: Volcanic Air Safaris
Physical Address: Memorial Drive, Rotorua
Postal Address: PO Box 640, Rotorua 3040
Ph: +64 7 348 9984 **NZ fp:** 0800 800 848
Fax: +64 7 348 4069
Email: info@volcanicair.co.nz
Website: www.volcanicair.co.nz
Sales & Marketing: Ann Gregor
Email: ann@volcanicair.co.nz
Description: Volcanic Air Safaris is located at the Rotorua City lakefront and offers an extensive range of scenic air tours and charters within the Central North Island. Elect the thrill of the helicopter or the romance of the floatplane to view some of the region's most dramatic geothermal and volcanic landscapes. Most popular are scenic air experiences over the dormant volcano Mount Tarawera or White Island, an active volcano (electing to fly by helicopter allows you to explore this spectacular natural attraction).



VOYAGER NEW ZEALAND MARITIME MUSEUM

Location: Auckland **Company Type:** Cruises/Museum
Legal Name: New Zealand National Maritime Museum Trust Board
Physical Address: Cnr Quay Street & Hobson Street, Viaduct Harbour, Auckland
Postal Address: PO Box 3141, Auckland 1140
Ph: +64 9 373 0800 **Fax:** +64 9 377 6000
Email: info@maritimemuseum.co.nz
Website: www.maritimemuseum.co.nz

Sales & Marketing Manager: Christie Parkin
Email: christie@maritimemuseum.co.nz
Description: Auckland waterfront's Maritime Museum. Discover amazing stories of Polynesian voyaging across the Pacific, European exploration and immigration to New Zealand. Learn of New Zealand's international yachting success and Auckland's stunning harbour. An all-weather, family-friendly, must-see attraction – only 200 metres from Queen Street. 60-minute harbour sailings aboard Voyager's beautifully maintained heritage scow *Ted Ashby* depart Wednesday to Sunday (bookings essential). Open 9am to 5pm, 7 days a week. Discover more at Voyager!



WAIMANGU VOLCANIC VALLEY

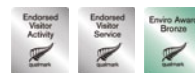
Location: Rotorua **Company Type:** Attraction
Legal Name: Waimangu Volcanic Valley Ltd
Physical Address: 587 Waimangu Road, Rotorua
Postal Address: PO Box 6141, Whakarewarewa, Rotorua 3043
Ph: +64 7 366 6137 **Fax:** +64 7 366 6607
Email: nature@waimangu.co.nz
Website: www.waimangu.com
Chief Executive: Harvey James
Description: Spectacular geothermal activity in the world's youngest geothermal system, created on 10 June 1886. Frying Pan Lake is one of the largest hot-water springs in the world. Inferno Crater Lake rises and falls as it heats and cools. The Sinter Terraces grow from the deposits of the hot spring water. Rare and unusual plants grow on the hot earth, amongst the regenerating native forest. Lake Rotomahana has its own special geothermal area and is a bird lover's paradise.



WAIMARINO.COM

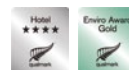
Locations: Bay of Plenty/Rotorua
Company Type: Adventure Activities/Education
Legal Name: Waimarino Ltd
Physical Address: 36 Taniwha Place, Bethlehem, Tauranga
Postal Address: 36 Taniwha Place, Tauranga 3172
Ph: +64 7 576 4233
NZ fp: 0800 GLOW WORM (456 996)
Email: info@waimarino.com

Website: www.waimarino.com
Marketing Director: Blair Anderson
Email: blair@waimarino.com
Accounts Manager: Charlotte Anderson
Email: charlotte@waimarino.com
Description: Waimarino, established in 1975, is situated just off State Highway 2, ten minutes from Tauranga City. Premier glow-worm kayak tours offering a totally unique and quality experience operating in both Tauranga and Rotorua. The new Waverly Room conference and function facility, completed in 2012, also offers fantastic team-building packages with licensed transport services available. Waimarino Adventure Park is a premier domestic tourism product focusing on kayaking and adventure activities, as well as amazing educational programmes.



WAIKAKEI RESORT & CHATEAU TONGARIRO HOTEL

Location: Lake Taupo/Ruapehu
Company Type: Hotels/Restaurants
Legal Name: Bayview Hotels & Resorts NZ Ltd
Physical Address: State Highway 1, Wairakei, Taupo
Postal Address: Private Bag 2006, Taupo 3352
Ph: +64 7 374 8021 **NZ fp:** 0800 737 678
Fax: +64 7 374 8485
Email: stay@wairakei.co.nz
Website: www.chateau.co.nz
Sales Manager: Mishelle Gilmour
Email: mishelle.gilmour@wairakei.co.nz
General Manager: Kathy Guy
Email: kathy@wairakei.co.nz
Description: Chateau Tongariro is nestled on Mount Ruapehu in the Dual World Heritage Tongariro National Park. Built in 1929, this historic hotel is a national icon and has 106 rooms, three restaurants, a nine-hole golf course and heated plunge pool. Nine kilometres north of Taupo, Wairakei Resort Taupo has been one of New Zealand's premier resorts since 1886. With 187 rooms, it is well-equipped for group and FIT business. Facilities include a nine-hole golf course, two tennis courts, two geothermally heated swimming pools and six spa pools.



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WAIWERA THERMAL RESORT AND SPA

Location: Auckland
Company Type: Attraction/Thermal Spa/Resort
Legal Name: Waiwera Thermal Resort Ltd
Physical Address: 21 Waiwera Road, Waiwera, Auckland
Postal Address: PO Box 70, Waiwera 0950
Ph: +64 9 427 8800 **NZ fp:** 0800 WAIWERA
Fax: +64 9 427 8816
Email: enquiry@waiwera.co.nz
Website: www.waiwera.co.nz
General Manager: Irina Nearonova
Marketing Coordinator: Anna Dean
Email: anna@waiwera.co.nz
Description: Waiwera Thermal Resort and Spa is located only 35 minutes north of Auckland. Our natural thermal pools are sheltered by the native bush and hills of the Waiwera Valley. The perfect place to unwind and relax! Waiwera Thermal Resort and Spa offers naturally hot thermal pools, day spa, movie pool, hydrosides, licensed café, accommodation, dental facilities, conference facilities, group bookings, picnic and BBQ facilities.

WEST COAST WILDLIFE CENTRE

Location: West Coast **Company Type:** Attraction
Legal Name: West Coast Wildlife Centre
Physical Address: Cnr Cowan Street & Cron Street, Franz Josef
Postal Address: PO Box 20, Franz Josef 7856
Ph: +64 3 752 0600 **Fax:** +64 3 752 0606
Email: info@wildkiwi.co.nz
Website: www.wildkiwi.co.nz
Owner: Richard Benton
Description: In less than two years, the privately owned and operated West Coast Wildlife Centre has become one of the most successful and respected attractions on the West Coast. Its business focus is Rowi and Haast Tokoeka kiwi hatching. The company's vision is to be New Zealand's best incubation and captive-rearing kiwi facility, bringing a powerful wildlife experience to visitors in a fun, exciting and informative way. Continual refreshment of the product keeps it relevant, innovative and exciting.

WHAKAREWAREWA THERMAL VILLAGE TOURS

Location: Rotorua
Company Type: Attractions/Maori Culture
Legal Name: Whakarewarewa Village Charitable Trust
Physical Address: 17 Tryon Street, Whakarewarewa, Rotorua
Postal Address: PO Box 6148, Whakarewarewa, Rotorua 3010
Ph: +64 7 349 3463 **Fax:** +64 7 347 0100
Email: info@whakarewarewa.com
Website: www.whakarewarewa.com
Marketing Coordinator: Renee Raimona
Email: rraimona@whakarewarewa.com
Description: Join us as we open our home for you to experience our unique way of life at the only authentic Living Maori Village of Whakarewarewa. Set amidst steaming lakes and bubbling hot pools, discover over 150 years of history, culture and traditions. Take a guided tour and learn how our people utilise the geothermal in their everyday lives, share in our twice daily cultural performances and tantalise your taste-buds with a geothermal hangi meal in our café.



WHALE WATCH KAIKOURA

Location: Kaikoura
Company Type: Cruises/Sightseeing and Tours
Legal Name: Whale Watch Kaikoura
Physical Address: The Whaleway Station, Whaleway Road, Kaikoura
Postal Address: PO Box 89, Kaikoura 7340
Ph: +64 3 319 6767 **NZ fp:** 0800 655 121
Fax: +64 3 319 6545
Email: res@whalewatch.co.nz
Website: www.whalewatch.co.nz
Manager – Customer Service & Sales: Shelley Fissenden
Email: shelly@whalewatch.co.nz
Administration Manager: Philippa Gill
Email: pip@whalewatch.co.nz
Description: Primary activity: taking visitors by boat to view whales, marine life and activity along the Kaikoura Coast. Modern purpose-built catamarans feature outside decks for great viewing and photo opportunities. Spacious air-conditioned interiors are fitted with comfortable seating while large plasma screens display award-winning marine wildlife animations. Experienced, knowledgeable staff capable of providing an indigenous, scientific and local interpretation create a totally unique experience. Secondary activities: café, shop, information and booking agent.



WILLIAMS HOTELS

Location: Christchurch & Canterbury/West Coast/Wanaka
Company Type: Hotels/Motels and Lodges/Resorts
Legal Name: Williams Hotel Group
Postal Address: PO Box 546, Wanaka 9343
Ph: +64 3 962 0280
Email: reservations@williamsgroup.co.nz
Website: www.williamsgroup.co.nz
General Manager: Mark Williams
Description: Williams Hotels is a fourth-generation West Coast family business focused on providing our guests with an exceptional hospitality experience. Williams Hotels has over 350 quality rooms that are strategically located in some of New Zealand's most iconic locations. They include Grand Mercure Oakridge Resort in Wanaka, Punakaiki Resort in Punakaiki, Ashley Hotel in Greymouth, Ashley Hotel in Christchurch and Towers on the Park in Christchurch.

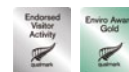
WILSONS ABEL TASMAN

Location: Nelson
Company Type: Motels and Lodges/Cruises/Trekking
Legal Name: Abel Tasman Wilsons Experience Ltd
Physical Address: 265 High Street, Motueka
Postal Address: PO Box 351, Motueka 7143
Ph: +64 3 528 2027 **NZ fp:** 0800 223 582
Fax: +64 3 528 2029
Email: info@abeltasman.co.nz
Website: www.abeltasman.co.nz
CEO: Darryl Wilson
Sales & Marketing: Sandra Williamson
Description: Spend from three hours to five days in New Zealand's finest coastal national park. Day Trips – travel on our Vista Cruise catamaran for the best standard of vessel, speed, style and comfort with beach stops, walking and sea kayaking options – all with expert guides. Multiday – guided walk and/or sea kayaking trips staying at our exclusive Beachfront Lodges with twin/double room, en suite bathrooms, fine food and wine. A family business, welcoming visitors since 1841.



ZIPTREK ECOTOURS

Location: Queenstown
Company Type: Adventure Activities/Attractions
Legal Name: ZJV (NZ) Ltd
Physical Address: 45 Camp Street, Queenstown
Postal Address: PO Box 1747, Queenstown 9348
Ph: +64 3 441 2102 **NZ fp:** 0800 947 8735
Fax: +64 3 441 2071
Website: www.ziptrek.com
Marketing & Sales Manager: Nicky Busst
Email: nicky@ziptrek.com
General Manager: Stu Cordelle
Description: Situated on Skyline Gondola Hill, Ziptrek Ecotours is a spectacular and exhilarating flying fox eco-adventure through the forest canopy high above Queenstown. Ziptrek Ecotours runs year-round and is stunning whatever the weather. With two tours to choose from, it is suitable for everyone; whether looking for an introduction to Queenstown adventure (Moa 4-Line Tour) or the latest gripping eco-exhilaration (Kea 6-Line Tour), which includes the world's steepest tree-to-tree flying fox!



ZORB ROTORUA

Location: Rotorua
Company Type: Adventure Activities
Legal Name: ZORB New Zealand Ltd
Physical Address: Cnr Western Road & State Highway 5, Ngongotaha, Rotorua
Postal Address: PO Box 586, Rotorua 3010
Ph: +64 7 357 5100 **NZ fp:** 0800 227 474
Fax: +64 7 357 5102
Email: rotorua@zorb.com
Website: www.zorb.com/rotorua
Site Manager: Peter Kingi
Email: marketing.rotorua@zorb.com
Description: The iconic, must-do, New Zealand experience has been operating in Rotorua for more than 16 years, providing the hilarious adventure activity of 'globe riding', i.e. rolling people down hills in large inflatable globes! Great fun for all ages (6 years +). Wet (Zydro) and dry (Zorbit) rides and three track options – including the famous 'Zig-Zag' and 'The Drop'. Conference, incentive and school groups welcome. Operating year-round (closed Christmas Day). Ample coach and car parking.



Tourism Export Council Members by Category

INBOUND TOUR OPERATORS

A China Travel Company
AAT Kings Tours
Agri-Travel
ANZ Nature Tours Ltd
ANZ Sky Tours
AOT New Zealand
APT Group
ATS Pacific
Australia Tours
C&E Tours
China Travel Service (NZ) Ltd
Contiki Holidays
Flying Kiwi Adventures
General Travel New Zealand
Green Realm Travel
GSN Pacific Ltd
GTA
H.I.S. New Zealand Ltd
Holiday Travel Management
JTB New Zealand
Kirra Holidays
Kiwi Holidays Ltd
Learning Journeys
Leisure Time Tours
Magnetic South
Master Travel Group Ltd
MoaTrek New Zealand Ltd
New Zealand Educational Tours
New Zealand Fine Touring Ltd
New Zealand Journeys Limited
Nippon Travel Agency (NZ) Ltd
Pacific Destinationz Ltd
Pacific Holidays (NZ) Tours
Pan Pacific Travel
Queens Travel
Settlers Tours
Southern Travelnet
Southern World New Zealand
Tourmasters South Pacific
Tour Time NZ Ltd
Travelmore International
Travel Time South Pacific
Winchester Travel

ACCOMMODATION

ACCOMMODATION SERVICES

Central Reservations New Zealand
Holiday Parks Association of New Zealand
Hospitality Plus
Mitchell Corp New Zealand
Rural Holidays New Zealand

BACKPACKER

City Lodge Accommodation

HOME AND FARM STAYS

Farm to Farm Agricultural Tours
Hospitality Plus
Rural Holidays New Zealand
Rural Tourism Holdings Ltd
The Farmhouse Rotorua

HOTELS

Accor Hotels
Amora Hotels New Zealand
Beachfront Hotel
Best Western Australasia

Brentwood Hotel
Choice Hotels Australasia
Comfort & Quality Hotels, Wellington
Distinction Hotels
Edgewater – Lake Wanaka
Heritage Hotels
Hilton Hotels & Resorts
Hotel Grand Chancellor
Intercontinental Hotels Group
Invercargill Licensing Trust
Millennium Hotels & Resorts
Mount Cook Hotel Collection
NZ Waldorf Apartments
Oaks Hotels & Resorts
Peppers Retreats & Resorts; Breakfree Apartments; Mantra Marina
Rendezvous Grand Hotel Auckland
Rydges Hotels & Resorts
Scenic Hotel Group
SKYCITY Auckland
Stamford Plaza Auckland
Sudima Hotels New Zealand
Tanoa Aspen Hotel
The George
The Hermitage Hotel, Aoraki Mount Cook
The Sebel Trinity Wharf Tauranga
Wairakei Resort & Chateau Tongariro Hotel
Williams Hotels

LUXURY ACCOMMODATION

Eagles Nest
Lodges of New Zealand

MOTELS AND LODGES

Best Western Australasia
Central Reservations New Zealand
Choice Hotels Australasia
Invercargill Licensing Trust
Larnach Castle
NZ Snow & Extreme Adventures/
Reavers Lodge
Taupo Tandem Skydiving & Suncourt Hotel
The Hermitage Hotel, Aoraki Mount Cook
Williams Hotels
Wilsons Abel Tasman

RESORTS

Best Western Australasia
Millbrook Resort
Oaks Hotels & Resorts
Peppers Retreats & Resorts; Breakfree Apartments; Mantra Marina
Waiwera Thermal Resort and Spa
Williams Hotels

ACTIVITIES & ATTRACTIONS

ADVENTURE ACTIVITIES

Abel Tasman Aqua Taxi/Kayaking Abel Tasman
Adrenalin Forest
Aerius Helicopters & Spring Loaded Adventures
Agrodome
AJ Hackett Bungy
Auckland Adventure Jet
Chris Jolly Outdoors
Dart River Safaris & Funyaks
Dive! Tutukaka and Perfect Day
Dolphin Encounter
Explore NZ

Fox Glacier Guiding
Goldfields Jet
Guided Walks New Zealand Ltd
Haast River Safari
Hukafalls Jet
K Jet
Ngai Tahu Tourism
Queenstown Rafting
Riverland Adventures
Shotover Jet
Taupo Tandem Skydiving & Suncourt Hotel
The Farmhouse Rotorua
THL
Totally Tourism New Zealand
Waimarino.com
ZipTrek Ecotours
Zorb Rotorua

ATTRACTIONS

Agrodome
Art Deco Trust
Auckland Museum
Crystal Mountain
Gannet Safaris
Haast River Safari
Hells Gate Geothermal Park & Mud Spa
Hobbiton Movie Set Tours
Huka Prawn Park
International Antarctic Centre
Kiwi360
Larnach Castle
Mitai Maori Village
Ngai Tahu Tourism
Orakei Korako Cave & Thermal Park
Rainbow Springs
Shantytown
SKYCITY Auckland
Skyline Enterprises
Southern Discoveries
Tamaki Maori Village
Te Papa
Te Puia
The Hermitage Hotel, Aoraki Mount Cook
Totally Tourism New Zealand
Waimangu Volcanic Valley
Waiwera Thermal Resort and Spa
West Coast Wildlife Centre
Whakarewarewa Thermal Village Tours
ZipTrek Ecotours

CRUISES

Albatross Encounter Kaikoura
Dive! Tutukaka and Perfect Day
Explore NZ
GreatSights New Zealand
Haast River Safari
Jucy Cruise Milford Sound
Marlborough Travel
Real Journeys
Southern Discoveries
Totally Tourism New Zealand
Voyager New Zealand Maritime Museum
Whale Watch Kaikoura
Wilsons Abel Tasman

HUNTING

Chris Jolly Outdoors

MAORI CULTURE

Hells Gate Geothermal Park & Mud Spa
 Mitai Maori Village
 Riverland Adventures
 Tamaki Maori Village
 Te Hana Te Ao Marama
 Te Puia
 Whakarewarewa Thermal Village Tours

MUSEUMS

Auckland Museum
 Crystal Mountain
 Te Papa
 The Kauri Museum
 Voyager New Zealand Maritime Museum

SCENIC FLIGHTS

Aerius Helicopters & Spring Loaded Adventures
 Air Safaris
 Fly My Sky
 Totally Tourism New Zealand
 Volcanic Air Safaris

SIGHTSEEING AND TOURS

Albatross Encounter Kaikoura
 Art Deco Trust
 Bay Tours Nelson Ltd
 Bularangi Motorbikes – Harley Tours of New Zealand
 Bush and Beach
 Classic Sheepskins
 Connectabus
 Dolphin Encounter
 Elite Tour Connections
 Explore NZ
 Farm to Farm Agricultural Tours
 Gannet Safaris
 Grape Escape Ltd
 Gray Line New Zealand
 GreatSights New Zealand
 Haast River Safari
 Hallmark Chauffeur Drive
 Hammonds Scenic Tours
 Hobbiton Movie Set Tours
 John Freed Tours
 Jucy Cruise Milford Sound
 Kiwi Discovery
 Kiwi Travel and Tours
 Limousine Services Queenstown
 Marlborough Travel
 Mount Classic Tours
 Orakei Korako Cave & Thermal Park
 Paradise Motorcycle Tours
 Real Journeys
 Rotorua Travel NZ Ltd
 Southern Discoveries
 Totally Tourism New Zealand
 Tourism Radio GPS Tour Guides
 Whale Watch Kaikoura

SPORTING ACTIVITIES

Millbrook Resort
 NZ Snow & Extreme Adventures/
 Reavers Lodge

THERMAL SPA

Hells Gate Geothermal Park & Mud Spa
 Polynesian Spa
 Waiwera Thermal Resort and Spa

TREKKING

Department of Conservation
 Guided Walks New Zealand Ltd
 Hollyford Track

Wilsons Abel Tasman

WINE & FOOD

Bay Tours Nelson Ltd
 Bush and Beach
 Grape Escape Ltd

RETAILERS & RESTAURANTS**RESTAURANTS**

Hilton Hotels & Resorts
 Invercargill Licensing Trust
 Kiwi Country Limited
 Mount Cook Hotel Collection
 The George
 Wairakei Resort & Chateau Tongariro Hotel

RETAIL

Classic Sheepskins
 Kiwi Country Limited

SERVICES & TRAINING**ACCOUNTING AND FINANCE**

PKF Ross Melville

ADVERTISING AND MARKETING

AA Tourism
 BTM Marketing
 Mitchell Corp New Zealand
 Reserve Group
 SOMO Creative (Formerly TML Publishing)

EDUCATION

Aviation, Tourism and Travel Training
 Organisation (ATTTO)
 Queenstown Resort College
 Waimarino.com

GENERAL SERVICES

BTM Marketing
 Rotorua Travel NZ Ltd
 Stay and Play – New Zealand Tourism
 Connections

INDUSTRY ORGANISATION

Holiday Parks Association of New Zealand
 ProGuides New Zealand
 Qualmark

PUBLISHING AND BROCHURE DISTRIBUTION

AA Tourism
 Downunder Travel Bulletin
 SOMO Creative (Formerly TML Publishing)
 Stocklink

REGIONAL TOURISM

Aoraki Development Business & Tourism
 Auckland Tourism, Events &
 Economic Development
 Christchurch and Canterbury Tourism
 Destination Coromandel
 Destination Fiordland
 Destination Great Lake Taupō
 Destination Marlborough
 Destination Northland
 Destination Queenstown
 Destination Rotorua Marketing
 Destination Wairarapa
 Hamilton & Waikato Tourism
 Hawke's Bay Tourism
 Lake Wanaka Tourism
 Nelson Tasman Tourism
 Positively Wellington Tourism
 Tourism Bay of Plenty
 Tourism Central Otago
 Tourism Dunedin

Tourism Eastland

Tourism Waitaki
 Tourism West Coast
 Venture Southland
 Venture Taranaki Trust
 Visit Ruapehu

TECHNOLOGY

Centaman
 Reserve Group
 SOMO Creative (Formerly TML Publishing)
 Tourplan Pacific Ltd
 Tourwriter

TRANSPORT**AIRLINES**

Air New Zealand
 Cathay Pacific Airways
 Fly My Sky
 Qantas
 Singapore Airlines

LIMOUSINES

Elite Tour Connections
 Hallmark Chauffeur Drive
 John Freed Tours
 Limousine Services Queenstown
 Mount Classic Tours

RAIL TRAVEL

KiwiRail Scenic Journeys

RENTAL VEHICLES

Avis New Zealand
 Budget Rent A Car
 Bularangi Motorbikes – Harley Tours of New Zealand
 Europcar New Zealand
 Hertz Car Rental
 Kea Campers
 Paradise Motorcycle Tours
 THL
 Thrifty Car Rental

SEA TRANSPORT

Abel Tasman Aqua Taxi/Kayaking Abel Tasman
 Bluebridge Cook Strait Ferry
 Interislander
 SeaLink

SHUTTLES

Johnston's Coachlines
 Super Shuttle

TOUR COACHES

Connectabus
 GreatSights New Zealand
 John Freed Tours
 Johnston's Coachlines
 Kiwi Travel and Tours
 Oceania Coachlines
 Pavlovich Coachlines
 Ritchies Transport
 THL

OTHER**OTHER**

Christchurch International Airport

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more here in a day than most
do in a lifetime...



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New Zealand

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OFFICIAL VEHICLE SUPPLIER
TO DESTINATION QUEENSTOWN



OFFICIAL CARD OF
DESTINATION QUEENSTOWN